SECONDARY'S STUDENTS DEPENDENCY ON SMARTPHONE.THE INFLUENCE OF SOCIAL NEEDS, SOCIAL INFLUENCES AND CONVENIENCE.

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Table of content:

	PAGE
CHAPTER 1	
1.0 INTRODUCTION	21 1
1.1 BACKGROUND OF STUDY	1-2
1.2 PROBLEM STATEMENT	3
1.3 RESEARCH OBJECTIVE	3
1.4 RESEARCH QUESTION	3 3 3 4
1.5 SCOPE OF STUDY	
1.6 LIMITATION OF STUDY	4
1.6.1 COMMITMENT FROM RESPONDENT	4
1.7 DEFINITION OF TERMS	4
CHAPTER 2	25
2.0 LITERATURE REVIEW	5
2.1 INTRODUCTION	5-6
2.1.1 SOCIAL NEEDS	7-8
2.1.2 SOCIAL INFLUENCES	9-10
2.1.3 CONVENIENCE OF SMARTPHONE	11-12
2.1.4 DEPENDENCE ON SMARTPHONE AND PURCHASE BEHAVIOR	1112
TABLE OF	36 7
SMARTPHONE	
2.2 HYPOTHESIS	13-14
2.3 THEORETICAL FRAMEWORK	14
CHAPTER 3	33
3.0 RESEARCH METHODOLOGY	16
3.1 RESEARCH DESIGN	16
3.2 SAMPLING DESIGN	16
3.3 POPULATION	16
3.4 SAMPLING FRAME	17
3.5 SAMPLE SIZE	17
3.6 SAMPLING TECHNIQUE	17
O. I BATA COLLECTION	18
3.8 INSTRUMENT	18-19
3.9 DATA ANALYSIS	19
3.10 VALIDITY AND INSTRUMENT OF DATA	20
CHAPTER 4	
4.0 RESEARCH ANALYSIS AND INTERPRETATION	21
4.1 INTRODUCTION	21
4.2 QUESTIONING, DISTRIBUTED, RETURNED AND COMPLETED	21
4.3 RELIABILITY ANALYSIS	22
4.4 DATA ANALYSIS	23-37
CHAPTER 5	
5.0 DISCUSSION	38-40
5.1CONCLUSION	41
5.2 RECOMMENDATION	42
BIBLIOGRAPHY	40.44
APPENDICES	43-44 45-49
AT LINDIOLO	45-49

List of Table

	PAGE
TABLE 1: QUESTIONAIRE, DISTRIBUTED , RETURNED AND COMPLETED	21
TABLE 2: THE RELIABILITY OF THE STUDY	22
TABLE 3: GENDER	23
TABLE 4: AGE	24
TABLE 5: EDUCATION LEVEL	25
TABLE 6: EXPERIENCE	27
TABLE 7: APPLICATION	28
TABLE 8: RELIABLE	29
TABLE 9: EFFECTIVE	30
TABLE 10: PRICES	31
TABLE 11: SYSTEM	33
TABLE 12: SOCIAL NEEDS- DEPENDENCY	34
TABLE 13: SOCIAL INFLUENCES - DEPENDENCY	35
TABLE 14: CONVENIENCE - DEPENDENCY	36
TABLE 15: DEPENDENCY – PURCHASE BEHAVIOR	37

ABSTRACT

The purpose of this study was to construct an understanding of the factor dependency that influences the purchasing behavior of smart phone users to buying a smart phone. The data clinically in previous studies are tested through the university student at University Malaysia Sabah Campus Labuan. The result was factor needs and influences are the most give a strong influence to the users' smart phone purchase behavior on buying a smart phone compare to the convenience. In this current studies from the future research of previous studies recommend that the studies should be tested through 200 secondary students so that the questionnaire was distributes to SMK Sri Nangka secondary school because to get a different perspective of result. There are three factor dependencies that give influence to the users' smart phone purchasing behavior to buying a smart phone which are Social Needs, Social Influence and Convenience. The finding for the secondary school at SMK Sri Nangka expected that the convenience dependency factor was the most influence towards the secondary school purchase behavior on buying smart phone.