

# "THE ROLES AND CHALLENGES OF FAMA IN EXPORTING OF AGRICULTURE AND AGRO-BASED PRODUCT BY THE EXPORTER IN THE ERA OF GLOBALIZATION".

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# **LETTER OF SUBMISSION**

October 2007

The Head of Program

Bachelor of Business Administration (Hons) Marketing
Faculty of Business Management

Mara University of Technology

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KM 26 Jalan Lendu

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Malacca

Dear Madam,

# **SUBMISSION OF PROJECT PAPER**

Attached is the project paper titled "THE ROLES AND CHALLENGES OF FAMA IN EXPORTING OF AGRICULTURE AND AGRO-BASED PRODUCT BY THE EXPORTER IN THE ERA OF GLOBAIZATION" to fulfill the requirement as needed by the Faculty of Business Management, MARA University of Technology.

Thank you

Yours sincerely,

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### **ACKNOWLEDGEMENT**

Assalamualaikum,

Alhamdullillah this research have been completed. This project paper would have been an impossible task without enthusiasm and I would like to say that this research will not complete if I doing alone and I appreciate to all people who are directly and indirectly involve in this particular research

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Thanks also due to my associates, without whose help this research; this research would have been a more formidable task. Built on the shoulder of the giants in information research, this research is my humble attempt at proving that there is more relevance I cumulative body of research that comes out of the ivory towers than I usually get credit for.

Thank you

TABLE OF CONTENTS	PAGE
DECLARATION OF ORIGINAL WORK	I
LETTER OF SUBMISSION	ii
ACKNOWLEDGEMENT	iii
BACKGROUND COMPANY	
1.1 Introduction	1
1.2 Roles of FAMA	2
1.3 Research Questions	4
1.3 Research Objectives	4
1.4 Theoretical Framework	5
1.5 Scope of Coverage	6
1.6 Limitation of Study	7
1.7 Significant Of Study	8
1.8 Definition of Terms	10
LITERATURE REVIEW	
2.1 GUIDELINES	11
2.1.1 Fruits Export Licensing	
2.1.2 Application terms for Processes a registered business company or	
Individual.	
2.1.3 How to find importers	
2.1.4 Industry Standards	
2.1.4.1 Malaysia Good Agriculture Practice (GAP)	
2.1.4.2 Malaysia's Best	
2.1.4.3 EUREGAP (Euro-Retailer Produce Working Group for Good	
Agriculture Practices)	
2.1.4.4 HACCP (Hazard Analysis and Critical Control Points)	

# 1.1 INTRODUCTION

# **Background Company**

The Federal Agricultural Marketing Authority (FAMA) is an agency under the Ministry of Agriculture and Agro-based Industry. Set up as a statutory body in 1965, FAMA is responsible in the supervision, coordination, regulation and improvement of the marketing of agricultural products, which include fruits and vegetables, for domestic, export and import markets.

As the Government's marketing arm for agricultural products, FAMA organizes marketing activities, set targets and product standards, monitor performance, develop marketing strategies and tools as well as initiate innovative programmed to promote Malaysian agricultural products

#### 1.1.1 Vision

To be a leading authority in food and agricultural marketing

### 1.1.2 Mission

To develop an efficient and effective food and agricultural marketing chain to increase customer value

# 1.1.3 Strategic Thrust

- To improve the efficiency and effectiveness of supply chain management
- Achieve excellence in market intelligence
- Gain local and international brand recognition
- Capacity Building