

FACULTY OF BUSINESS AND MANAGEMENT BACHELOR OF BUSINESS ADMINISTRATION (HONS.) TRANSPORTATION

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

SOCIAL MEDIA PORTFOLIO



ZEMPIREXX PHONE ENTERPRISE

PREPARED BY:

NAME	NO MATRIC
SITI SARAH BINTI LEMBAYUNG	2022876108
NURUL IZZAH BINTI NURUN AZMAN	2022800186

CLASS GROUP:

ENT530 (I)

PREPARED FOR:

PUAN NORFAZLINA BINTI GHAZALI

ACKNOWLEDGEMENT

"Indeed, we belong to Allah, and indeed to Him we will return."

Ouran 2: 156

First and foremost, Alhamdulillah praises Allah SWT for giving us the opportunity to finish this social media report successfully. With the guts and guidance that He gives to us, it helps us to find the material and information and we could finish up this course work assessment for the ENT530 on time.

Besides, we would like to express our gratitude to our beloved lecturer for this subject, Principle of Entrepreneurship (ENT530), Puan Norfazlina Binti Ghazali, her kindness in helping us during the process of completing this report. Her dedication in giving all the knowledge about this subject has made this social media project easily to be done although we had faced several problems. Without her help, we would not be able to finish this social media report.

Furthermore, an honorable mention goes to our family and friends for being generous in sharing their knowledge on entrepreneurship in social media. During the three months, we have learnt a lot about doing business online and that it is not an easy journey to become a good and successful entrepreneur. All downs in business can only be overcome with perseverance and the ups can be achieved through hard work. Through these problems, we manage to become more organized and mature in dealing with problems that occur during my business. This social media portfolio covers social media business using Facebook, sales revenue, creating soft sell, hard sell, and teaser to attract customers.

We also want to thank our beloved customer willing to accept our services and put trust in our business. We will keep improving our skills to make a better outcome in the future. Last but not least, we once again show our gratitude to all parties who have directly and indirectly contributed to the success of our social media project.

EXECUTIVE SUMMARY

In modern society, social media plays an important role. People of all ages virtually use social media every hour and minute of their lives. Social media can be utilized for a variety of purposes, including the operation of an online enterprise, by a variety of individuals. Online commerce, which is closely related to online purchasing, is now extensively recognized on a global scale.

Due to the rise in prominence of online purchasing, social media platforms such as Facebook, Instagram, and Twitter have become crucial for the development of numerous categories of enterprises in the twenty-first century. Today, anyone can acquire or acquire anything with a single click, from the most fundamental necessities to the most bizarre and preposterous products. Online purchasing has become the norm in modern culture.

Zempirexx Phone Enterprise is a company focused on selling iPhones. Due to the recent pandemic, this company emphasizes online sales over offline ones. This enterprise catered to a broad spectrum of consumers and audiences, primarily in Malaysia. All iPhone inventory is obtained through the Zempirexx Phone Facebook page.

Nur Atikah binti Nurun Azman owns and manages the Zempirexx Phone Enterprise in its entirety. As their agent, we sell Iphones to students and other customers. Puncak Alam is the campus of Universiti Teknologi Mara (UiTM) where we are both full-time students. Beginning in early June 2022, we launched this online business as an agent. We have been conducting and administering the Facebook page, which includes selling and promoting the products on the Facebook site.

