

**" A STUDY ON THE USE OF
TRACTORS AND FACTORS
INFLUENCING SELECTION OF
TRACTORS AMONG KELANTAN
FARMERS "**

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ABSTRACT

This is a study that investigates the use of tractors among farmers in Kelantan and the factors that influence the farmers in the selection of tractors. ✓

The study will involve interviewing selected farmers from the ten districts in Kelantan. They will represent farmers who own tractors or hire tractors to give a simple picture of factors influencing use of tractors and selection of tractors. ✓

The study is done based on the use of primary and secondary data. The primary data consist of questionnaires and observations. Two hundred sets of questionnaires were distributed to respondents in the ten districts in Kelantan. About eighty sets of questionnaires were collected and these samples were taken to represent the whole findings of the study. The observations were made by the writer on the situation where the demand of tractors and the actual sales transaction by the sales agents or dealers and the situations where tractors were being operated in the plantations, estates or farms. The secondary data was collected from various agricultural agencies, magazines, hand-outs from tractor dealers, annual reports, seminar papers and many others. This secondary data collected gives much relevant information to support the findings of this study.

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