EFFECTS OF GOVERNMENT ASSISTANCE ON RURAL BUMIPUTRA ENTREPRENEURS IN SELANGOR

AZIZUL AZMI BIN AZHAR 2002247499

Submitted in Partial Fulfillment of the Requirement for the Bachelor of Business Administration (Hons) Marketing

FACULTY OF BUSINESS MANAGEMENT UITM, MELAKA

OCTOBER 2004

ABSTRACT

In order to face the waves of globalization, bumiputra entrepreneurs especially from the rural area, having problem to survive in the market. Selangor State Government has develop programs to assist the entrepreneurs to gain by assets, technical and promoting their product. The objectives to the studies are (1) To examine the profile of the Bumiputra entrepreneurs in study are any association or relationship between types of entrepreneurs and government assistance activities, (2) To examine entrepreneurs' feedback after they have participates in government assistance programs. (3) To identify the major effects of government assistance operation of Bumiputra businesses that received and participate in the UPENS programs.

This paper consists of 6 chapters, which explain the subject matter by stages. Chapter 1 explains of the background and introduction of the research. Chapter 2 is explaining for literature review, which related to the subject studied and theoretical framework where guide the research flow and progress. Chapter 3 discuss about the methods and sampling techniques use for the research.

The findings discuss in Chapter 4 regard to the problem statement and objective of the study, while Chapter 5 contain the conclusion and recommendation given by the researcher. Data coded and analyze using Statistical Package for Societal Science. Appendices and bibliography attached are the relevant reference use for this study.

ACKNOWLEDGEMENT

Alhamdulillah, all thanks and praise are due to Allah, the Creator, the Most Gracious, the Most Merciful and peace and blessing of Allah be upon His beloved Muhammad, the Seal of the Prophets and upon his Family, Companies and Followers forever, for giving me strength toward completing this Project Paper as a requirement to obtain Bachelor in Business Administration (Hons) (Marketing).

I would like to express my deepest gratitude to my honorable Associate Professor Dr. Hj. Arshad Hashim, my advisor for advise, help and incredible guidance in assisting me in conducting this research. Throughout the project, he provided me his professionalism and constructive views of which without his assistance, this work would not be completed as schedule.

My appreciation also goes to Mr Zurkimin bin Ahmad, Executive Officer of Seksyen Pembangunan Usahawan, Unit Perancangan Ekonomi Negeri Selangor (UPENS) for the cooperation and support during the practical period.

Most of all to my beloved mother, and also to all my family, appreciate their moral support in completing my study.

Last but not least, to all my fellow friends, I would like to express my special thanks for all your help and inspiration during the crucial times.

Thank You

TABLE OF CONTENT

LETTER OF TRANSMITTAL		i
ABSTRA	ii	
ACKNOWLEDGEMENT TABLE OF CONTENT		iii
		iv
CHAPTE	iR .	
1. Introd	uction	
1.1	Introduction	1
1.2	Significant of study	7
1.3	Research problem	8
1.4	Research questions	9
1.5	Research objective	10
1.6	Hypothesis	11
1.7	Time frame	12
1.8	Limitations	12
1.9	Definition of the term.	15
2. Literati	ure review	
2.1	Relationship	17
2.2	Promotion	18
2.3	Marketplace	27
2.4	Schematic Framework chart	29

3. Method	lology	
3.1	Data collection method	31
3.2	Target population and Sampling Technique	32
3.3	Survey instrument	32
3.4	Administration of Questionnaire	33
3.5	Procedure for analyzing the data	33
4. Results	and interpretation	
4.1	Summary Statistic	34
4.2	Cross tabulations analysis	44
4.3	T-test analysis	57
4.4	Summary of discussion	59
5. Conclusion and recommendation		61
BIBLOGRA	APHY	
APPENDIX	ŒS	