

FACULTY OF ACCOUNTANCY UNIVERSITI TEKNOLOGI MARA

PART IV BACHELOR OF ACCOUNTANCY (AC220)

ENT 530: PRINCIPLES OF ENTREPRENEURSHIP

SOCIAL MEDIA PORTFOLIO



PREPARED BY:

SYAFIQA ADLIN BINTI EFFENDY (2020828636) NURUL FATIHA BINTI ZAINAL ABIDIN (2020853346)

GROUP:

AC220B4D

PREPARED FOR:

SIR RASLAN BIN NORDIN

DATE OF SUBMISSION

31 JULY 2022

ACKNOWLEDGEMENT

First of all, all praises due to Allah S.W.T for His love and guidance that we are able to finish this task in the given duration despite all the hurdles. We have to admit that the journey of completing this social media is not a piece of cake. We would never be able to complete this task without His blessings and wills.

Next, we would like to express our sincere gratitude to our lecturer, Sir Raslan bin Nordin for answering all of our enquiries on how to complete this project successfully. Not to forget, we are highly grateful for our fellow classmates for their support and kind supervision along the process of completing this project.

A token of appreciation also goes to our beloved families for being supportive throughout our journey for this semester. Their endless encouragement is what inspired us to give our best for this assignment.

In a nutshell, we are truly honoured that we get the chance to expand our horizon of knowledge in the fundamentals of entrepreneurship. We never had the idea on how to promote business on social media. This project has given meaningful experience for us to start our own business in the future. Lastly, our deepest apologies for any mistakes and inconveniences, be it intentionally or unintentionally, that we failed to acknowledge. All the good comes from Allah and all the bad was indeed from ourselves. Once again, our sincere thank you goes to every single soul who was directly or indirectly involved to make this happen.

EXECUTIVE SUMMARY

Baenana Chips Business is a business that is formed through partnership which is managed by two partners. Our main objective is to provide the best quality of traditional snacks, Kerepek Pisang, that are suitable for any type of occasion and not only fixed on Hari Raya celebration only. We are committed to be the top Kerepek Pisang seller in this region by maintaining the classic taste of kerepek pisang that suits everyone's preferences.

Baenana Chips is favoured by any generation from boomers to millennials. We offer kerepek pisang with reasonable prices that range from RM18 to RM20 in order to make sure that our products are able to be purchased from every level of income groups. We are using Facebook as our main online platform to promote and sell our products to our targeted customers. Since our launching, Baenana Chips products have been sold almost everyday.

The start up cost and capital are all borne by the partners. Moreover, we also managed to maintain consistent expenses through frequent quality control and regular checking according to the compliance of standard of procedure. We are highly determined to produce a variety of products in the future by conducting more research and development to produce products that can meet the market demand.

TABLE OF CONTENTS

ACKNOWLEDGEMENT	i
EXECUTIVE SUMMARY	ii
	1
1.0 GO-ECOMMERCE REGISTRATION	1
2.0 MYENT CERTIFICATE	3
3.0 SSM REGISTRATION	5
4.0 INTRODUCTION OF BUSINESS	6
4.1 Name and Address Of Business	6
4.2 Organizational Chart	6
4.3 Mission / Vision	7
4.4 Description of Products / Services	7
4.5 Price List	7
5.0 FACEBOOK (FB)	8
5.1 Creating Facebook (FB) page	9
5.2 Customizing URL Facebook (FB) page	10
5.3 Facebook (FB) post – Teaser	11
5.4 Facebook (FB) post – Copywriting (Hard sell)	13
5.5 Facebook (FB) post – Copywriting (Soft sell)	22
5.6 Graphics	27
5.7 Sales Report	37
6.0 CONCLUSION	38

1.0 GO-ECOMMERCE REGISTRATION

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	Email Address			District					
	City			Postcode					
Syafiqa Adlin Effendy	State			Personal Instagram					
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	Gender		Female	Special Need Required		No			
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SYAFIQA ADLIN BINTI EFFENDY

NURUL FATIHA BINTI ZAINAL ABIDIN

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PERSONAL PROFILE BUSINESS PF	ROFILE							
	Personal Information					_		
	Name		NURUL FATIHA BINTI ZAINAL ABIDIN	Phone/Mobile Home Address				E
	New Identity Card No.			Home Address				
	Email Address			District				
RUL FATIHA BINTI ZAINAL ABIDIN	City			Postcode				
	State			Personal Instagram		null		
	Personal Facebook			Race		Malay		
	Gender		Female	Special Need Required		No		
	Marital Status		Single					
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BUSINESS PROFILE

NURUL FATIHA BINTI ZAINAL ABIDIN

•-eCommerce BETA				HOME N			MY BUSINESS	MY LEARNING		MOR
Have you updated your sale	es today? Update your sales	regul	arly to collect more points!							
	Company Name	:	BAENANA CHIPS BUSINESS	Company Registration No. Business Role		:	2022031 Product C			Edit
NURUL FATIHA BINTI	Type Of Business Facebook Page	:	PLT www.facebook.com/Baen anaChips	Business Category/Busine Sub-Category Business Instagram Page			Food & B Beverage	everages / Foo s	od &	
ZAINAL ABIDIN	Wechat for Business Marketplace		Others	Business Website Type Of Website						
	Business Related to Your Study Field	:	Yes	Experience in International Export	I		No			

SYAFIQA ADLIN BINTI EFFENDY

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Syafiqa Adlin Effendy	Email Address City		District				
	State		Postcode				
	Personal Facebook Gender	: Female	Personal Instagra Race	m :	Malay		
	Marital Status	Single	Special Need Required		No		
	Institution Information						Add New

2.0 MYENT CERTIFICATE

MA	SMED YOUNG ENTREPRENEUR (MyENT)
SLIP	PENDAFTARAN PERNIAGAAN PELAJAR UITM
No. Dalaina	: 2020828636
No. Pelajar Nama	: Syafiqa Adlin Effendy
Program Pengajian	: SARJANA MUDA PERAKAUNAN (KEPUJIAN)
Fakulti	: Faculty of Accountancy
Kampus	: Selangor
	MAKLUMAT PERNIAGAAN
Mod Perniagaan	: Online
Bidang Perniagaan yg	: Makanan
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	aan : 202203173909 (003414691-U)
URL Perniagaan	: https://m.facebook.com/BaenanaChips
Alamat Premis Perniagaa	in :
Tarikh Mendaftar	: 15 Apr 2022
Tarikh Kemaskini	: 12 Jul 2022
Tarikh Cetak	: 12 Jul 2022
	'ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UIT akan terbatai apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.
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dijalankan oleh penama a	adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.
	SALINAN PENDAFTARAN INI DIPERAKUI OLEH