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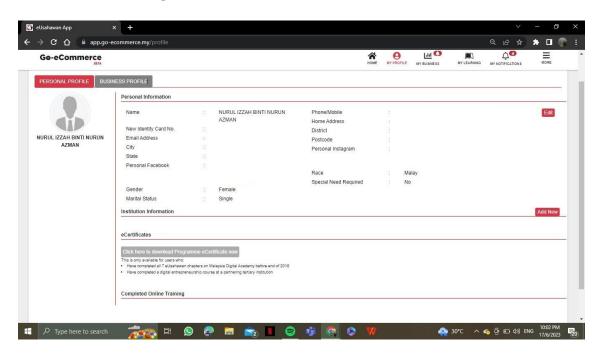
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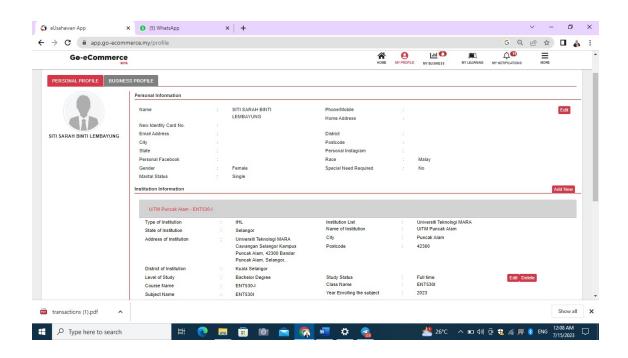
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B. BODY OF THE REPORT

i. Go-Ecommerce Registration





ii. MyENT Certificate



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022876108

Nama : SITI SARAH BINTI LEMBAYUNG

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Offline

Bidang Perniagaan yg : Peralatan Dan Kelengkapan Telekomunikasi

diceburi

Tempoh Berniaga : 2 tahun

No. Pendaftaran Perniagaan:

URL Perniagaan ; https://www.facebook.com/svafulart

Alamat Premis Perniagaan

Tarikh Mendaftar : 22 May 2023

Tarikh Kemaskini

Tarikh Cetak : 16 Jun 2023

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekad rasmi perniagaan yang dijalankan oleh pelajar semasa tempah pengajian di UTM Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterims untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWAMAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022800186

Nama : NURUL IZZAH BINTI NURUN AZMAN

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Offline

Bidang Perniagaan yg : Peralatan Dan Kelengkapan Telekomunikasi

diceburi

Tempoh Berniaga : 2 tahun

No. Pendaftaran Perniagaan:

URL Perniagaan : https://www.facebook.com/100066675215649/posts/pfbid021UTTJ6D

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Alamat Premis Perniagaan

Tarikh Mendaftar : 22 May 2023

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SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



BORANG D (KAEDAH 13)



PERAKUAN PENDAFTARAN AKTA PENDAFTARAN PERNIAGAAN 1956

Dengan ini diperakui bahawa perniagaan yang dijalankan dengan nama

ZEMPIREXX PHONE ENTERPRISE NO. PENDAFTARAN: 202303177937 (003511546-X)

telah didaftarkan dari hari ini sehingga 12 JULAI 2024 di bawah Akta Pendaftaran Perniagaan 1956, beralamat di

Bil. Cawangan: TIADA

Bertarikh di SISTEM EZBIZ pada 13 JULAI 2023.

DATUK NOR AZIMAH ABDUL AZIZ

Pendaftar Perniagaan Semenanjung Malaysia





iv. Introduction of Business

Zempirexx Phone Enterprise is a telecommunication business that sells phone brand Iphone as its main products. This business is fully owned and managed by one person, which is Nur Atikah binti Nurun Azman and we as her agent.

Our business is dedicated to providing an exceptional customer experience, offering a wide range of iPhones to suit every individual's needs and preferences. We selling start from Iphone X until Iphone 14.

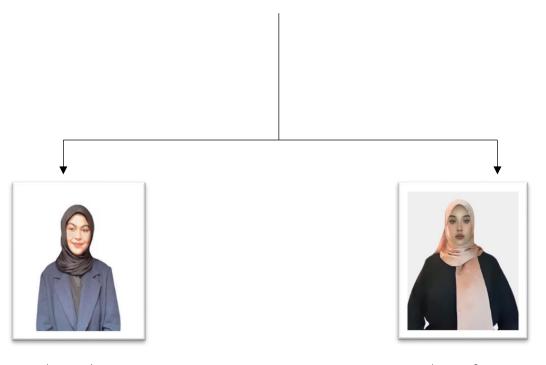


Name Of Business	Zempirexx Phone
Business Address	

• Organizational Chart



Owner Nur Atikah binti Nurun Azman



Agent 1Nurul Izzah binti Nurun Azman

Agent 2
Siti Sarah binti Lembayung

Mission

By adhering to this mission, our business aims to be the preferred destination for individuals and businesses seeking exceptional smartphones, reliable service, and a partner that understands their needs and empowers them in the digital age.

