



FACULTY OF BUSINESS AND MANAGEMENT BACHELOR'S IN OFFICE SYSTEMS MANAGEMENT (HONS.)

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

SOCIAL MEDIA PORTFOLIO (40%)

PREPARED BY:

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GROUP:

530I

PREPARED FOR:

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SUBMISSION DATE:

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ACKNOWLEDGEMENT

In the name of Allah, the Most Merciful and Gracious. Alhamdulillah, we are grateful to Allah SWT for completing this group project as one of the requirements for the course work evaluation for the code ENT530. First and foremost, we would like to express our gratitude to our lecturer, Madam Norfazlina binti Ghazali, for her direction, patience, and, most importantly, for providing positive encouragement and a warm mood in order for us to complete this project. She had done us a favor by giving us vital information. We cannot do this project without her help.

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Finally, to all who were directly or indirectly engaged in this assignment, we are grateful and appreciate their work and initiative that they demonstrated in this report until we successfully accomplished this task. We apologize to any of those anonymous individuals that assisted us in various ways in order to fulfill this assignment. May Allah SWT grant the aforementioned individual's prosperity and honor in life.

EXECUTIVE SUMMARY



Bling It On was established in June 2023. The business is using Facebook as their social media platform. The business is based on a partnership that owned by Nur Fazreen binti Mazlan who is the founder, and Nazlyatul Nazlya binti Mat Salim as the co-founder. The name of Bling It On is existed because we found that the beads chain will make your phone cases blings and look way attractive than it used to look like. The business is controlled and managed by both partnerships in terms of marketing, promoting, and advertising. The motto of this business is "*Slay your phone case with us!*". It demonstrates the owner's desire to raise the people's life-enhancing interest by buying the goods that we sell regardless of the gender.

Bling It On is selling apparel or known as accessories which is beads chain. Bead chain is used for various purposes but in the real world, beads chain is used for attaching keys to trousers and rolling blinds up and down. They are also used as jewelry and accessories for phone cases. Other than that, the business is also providing guidance about which beads chain to choose that suit the phone case that align with the customer's wants. To be specific, the majority of targeted customers are students, friends, and beads chain enthusiasts. Bling It On may be a small business, but we can ship all over Malaysia, including the Sabah and Sarawak. The marketing strategy is to attract customers who has keen eyes about cute things and surely, the beads chain enthusiasts, without having them to find the goods from international company which can take up to 7 to 14 days of shipping, just to deliver the goods. Bling It On can deliver it to you as soon as possible without taking such a long duration.

By managing the business on Facebook, we are able to produce teasers and posts to promote our staff as well as continuing the promoting campaign, to attract more customers. By using social medias, we are nearing our company with the customers to reach out as soon as they can, so we can provide them with beauty beads chain that we made specifically for the customers. In a nutshell, we believe that the knowledges along with our abilities and skill will sustain our business and the productivity of the company for the future.

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1. GO-ECOMMERCE REGISTRATION

Ge-eCommerce				HOME	O MY PROPILE	Lill NY BUSINESS	MY LEARNING		
	Name	NAZLYATUL NAZLYA BINTI MAT SALIM	Phone/Mobile Home Address						Edi
	New Identity Card No.		District						
NAZLYATUL NAZLYA BINTI MAT	Email Address		Postcode						
SALIM			Personal Instagram						
	City		Bace						
	State		Special Need Required						
	Personal Facebook								
	Gender								
	Marital Status								
	Institution Information								Add No
	Type of Institution State of Institution Address of Institution	IHL Selangor Universiti Teknologi MARA Cawangan Selangor Kampus	Institution List Name of Institution City Postcode		: 00	versiti Teknolog M Puncak Alam cak Alam no			
		Cawangan Selangor Kampus Puncak Alam, 42300 Bandar Puncak Alam, Selangor,	Postcode		423	00			
	District of Institution	Kuala Selangor							
	Level of Study	Bachelor Degree	Study Status			time		Edit Dele	ter i
	Course Name	ENT530-I	Class Name			15301			
	Subject Name	ENT530I	Year Enrolling the subject		202				
	Month Enrolling the Subject	з	Lecturer Name			fazlina Ghazali			
	Internship Enrollment	No	Year Of Internship Enrolime		- 0				
	Month of Internship Enrollment		Period of Internship Training	9					
	Expected Year To Complete Study	2025	Expected Month To Comple Study	le	: 2				
	Related To Study Field	Yes							