UNIVERSITI TEKNOLOGI
MARA

Akademi Pembangunan PKS dan OLOGI Keusahawanan Malaysia (MASMED)

MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

0211 1 21	
No. Pelajar	: 2020853346
Nama	: NURUL FATIHA BINTI ZAINAL ABIDIN
Program Pengajian	: SARJANA MUDA PERAKAUNAN (KEPUJIAN)
Fakulti	: Faculty of Accountancy
Kampus	: Selangor
	MAKLUMAT PERNIAGAAN
Mod Perniagaan	: Online
Bidang Perniagaan yg diceburi	: Makanan
Tempoh Berniaga	
No. Pendaftaran Perniagaan	: 202203173909 (003414691-U)
URL Perniagaan	: www.facebook.com/BaenanaChips

Tarikh Mendaftar Tarikh Kemaskini Tarikh Cetak

Alamat Premis Perniagaan

2

: 15 Apr 2022

: 12 Jul 2022

: 12 Jul 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis. Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

3.0 SSM REGISTRATION



4.0 INTRODUCTION OF BUSINESS

4.1 Name and Address Of Business

The name of our business as registered in the ezbiz is Baenana Chips Business. We are located at

4.2 Organizational Chart



4.3 Mission / Vision

Our business' mission is to serve our customers' satisfaction through delicious and outstanding quality of banana chips with reasonable prices. Meanwhile our business' vision is to make kerepek pisang by Baenana Chips popular and loved by many people in this region.

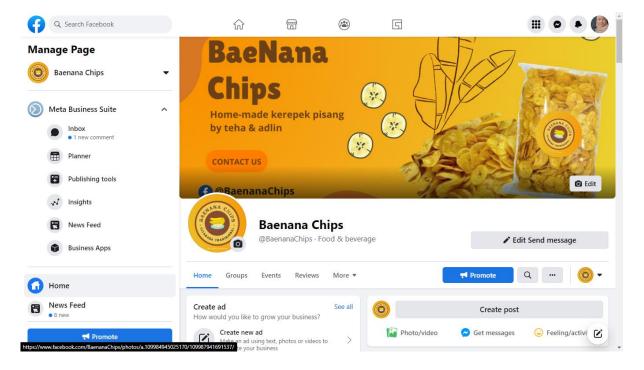
4.4 Description of Products / Services

Baenana Chips is a business that offers two types of Kerepek Pisang which are Kerepek Pisang Original and Kerepek Pisang Sira that are made from Pisang Tanduk and Pisang Nipah. Both of these come with one size which is 500g per pack. Kerepek Pisang Original is basically a common kerepek pisang without any added preservatives whereas Kerepek pisang Sira is a kerepek pisang coated with brown sugar. However, our products differ from others in the market as we maintain the quality according to most people's preferences. In order to ensure the crunchiness and avoiding greasy taste, we freshly made our kerepek only when the order has been received.

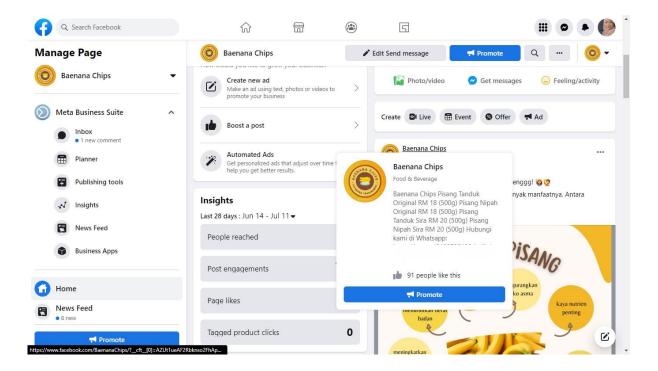
4.5 Price List

	Product	Name and Price
1.		Kerepek Pisang Tanduk (Original) RM 18
2		Kerepek Pisang Nipah (Original RM 18
3		Kerepek Pisang Tanduk (Sira) RM 20
4.		Kerepek Pisang Nipah (Sira) RM 20

