

### BACHELOR'S IN OFFICE SYSTEMS AND MANAGEMENT (BA232)

#### FACULTY OF BUSINESS AND MANAGEMENT

#### PRINCIPLES OF ENTREPRENEURSHIP

#### **ENT530**

PAIR WORK: SOCIAL MEDIA

#### **PREPARE BY:**

NO.	NAME	STUDENT ID	CLASS
1.	NUR SYAZA SYAMIRAH BINTI AZMAN	2022830532	BA232 3C - ENT530I
2.	NUR ALLYSSA AZRY BINTI AZRIEN AZRY	2022659632	

#### **PREPARED FOR:**

PUAN NORFAZLINA BINTI GHAZALI

**SUBMISSION DATE:** 

14th JULY 2023

#### **ACKNOWLEDGMENT**

First and foremost, praise and thanks to God, the Almighty, for His showers of blessings throughout our ENT 530, pair work that we managed to complete successfully.

In carrying out our pairing work, we seek advice and assistance from our esteemed individuals, who deserve our gratitude. The completion of our first report has given us much pleasure. We would like to convey our thankfulness toward Madam Norfazlina binti Ghazali, our beloved lecturer for giving us a good guideline for this report with numerous consultations. We also thanked you for always being patient in giving us knowledge and guidance through the journey of completing this report.

In the rear, we would like to thank our classmates for always sharing useful information and knowledge while doing this report. To boot, they also made valuable comments and suggestions to us which gave us the inspiration to improve the quality of the report. We really appreciate all their help. Last but not least, we are very grateful for having these kind and supportive classmates like them.

#### **EXECUTIVE SUMMARY**

An outline of a henna product's main attributes is given in this executive summary. The henna product, Annulaire Henna mentioned here is a natural hair dye, hands and finger paint created from powdered henna leaves together with a mixture of other organic ingredients like water, essential oils, rose extract, and Theobroma cacao. Our henna product is of the highest calibre and free of dangerous ingredients, making it secure and all-natural. This product is great for body painting and hair colouring since it provides vibrant, long-lasting colour.

In conclusion, our henna product provides a top-notch, natural, and adaptable option for hair colouring and hand painting. We want to gain a sizable share of the expanding market for natural beauty products by putting a strong emphasis on quality, safety, and customer happiness. We foresee significant growth and achievement in the upcoming years by utilising our comparative advantages and putting in place a strong marketing plan.

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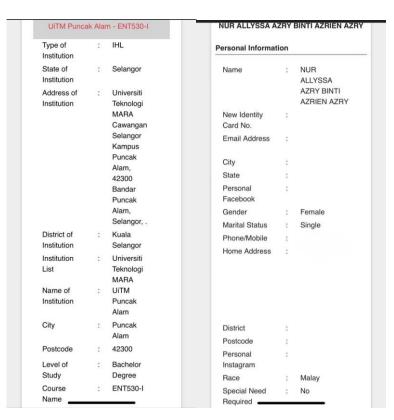
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## Part B

