



# INDUSTRIAL TRAINING AT MAYBANK KUALA KANGSAR

1 September 2023 – 9 February 2024

NUR ASMA' SALSABILA BINTI ANUAR AL-SHADAT | 2021107087 | BACHELOR OF BUSINESS ADMINISTRATION (HONS.) HUMAN RESOURCE MANAGEMENT



#### **EXECUTIVE SUMMARY**

An internship is the final course for all undergraduate programmes in the Faculty of Business and Management. A student is required to complete an internship, also known as on-the-job training, in areas related to our course and subject concentration. This internship programme functions as practical training for students to gain knowledge, skills, and feel the environment of the workplace to gain work experience and responsibility in carrying out tasks set by the employer. This practical training would improve the task's practical abilities, knowledge, and attitude.

I have successfully completed my Industrial Training Report at Malayan Banking Berhad in Kuala Kangsar Branch. My internship period starts on September 1, 2023 and ends on February 9, 2024. From my view, Malayan Banking Berhad is the best place for me to gain experience, skills, knowledge, and learn.

Malayan Banking Berhad is the largest banking and financial services provider in Malaysia and other countries. Maybank is Malaysia's largest bank, with approximately 374 local branches and 90 abroad branches and offices. Maybank conducts business in several countries, including the Philippines, Brunei, Singapore, Indonesia, Cambodia, Vietnam, Papua New Guinea, New York, London, Hong Kong, Bahrain, and more.

This report will analyze the SWOT of Maybank. SWOT analysis is a method of identifying and evaluating an organization's strengths, weaknesses, opportunities, and threats. SWOT helps in evaluating internal and external factors that may affect the business. To summarize, the conclusion of the SWOT analysis component helps the reader understand why the analysis is essential and vital by assessing positive and negative factors within and outside the firm.

## TABLE OF CONTENTS

EXECUTIVE SUMMARY	2
TABLE OF CONTENTS	3
ACKNOWLEDGEMENT	5
1.0 STUDENT'S PROFILE	6
1.1 Updated Resume	6
2.0 COMPANY'S PROFILE	7
2.1 Name, Logo & Location	7
2.2 Vision	8
2.3 Mission	8
2.4 Objective	8
2.5 Background Establishment	9
2.6 ORGANIZATIONAL STRUCTURES	12
2.6.1 Boards of Directors	12
2.6.2 Kuala Kangsar Organizational Chart	14
2.7 Product / Services Offered	15
3.0 TRAINING'S REFLECTION	17
3.1 Overview of Internship at Maybank	17
3.2 Customer Experiences Perspective	17
3.3 Operation and Sales Marketing	18
3.4 Digitalization	18
3.5 Skills and Knowledge Gain during Internship Period	19
4.0 SWOT ANALYSIS	20
4.1 Strengths	20
4.1.1 Positive working environment at Maybank Kuala Kangsar	20
4.1.2 One of the largest banks in Malaysia.	20
4.2 Weaknesses	21
4.2.1 MAE App Sensitivity	21
4.2.2 Some of Technical Issues Can't Be Solved at The Branch.	21
4.3 Opportunities	21
4.3.1 Be the Bank of Customer's Choice in Kuala Kangsar	21

4.3.2 High opportunity to expand business to other countries	22
4.4 Threats	
4.4.1 Cybersecurity Risks	
4.4.2 Regulatory Changes.	
5.0 DISCUSSION AND RECOMMENDATION	23
5.1 Strengths	23
5.1.1 Technological Innovations	23
5.2 Weaknesses	23
5.2.1 Improve Online Banking App (MAE App)	23
5.2.2 Allowed Branch to Have Access to System Control	24
5.3 Opportunities	25
5.3.1 Offer More Products and Services	25
5.3.2 Improve Sales in Other Countries	25
5.4 Threats	26
5.4.1 Strengthen Cybersecurity and Spread Awareness	26
REFERENCE	29
APPENDICES	31

#### 2.0 COMPANY'S PROFILE

## 2.1 Name, Logo & Location



Name : Malayan Banking Berhad (MAYBANK)

**Location** :

Headquarters:

MALAYAN BANKING BERHAD (MAYBANK)

Menara Maybank, 100,

Jalan Tun Perak,

50050 Kuala Lumpur

### Branch:

Maybank Kuala Kangsar Branch

68-70 Jalan Raja Bendahara,

Fasa II Bandar Baru,

33000 Kuala Kangsar,

Perak.