5.0 FACEBOOK (FB)



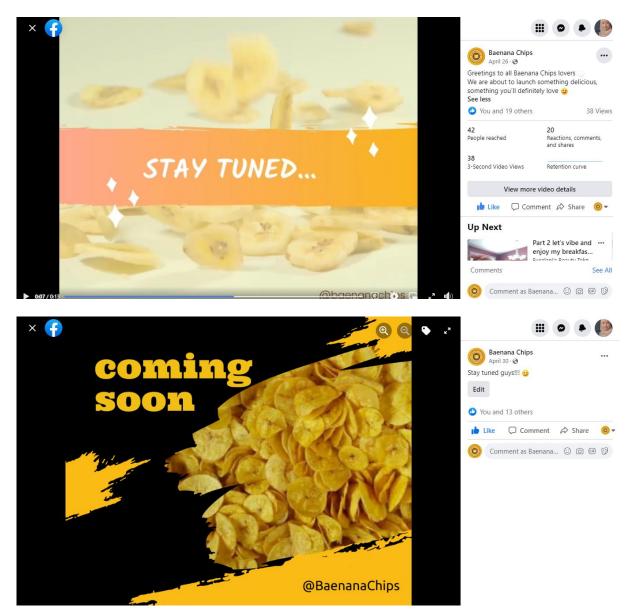
5.1 Creating Facebook (FB) page

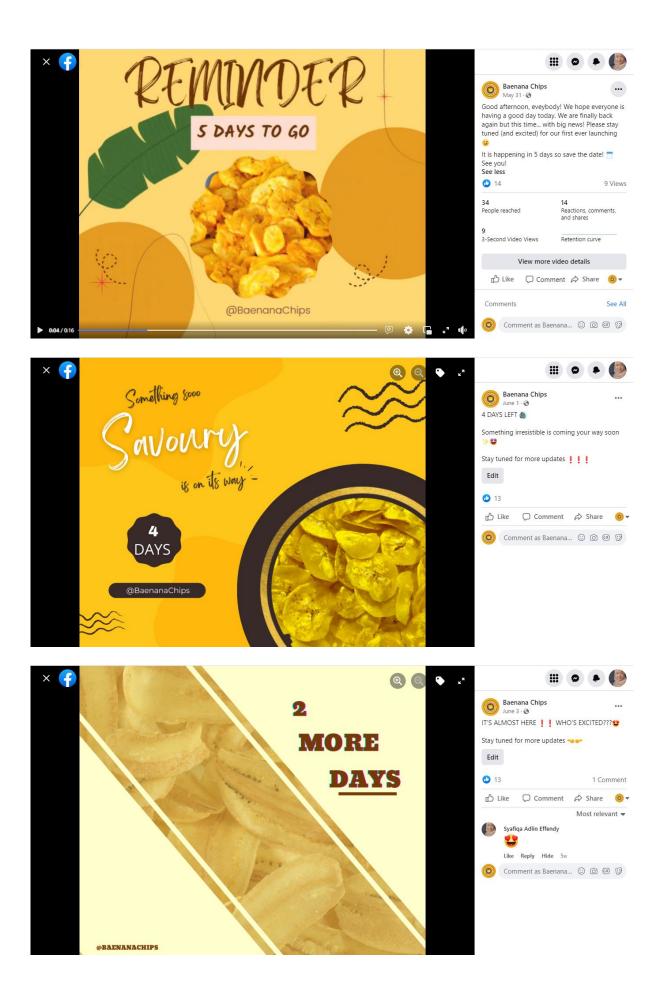


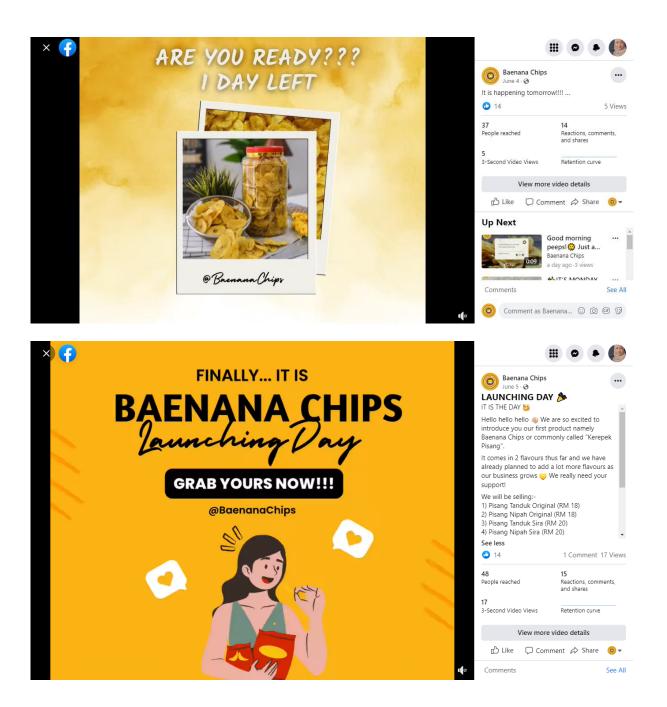
5.2 Customizing URL Facebook (FB) page

http://facebook.com/BaenanaChips

