

UNIVERSITI TEKNOLOGI MARA FACULTY OF ACCOUNTANCY DIPLOMA IN ACCOUNTANCY

(ENT 300) FUNDAMENTAL OF ENTREPRENEURSHIP

BUSINESS PLAN EMTITY BROS.

PREPARED BY:

KEVIN JERRY LUNDOH	2012681078
MOHAMMAD PAISAL SHAMSUDIN	2012275012
MUHAMMAD HAZWAN BIN WAGIMIN	2012670408
NUR AMIRAH BINTI ARSHAD	2012469494
YUS RAYHAN TUKIMAN	2012493392

Table of Contents

A	cknowle	edgement	6
E	cecutive	e Summary	7
	1.0	Introduction	7
	2.0	Purpose	8
	3.0	Company Background	10
	3.1	Logo	11
	Chie	ef Executive Officer	12
	Fina	ncial Manager	13
	Mai	rketing Manager	14
	Ope	erational Manager	15
	Hun	nan Resource Manager	16
	4.1	Partnership Agreement	17
	4.1.	1 Types of Business	17
	4.1.	2 Capital	17
	4.1.		
	4.1.	4 Distribution of Profits and Loss	17
	4.1.	5 Perquisite	17
	4.1.	6 Partnership Property	18
	4.1.		18
	4.1.	.8 Bankruptcy or Dissolution of Partnership	18
	4.1.	.9 Retirement	18
	4.1	.10 Others	19
	5.0	Location of Business	21
	5.1	Layout of Plan	22
	6.0	Marketing Plan	24
	6.1	Product Descriptions	24
	6.1		
	6.1	.2 Product Descriptions	25
	6.2	Target Market	

6.3	Market Size	27
6.4	Competition	27
6.5	Market Share	28
6.5.	.1 Market Share after the Entry of Entity Bros	28
6.6	Sales Forecast	29
6.7	Marketing Strategies	31
6.7	.1 Quality	31
6.7	.2 Pricing	31
6.7	.3 Add-ons Product	31
6.7	.4 Place	31
6.7	.5 Promotions	32
6.7	.5.3 Bunting	34
6.8	Marketing Budget	35
7.0	Operations Plan	36
7.1	Introduction to Operational Plan	36
7.2	Product Planning	
Flo	w Chart of Production Process	37
7.3	Operations Layout	39
7.4	Material Planning	40
7.5	Materials Requirement	41
7.6	List of Machines and Equipment	42
7.7	Manpower Planning.	43
7.8	Operations Overhead Requirement	43
7.9	Location	43
7.10	Business and Operations Hours	44
7.11	License, Permits and Regulations Required	44
7.12	Operations Budget	45
7.13	Capacity Planning	46
7.14	Project Implementation Schedule	46
8.0	Organizational Plan	47
8.1	Mission and Vision	47
8.2	Motto	47

Acknowledgement



To begin with, Alhamdulillah, praise to God for giving us opportunity to complete our business proposal for subject ENT 300.

As a group we are accepting this project as a challenge to ourselves because it shows and tests our ability and knowledge in order to complete it. For the prospect of business, this proposal can help us to practice our ability in different ways by being a guideline in carrying out a business. Other than that, it helps us to become more educated people who have higher chances in succeeding of having a business.

Secondly, we would like to thank our beloved lecturer; Mr. Muhammad Firdaus bin Mohamad for giving us moral support and being such a generous lecturer in giving and sharing ideas among his students. He helped us a lot in leading us to be better students. Not to forget, a very much thanks to our parents for being so helpful, kind and supportive in term of providing money as well as advice.

Last but not least, we would like to thank our group mates which are Nur Amirah Binti Arshad, Kevin Jerry Lundoh, Yus Rayhan Tukiman, Muhammad Hazwan Bin Wagimin and Mohammad Paisal Bin Shamsudin for being so cooperative and providing a strong teamwork in order for us to overcome every obstacles that has cametowards us in any way. Thank you.

Executive Summary

1.0 Introduction

Entity Bros. is a company which manufactures and markets the newly-invented product of theirs which is the mini-cinema. This product has a purpose to satisfy the needs of its users so that the users are enabled to experience the greatness of having to watch their selected movies on their selected gadgets without having to go to the cinema. Entity Bros. are mainly concerned about their potential customers' need of wanting to have the feeling of the presence of being in the cinema with more privacy than watching on the television itself.

The company is not only focusing on producing products for only individuals but also for a multiple number of users. This is because a great movie must not only be watched alone but better with having accompanied. Other than that, the products produced are always focusing on the portability and the usefulness of the product. The mini-cinema is not only a one-purpose product. It can also be used as a mini-table, laptop holder and speaker-placer when not used for watching movies.

Overall, Entity Bros. are envisioned to produce and invent more products which is based on portable cinemas and trending devices for the community to enable them to experience an easier day-to-day entertainment at home or while on-the-go. It might be an alien product for the world currently but Entity Bros. are sure that their devices will be the new trend for the community in future to come.