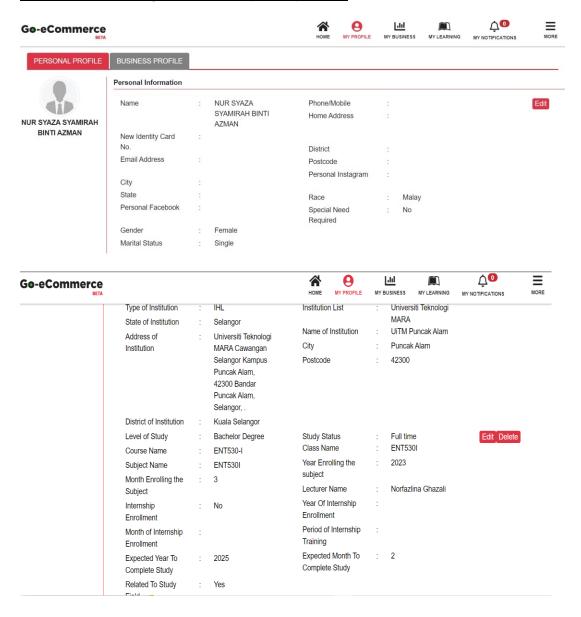
## Go-Ecommerce Registration

### Go-Ecommerce Registration Nur Allyssa

Subject	:	ENT530I
Name		21110001
Month Enrolling the Subject	:	3
Internship Enrollment	:	No
Month of Internship Enrollment	:	
Expected Year To Complete Study	:	2025
Related To Study Field	;	Yes
Study Status	;	Full time
Class Name	:	ENT530I
Year Enrolling the subject	:	2023
Lecturer Name	:	Norfazlina Ghazali
Year Of Internship Enrollment	:	
Period of Internship Training	:	
Expected Month To Complete	;	2
Study		_



### Go- Ecommerce Registration Nur Syaza Syamirah



## **MyENT Certificate**

### Certificate MyENT Nur Allyssa Azry and Nur Syaza Syamirah





## SSM Registration (Partnership)



SUNGGUHPUN SEGALA USAHA TELAH DIAMBIL UNTUK MEMASTIKAN MAKLUMAT YANG DIBERI ADALAH BETUL DAN KEMASKINI PENDAFTAR PERMIAGAAN TIDAK BOLEH DIPERTANGGUNGKAN BAGI SEBARANG KERUGIAN KERANA MAKLUMAT YANG TERSILAP ATAU TERTINGGAL

#### \*\* MAKLUMAT PERNIAGAAN \*\*

NAMA PERNIAGAAN : ANNULAIREHENNA BEAUTY NO PENDAFTARAN : 202303170654 (003508709-T)

ALAMAT UTAMA PERNIAGAAN :

BENTUK PERNIAGAAN : PERKONGSIAN
TARIKH MULA BERNIAGA : 16-06-2023
TARIKH PENDAFTARAN : 05-07-2023
TARIKH LUPUT PENDAFTARAN : 04-07-2024
STATUS : AKTIF

\*\* JENIS PERNIAGAAN \*\*

ACCESSORIES.

\*\* MAKLUMAT CAWANGAN \*\*

\*\*\* TIADA CAWANGAN \*\*\*



#### \*\* MAKLUMAT PEMILIK PERNIAGAAN TERKINI \*\*

: NUR SYAZA SYAMIRAH BINTI AZMAN

ALAMAT KEDIAMAN :

NO K/P (LAMA) NO K.P (BARU)
TARIKH LAHIR
BANGSA : MELAYU
JANTINA : PEREMPUAN
KEWARGANEGARAAN : WARGANEGARA MALAYSIA

TARIKH MASUK 16-06-2023

NAMA : NUR ALLYSSA AZRY BINTI AZRIEN AZRY

ALAMAT KEDIAMAN

NO K/P (LAMA) NO K/P (BARU)

TARIKH LAHIR : BANGSA : MELAYU JANTINA : PEREMPUAN

KEWARGANEGARAAN : WARGANEGARA MALAYSIA

: 16-06-2023 TARIKH MASUK

MAKLUMAT YANG DIBEKALKAN ADALAH EKSTRAK DARIPADA DOKUMEN YANG TELAH DIDAFTARKAN DENGAN PENDAFTAR.

PENDAFTAR PERNIAGAAN, SEMENANJUNG MALAYSIA TARIKH: 05/07/2023

DOKUMEN INI ADALAH CETAKAN KOMPUTER. TANDATANGAN TIDAK DIPERLUKAN.

UserID : EZBIZ Tarikh : Wed Jul 05:20:51:19 MYT 2023







#### BORANG D (KAEDAH 13)



## PERAKUAN PENDAFTARAN AKTA PENDAFTARAN PERNIAGAAN 1956

Dengan ini diperakui bahawa perniagaan yang dijalankan dengan nama

ANNULAIREHENNA BEAUTY NO. PENDAFTARAN: 202303170654 (003508709-T)

telah didaftarkan dari hari ini sehingga 4 JULAI 2024 di bawah Akta Pendaftaran Perniagaan 1956, beralamat di

Bil. Cawangan: TIADA

Bertarikh di SISTEM EZBIZ pada 5 JULAI 2023.

