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MARA

FACULTY OF HOTEL AND TOURISM MANAGEMENT

THESIS

THE IMPACT OF CUSTOMER PERCEIVED VALUE  
ON CUSTOMER SATISFACTION IN HOTEL  
INDUSTRY: AN ARGUMENTATIVE STUDY

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## **ABSTRACT**

This study aims to give exposure to customer perceived value and also attempts to make more explanation on the impact of customer perceived value as a foundation stone to the hotel industry to gain customer satisfaction. This research study has three question objectives and for the research design, argumentative research design has been applied to this research to analyze the impact of customer perceived value toward customer satisfaction. The secondary data collection method has been used to gather information to achieve the objectives. Journal, website, and books were used to gather the data and analyze the impact of the perceived value on customer satisfaction. The findings show that emotional value is found as the biggest impact on customer satisfaction in the hotel industry, and followed by social value and functional value. This research study fulfilled its purpose by identifying the impact of customer perceived value on customer satisfaction in the hotel industry.

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