CUSTOMER'S SATISFACTION TOWARDS CUSTOMER SERVICE CENTRE OF SYARIKAT AIR MELAKA BERHAD, BANGUNAN GRAHA MAJU, MELAKA

MOHAMMAD SUFIAN BIN ABDUL MANAN

Submitted in Partial Fulfillment of the Requirement for the Bachelor of Business Administration (Hons) International Business

FACULTY OF BUSINESS MANAGEMENT UITM, MELAKA

2008

ACKNOWLEDGEMENT

Alhamdulillah, all praise to the almighty Allah S.W.T the most merciful and most benevolent for giving strength and patience in completing this project paper. I owe many people many things for the help and guidance throughout this study. Deep appreciation is extended to Puan Maymunah ismail and Puan Halimahton Borhan, my project advisor who patiently read my drafts, and whose suggestions, and editorial expertise gave this study its present shape. For their willingness to advice, motivate, teach, their patience and their friendship, a special debt of gratitude is expressed to them. I owe to them and their high standards lifelong obeisance. Special thanks are addressed to Puan Irwani Hazlina Abdul Samad, The Head of Program Bachelor of Business Administration (Hons) International Business and Puan Rozita Naina Mohamed, Coordinator of Practical Training for their appreciated support, all of which made the completion of this study a reality. I gratefully acknowledge the support of Encik Ahmad Misbah B. Md. Jan, Manager of Customer Department of Syarikat Air Melaka Berhad, Encik Ramnor Pilos, Encik Zalid Mat Sah, Encik Shamsul Zam Zam and all staff of Syarikat Air Melaka Berhad. Special thanks to all respondents for their willingness to complete the questionnaires.

Ì۷

Ρ	Α	G	Ε
---	---	---	---

ACKNOWLEDGEMENT	iv
LIST OF TABLES	vi
LIST OF FIGURES	vii
ABSTRACT	viii

CHAPTERS

1: INTRODUCTION

1.1	Background of Syarikat Air Melaka Berhad	2
1.2	Problem Statement	5
1.3	Research Question	6
1.4	Research Objective	7
1.5	Significance of Study	8
1.6	Research Hypotheses	10
1.7	Scope of the Study	11
1.8	Limitation of the Research	12
1.9	Definition of Terms	13
	1.9.1 Syarikat Air Melaka Berhad	13
	1.9.2 Knowledge	13
	1.9.3 Reliability	13
	1.9.4 Responsiveness	13
	1.9.5 Call centre	14

2: LITERATURE REVIEW

	Introduction	15
2.2 2.3	Responsiveness Reliability	17 18
	Knowledge	19

3: RESEARCH METHODOLOGY

3.1	Introduction	20
3.2	Data Collection Method	20
3.3	Sampling Design	21
3.4	Theoretical Framework	22
	3.4.1 Dependent Variable	22
	3.4.2 Independent Variable	23
3.5	Data Analysis	24
3.6	Data Interpretation	25

ABSTRACT

The purpose of this research is to measure the customer satisfaction towards Customer Service Centre that was under supervision of Syarikat Air Melaka Berhad. The main objectives of this research are, to determine significant relationship between customer satisfaction and responsiveness, reliability and knowledge, to determine factor that contributes most to customer satisfaction and to determine the level of satisfaction of customers towards Customer Service Centre of Syarikat Air Melaka Berhad.

This study use primary data as the main method of data collection. The survey was undertaken both in English and Bahasa Melayu language. One hundred questionnaires are distributed and were return back. Here, customer satisfaction was assessed through statements relating to the responsiveness, reliability and knowledge. For data analysis, the researcher will use SPSS (Statistical Package For Social Science). The researcher will use Cronbach's Alpha to measure the reliability of the questionnaire, cross tabulation for hypotheses testing in examining relationship among variables, and frequency table to look for satisfaction. From the findings, it can be concluded that most of the respondents are satisfied with the service provided by Customer

CHAPTER 1

The title selected for the research is 'Customers Satisfaction Towards Customer Service Centre of Syarikat Air Melaka Berhad, Bangunan Graha Maju, Melaka'. This title research consists of object of the research, which is Syarikat Air Melaka Berhad that becomes our object that is taken into consideration during the research process taking place.

This research is a descriptive research as the research conducted to determine and discover the characteristics of a population. For this research, survey research is conducted, as the purpose is to explore and describe. Here, customer satisfaction as one of the element tested from the convenient sampling that represents the whole population.

The research also can be known as ex-post facto (causal comparative) as the research acts as a substitute for experimental design; it is a relationship study used to explain and predict relationship, without conducting experiment, or without the researcher manipulating treatment.