

A STUDY ON THE CONSUMER BUYING BEHAVIOR IN PURCHASING COOKING OIL PRODUCT IN KOTA KINABALU

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ABSTRACT

This study is all about the study on consumer buying behavior purchasing in cooking oil product.

In this study, researcher will explain the royalty of brand and the factor influencing customer in buying cooking oil product and also some articles that can be overview or example that related to the study. All study has own limitations. Thus, this study also includes some problem or limitation that might and will occur. The researcher also will explain to whom and in what way this research can be benefited. Beside that, in this study researcher will explain type of research design used, the population of respondents, how to collect data and other research methodology. There are two types of data collection to support this research. Firstly, primary data where the researcher can get the information or data through questionnaires and personal interview. Secondly, is secondary data where the data gathered from other sources such as company journal, diaries, documents, personal letter, or computer databases After the data obtained, the researcher will make a final analysis for the result. The researcher then can use the analysis data as the conclusion and recommendation towards Sawit Kinabalu Company.