UNIVERSITI TEKNOLOGI MARA

A CASE STUDY ON PERCEIVED WAITING TIME, CUSTOMER SATISFACTION AND REPATRONIZATION AT KENTUCKY FRIED CHICKEN (KFC), i-CITY, SECTION 7, SHAH ALAM

WAN NUR FARHANA BT WAN SAZALI MAISARAH BT MAZLAN

MASTER IN HOSPITALITY MANAGEMENT

FACULTY OF HOTEL AND TOURISM MANAGEMENT

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CANDIDATE'S DECLARATION

We declare that the work in this dissertation was carried out in accordance with the regulations of Universiti Teknologi MARA. It is original and the result of our own work, unless otherwise indicated or acknowledge as referenced work. This topic has not been submitted to any other academic institution or non-academic institution for any other degree or qualification.

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Name of Candidate : Wan Nur Farhana bt Wan Sazali

Maisarah bt Mazlan

Candidate's ID No : **2011886594**

2011443454

Programme : Master of Hospitality Management

Faculty : Faculty of Hotel and Tourism Management

Dissertation Title : A Case Study on Perceived Waiting Time, Customer

Satisfaction and Re-patronization at Kentucky Fried

Chicken (KFC) i-City, Section 7, Shah Alam.

Signature of Candidate:	•••••	

Date : 25 January 2013

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SELANGOR.

ABSTRACT

Quick Service Restaurants (QSR) are restaurants that offer convenience and value

services with specific characteristic both by their fast food cuisine and minimal table

services. However, the service presented at many of QSR outlet are below the

established standard of operation as well as not providing the least of waiting time for

their customer. Previous studies have widely shown the effect of waiting time on

customer service satisfaction and re-patronization. The aim of this study is to

determine the QSR outlets perceived waiting time that associated with customer

satisfaction and re-patronization especially in one of the famous quick service outlet

i.e. Kentucky Fried Chicken (KFC), located in i-City section 7, Shah Alam, Selangor.

Customers who dined in KFC outlet were solicited to fill up a set of questionnaire

using self-administered questionnaire. The study framework of this case study is

based on Theory of Reasoned Action by Ajzen and Fishbein (1980) which has been

broadly applied in various researches in consumer behavior. The major findings of

this study show that queuing design have an impact on re-patronization. Results of

this study will help the QSR manager and management to understand the behavior of

their customers, and take appropriate counteractive action to survive in this very

aggressive industry.

Key words: Customer Satisfaction, Perceived Waiting Time, Quick Service

Restaurant, Re-patronization

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