DATUK NOR AZIMAH ABDUL AZIZ

Pendaftar Perniagaan Semenanjung Malaysia





## Introduction of Business

Name and address of business



Name of business: Annulaire Henna Beauty

Address: Online based in Puncak Alam, Selangor

## Organizational Chart



Nur Allyssa Azry binti Azrien Azry

**Business Partner** 



Nur Syaza Syamirah binti Azman

**Business Partner** 

### Mission and Vision



#### **Mission**

Annulaire Henna's mission is to offer high-quality henna products that honour the history and appeal of natural body art. We are dedicated to finding the best organic ingredients and supporting sustainable practices to make sure our goods are secure, compassionate towards the environment, and free from animal testing. In order to let people express their individual style and cultural heritage, we work to educate and empower them about the art of henna. We want to improve the henna experience by emphasizing excellent quality and client pleasure, giving a lasting impression of beauty and self-expression.

#### <u>Vision</u>

Our vision at Annulaire Henna is to be the world's leading manufacturer of henna products by encouraging people to appreciate the artistic value of henna and its cultural importance. We picture a world where henna is respected as a potent form of self-expression that unites individuals from many backgrounds and promotes a love of conventional artistic forms. We seek to push the limits of henna design by consistently coming up with new ideas and techniques while providing a selection of goods that take into account different customer tastes and preferences. We aim to have a good impact on henna artists' and aficionados' lives all over the world through our dedication to social responsibility and community involvement. We will upgrade the henna art by working together to produce a seamless fusion of tradition and modern inventiveness.

### Description of Product



Introducing our magnificent Henna product, an authentic celebration of the natural world's splendour and ages-old customs. Our henna is a premium blend of high-quality, all-natural components handcrafted with love and care and sourced from the best henna farms around the world.

Other than that, our henna powder is created from carefully chosen henna leaves, which are renowned for their intense colour and robust staining abilities. These leaves are thoroughly dried and processed into a fine powder, ensuring a uniform and manageable texture. For instance, Ainnulaire henna was pure and organic makeup is what makes it unique. In order to prevent any dangerous chemicals or additions from making their way into our formula, we place a high priority on sustainability and ethical sourcing. As a result, it is safe and mild to use on all skin types because our henna is devoid of chemical-based colours, pesticides, and other unfavourable ingredients.

However, our henna product is absolutely outstanding for its versatility. Our henna offers countless design options, whether you want to adorn your body with elaborate patterns, add to the natural beauty of your hair, or create wonderful henna designs. Due to its natural dyeing capabilities, it produces stunning, long-lasting designs with rich, brilliant colour that gradually develops. Hence, we advise combining our henna leaf powder with a combination of other organic substances, such as water, essential oil, rose extract and theobroma cacao to maximize its benefits. You can use this mixture to make a smooth paste that can be applied precisely, letting your imagination run wild as you construct the most elaborate patterns.

Moreover, our henna product serves as both a beauty enhancer and a bridge to enduring customs. Henna has been embraced by societies all over the world for millennia as a way to

commemorate significant events, such as weddings, festivals, and rituals. With the help of our product, you may enjoy henna's delight and artistry while relaxing in your own home, making memories and adorning yourself with beautiful designs.

Last but not least, with our excellent product, revel in the world of henna and let your imagination run wild. Allow the vibrant colour, alluring scent, and complex designs to carry you away to a world of beauty and heritage. With our superb product, enhance your self-expression and appreciate the henna's charm.

### Price list

There are 4 colours of Sahara henna collection which are Cherry Red, Cocoa Brown, Deep Maroon and Ash Black. Each bottle consists of 23 ml for only RM15. Other than that, we also provide a VIP box Sahara whereby you can choose 3 colours that you want for only RM40.