1.2 MYENT CERTIFICATES





1.3 SSM REGISTRATION CERTIFICATE

2.0 INTRODUCTION OF BUSINESS

2.1 Name and address of business



Figure 1: Bling It On's logo

Our registered business name with the SSM (Suruhanjaya Syarikat Malaysia) is "Bling It On!" We specialize in offering phone accessory bead chains. Our handcrafted items are precisely produced to offer a touch of elegance to your phones. We began operations on Jun 12, 2023, and we continue to serve our consumers with passion. You may discover and buy our fashionable bead chains on Facebook, where we go by the name "Bling It On!" Our company is based in Puncak Alam, Selangor. We offer cash on delivery service to make it more easy for our customers, ensuring that everyone may enjoy our gorgeous bead chains even if they cannot visit us in person.

Name of Company	Bling It On
Business Address	UiTM Puncak Alam 42300 Kuala Selangor, Selangor,
	Malaysia
Company's Email Address	
Contact Number	
Form of Business	Partnership
Main Activites	Selling beads chain
Registration Number	

2.2 Organizational Chart



2.3 Mission and Vision

MISSION	VISION
To praise the community to make them	To be your top of mind when in need of
stand out by creating handcrafted beads chain	memorable accessories.

2.4 Descriptions of products/services



Figure 2: Our Beads Chain

Our main goal at Bling It On! is to provide stylish phone accessories in the form of bead chains. We realize the significance of providing high-quality products that our customers would like. Our bead chains are precisely handcrafted from high-quality materials. We blend stunning beads with strong chains to make elegant accessories that will complement the look of your phone. We believe in the power of customization, and our bead chains allow you to add a unique touch to your mobile device.

We value functionality and sustainability when it comes to packing. Our bead chains are carefully packaged in kraft paper bags. We chose kraft paper because of its eco-friendliness and adaptability. Kraft paper bags not only protect your bead chains, but they also offer a natural beauty to your shopping experience. They are user-friendly, letting you easily carry and keep your items. From the moment you receive your order, we strive to create a smooth and enjoyable journey.

2.5 Price list

PRODUCT	PRICE LIST
Beauty Beads Chain (A1 – A5)	RM8
Love Edition (A6 – A10)	RM10
Flower Edition (A7 – A15)	RM12

3.0 FACEBOOK POSTING (FB)

3.1 Facebook Page



Bling It On Facebook Page was created on 4th April 2023

Q Search Facebook	公 平		<u> </u>	
	Bling It On 55 likes • 71 followers Source Source Posts About Mentions Reviews Followers	Iowers Photos More 💌	Advertise 💥 Manage 🖍 Edit	
	Intro We sell beautiful and trendy bead chains for your phone .** & *•. Edit Bio	What's on your mind	? hoto/video 🔋 Reel	
Business Information	 Page · Accessories UITM Puncak Alam, Kuala Selangor, Malaysia 	Featured People won't see this unless you pin Posts	something. Manage	
	× -	≡ List view	Grid view	

Business Information

3.2 URL Facebook Page

← → C	91481863222 Face	book URL		G U B 🖈 🗖 🌒 :
Q Search Facebook			Ē	
and the second second			Create with	avatar
			C Edit cover	
Bling	Bling It On			
	55 likes • 71 followers		Advertise 😽 Manage	Edit
			1	
Posts Abou	t Mentions Reviews Follo	wers Photos More 🔻		

Facebook Page URL: https://www.facebook.com/profile.php?id=100091481863222&mibextid=LQQJ4d



Total Likes on Facebook Page

3.3 Facebook Post – Teaser



Teaser 1

Pos	sts	About	Videos	More •	
Range .		ng It On			

Want to add a pop of color to your phone? Our bead chains are the perfect way to do it! Keep an eye out for our upcoming launch!! * \cdot $t_{\Delta} \ddagger 3 \cdot _{*}^{\circ}$



Teaser 3

Pos	sts	About	Videos	More •	
Bling		ng It On ay - 🏈			•••

Hello there! Just to let you know that our stunning beads chain is the must-have accessory for your phone!

