

THE STUDY ON LISTENERS SATISFACTION TOWARDS THE SEGMENTS OFFERED BY RADIO MALAYSIA KELANTAN

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LETTER OF TRANSMITTAL

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En Hendri Dahlan Project Advisor Faculty of Business and Management Mara University of Technology Bukit Ilmu 18000 Machang Kelantan

Dear Sir,

RE: SUBMISSION OF FINAL PROJECT PAPER

Enclosed is a report entitled "The Study on Listener Satisfaction towards the Segment offered by Radio Malaysia Kelantan". The purpose of this study is to access the level of listener's satisfaction towards the segments offered by Radio Malaysia Kelantan.

The findings from this study will benefit Radio Malaysia Kelantan itself in its marketing decision in order to increase the listeners ahead with the tough competition.

I truly hope that this project paper will meet your requirements.

Thank You

Yours faithfully,

SARIMAH RAMLI

ACKNOWLEDGEMENT

Thank to Allah the Almighty, who has given me the opportunity and strength to accomplish my long left hope and wish.

I wish to express my heartiest gratitude and appreciation to my advisor, Encik Hendri Dahlan for his comments, guidance and constructive criticism throughout the preparation of this project paper. My gratitude also goes to our course tutor, Encik Safri bin Ya for his cooperation and kindness in completion of my project paper.

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I also would like to thank to all of people who are involve directly or indirectly in completion of my project paper. Special thanks also go to all BBA Marketing 04 students for their cooperation, advice and full of support during the study.

In my opinion, this kind of project paper need to continuously carried out by BBA Marketing students because it can test our ability to apply the theoretical knowledge acquired in a practical manner.

God blesses you all.

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ABSTRACT

The main objective to this research is to identify the listeners' satisfaction towards the segments offered by Radio Malaysia Kelantan. This research is focus in Kota Bharu, Machang, Pasir Mas and Pasir Puteh.

Radio Malaysia Kelantan offers various types of segments such as Kelantan Kita, Mesra Segar RMK, Apa Khabar Orang Kampung, Selekta RMK and Warna -Warna RMK. Through this research, focus on listeners satisfaction towards these segments, the researcher would like to determine whether the listeners satisfied or not with the current program in Radio Malaysia Kelantan. This research also focuses on other radio Station Manis FM as main competitors to Radio Malaysia Kelantan.

For this purpose, 50 respondents were selected throughout these area (Kota Bharu, Machang, Pasir Puteh and Pasir Mas) The questionnaires are distributed randomly whether the respondents are male or female. Data gathered are analyzed by using SPSS Program by indicting frequency method and cross tabulation.

From the analysis, I found that those respondents are satisfied with the segments in RMK that comprised 60 % of them but RMK itself should not ignore the dissatisfied listeners because majority of them tunes Manis FM.

Generally, we can say that the listeners are satisfied with RMK, however, it is pleasure if RMK is willing to evaluate the suggestions from the listeners and recommendation from the researcher.