



اَوْنِيُوْزْسِيَتِيْ تِيْكَنُوْلُوْجِيْ مَآرَا
UNIVERSITI
TEKNOLOGI
MARA

**FACULTY OF BUSINESS AND MANAGEMENT
BACHELOR OF BUSINESS ADMINISTRATION (HONS.)
FINANCE**

INDUSTRIAL TRAINING REPORT (MGT666)

Determinants of efficiency: Evidence from Japan Exchange

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EXECUTIVE SUMMARY

Embarking on my memorable and enlightening 6-month industrial training at Fujiaire Global Sdn. Bhd. was truly transformative. My experience with Fujiaire Global Sdn. Bhd. revealed significant benefits of working with the company, including exposure to cutting-edge technology and practices in the HVAC industry. The company's commitment to innovation and sustainability provided a platform for practical learning and professional growth

This executive summary provides an overview of our comprehensive research on efficiency dynamics in various industries, with a focus on the oil and gas sector. The study aimed to enhance understanding by expanding the sample size and updating the dataset to include recent years' data, thus ensuring relevance across evolving market conditions.

Key findings highlight the importance of random sampling methods in ensuring statistical reliability and industry applicability. Incorporating broader economic indicators and regulatory influences further enriched our analysis, shedding light on efficiency dynamics within different sectors.

Our research underscores the significance of these findings for stakeholders across industries, offering actionable insights to optimize efficiency strategies amidst dynamic market environments.

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COMPANY PROFILE



NAME	FUJIAIRE GLOBAL SDN BHD
OFFICE ADDRESS	Unit L2-10, Wisma BU8, 11, Lebuhr Bandar Utama, Bandar Utama, 47800 Petaling Jaya, Selangor
WEBSITE	https://www.fujiaire.com.my/
EMAIL	humanresource@fujiaireglobal.com
NUMBER	012-308 3775
OFFICE HOURS	Monday – Friday 8.30am – 5.30pm
MANAGING DIRECTOR	WONG SEE WEI

Fujiaire is a market leader that manufactures air conditioners and has a global presence in over 30 countries. As a homegrown Malaysian brand with 40 years of air conditioning experience, Fujiaire has earned a reputation synonymous with reliability, quality and good service. Throughout the years, Fujiaire has received accolades from countries, including Qatar, Bahrain, Jordan, UAE, Saudi Arabia, Kuwait, South Africa, India, Bangladesh, Sri Lanka, Hong Kong, Macau, Vietnam, Brunei, Indonesia and the Philippines.

On 16 November 2021, Fujiaire Global Sdn Bhd was incorporated to distribute Cuckoo co-created with Fujiaire air conditioners in Malaysia. Our team comprises highly skilled individuals specializing in product development, sourcing, support and after-sales services. Wong See Wei,

the Managing Director of Fujiaire Global, is a visionary who has set his sights on driving the company to excellence within the industry and beyond. With cutting-edge air-conditioning inventions and innovations, Fujiaire Global is committed to delivering meaningful experiences and comfort to the homes and offices of everyone in Malaysia.

FujiCare, a wholly-owned subsidiary of Fujiaire Global, was then established to cater to customers who require installation, repair and maintenance services for residential and commercial air conditioning units. Through strategic collaboration with CUCKOO International (MAL) Sdn Bhd (CUCKOO International), CUCKOO co-created with Fujiaire air conditioners entered the Malaysian market in March this year with highly encouraging sales from the onset, surpassing the initial target to reach 66,000 homes. It is forecasted that sales volume for the CUCKOO co-created with Fujiaire air conditioners will reach RM40.7 million in 2023. Indeed, we have much to offer by leveraging our companies' expertise through this strategic alliance.

Vision, Mission,

Vision:

We envision being the top one-stop solution partner for all your air conditioning needs by delivering the best quality technologies and providing an on-time superior customer experience that is value-added, affordable, reliable and sustainable.

Mission:

We endeavor to empower communities by incorporating all human values within the organization to foster a forward-thinking attitude that is creative, innovative and authentic.