Elevate your style game with this chic and versatile accessory that's perfect for any occasion. But don't stop there! Stay tuned to our page for the latest updates and be the first to know about our newest products and exclusive offers. Don't miss out - keep your style fresh and your tech game on point with us! $\nabla ({}^{\circ} \nabla) \rightarrow {}^{*} 2$



Teaser 2

Pos	sts	About	Videos	More •	
Bling		ng It On			***
Get re	vhee	to add som	e snarkle to	vour phone w	vith

our new bead chains! Stay tuned for more details W



Teaser 4

Pos	sts	About	Videos	More -	
Bling	Blir 7 m	ng It On • @			***

• AH can you guess what accessory will make your phone stand out from the crowd? Our gorgeous bead chains are coming soon!!



Teaser 5

2.4 Facebook Post – Hard Sell



Hard sell 1



Hard sell 2



Its not just some basic chains, it is made of BEADS! This is our plain edition of beads chain that exclusively made for you! Come grab our items now as it is limited in stocks. We offer you with a good price of this plain edition.

....

Since it is limited of stocks and Raya Haji season has passed, we are still promoting the items only for RMB! Worth your money to make your phone look fancy! 🛐 🛓

It is a colour combination beads chain that you will never want to miss out.

Place your order through our FB Messenger! WE will reply to you as soon as possible 🤎 🤎



Hard sell 3



....

Hello my dearies! 🗐

We have stocked up our basic design of beads chain, JUST FOR YOU! We are almost running out of stock so please grab while it last! WE are waiting for you!! These basic designs are the top tier! I know, yall will be screaming to try them out! Please check our items and don't forget to buy many to be and the screaming to the screaming the screaming to the screa

Since @Black Friday@ is coming soon enough, we are promoting these basic designs with a price of RM15 for 2 items! 99

You can choose any 2 from the design to make it yours and we will prepare it for you!

The price promo falls under Black Friday, 14th JULY! Don't miss out!



Hard sell 4



Hard sell 5

2.5 Facebook Post – Soft Sell

Bling It On 5 May · @

Here are some benefits of using our bead chains 💗 🧶 🔮

Convenience: Bead chains can be attached to your phone to make it easier to carry around. This
is especially beneficial for people who need to use their phones while on the go because it allows
them to have their phone close by without having to hold it all the time.

...

2. Safety: Bead chains can help keep your phone from becoming lost or stolen. Customers can secure their phone by attaching the chain to a belt loop or bag strap.

3. Personalization: Because bead chains come in a variety of colors and styles, buyers can personalize their phone accessory to match their unique style. This can be an enjoyable way for customers to display their uniqueness and distinguish their phone from others.



Soft sell 1



Bling It On 22 m ⋅ Ø

Add a touch of glamour to your phone with our fabulous bead chains! 🧶

These delicate accessories are not only visually stunning but also durable and functional. They provide an extra layer of protection for your phone while effortlessly enhancing its appearance. Elevate your phone's charm and let it be the envy of all.

....

Order your bead chain today and experience the magic!



Soft sell 2



Hello, everyone! Are you looking for the perfect gift to show someone you care about? Look nofurther than our exquisite Beads Chains!

....

Here's why gifting our Beads Chains is a great choice:

Express your affection 💗

Giving a gift is a wonderful way to express your love and affection to someone special. It doesn't have to be expensive; it's the thought that counts. Our Beads Chains offer a heartfelt gesture that will bring a smile to their face. Whether it's a personalized design or a unique color combination, these chains are sure to make them happy.

