

THE RELATIONSHIP BETWEEN EMOTIONAL INTELLIGENCE AND
EXTRINSIC CAREER SUCCESS (IN A CASE STUDY OF PEJABAT
PENDIDIKAN DAERAH, SAMARAHAN, SARAWAK)

Prepared for:
MADAM SUSANNA WILLIAM JALIL
MISS RUMAIZAH CHE MAD NOR

Prepared by:

ZANAAZIA BINTI UNUS

2014525285

DEGREE IN OFFICE SYSTEMS MANAGEMENT (HONS.)
FACULTY OF BUSINESS AND MANAGEMENT

UNIVERSITI TEKNOLOGI MARA SARAWAK
FACULTY OF BUSINESS AND MANAGEMENT

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ABSTRACT

The extrinsic career success determined by the emotional intelligence an individual's can pursue. In this case study that conducted at Pejabat Pendidikan Daerah, Samarahan researcher more concerned to one level of extrinsic career success which is promotion. Researcher intended to find how the relationship between emotional intelligence and extrinsic career success (promotion). Several theories that were found from lots of journal were discussed to further explain the association between two variables in this study.

A total of 53 respondents was took part to complete the distributed questionnaires and the data was analysed and used in this study. From the result of the study case, it showed that there is negative significant correlation relationship between Emotional Intelligence and Extrinsic Career Success (promotion). This means that emotional intelligence cannot be a yardstick in promotion and not reliable to measure the career success of an individual's. Further, this study provides the discussion of research question and the recommendation for the future research.

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Zanaazia Binti Unus

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Faculty of Business and Management

Universiti Teknologi Mara Cawangan Sarawak

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CHAPTER 1

INTRODUCTION

The purpose of the study is to investigate the relationship between emotional intelligence and extrinsic career success. This study focused on employees within the Pejabat Pendidikan Daerah Samarahan, Sarawak. For this study, the concept of emotional intelligence based on the Mayer and Salovey Model of Emotional Intelligence (Mayer, Roberts, and Barsades 2008) that consists of four branches: emotional perception, emotional facilitation, emotional understanding, and emotional management. It is also known as the Ability Model (Mayer, Caruso and Salovey 2000). On the other hand, the theory of extrinsic career success will be based on the Judge and Kammeyer-Mueller (2007) model which are determined by income, number of positions and occupational status. The first chapter of this study includes the background of the study, problem statement, research objective, research question, and significance of the study, limitation of the study and definition of term.