

UNIVERSITI TEKNOLOGI MARA SABAH CAMPUS

ENT300 FUNDAMENTAL OF ENTREPRENEURSHIP

BUSINESS PLAN RIANG RIA TRAVEL AGENCY

PREPARED BY

SITI HAWA BINTI AMINUDDIN DG MASLIYANIE BINTI LINGAM ROSALIA BINTI FRANCIS ALLEN ALEXANDER WILOD NAJERAH BINTI JAMLI

ACKNOWLEDGEMENT

We are very thankful to Allah for all the blessings given to us. Good health, strong mind and great motivations that help a lot in the process of completing this Business Plan with great success and joy.

We would like to thank our parents for their support in terms of motivations, moral support and also finance along the way in completing this Business Plan and also the proposed business project.

Not to be forgotten, we would like to thank Mr Mohammad Firdaus Bin Mohammad for all his sacrifices made to help us complete this work, in terms of time, energy and also his effort to push us to complete the work for the past 13 weeks. We are so thankful for all his help and guidance.

We have learnt a lot from the past 13 weeks working together as a team. We faced a lot of challenges and obstacles along the preparation and completion of this Business Plan. We have learnt that, without tolerance and teamwork and high efforts, we will not be able to complete this working paper.

Thank you very much.

TABLE OF CONTENTS

5.0 LOCATION OF BUSITOPIC	PAGE
1.0 INTRODUCTION	
1.1 NAME OF COMPANY	
1.2ADDRESS	
1.3NATURE OF BUSINESS	
1.4FACTORS OF THE ESTABLISHMENT OF	
8 BUSINESS IS STRATEGY AND BUDGET	
1.5FUTURE PROSPECTS OF BUSINESS	
2.0 PURPOSES OF THE PREPARATION OF BUSINESS	
PLAN PERATIONS LAYOUT	
3.0 COMPANY'S BACKGROUND	
3.1 COMPANY'S MAIN ACTIVITY	
3.2 BUSINESS COMMENCEMENT	
3.3 REGISTRATION DETAILS	
3.4 BANKING DETAILS NING	
7.8 LOCATION COMPANY	

4.0 PARTNERS' BACKGROUND	
5.0 LOCATION OF BUSINESS	
6.0 MARKETING PLAN	
6.1 SERVICE DESCRIPTION	
6.2 TARGET MARKET IN INC.	
6.3 MARKET SIZE E OF TASKS AND	
6.4 SALES FORECAST	
6.5 MARKETING STRATEGY AND BUDGET	
7.0 OPERATIONS PLAN	
7.1 PROCESS PLANNING	
7.2 OPERATIONS LAYOUT	
7.3 PRODUCTION PLANNING	
7.4 MATERIAL PLANNING	
7.5 MACHINE AND EQUIPMENT PLANNING	
7.6 MANPOWER PLANNING	
7.7 OVERHEADS PLANNING	
7.8 LOCATION	
7.9 BUSINESS AND OPERATIONS HOURS	
7.10 LICENSE, PERMITS AND REGULATIONS	
REQUIRED	

NAME OF COMPANY	Riang Ria Holiday Sdn Berhad	
ADDRESS	Pusat bandar,88000 Kota Kinabalu, Sabah, Malaysia	
NATURE OF BUSINESS	This company runs a business relating to the tourism industry which it aims to provide tour and travel services. Basically, the company is providing services like transportations, flight bookings, and accommodations and also touring services for the convenience of all the clients especially the foreign tourists who have never been to Sabah, Malaysia.	
FACTORS IN	There are some of the factors found that leads to the	
SELECTING THE	selection of the proposed of this business. It can be	
PROPOSED BUSINESS	seen as follows:	
	I. There is a big opportunity to enter the	
	industry of the tourism and travelling agency	
	II. There is a high in demand among the visitors	
	and foreigners	
	III. There is a space for a new-born company	
	IV. There is an opportunity to enhance the	
	tourism industry of the country	
	V. There is a chance in enhancing the country's economics	
	VI. There is a chance of high-earns of profit	