# Facebook (FB)

• Creating Facebook (FB) page





• Customizing URL Facebook (FB) page

https://www.facebook.com/AnnulairehennaBeauty/



## • Facebook (FB) post – Teaser



Facebook (FB) post – Copywriting (Hard sell and Soft sell)









Inai Sahara adalah inai **terbaik** untuk kuku korang. Bukan sahaja dapat mencantikkan kuku, malah dapat menyihatkan & menguatkan kuku korang tau 😃

4 warna untuk korang cuba! Click link in bio 🐪 💗

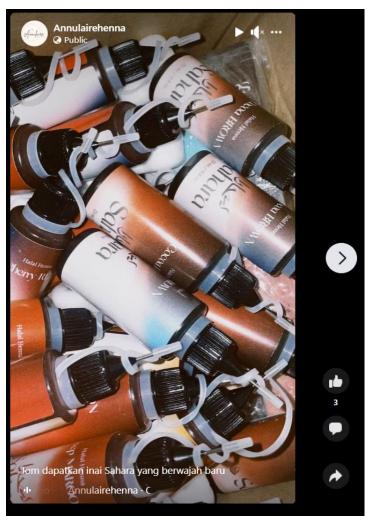




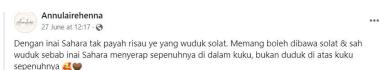
A time to reflect on faith share blessings & strengthen bonds

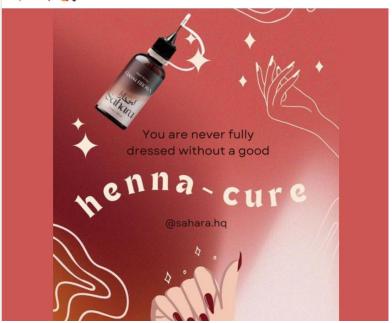


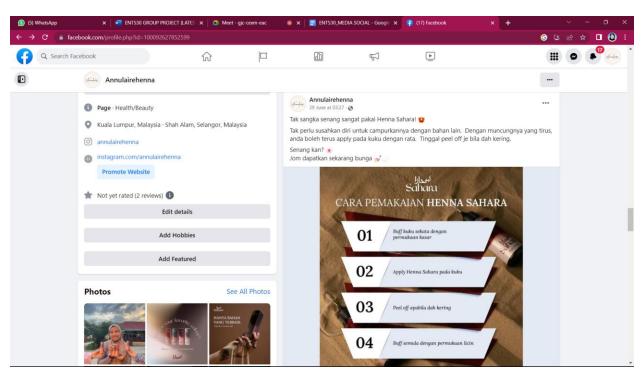
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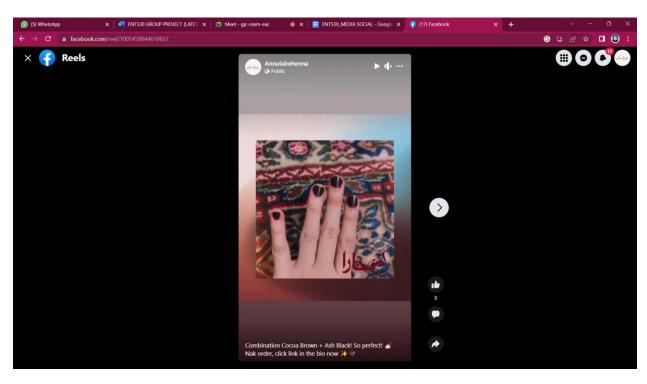


