

A STUDY ON DELIVERY SYSTEM EFFICIENCY OF SABAH RUBBER INDUSTRY BOARD IN TUARAN

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NOVEMBER 2007

ACKNOWLEDGEMENTS

First and foremost, I wish to express my sincere gratitude to the management of Sabah Rubber Industry Board for allowing me to conduct a research relating to its Delivery System in Tuaran District. I am indebted to all the respective head of division at headquarters, officers in charge at Sabah Rubber Industry Board in Tuaran, all officers and staffs that directly or indirectly involved in providing information, without your willingness and readiness to assist, this thesis is impossible to complete on time.

I also wish to thank my advisor Professor Madya Mat Yasin Jamil for his valuable advise, guidance and ideas, without which, I might not be able to prepare this research paper in accordance with the quality and standard as I perceived may be required by the faculty.

I am also greatly indebted to my beloved father, mother, siblings, friends, colleagues who had inspired me and to my beloved wife Wong Chee Ngo @ Mary and son Joshua Daniel Dasau who had given a tremendous love, understanding, support and encouragement until the completion of this thesis.

I would like to accord my special thanks to Mr.Joseph Banguan who is currently a Research Officer at Tuaran District Office for providing the information of Tuaran District, all community leaders in Tuaran and Sub-District of Tamparuli for assisting in arranging the interview of respondents and not to forget all my friends that had assisted in proof reading plus valuable ideas on format and presentation.

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ABSTRACT

This research paper is the final requirement for final year part-time students of University Institut Teknologi Mara (UiTM) for Bachelor of Business Administration (Hons) majoring in Marketing. This project consist of thirteen chapters: (1) An Introduction, (2) Problem Statement, (3) Literature Review, (4) Theoretical Framework, (5) Objective, (6) Scope of Study, (7) Significance of Study, (8) Research Questions, (9) Research Methodology, (10) Limitation of Study, (11) Research Findings and Data Analysis, (12) Conclusion, and (13) Recommendation. This research is mainly about 'A Study on Delivery System Efficiency of Sabah Rubber Industry Board in Tuaran'. It serves three main purposes; to study the performance of the Sabah Rubber Industry Board in Tuaran especially in meeting it objective to improve the smallholders's income, the efficiency level of the board from client's point of view and at last but not least to gather information about the present services' efficiency and clients' suggestions to improve the delivery system.

It is important to understand the consumer perceptions and experience toward the services of the board so that this sole provider of rubber services in Sabah will improve. This may include how the human resources, facilities, actions and time taken by the board to meet customers' needs and wants. This research will be conducted among customer from every villages that currently or have been receiving the services of the board in order to determine the problem, opinion and feedbacks as a source of enhancing the delivery system elements to meet the needs and wants of existing and new customers.