

UNIVERSITI TEKNOLOGI MARA SABAH CAMPUS

FUNDAMENTALS OF ENTREPRENEURSHIP (ENT 300)

GAMING ACCESSORIES

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1.1 EXECUTIVE SUMMARY

This business is based on partnership where it consists of five members which hold important position in the company such as General Manager, Administration Manager, Marketing Manager, Operational Manager and Financial Manager.

NAIX Company is selling gaming accessories and it is the specific product that we market for. NAIX Company come up with the strong tagline "For Gamers By Gamers" is located at near Alamesra Sulaman Sepanggar, kota kinabalu with specific address: NAIX Company, Alamesra, Sulaman Central Highway, Kota Kinabalu, Sabah.

NAIX Company is a company that sell for various types of gaming accessories that can use by gamers in any games they play especially for online games. Our products was born as a specific brands with high quality.

To make it more attractive and nice, we take some initiatives to repackaging the product using appropriate materials such as laminate plastic with water proof price tag. To make the customers easy to indicate the brand of product, we put a specific colour on the price tag with certain view of price.

Hence, we take this opportunity to established this project and enter the market to compete with many other company. After this idea was developed, with getting financial support from Majlis Amanah Rakyat (MARA), we decide to evaluate this business at local and also international in the future. Based on the support given, we able to fulfil the needs and wants of the customer by providing them suitable products and the convenience of services.

We will expected that our business will be more developed in the near future because we will provide the product that can meet the demand of customer. The demand will not only increase during festive season but also in daily because nowadays many people especially youngest are attracted to many types of games.