

A STUDY ON THE INTENTIONS OF ENTREPRENEURSHIP AMONG HIGHER LEARNING INSTITUTION STUDENTS IN KOTA KINABALU

ELMYE BINTI JIM 2005764059

BACHFLOR IN BUSINESS ADMINISTRATION
(HONS) MARKETING
FACULTI OF BUSINESS MANAGEMENT
UNIVERSITI TEKNOLOGI MARA
KOTA KIRABALU, SASAH

MARCH 2008

ACKNOWLEDGEMENT

This project paper would not have been possible without the assistance, cooperation and contributions from many people who had generously assist me in this study.

First and foremost, I would like to express my highest gratitude to my advisor, Miss Cynthia Dawayan for the encouragement, valuable guidance and motivation rendered throughout the completion of this project paper. It was a great privilege to work under your supervision and professionalism which guided me to stay focus on my genuine thoughts and completing this undertaking.

My deepest appreciation also goes to my Supervisor, Mr Mohd Amir Karim in the Sabah Economic Development Corporation (SEDCO) for his ongoing support, supervision and in giving precious materials and in formations related to this study. Special thanks goes to all my workmates in the Sabah Economic Development Corporation (SEDCO) especially in Bumiputera Commercial and Community (BCIC) section who had given me full assistance and cooperation during my practical training.

A note of thank goes to my colleagues who involve directly or indirectly for their friendship and unselfish support during the course of completing this study. Last but not least, a special gratitude also goes to my lovely parents and dearest siblings. They gave me strength, dreams, courage, inspiration and unconditional love which influence my greatest success throughout my pursuit of this degree. My endless gratitude and love would never be enough.

TABLE OF CONTENTS

		PAGE
TITLE PAGE		i
DECLARATION	OF ORIGINAL WORK	ii
LETTER OF SUE	BMISSIONS	iii
ACKNOWLEDGE	EMENTS	iv
LIST OF TABLES	S	ix
LIST OF FIGURE	ES	ix
CHAPTER 1:	INTRODUCTION	
1.1	Introduction	1
1.2	Background of the company	1
1.3	Background of Study	7
1.4	Problem Statement	9
1.5	Objectives of Study	10
1.6	Research Questions	10
1.7	Scope of Study	10
1.8	Significance of Study	11
1.9	Theoretical Framework	12
1.10	Limitations of Study	13
1.11	Definition of Terms	14
CHAPTER 2:	LITERATURE REVIEW	
2.1	Introduction	16
2.2	Definition of entrepreneur and Entrepreneurship	16
2.3	Entrepreneur characteristic	18
2.4	Strengthening entrepreneurship in Malaysia	19
2.5	Entrepreneurial Skills	22
2.6	University graduates as Entrepreneur	24
2.7	Entrepreneur Intention Model	26

CHAPTER 3:	RESEA	ARCH METHODOLOGY	
3.1	Introduction		
3.2	Research Design		
3.3	Target	Population and Sample Size	31
	3.3.1	Target Population	31
	3.3.2	Sample size	31
3.4	Research Sampling		
3.5	Data Collection Method		
	3.5.1	Primary Data	33
		3.5.1.1 Questionnaire	33
	3.5.2	Secondary Data	34
3.6	Data Analysis Procedure		
	3.6.1	Preliminary Analysis	34
	3.6.2	Details Analysis	35
CHAPTER 4:	ANAL	YSIS AND INTREPRETATION OF DATA	
4.1	Introduction		
4.2	Respondent's profile		
	4.2.1	Gender	36
	4.2.2	Age	37
	4.2.3	Race	38
	4.2.4	Highest Education Level	39
	4.2.5	Respondent's universities and colleges	40
	4.2.6	Respondent's Majoring Programme	41
4.3	Respondent's Intention		
	4.3.1	Respondent's parents working background	42
	4.3.2	Intentions become entrepreneur	43
	4.3.3	Intentions to do anything to be an entrepreneur	44
	4.3.4	Intentions starting business	45
	4.3.5	Professional goal to become an entrepreneur	46
	4.3.6	Intentions to create a business venture in future	47

ABSTRACT

This study was conducted to investigate the level of interest among higher learning institution students towards entrepreneurship examine factors that influences their intention towards entrepreneurship and to give suggestions and recommendation on how to attract students intention towards entrepreneurship. The research design used is descriptive study and both primary and secondary data regarding the study were gathered. The target populations in this study are universities and colleges which were selected within Kota Kinabalu area. The sample consists of 140 respondents; the respondents were selected through convenience sampling. In analyzing the data, frequency distribution, percentage, and cross tabulation were used. The findings of this study revealed that most of the students have the intention towards entrepreneurship and the factors that influence their intentions are the respondents profile and attitudes. Towards the end of this study, comprehensive recommendations to attract the student's intentions were drawn.