

# UNIVERSITI TEKNOLOGI MARA DIPLOMA IN TOURISM MANAGEMENT

# ENT300 FUNDAMENTAL OF ENTREPRENEURSHIP

# BUSINESS PLAN TRADITIONAL GAMES WORLD

## PREPARED BY:

NURUL SYAKIRAH UKRIN NUR FATIN NABILA AZAMAN NUR AZLIEEYANAH JERRY NUR MISYA AAINAA ABD JAIS AZAYLIENA JALDIN

BIL.	TABLE OF CONTENT	PAGE NO.
1.	INTRODUCTION	1
	1.1 Executive Summary	2
	1.2 Introduction of the company	3
	1.3 Purpose of Business Plan	4
	1.4 Company Background	
	1.5 Objective	5
	1.6 Vision	03
	1.7 Mission	
	1.8 Owner Background	6
	1.9 Logo Description	11
2.	MARKETING PLAN	13
	2.1 Profile of Product/Services	15
	2.2 Target Market	16
	2.3 Market Competition	17
	2.4 Market Size	19
	2.5 Market Share	20
	2.6 Sales Forecast	21
	2.7 Marketing Strategies	22
	2.8 Marketing Budget	23
3	OPERATIONAL PLAN	24
	3.1 Process Flowchart	26
	3.2 List of Machine And Equipment	27
	3.3 Capacity Planning	28
	3.4 Operation Layout Plan	29
	3.5 Location of Operation Area	31
	3.4 Operation Budget	32
4.	ADMINISTRATIVE PLAN	33
	4.1 Organization Chart	35
	4.2 Manpower Planning	
	4.3 Schedule of Tasks and Responsibilities	36
	4.4 Schedule of Remunerations	38
	4.5 List of Office Equipment	39
	4.6 List of Supplies	40
	4.7 Administrative Budget	41
5.	FINANCIAL PLAN	43
	5.1 Financial Objective	44
	5.2 The Importance of Financial Plan	
	5.3 Financial Plan Strategies	
	5.4 The process of developing Financial plan	46
	5.5 List Of Budget	

L USA	5.6 Project Implementation Cost and Source of	51
	Financing	
	5.7 Loan Amortization Schedule and Hire Purchase	58
	Repayment	
	5.8 Cash Flow Pro forma	59
	5.9 Income Statement	61
	5.10 Balance Sheet	62
	5.11 Financial Performance Ratio	63
6.	CONCLUSION	64 /

## 1.1 EXECUTIVE SUMMARY

Ladies Corp is a new company which specialize in offering service that related to tourism. We are unique from the other business company, because we are the only one offering service related to traditional games in Malaysia. Our company started its business in early 2015 and located at Level 3, 1 Borneo Hypermall, Jalan Sulaman, 88400 Kota Kinabalu, Şabah. Our partners in this company are Nur Fatin Nabila Binti Azaman (Bachelors in Business Management), Azayliena Jaldin (Bachelors in Financial and Banking), Nurul Syakirah Binti Ukrin (Bachelors in Marketing), Nur Misya Aainaa (Bachelors in Tourism Management) and Nur Azlieeyanah Jerry (Bachelors in Public Administration). All the partners in this company have their own specialties which can benefits this company and that is why we made a decision to establish this company together. By combining our talents and efforts, we might be able to bring this company to the international level provided that we determined enough to compete with the other company.

Nowadays, most of the community especially the younger generations less exposed to the traditional games in our country since there are too many technology development that give influence to their lifestyle. People nowadays really like the idea of having a place that can be trusted and safe for their children when they need to leave them because of important matters. Then, our partnership started when Misya get an idea on how to expose children nowadays about traditional games by provide facility that offer this service just like the Kids World. Our services consist of assist and help the customers to play the Malaysian traditional games. Furthermore, the main purpose of our service is not just to have fun but the most significant things is we try to create interest among children in preserving the traditional games instead of playing games in gadget that less beneficial to them. That is why our company came up with the idea of providing this service product for our customers and we believe our company can compete and succeed in this market and we also can give satisfaction to the customer's wants and needs and at the same time help in promoting tourism in Malaysia.

## 1.5 VISION

To become one of the best service provider specialize in traditional games for upcoming 2020.

### MISSION 1.6

- Providing games service for 5 types of traditional games
- Gain strong market positioning into target market
- Expand the service to the customer by adding more types of traditional games.

#### **OBJECTIVE** 1.7

To introduce new service of Malaysian traditional games by established at least one facility for it and estimate the market acceptance and sales of the service within the 1st six month of business operation.