1. Trusted Partner

We try to build long-term connections with our users and become their trusted partner on their smartphone path. Our goal is to give them continued help, updates, and useful solutions that make their experience more valuable and build confidence and trust.

2. Connectivity and Empowerment:

We know how important it is to stay linked in the digital age we live in now. Our goal is to give people and companies gadgets that make contact, efficiency, and access to information easy, so they can reach their goals and dreams.

3. Education and Digital Literacy

We want to teach our users about the features, functions, and possible uses of smartphones. We want to give people and companies the tools they need to get the most out of their gadgets by holding classes, offering training materials, and pushing digital literacy.

• Vision

Our vision is to be the leading provider of high-quality smartphones and exceptional customer service, empowering individuals and businesses to stay connected and thrive in the digital world.

1. Quality Product

Our goal is to give a carefully chosen range of the newest smartphones from well-known names. This way, we can make sure that our customers have access to cutting-edge technology, reliable performance, and new features.

2. Customer Satisfaction

We are dedicated to providing excellent customer service at every point where we interact with our customers. Our experienced and helpful staff will help customers in a personal way, giving them information to help them make good decisions and offering support after the sale to make sure they are happy.

3. Accessible and Affordable

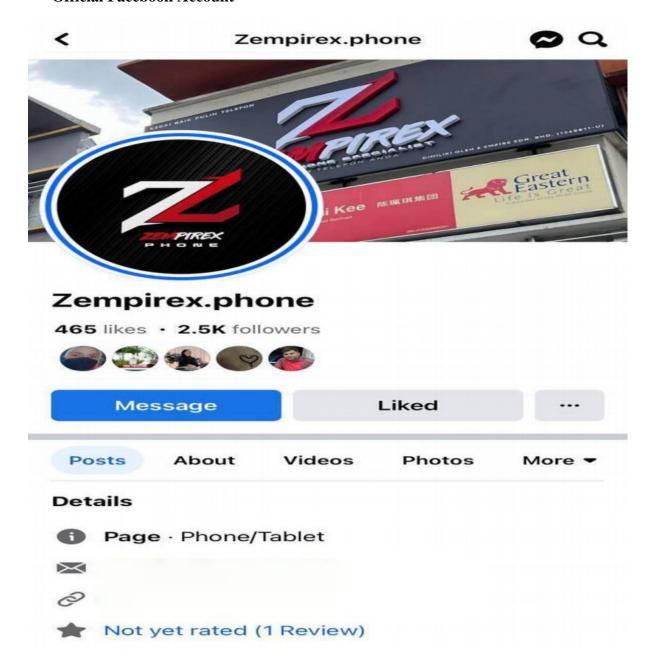
We think that everyone should be able to use high-tech communication tools. We try to offer a wide range of smartphones at different price points so that customers with different budgets and tastes can get one that works for them.

• Description of Products

	Model	Price (RM)
	Iphone X	
	256GB	1,080
	(Silver/Gray)	
	Iphone XR	
	128GB	1,220
	256GB	1,310
	(Black/Red/Coral/White/Blue)	
	Iphone XS	
8	256GB	1,270
	512GB	1,350
	(Silver/Gray/Gold)	
	Iphone 11	
	128GB	1,660
	256GB	1,790
	(Black/Red/White/Purple/Green)	
	Iphone 12	
	68GB	1,910
	128GB	2,110
	(Black/White/Red/Blue/Green)	
	Iphone 12 Pro Max	
	128GB	2,990
	(Silver/Pacifi Blue/Gold/Graphite)	
	Iphone 13	
	256GB	3,090
	(Black/White/Red/Blue/Pink)	
	Iphone 14	
	128GB	3,220
	(Midnight/Starlight/Red/Blue/Purple)	
	•	•

v. Facebook (FB)