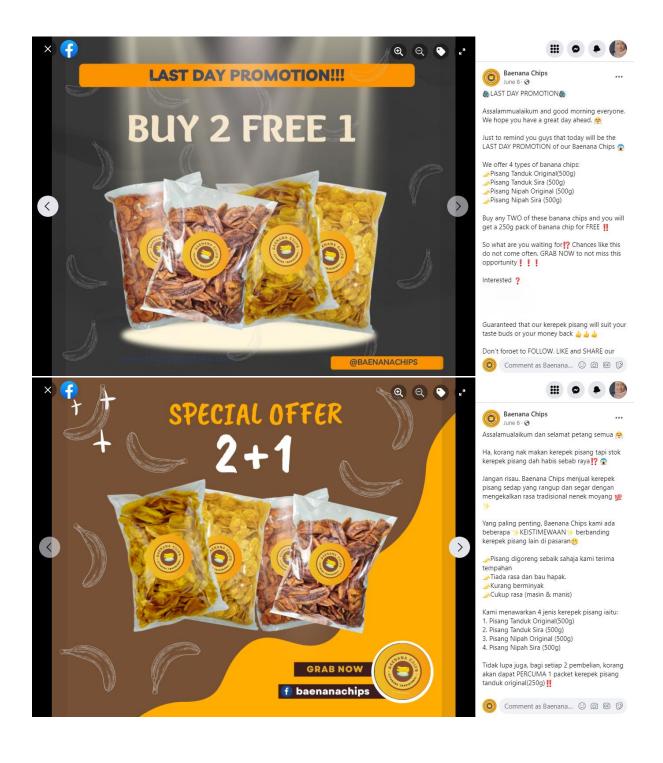
5.3 Facebook (FB) post – Teaser

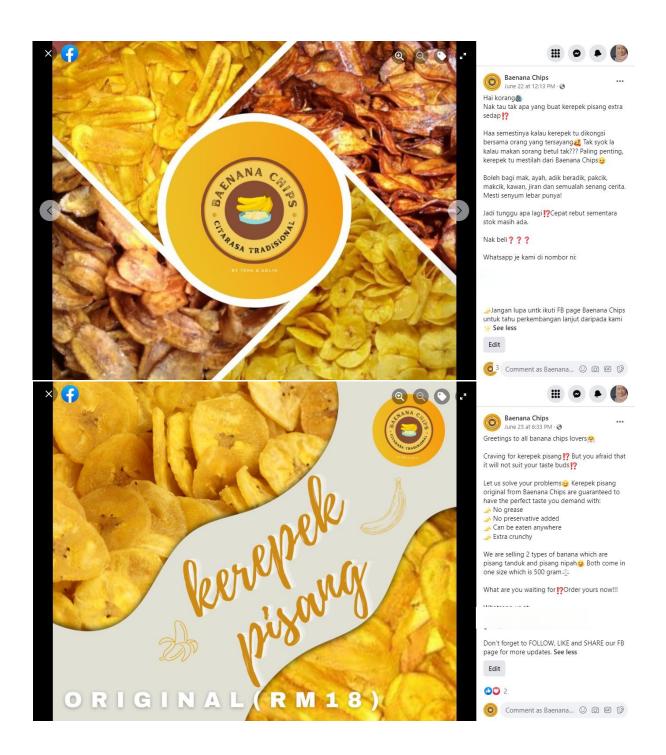


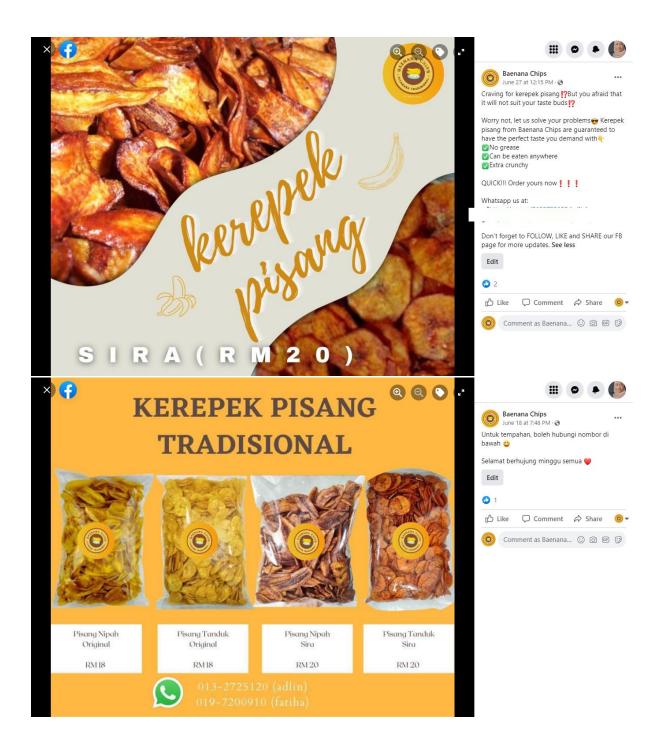


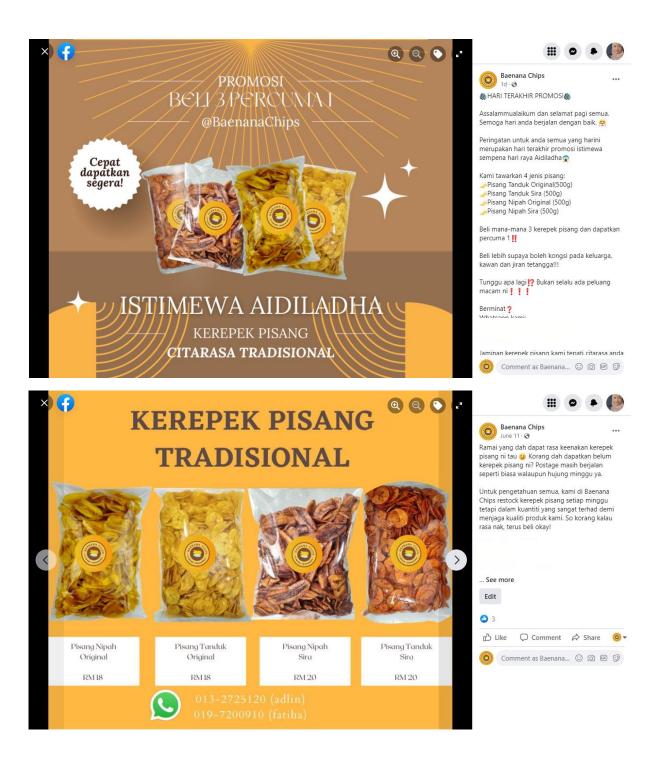


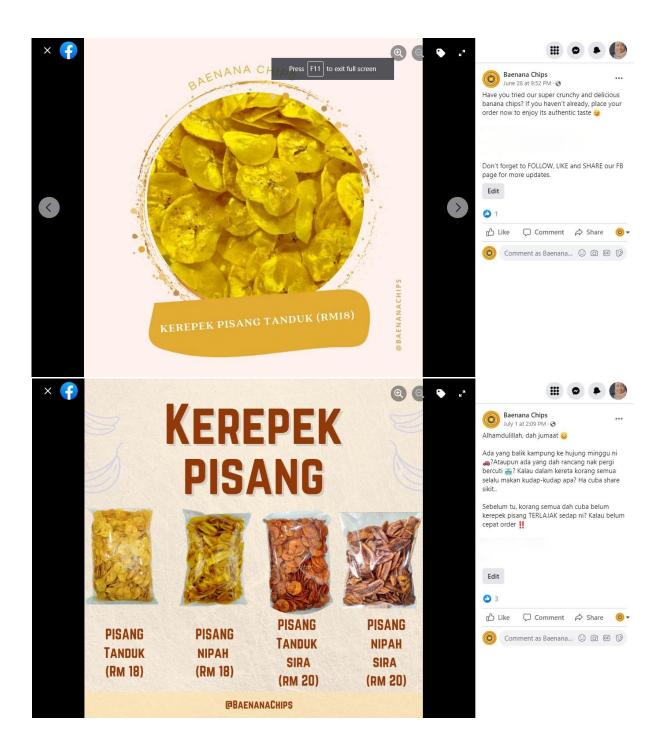
5.4 Facebook (FB) post – Copywriting (Hard sell)