Show gratitude 18

When someone goes out of their way to help you or be there for you, it's essential to express your gratitude. Our Beads Chains make the perfect gift to convey your appreciation. It's a meaningful token that they can cherish for a long time, serving as a constant reminder of their kind deed.

Don't miss out on this opportunity to make someone's day brighter! '- To place an order and give a gift that will truly touch their heart, simply DM us now on FB Messenger!



Soft sell 3



Bling It On

Just now 🛛 🏈

Celebrate Love with Our Enchanting Bead Chains: Perfect for Valentine's Day!

Looking for a meaningful and memorable gift for your loved one this Valentine's Day? Look no further! Our enchanting bead chains are the ideal expression of love and affection.

Crafted with care and designed to captivate, our bead chains are the perfect symbol of your deep connection and shared moments. Each chain is a masterpiece, meticulously created with love and attention to detail.

What better way to show your love than with a gift that exudes elegance and charm? Our bead chains are not just accessories; they are a heartfelt gesture that will be treasured for years to come.

Show your love with a gift that truly shines. Choose our bead chains and make this Valentine's Day a celebration of love, beauty, and connection. Shop now and let the enchantment begin!



Soft sell 4



What exactly are bead chains? Our bead chains are meticulously crafted accessories made from an array of beautiful beads, each one carefully selected for its quality and aesthetic appeal.

These exquisite chains have become a staple in the world of fashion and personal expression.

Order our exquisite bead chains today and experience the magic of timeless beauty. Let our chains be a reflection of your individuality, enhancing your look and leaving a lasting impression wherever you may wander. $1 + \epsilon = 1$



3.0 SALES REPORT



Business Name	Date	Туре	Marketplace (if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
Bling It On	12/06/ 2023	expe nses				Goods	Raw material	200		12/07/ 2023
Bling It On	12/06/ 2023	offline			10				HIDAYAH - FRIEND - PAID IN CASH - A4 (18CM)	12/07/ 2023
Bling It On	12/07/ 2023	offline			12				WAJIHAH - FRIEND - PAID IN CASH - A5 & A6	12/07/ 2023
Bling It On	12/06/ 2023	offline			20				MISHA - FRIEND - PAID ONLINE - A8 & A10	12/07/ 2023
Bling It On	12/06/ 2023	offline			40				IZZATI - FRIEND - PAID ONLINE - A1, A2, A3 & A5	12/07/ 2023
Bling It On	12/06/ 2023	offline			16				ATIRAH - FRIEND - PAID ONLINE - A10 & A11	12/07/ 2023
Bling It On	12/06/ 2023	offline			8				SHIDA - FRIEND - PAID IN CASH - A15	12/07/ 2023
Bling It On	12/06/ 2023	offline			10				RAIHANA - FRIEND - PAID ONLINE - A4	12/07/ 2023
Bling It On	12/07/ 2023	offline			20				ALIA - FRIEND - PAID ONLINE - A14 & A15	12/07/ 2023
Bling It On	12/07/ 2023	offline			8				FIE - FRIEND - PAID IN CASH - A14	12/07/ 2023
Bling It On	12/06/ 2023	online	Social Media		8				AINA - FRIEND - PAID ONLINE - A1	13/07/ 2023
Bling It On	12/06/ 2023	online	Social Media		36				FARRAH - RELATIVE - PAID ONLINE - A5, A7 & A10	13/07/ 2023
Bling It On	12/06/ 2023	online	Social Media		12				SOFEA - RELATIVE - PAID ONLINE - A4	13/07/

4.0 CONCLUSION

With the help of the Social Media Portfolio, we have learned new skills and acquired experience promoting our products on social media. The use of social media for marketing purposes. This is due to the widespread usage of social media in today's society, making it simple for people to see our product promotions there. Additionally, since we do not have to pay for advertising, it might also result in financial savings. We have the assignment to run a business this semester for topic ENT530, Principles of Entrepreneurship. As a result, we established our company, **BLING IT ON ENTERPRISE**. Our company is able to engage customers by acquiring more than 90 likes on Facebook pages, and we generated (TOTAL SALES IN RM) in total sales. By applying copywriting forms like CTA and AIDCA, we have also learned how to write postings like teasers, hard sells, and soft sells. We have no need for a tutor to teach us how to write blog articles because of this topic. Additionally, this topic encourages us to conduct our own studies the function of entrepreneurship. As a result, it may inspire kids to pursue careers in business and obtain expertise in the future.

