

UNIVERSITI TEKNOLOGI MARA

FACULTY OF ADMINISTRATIVE SCIENCE & POLICY STUDIES

BACHELOR OF ADMINISTRATIVE SCIENCE (HONOURS)



**THE RELATIONSHIP OF EMOTIONAL INTELLIGENCE AND
KNOWLEDGE SHARING AMONG NON-ACADEMIC STAFFS AT
UITM KAMPUS SAMARAHAN**

MOHD NAZRIN SHAH BIN SETRIAH

2015419092

SLYVIA DORA ANAK STALIA

2015656002

SEPTEMBER 2017

Acknowledgement

First of all, completing this research was a challenging task but it could be done with the help of many parties. All the parties involved had taught us a lot and at the same kept us motivated in finishing this research.

We would like to express our gratitude to our supervisor, Madam Arenawati Sehat Binti Haji Omar who taught us many things about research and who put her trust on us in completing this research successfully. For every adjustments we made every time we submit the draft research, it had taught us a lot and improved our idea in doing this research. Thank you for the support, patience and ideas in assisting us with this project. Without your proper guidance, we would not be able to achieve what we have achieved now.

Also, thanks to Madam Jennifah Nordin as our lecturer for research subject in explaining to us what is actually a good research and how to do every chapter that needed in the research. The lesson that we learned will be used in producing or making a good research in the future.

Last but not least, thank you to those who directly and indirectly giving us supports and help us with this project. It is much appreciated and will always be remembered.

Mohd Nazrin Shah Bin Setriah

Slyvia Dora Anak Stalia

Bachelor of Administrative Science (Honours)

Faculty of Administrative Science & Policy Studies

Table of contents

Chapter 1: Introduction

1.1	Introduction	5
1.2	Background of study	6
1.3	Problem statement	8
1.4	Research objective	10
1.5	Scope of study	11
1.6	Significant of study	12
1.7	Definition of Terms/Concepts	15

Chapter 2 : Literature Review & Conceptual Framework

2.1	Introduction	19
2.2	Emotional Intelligence	19
	2.2.1 Perceiving emotion	22
	2.2.2 Use of emotion	22
	2.2.3 Understanding emotion	23
	2.2.4 Managing emotion	24
	2.2.5 Social management	25
2.3	Knowledge Sharing	25
	2.3.1 Knowledge donation	28
	2.3.2 Knowledge collection	29
2.4	Emotional Intelligence and Knowledge Sharing	30
2.5	Length of Service	31
2.6	Conceptual Framework	33
2.7	Hypothesis	34

Chapter 3 : Research Method

3.1	Introduction	36
3.2	Research design	36
3.3	Unit/Level of analysis	37
3.4	Population	37
3.5	Sample size	39
3.6	Sampling technique	40
3.7	Measurement/Instrumentation	41
	3.7.1 Emotional intelligence	42
	3.7.2 Knowledge sharing	42
3.8	Data collection	44
3.9	Data analysis	47

CHAPTER 1

INTRODUCTION

1.1 Introduction

This chapter focuses on the background of the study on importance of emotional intelligence (EI) in affecting knowledge sharing (KS). This study conducted among non-academic staff in UiTM Kampus Samarahan from various departments. Under this study there are sections that discusses on the background of study, identifying the problems statements regarding to this study which focusing on the gap between each of the objectives, research objective and then the explanation on information regarding to the scope of study. Another section is explaining on the significance of this study and finally there is section on the definition of terms that will be used on overall of the study.

CHAPTER 2

LITERATURE REVIEW & CONCEPTUAL FRAMEWORK

2.1 Introduction

This chapter provides a review of the literature on the relationship between emotional intelligence and knowledge sharing. The presentation of this chapter begins with emotional intelligence: perceiving emotion, use of emotion, understanding emotion, managing emotion and social management. Next it focuses on knowledge sharing: knowledge donation and knowledge collection, followed by emotional intelligence and knowledge sharing and then the length of service affecting knowledge sharing. Following the review of relevant literature, the conceptual framework is discussed in details in relation to the conceptual definitions. Finally, hypotheses are proposed to support research objectives of this study.

2.2 Emotional Intelligence

Over the last decade, researchers have put a great attention to study intelligence that is related to emotion. This is due to the fact that not many are aware with intelligence that can be created by having a great control over emotion. Salovey and Mayor were among the first to use the term emotional intelligence (EI). Emotional intelligence was firstly conceptualized or introduced by Salovey and Mayer in 90's where they defined emotional intelligence as the ability to perceive