

"CUSTOMERS' PERCEPTION TOWARDS THE QUALITY SERVICE OF MATRADE SABAH"

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APRIL 2006

ACKNOWLEDGEMENT

Alhamdulilah, thanks to Allah s.w.t for giving me the strength and spirit to complete this report. This project paper would not be materialized without the contribution from several individual. I hereby would like to express my sincere gratitude and appreciation to my beloved advisor Mdm. Hamidah Hashim for her excellence advice and guidance that enable me to complete this project successfully. Not forgotten to my second examiner Mr. Spencer Hedley Mogindol for his valuable comments and advice. For Mr. Mohd. Shamlie Salisi, The Head of Program Bachelor of Business Administration (Hons) (Marketing, thanks for your guidance and advice.

I am also grateful to the Director of Malaysian International Trade and Industry (MITI), Tuan Haji Mohd. Salehim Bin Hj Ibrahim for giving me the permission to do practicum in their organization for about three months. Not forgetting my supervisor, Mr. Rizal Azwandy Hassan for his tremendous help in rendering ideas and most of all sharing his knowledge about the operation of their organization.

A thousand thanks to those people who are directly or indirectly involve in this project. Lastly, I would like to express my heartiest thanks to all the MITI's and MATRADE's (Malaysian External Trade Development Corporation) staffs for their cooperation during the practicum period. Last but not least, to all my friends those have given me support and contribute ideas for completing this project. Thank you very much.

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ABSTRACT

MATRADE is a focal point for Malaysian exporters and foreign importers to get sources for trade related information and relevant advice. MATRADE assists Malaysian exporters to better position their products and services in the highly competitive global markets with a mission to develop and promote Malaysia's Export to the world. In Sabah MATRADE become an agency that plays an important role in order to increase Sabah exports abroad. The purpose of this research is to determine perceptions of the customers towards their quality service of MATRADE Sabah. It's carried out three main objectives which are to determine the main reasons of the customers dealing with MATRADE, to determine the extent of customers' satisfaction of MATRADE services and to provide several recommendations of ways to improve MATRADE Sabah.

Chapter one of this research will overview the background of this research, problem statement, objectives, significance and limitation of study and the definition of terms. Chapter two will provide several literature review of this study. Under chapter three, the researcher will identify the methods that used for data collection, sampling design and procedure for analyze the data. Under chapter four, researcher will present the research findings and analyze the data to determine whether the objectives of this research are achieved. Finally under chapter six and seven, researcher will provide the conclusion and recommendations according to the research findings and data that have been analyzed.