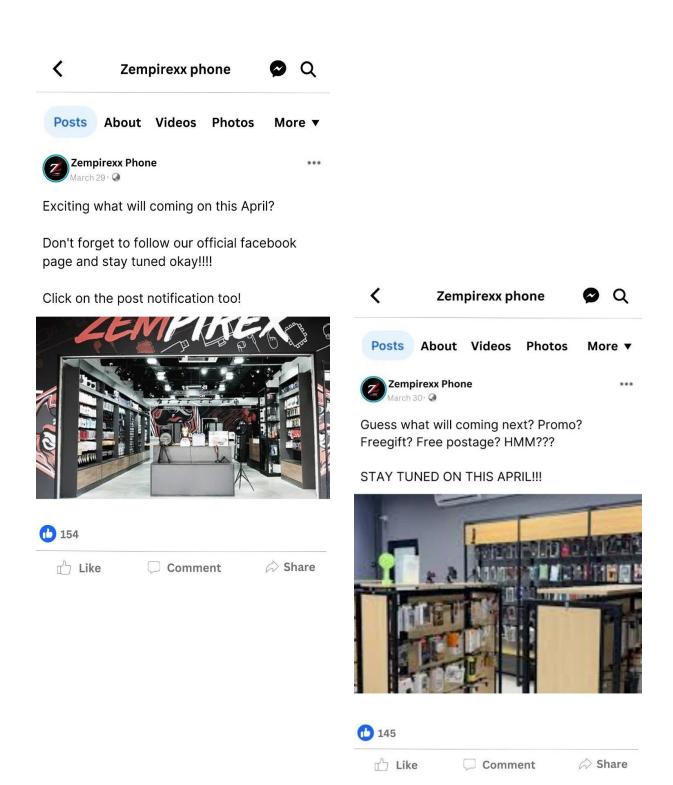
• Official Facebook Account



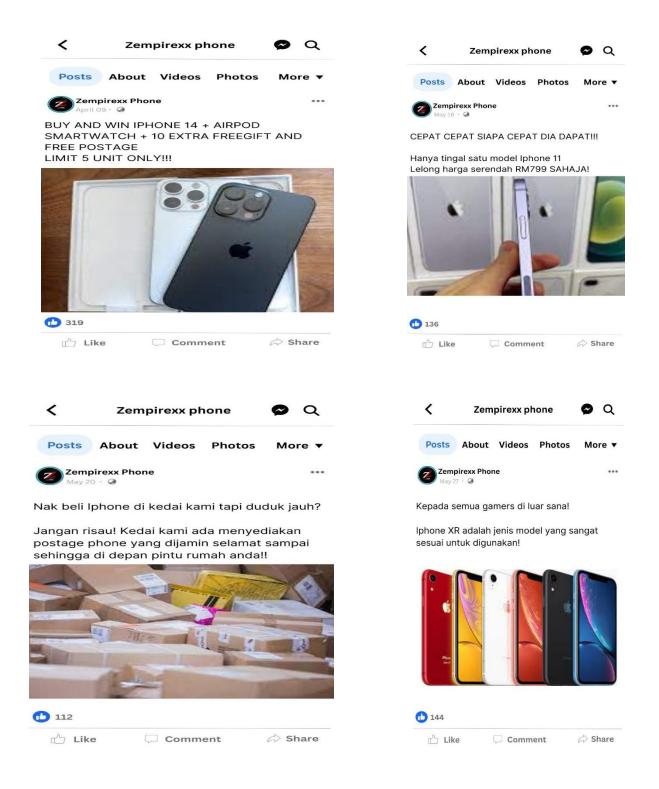
• Customizing URL Facebook (FB) page

https://www.facebook.com/syafulart?mibextid=LQQJ4d

• Facebook (FB) post – Teaser

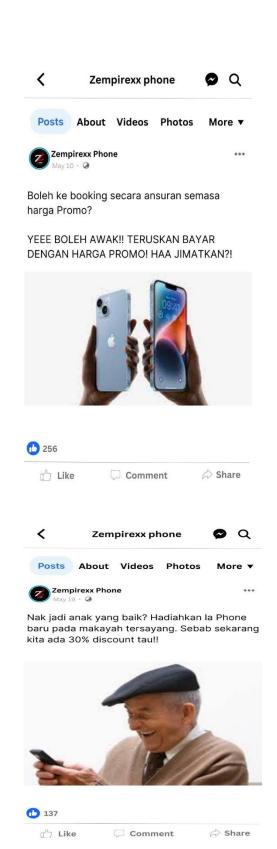


• Facebook (FB) Post - Copywriting (Hard Sell)