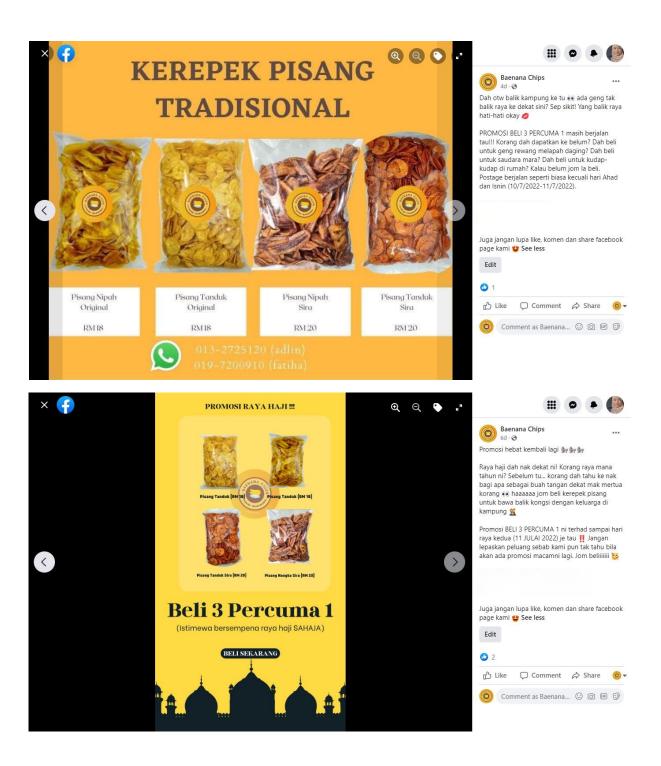


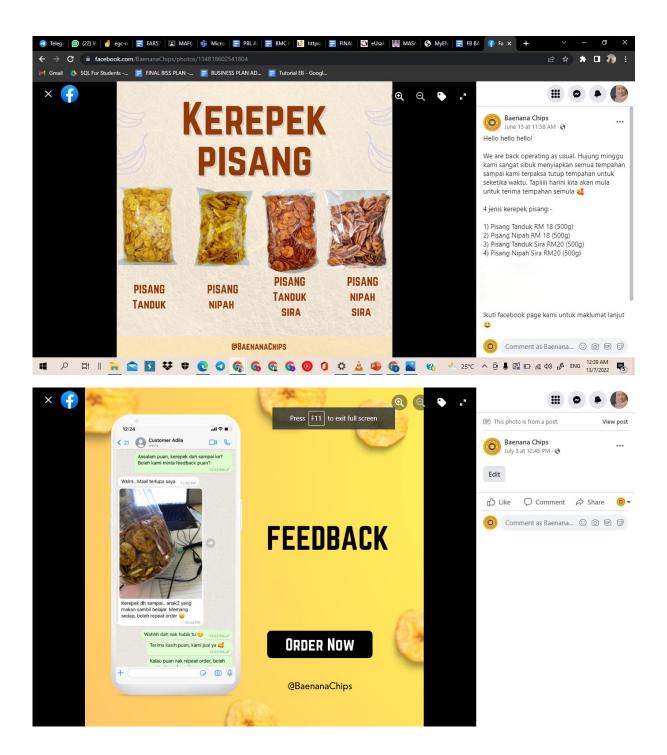


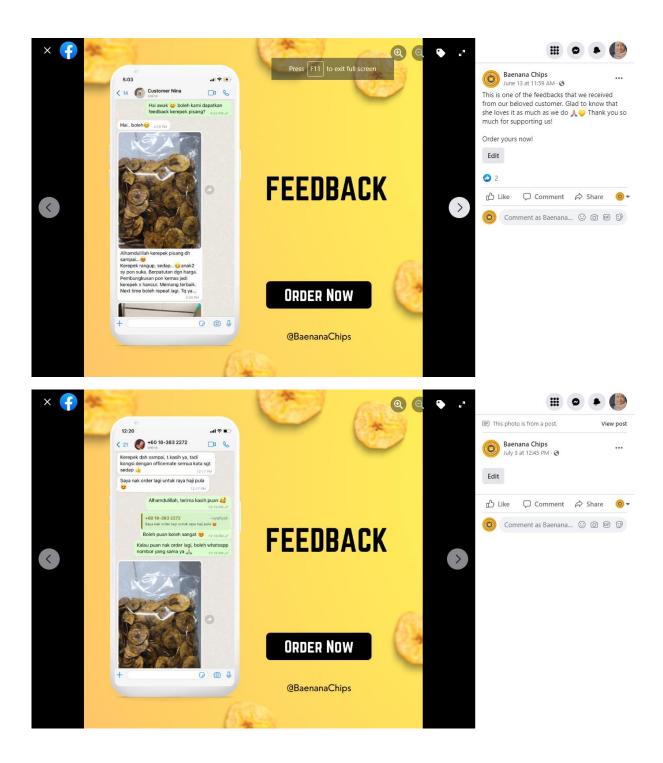




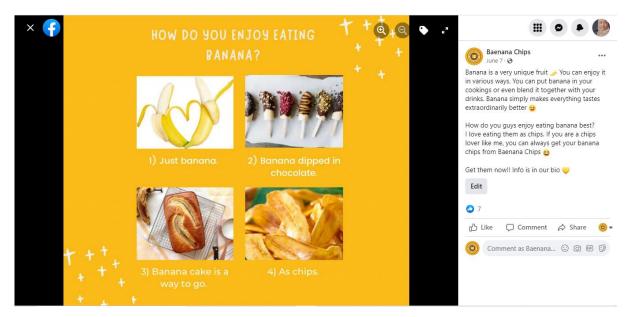


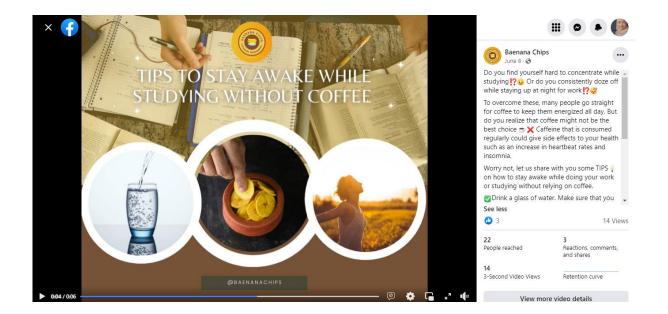


