UNIVERSITI TEKNOLOGI MARA

RELATIONSHIP BETWEEN HUMAN RESOURCE MANAGEMENT PRACTICES AND ORGANIZATIONAL PERFORMANCE: THE MODERATING ROLE OF INTERFIRM COLLABORATION AND ENVIRONMENT OF MALAYSIAN RESEARCH AND DEVELOPMENT (R&D) ORGANIZATIONS

ZURINA ADNAN

Thesis submitted in fulfillment of the requirements for the degree of Doctor of Philosophy

Faculty of Administrative Science & Policy Studies

November 2013

AUTHOR'S DECLARATION

I declare that the work in this thesis was carried out in accordance with regulations of Universiti Teknologi MARA. It is original and is the result of my own work, unless otherwise indicated or acknowledged as referenced work. This topic has not been submitted to any other academic institution or non-academic institution for any other degree qualification.

I, hereby, acknowledge that I have been supplied with the Academic Rules and Regulations for Post Graduate, Universiti Teknologi MARA, regulating the conduct of my study and research.

Name of Student	+	Zurina Bte Adnan
Student ID No.	4	740129035364
Programme	:	Doctor of Philosophy (AM990)
Faculty	:	Faculty of Administrative Science & Policy Studies
Thesis Title		The Relationships between Human Resource Management Practices, Interfirm Collaboration, Environment and Organizational Performance of Malaysian Research and Development (R&D) Organizations
Signature of Student	÷	\leq
Date	:	November 2013

ABSTRACT

Since 1996, the Research and Development (R&D) sector in Malaysia has received greater policy attention than before. Despite fiscal and non-fiscal incentives provided to support the growth of this sector, the level of R&D measured in terms of R&D outputs (i.e. number of patent) is still dismal which is mirrored in the overall performance of local R&D companies. Many studies have investigated factors which influence the performance of organizations. The present study attempts to examine the relationship between human resource management (HRM) practices and organizational performance of R&D firms based on contingency theory and resource based view. The moderating role of interfirm collaboration and environment on the relationship between HRM practices and organizational performance are also studied. Organizational performance was measured in terms of profitability. The data for the study were obtained from survey responses from 64 R&D companies. Results of EFA and CFA confirmed the 4 dimensions of HRM practices: participation, reward, training and development, and teamwork practices. Regression results showed participation and reward practices have positive and significant relation with organizational performance while training and development practice has negative relation with organizational performance. There is no significant relationship between teamwork practice and organizational performance. Results also indicated that only collaboration in manufacturing significantly moderated the relationship between some of the HRM practices and organizational performance. Other types of interfirm collaborations did not show any moderating roles on the aforesaid relationships. Also, the present study found that environment was not a moderator in the relationship between HRM practices and organizational performance. Overall, the findings of the present study provide partial support of Contingency Theory and RBV. Theoretical contributions and managerial implications of the study as well as suggestions for future research were discussed.

TABLE OF CONTENTS

	Page
AUTHOR'S DECLARATION	ii
ABSTRACT	iii
ACKNOWLEDGEMENT	iv
TABLE OF CONTENTS	v
LIST OF TABLES	х
LIST OF FIGURES	xii

CHAPTER ONE : INTRODUCTION

1.1	Introduction	1
1.2	Statement of the Problem	3
1.3	Research Questions of the Study	7
1.4	Research Objectives of the Study	7
1.5	Significance of the Study	7
1.6	Definitions of the Independent Variables and Key Terms	9
1.7	Organization of the Thesis	10

CHAPTER TWO : LITERATURE REVIEW

2.1	Introd	uction		12
2.2	The transformation from Personnel Management to Human Resource		12	
	Management			
2.3	Huma	n Resourc	ee Management (HRM)	14
	2.3.1	Defining	g HRM	14
	2.3.2	Theoreti	ical Models and Perspectives of HRM	15
	2.3.3	HRM an	nd Organizational Performance	20
		2.3.3.1	HRM Practices and Organizational Performance: Direct	20
			Relationship	

	2.3.3.2 HRM Practices and Organizational Performance:	33
	Interactive Relationship	
2.4	Interfirm Collaboration	36
	2.4.1 Defining Interfirm Collaboration	37
	2.4.2 Conceptual and Theoretical Perspectives	38
2.5	The Moderating Role of interfirm Collaboration	41
2.6	The Moderating Role of Environmental Conditions: Munificence and	45
	Competition Intensity	
2.7	Organizational Performance	49
2.8	Literature Gap	52
2.9	Summary	54
CHA	APTER THREE : THEORETICAL FRAMEWORK	
3.1	Introduction	55
3.2	Theories Underpinning the Relationship between HRM Practices and	55
	Organizational Performance	
	3.2.1 Contingency Theory	55
	3.2.2 Resource Based View	56
3.3	Theoretical Framework	58
3.4	Hypotheses Development	60
	3.4.1 The Relationship between HRM Practices and Firm Performance	60
	3.4.2 The Moderating Role of Interfirm Collaboration on the	62
	Relationship between HRM Practices and Firm Performance	
	3.4.3 The Moderating Role of Environment on the Relationship between	69
	HRM Practices and Firm Performance	
3.5	Summary	72
CHA	APTER FOUR : METHODOLOGY	
4.1	Introduction	73
4.2	Descent Design	

4.2	Research Design	73
4.3	Sources of Data and Informant	74