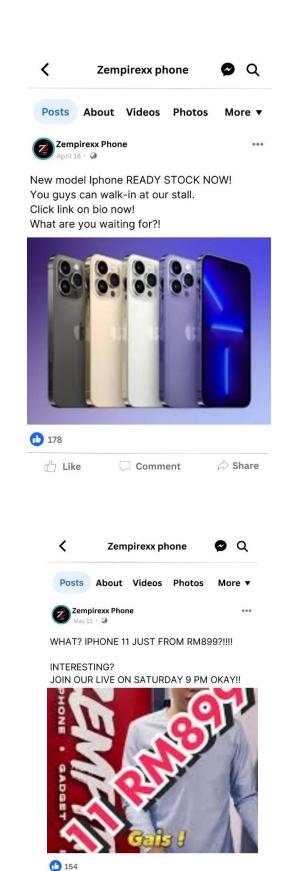








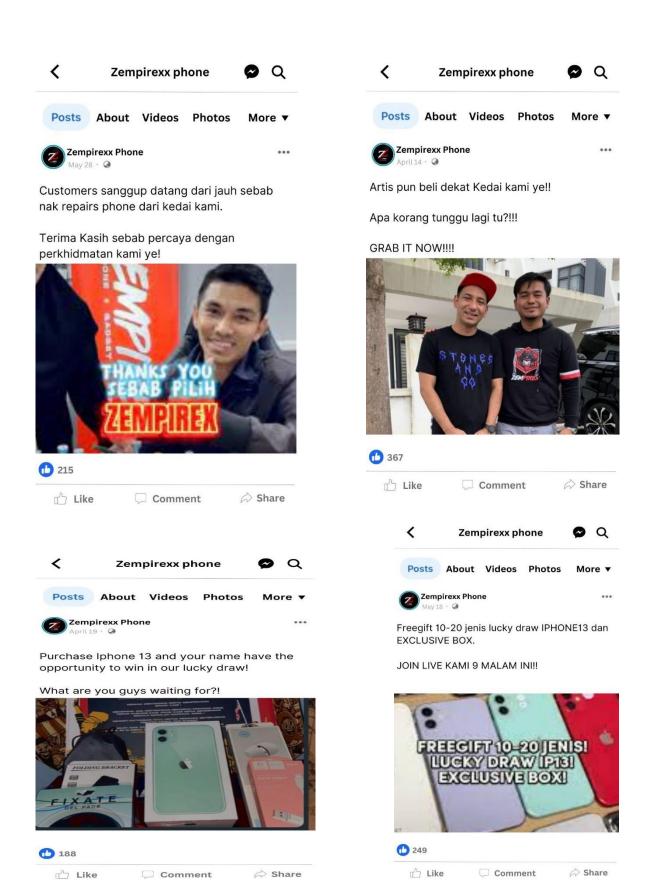




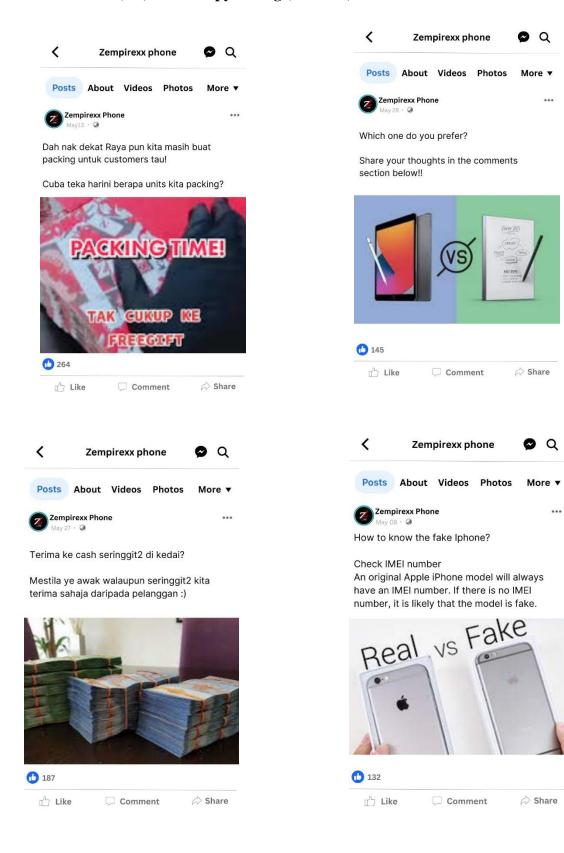
⇔ Share

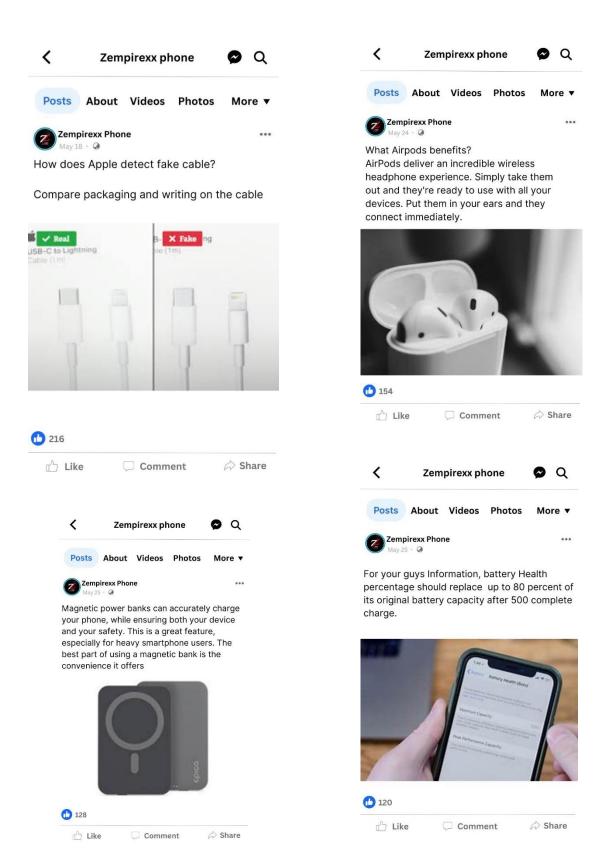
Like

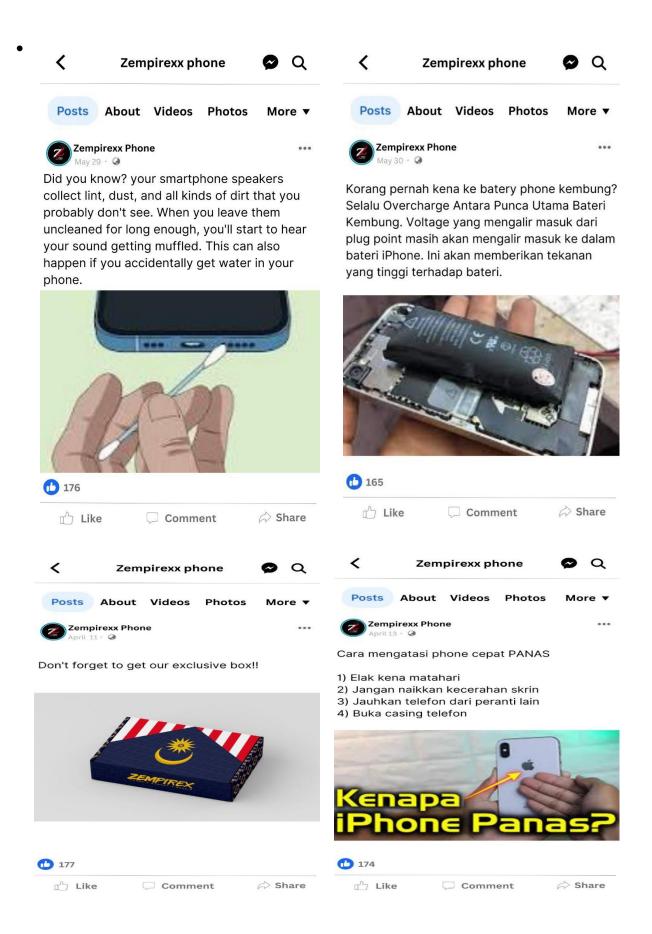
Comment

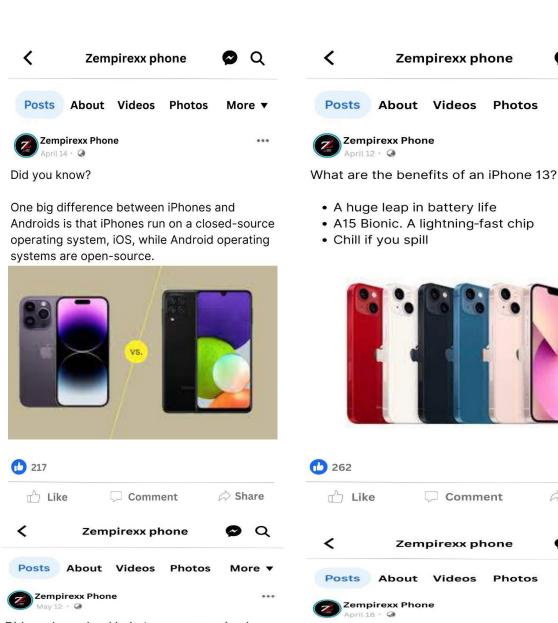


• Facebook (FB) Post - Copywriting (Soft Sell)









Did you know lpad help to more organized, you can keep all your notes in one place. You don't have to worry about losing pages or notebooks, and you can easily search for notes by keyword.







Thankyou customer from Johor come and walk-in our shop. We really hope you enjoy our service!



Like Comment ⇔ Share

Q

More ▼

•••

Photos

Relevant Graphics to each Post/Copywriting









• Sales Report

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti	Create
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vi. Conclusion

In conclusion, Zempirexx Phone Enterprise, which offers phones, has the chance to be on the cutting edge of technology changes and play a big part in connecting people and companies in the digital world of today. A business like this can make a good difference in its customers' lives by giving them high-quality gadgets, great customer service, and new ways to solve problems.

Also, keeping successful in the fast-paced smartphone business requires coming up with new ideas and being able to change. The business is always looking for new tools, services, and ways to help its customers meet their changing needs. By being open to new ideas, the business can become a leader in its field and stay ahead of the competition.

Lastly, the business shouldn't forget about its social duty. By giving back to the community, helping to keep the environment in good shape, and helping with charitable causes, the business can make a positive effect beyond its core activities and help make the future better for everyone.

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APPENDICES



