

SOCIAL RELATIONSHIP FACTORS INFLUENCING ELECTRONIC WORD OF MOUTH ENGAGEMENT AMONG SOCIAL MEDIA USER

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ACKNOWLEDGEMENT

My gratitude goes to the Almighty Allah (SWA), all the praise and glory are to Him alone for giving us the wisdom, knowledge, health, time, resources and opportunity to complete this study. Peace and blessing of Allah (SWA) be upon our noble Prophet, Muhammad (SAW), his family, his companions and those who follow his right path till the day of resurrection.

I want to acknowledge to all those person who has assisted me in completing my research paper. My special appreciation is towards my advisor who helped me a lot, Madam Nur Syuhada Bt Muhammad for her ideas, support, commitment and effort through the completion of this study.

Not to forget, my gratitude also goes to my family and friends who helped me a lot to complete this study. With their help and support, I may not able to finish this study and they encourage me to go for an excellence in completing this study

ABSTRACT

This study was conducted to study the social relationship factors influencing electronic word of mouth engagement among social media user in southern Malaysia which are Negeri Sembilan, Melaka, Johor Baru and Selangor. This study will discuss how social relationship factor give an impact to electronic word of mouth engagement among social media user. In this study, the researcher decided to use factor of, tie strength, homophily, trust, and interpersonal influence on electronic word of mouth engagement among social media user. The population of the study is social media user which total 52 people have participated in this study as a respondents. The researcher also used the Statistical Package in the Social Science Software (SPSS) version 20.0 for purpose of running the data gathered. In conclusion, the result in this study can help the other researcher to explore the associations between social relationship factors with electronic word of mouth engagement. The findings of this research revealed that there are significant and positive relationships between social relationship factors and electronic word of mouth engagement. The result shows that interpersonal influence has the strongest impact on electronic word of mouth engagement.

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