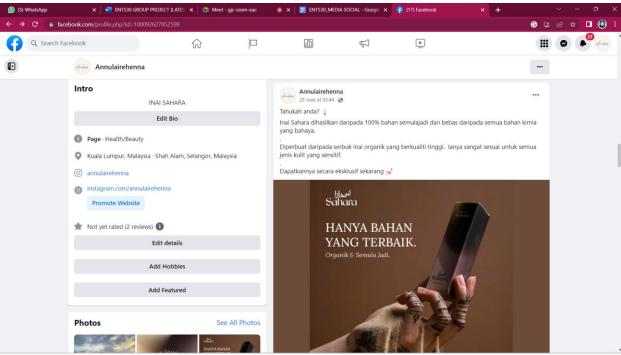


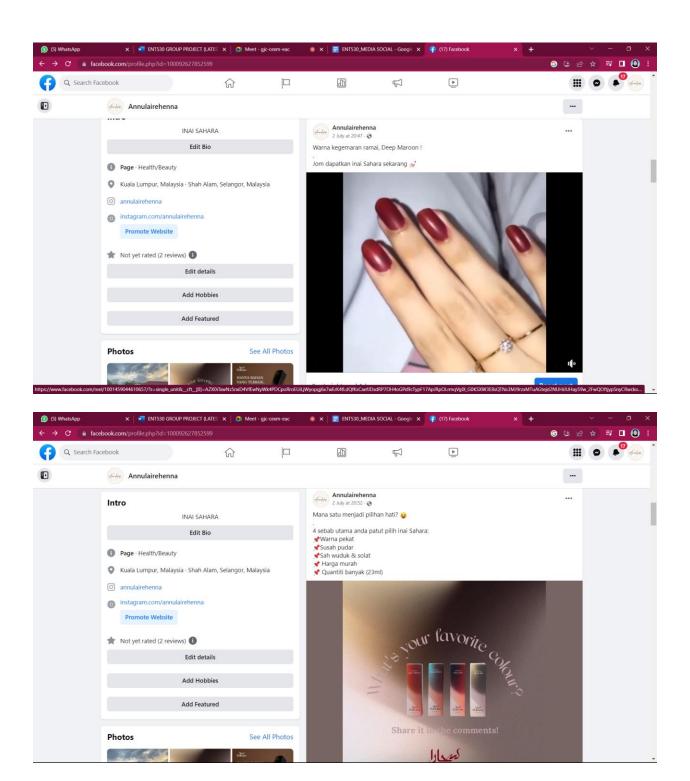




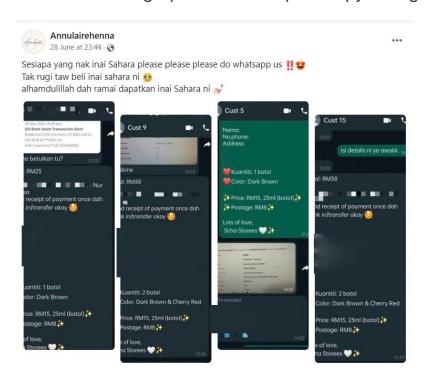






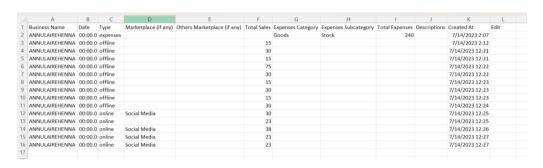


Relevant graphics to each post/copywriting



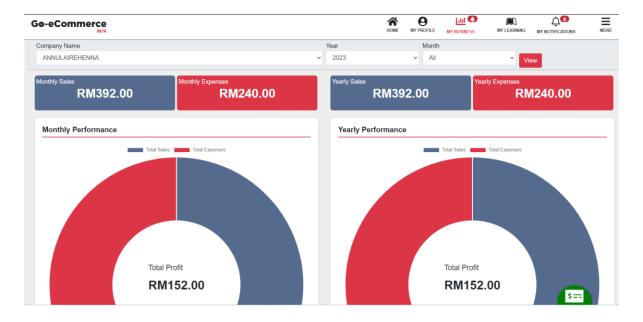


## Sales Report



#### Go-eCommerce

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti ons	Created At
ANNULAIREHE NNA	10/05/2 023	expens es				Goods	Stock	240		14/07/2 023
ANNULAIREHE NNA	15/05/2 023	offline			15					14/07/2 023
ANNULAIREHE NNA	17/05/2 023	offline			30					14/07/2 023
ANNULAIREHE NNA	26/05/2 023	offline			15					14/07/2 023
ANNULAIREHE NNA	02/06/2 023	offline			75					14/07/2 023
ANNULAIREHE NNA	06/06/2 023	offline			30					14/07/2 023
ANNULAIREHE NNA	14/06/2 023	offline			15					14/07/2 023
ANNULAIREHE NNA	22/06/2 023	offline			30					14/07/2 023
ANNULAIREHE NNA	30/06/2 023	offline			15					14/07/2 023
ANNULAIREHE NNA	23/06/2 023	offline			30					14/07/2 023
ANNULAIREHE NNA	11/05/2 023	online	Social Media		30					14/07/2 023
ANNULAIREHE NNA	21/05/2 023	online			23					14/07/2 023
ANNULAIREHE NNA	21/06/2 023	online	Social Media		38					14/07/2 023
ANNULAIREHE NNA	13/06/2 023	online	Social Media		23					14/07/2 023
ANNULAIREHE NNA	24/06/2 023	online	Social Media		23					14/07/2 023



#### **Go-eCommerce**

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti ons	Created At
ANNULAIREHE NNA	10/05/2 023	expens es				Goods	Stock	240		14/07/2 023
ANNULAIREHE NNA	14/05/2 023	online	Social Media		23				NIA	14/07/2 023
ANNULAIREHE NNA	17/05/2 023	online	Social Media		23				ANIS	14/07/2 023
ANNULAIREHE NNA	24/05/2 023	online	Social Media		98				ALIYA	14/07/2 023
ANNULAIREHE NNA	01/06/2 023	online	Social Media		38				AIN	14/07/2 023
ANNULAIREHE NNA	03/06/2 023	online	Social Media		53				NANA	14/07/2 023
ANNULAIREHE NNA	04/07/2 023	online	Social Media		23 ABC				DILLA	14/07/2 023
ANNULAIREHE NNA	07/07/2 023	online	Social Media		53				RIENNA	14/07/2 023