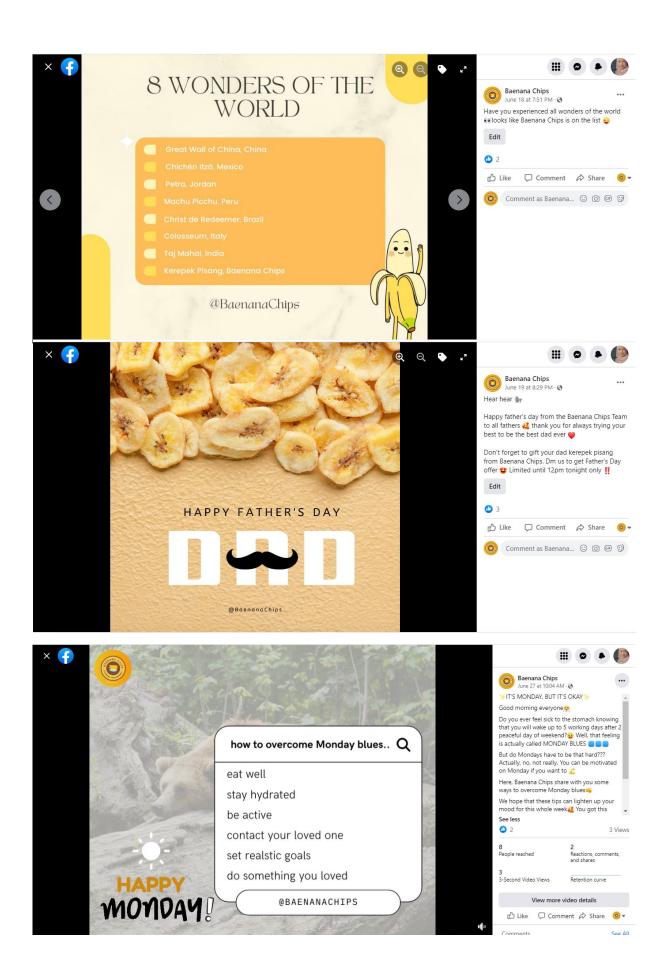


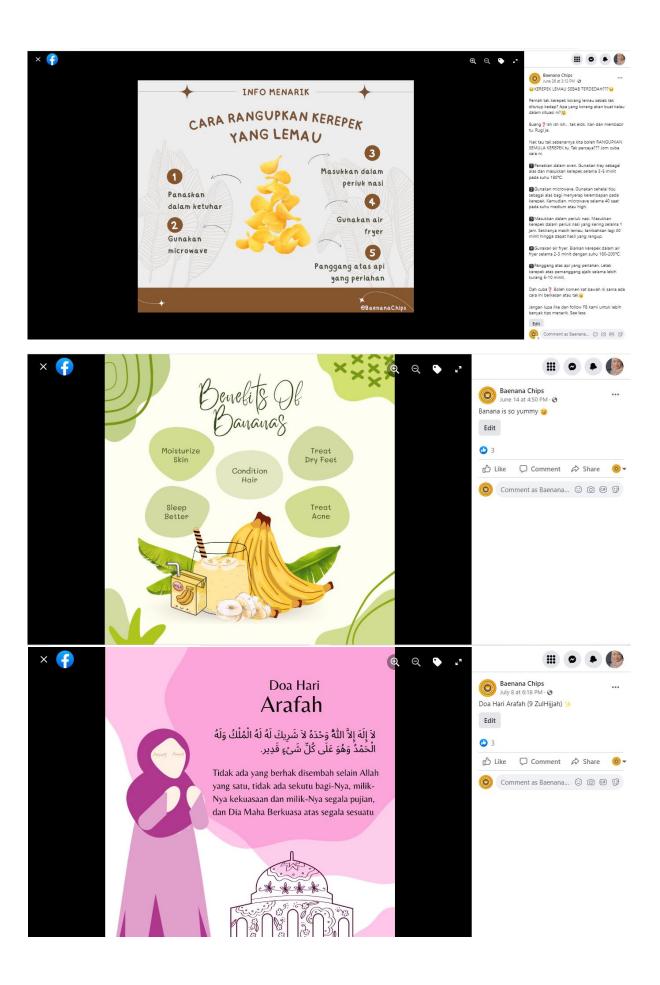


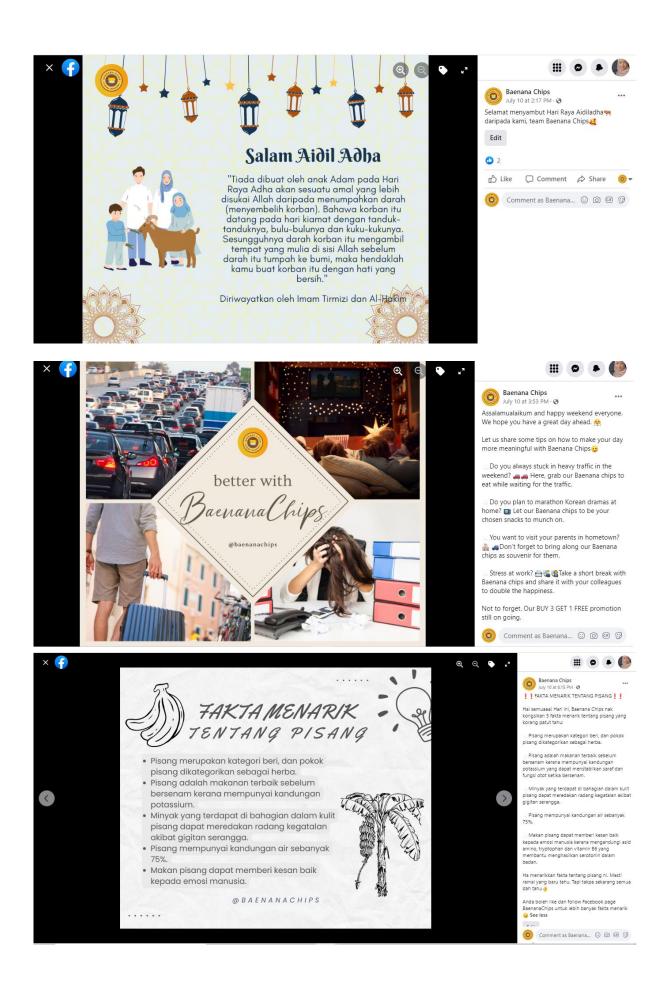
5.5 Facebook (FB) post – Copywriting (Soft sell)

