UNIVERSITI TEKNOLOGI MARA

DETERMINANTS OF SERVICE QUALITY AND PERCEIVED VALUE AND ITS IMPACT ON CUSTOMER SATISFACTION AND CUSTOMER LOYALTY: AN EMPIRICAL PERSPECTIVE ON PUBLIC TRANSPORTATION SECTOR

CHE ANIZALIANA BTE CHE PEI

Thesis submitted in fulfilment of the requirements for the degree of Master of Science

Faculty of Business Management

December 2011

ABSTRACT

Public transport users tend to be dissatisfied when they experience poor service quality provided by public transport. Although there is high demand for public transport, understanding customer needs and how they feel about the services is critical for customer retention as service quality is the important factor that encourages the use of public transport and its services. This study examines the preferred public transport mode in seven different urban areas in the Klang Valley namely, Klang, Shah Alam, Petaling Jaya, Subang Jaya, Kuala Lumpur, Gombak, Ampang and Senawang. Besides that, this study also identifies the seven important elements of public transport services including fares, accessibility, reliability, customer services, communication, trip experience and safety. The aim of this study is to gauge the relationship between service quality, perceived value, customer satisfaction and customer loyalty of existing public transport services. A total of 500 questionnaires were collected and 467 were returned. Descriptive statistics, Cronbach's Alpha and Structural Equation Modelling (SEM) methods have been used to analyze the data. Findings from the descriptive study indicated that LRT is the preferred mode in Klang Valley, while safety is the main important element in public transport services. Results from SEM found support for the effect of the perceived value and satisfaction, perceived value and service quality, perceived value and loyalty; satisfaction and loyalty. However, contrary to results of previous research, service quality had no impact on the satisfaction and loyalty of users. The current research contributes to knowledge in the field of urban transport research. It suggests that better service quality of public transport service is vital to encourage use public transport.

ACKNOWLEDGEMENTS

Assalammualaikum W.B.T.

Alhamdulillah, I would like to express my immeasurable gratitude to ALLAH S.W.T, the Most Gracious and Merciful, for giving me the strength, courage and determination to complete this study.

I would like to express my most gratitude to my main supervisor Dr. Hajah Rohana Kamaruddin for her invaluable guidance, encouragement and constructive criticisms throughout the study period, and for giving me full moral support during the ups-and-downs of my study duration. I have no words to express my debt towards her; her kindness, patience and enthusiasm.

My sincere thanks is extended to my co-supervisor Dr. Lenora Putit and other supervisory committee member Associate Professor Dr. Norlida Abdul Hamid, Associate Professor Norminsham Abdul Karim, Associate Professor Zaiton Endut, Pn. Rosena Mohd Ali, Associate Professor Sabariah Mohammad and Professor Dr. Mohd Zainol Saad for their personal support, valuable guidance and encouragement to make this study possible. Special thanks go to Pn Ismah Osman for her valuable guidance and support until the completion of my study.

I would like to express my heartfelt appreciation and gratitude to the members of the Faculty of Business Management, Universiti Teknologi MARA, for their generous guidance and help.

Special appreciation and deepest thanks go to my beloved parents, Hj. Che Pei Omar and Hjh. Rohani Ibrahim, my husband, Faris Adenan, brothers, Che Muhammad Afizal and Che Muhammad Adam, and sisters, Siti Khadihah Alias, Che Nurul Adawiyah and Che Nur Aisyah, for their unending support throughout my study period.

TABLE OF CONTENTS

		Page			
ABSTRACT		iii.			
ACKNOWLEDGEMENT		iv.			
TABLE OF CONTENTS LIST OF TABLES LIST OF FIGURES		v. viii. ix.			
			LIS	T OF ABBREVIATIONS	x.
			CHA	APTER 1 : INTRODUCTION	
1.1	Background of Study	1			
	1.1.1 Overview of Public Transport in Malaysia	2			
	1.1.2 The Development of Public Transport	3			
	1.1.3 Public Transport Usage	9			
1.2	Problem Statements	17			
1.3	Research Objectives	21			
1.4	Research Questions	21			
1.5	Significance of Study	22			
	1.5.1 Contribution to the Body of Knowledge	22			
	1.5.2 Contribution Towards the Transport Industry	22			
	1.5.3 Contribution to the Stakeholders	23			
CHA	APTER 2 : LITERATURE REVIEW				
2.1	Public Transport	24			
	2.1.1 Types of Public Transport	25			
	2.1.2 Advantages of Public Transport	26			
	2.1.3 Public Transport in Developed Countries	27			
2.2	Concepts and Definitions				
	2.2.1 Customer	29			
	2.2.2 Customer satisfaction	30			
	2.2.3 Measuring Customer Satisfaction	33			

CHAPTER 1

INTRODUCTION

This chapter discusses the background of the study in Section 1.1. Then, Section 1.2 comprises the problem statement while Section 1.3 discusses the research objectives. The research questions are contained in Section 1.4 and section 1.5 covers the significance of study.

1.1. Background of Study

Public transport plays a vital role in the development of a country. It has become a vital communication medium around the world as it is considered as a necessity for the public, depending on their standard of living. In developed nations such as the United States of America, United Kingdom, Europe, Japan and Singapore, public transport is a necessity as most of the people depend entirely on it in their daily lives although they have their own vehicles. From the review of study, the modal split of public transport in the most developed countries is more than 70: 30. For example, the United Kingdom recorded the highest public transport usage where in 90 percent of the population used public transport as a traveling mode (Public Transport Statistics of United Kingdom, 2009). United States has recorded 10.7 billion trips on a daily basis, which saw an increase of 4 percent in 2009 (American Public Transport Act, 2007). While, in Singapore about 5.308 million trips are made on a daily basis which