	А	В	С	D	Е	F	G	Н	1	J	K	L
1	Business Name	Date	Туре	Marketplace (if any)	Others Ma	Total Sales	Expenses Category	Expenses Subcategory	<b>Total Expenses</b>	Descriptions	Created At	Edit
2	ANNULAIREHENNA	00:00.0	expenses				Goods	Stock	240		14/7/2023 12:37	
3	ANNULAIREHENNA	00:00.0	online	Social Media		23				NIA	14/7/2023 12:42	
4	ANNULAIREHENNA	00:00.0	online	Social Media		23				ANIS	14/7/2023 12:45	
5	ANNULAIREHENNA	00:00.0	online	Social Media		98				ALIYA	14/7/2023 12:50	
6	ANNULAIREHENNA	00:00.0	online	Social Media		38				AIN	14/7/2023 12:51	
7	ANNULAIREHENNA	00:00.0	online	Social Media		53				NANA	14/7/2023 12:51	
8	ANNULAIREHENNA	00:00.0	online	Social Media		23				DILLA	14/7/2023 12:52	
9	ANNULAIREHENNA	00:00.0	online	Social Media		53				RIENNA	14/7/2023 12:52	
10												



## Conclusion

In the rising market for all-natural cosmetic products, Annulaire Henna has a lot of potential. Our henna product distinguishes itself from rivals with its chemical-free, organic formulation and numerous applications. We can significantly expand and succeed if we take advantage of the rising consumer demand for secure and environmentally friendly solutions. Our target market will be successfully reached through strategic marketing initiatives, such as an internet presence, social media marketing, influencer partnerships, stockists, and agents. We will draw in a committed client base and provide stable revenue development by building a strong brand name for high-quality, long-lasting colour, and ease of use.

We are optimistic in the success of our henna product business because we are utilising our competitive advantages, putting an emphasis on customer satisfaction, and staying current with industry changes. Our henna product is positioned to take a sizable chunk of the expanding market due to its natural attractiveness, adaptability, and dedication to quality. This will have a good effect on the beauty sector as well as the lives of our clients.