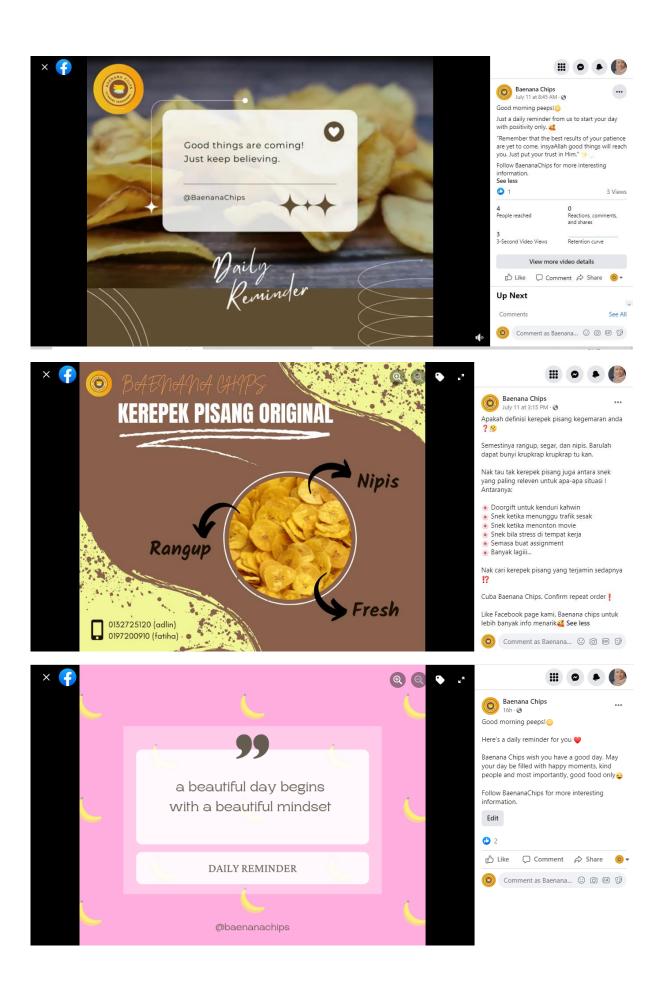


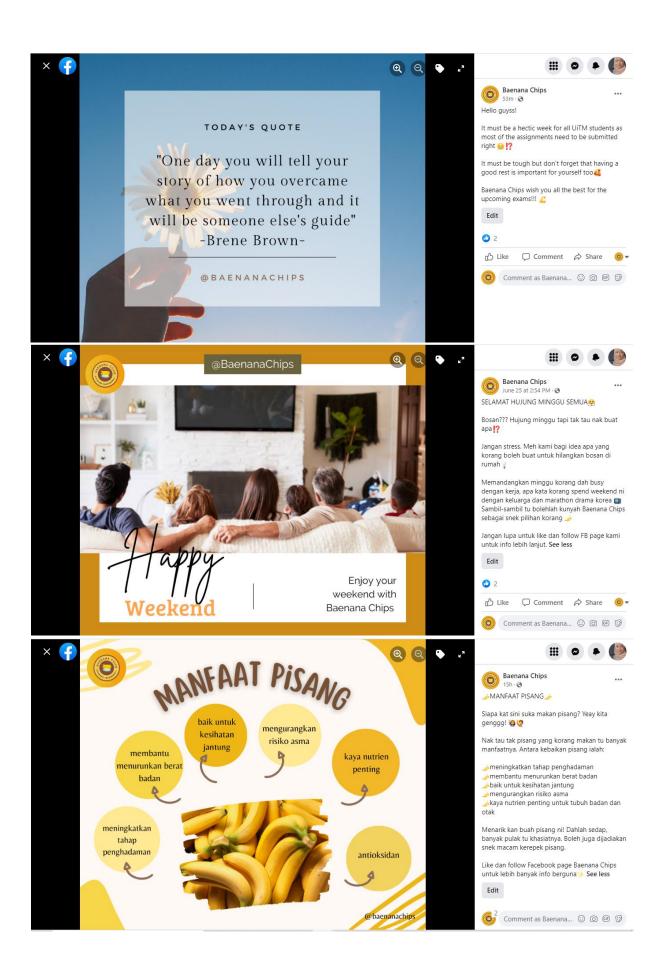












5.6 Graphics

A TERA & DELINATION

Graphic For Facebook Profile Picture

Graphic For Facebook Cover Page



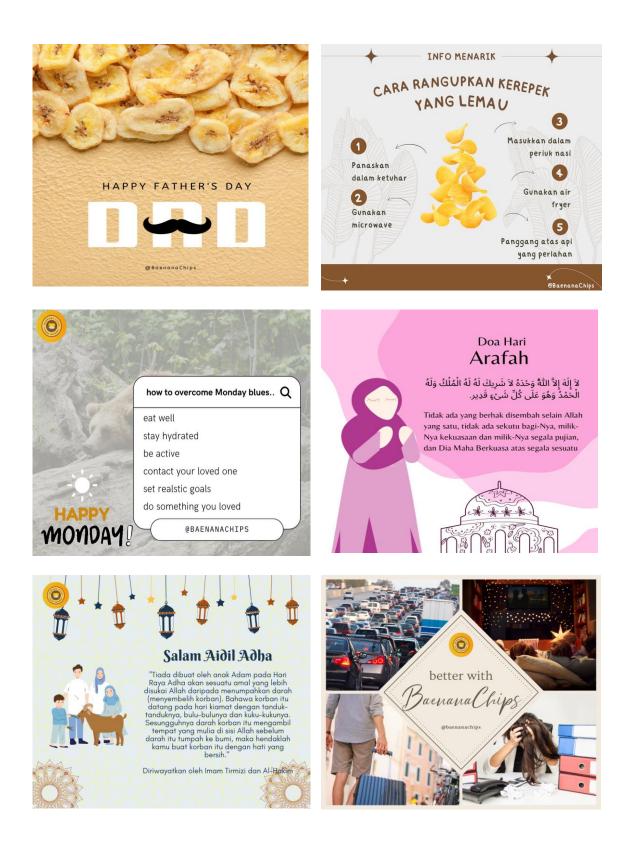
Graphic For Teaser

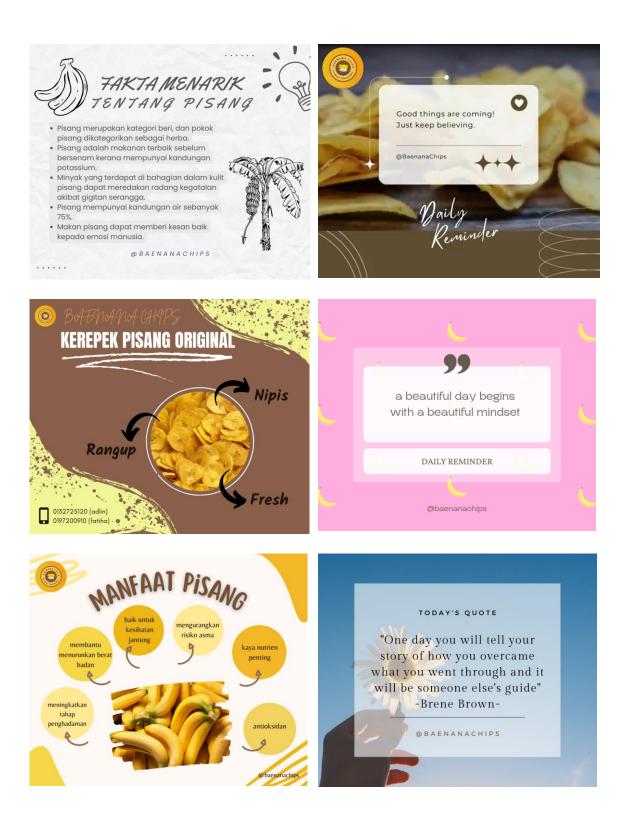




Graphic For Soft Sell Posting









Graphic For Hard Sell Posting









KEREPEK PISANG TRADISIONAL



RM 18

RM18



Pisang Nipah Sira

RM 20

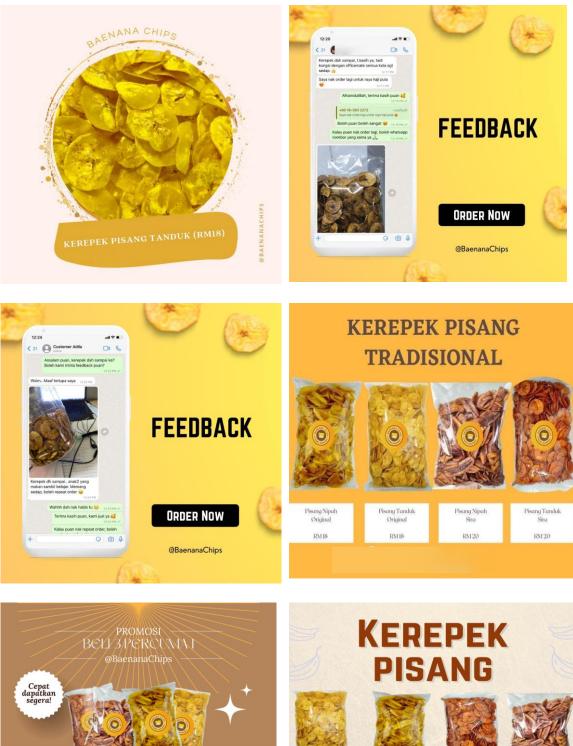


Pisang Tanduk Sira RM 20



BAENANACHIPS





ISTIMEWA AIDILADHA KEREPEK PISANG CITARASA TRADISIONAL

PISANG NIPAH (RM 18)

PISANG

TANDUK

(RM 18)

PISANG TANDUK SIRA (RM 20)

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NIPAH

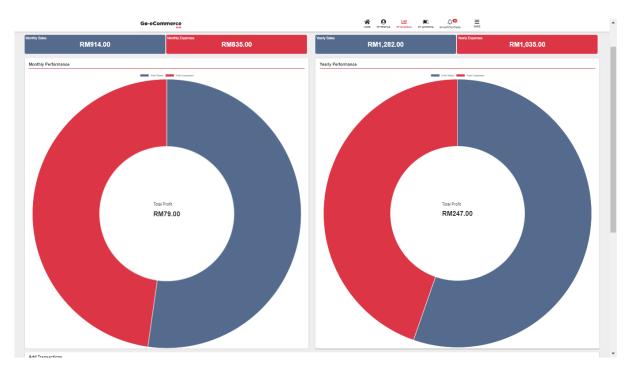
SIRA

(RM 20)

BAENANACHIPS

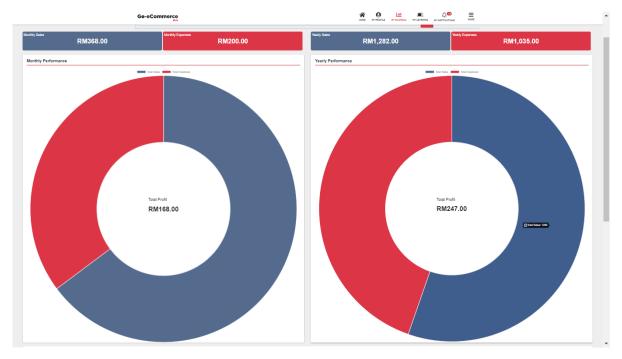


5.7 Sales Report



JUNE 2022

JULY 2022



6.0 CONCLUSION

To conclude, Baenana Chips business is a business that offers a variety flavour of kerepek pisang through an online platform which is Facebook page. We launched and updated every single detail about our business, marketing and production through our Facebook page. Even though we were only operating using one social media platform, we were still able to promote our products and get a lot of customers from there.

It benefited both of us as well because we got the chance to learn about the current business trend, learn on how to communicate with customers and their behaviours, enhance our knowledge about running a business and taught us on how to properly budget sales, expenses and profit.

Last but not least, as a start-up, we were able to achieve our goals that we had initially set before our business started, which is to improve our quality from time to time and make profit. We wish to make Baenana Chips Business a great and successful business.