RUBRIC SOCIAL MEDIA PORTFOLIO (40%)

COURSE NAME	1	PRINCIPLES OF ENT	REPRENEURSHIP				
COURSE CODE :		ENT530					
STUDENT'S NAME	E :	Salaria Antonia Salaria Salaria Salaria Salaria Salaria	NTI MAZLAN (20228 LYA BINTI MAT SA				
LECTURER'S NAME : :		PUAN NORFAZLINA GHAZALI					
PROGRAM : ENT530							
GROUP	:	ENT5301					
Criteria	Marks Allocated	Poor	Moderate	Satisfactory	Good	Excellent	Weighted Mark Obtained (%)
Preliminary materials	5 marks	0 mark	2 marks	3 marks	4 marks	5 marks	
		Provide poor preliminary materials • Cover page (1 mark)	Provide moderate preliminary materials • Cover page (1 mark)	Provide satisfactory preliminary materials • Cover page (1 mark)	Provide good preliminary materials • Cover page (1 mark)	Provide excellent preliminary materials • Cover page (1 mark) • Acknowledgement	
		Acknowledgement (1 mark)	 Acknowledgement (1 mark) 	 Acknowledgement (1 mark) 	Acknowledgement (1 mark)	(1 mark) • Executive summary (2 marks)	
		 Executive summary (2 marks) 	 Executive summary (2 marks) 	 Executive summary (2 marks) 	 Executive summary (2 marks) 	Table of contents (1 mark)	

Criteria	Marks Allocated	Poor	Moderate	Satisfactory	Good	Excellent	Weighted Marks Obtained (%)
		0 mark				5 marks	
Go-ecommerce registration	5 marks	Do not do registration				Do registration	
		0 mark				5 marks	
MyENT registration	5 marks	Do not do registration		1		Do registration	
		0 mark	2 marks			5 marks	
SSM registration/Busin ess registration	5 marks	Do not do registration	Registration in progress			Do registration	
		1 mark	2 marks	3 marks	4 marks	5 marks	

NFGMAC2023

Introduction of business	5 marks	Provide poor introduction of business • Name and address of business • Organizational chart • Mission / vision • Descriptions of products / services • Price list	Provide moderate introduction of business • Name and address of business • Organizational chart • Mission / vision • Descriptions of products / services • Price list	Provide satisfactory introduction of business • Name and address of business • Organizational chart • Mission / vision • Descriptions of products / services • Price list	Provide good introduction of business • Name and address of business • Organizational chart • Mission / vision • Descriptions of products / services • Price list	Provide excellent introduction of business • Name and address of business • Organizational chart • Mission / vision • Descriptions of products / services • Price list	
Create FB page	2 marks	0 mark				2 marks	
		Unable to create FB page (print screen)				Able to create FB page with interesting layout and format as well as complete business information (print screen)	
Custom URL FB Page	3 marks	0 mark				3 marks	
		Unable to custom URL				Able to changed FB URLs to Custom URLs Eg: <u>www.facebook.com/rochin-kitchen (</u> print screen)	
Number of likers/followers	4 marks	0 mark	1 mark	2 marks	3 marks	4 marks	
		Unable to acquire any like/followers (print screen)	Able to acquire 1 – 30 likes/followers (print screen)	Able to acquire 31 – 60 likes/followers (print screen)	Able to acquire 61 – 90 likes/followers (print screen)	Able to acquire 91 likes/followers.	
FB Teaser Post	4 marks	0 mark	1 mark	2 marks	3 marks	4 marks	
		Unable to post any teaser (print screen)	Able to post 1 teasers (print screen)	Able to post 2 teasers (print screen)	Able to post 3 teasers (print screen)	Able to post 4 teasers and above (print screen)	