

Grammar-5 format-5 fb pg-3 likes-4

83/100

BA247 BACHELOR IN BUSINESS ADMINISTRATION HONS (TRANSPORTATION)

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

SOCIAL MEDIA PORTFOLIO (KEREPEKSCAPE)



PREPARED BY

Name	Student No.	Group / Class
AMMAR BIN MOHD ABDUL NASSIR	2021114737	ENT 530K
MUHAMMAD AIMAN NUR HAKEEM BIN NORJORIZWAN	2021190113	ENT 530K

PREPARED FOR

DR. RASLAN BIN NORDIN

DATE OF SUBMISSION

31st JULY 2022

ACKNOWLEDGEMENT

First and foremost, we want to express our gratitude to Allah SWT for finally allowing us to complete our tasks and ease all our work in preparing this assignment, which is the Social Media Portfolio, Principles of Entrepreneurship (ENT 530) subject which has been assigned to us successfully with His guidance and blessings. In the name of Allah, the most beneficial and the most merciful, who provides us with good health and knowledge in order for us to complete this report with a good heart and peaceful mind.

This task was completed with our entire effort, despite the fact that there were a few issues that arose while working on it. Fortunately, we were able to overcome all of the problems and complete the assignment successfully. The success and final outcomes of this assignment required a lot of guidance and assistance from many people and we were extremely fortunate to have got this all along with the completion of our assignment.

Next, it also would have been possible for us to finish this assignment without the guidance and support from our lecturer, **Dr. Raslan Bin Nordin** as well as the encouragement given to make this assignment on the right path. Besides that, we are glad to express our thanks to University Technology Mara (UiTM) Campus Puncak Alam, Selangor for giving us the opportunity to make this project happen.

In addition, the achievement of completing this task required a lot of help and guidance from many parties including numerous individuals who offer their hands to help us finish the task. A big thanks to our classmates since they gave us many helpful comments and suggestions on our review which gave us the inspiration to improve the quality of the assignment. Not to forget, our families and relatives who help us to share our business Facebook page and buy our products with their acquaintances.

Finally, we had like to thank everyone who has been involved in and contributed directly or indirectly to our assignment project, as they have demonstrated their effort and initiative in ensuring that we can successfully complete this Social Media Portfolio report. Without the help of all the people that we mentioned above, we would face many difficulties while doing this group project. Thank you and have a nice day to all.

EXECUTIVE SUMMARY

KerepekScape is a new company established in Malaysia. The name has been taken from the combination of "Kerepek" a kind of snack that is cut thin and fried until crisp and "Escape" from emotional problems and troubling thoughts. KerepekScape is a partnership-owned online business by, Muhammad Aiman Nurhakeem Bin Norjorizwan and Ammar Bin Mohd Abdul Nassir. The company's main goal is to provide a wide variety of food products mainly of the "Kerepek" variety to our customers at reasonable prices and with luxurious flavors that they will remember for the rest of their lives. To be precise, the business journey started in the month of June this year, 2022.

The purpose of this social media portfolio is to see students' creativity and ideas for setting up a business and creating an interesting post that will attract customers. This will enable students to generate more ideas and apply their online business experience in the future. Furthermore, this task allows students to discover how businesses operate online, particularly the timing of posts and the content that is relevant or not to post on social media. Because social media users are increasing every day in this technological era, it is a great way for us to promote our product. We can increase our sales with zero cost by using social media. It was certainly not adaptable to the new features, but it is interesting to explore and learn. The time span for reaching out to our customers in regards to our launching, promotion, and awareness has also become much faster and easier compared to the old-fashioned banner or advertisement in the newspaper, which people nowadays are less likely to come across.

That is why KerepekScape takes advantage of this opportunity to sell a variety of food products on this platform, as it will increase our sales and make it easier for customers to reach our products, allowing us to profit. To attract customers, we utilize a variety of selling techniques such as teaser, soft sell, and hard sell. KerepekScape fully utilizes the Facebook platform as well as WhatsApp free online communication application in terms of updating frequently to give a sense of activity to people who come across the page, communicates with customers by accepting multiple inquiries and requests and taking customer orders. Since Facebook is a large platform where it's very conducive to online businesses, KerepekScape uses this opportunity as a way to expose the product's visibility to the public in order to attract dozens of new customers, therefore resulting in a large sum of sales.

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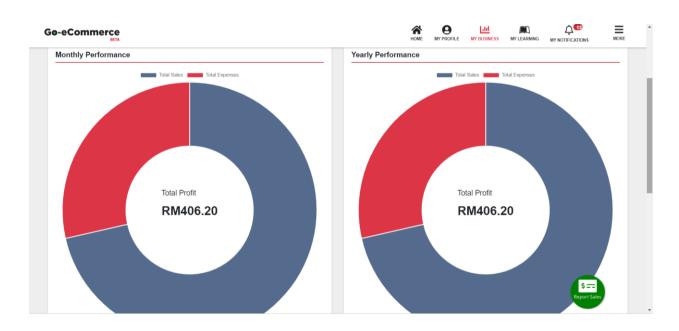
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1.0 GO-ECOMMERCE REGISTRATION

Go-eCommerce

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
KerepekSc ape	02/07/2 022	online	Social Media		93				SALES & DELIVERY CHAGRE & BONUS	04/07/2 022
KerepekSc ape	03/07/2 022	online	Social Media		41				SALES	04/07/2 022
KerepekSc ape	01/07/2 022	expen ses				Goods	Stock	190	STOCK	04/07/2 022
KerepekSc ape	01/07/2 022	expen ses				Marketing	Printing	10.8	STICKER	04/07/2 022
KerepekSc ape	01/07/2 022	expen ses				Delivery	Postage	42	STOCK POSTAGE	04/07/2 022
KerepekSc ape	01/07/2 022	expen ses				Production	Others	28	PACKAGING	04/07/2 022
KerepekSc ape	04/07/2 022	online	Social Media		71				SALES & DELIVERY CHARGE	04/07/2 022
KerepekSc ape	05/07/2 022	online	Social Media		28				SALES	06/07/2 022
KerepekSc ape	08/07/2 022	online	Social Media		41				SALES	09/07/2 022
KerepekSc ape	11/07/2 022	online	Social Media		26				SALES	11/07/2 022
KerepekSc ape	16/07/2 022	online	Social Media		97				SALES	16/07/2 022
KerepekSc ape	16/07/2 022	online	Social Media		13				SALES	17/07/2 022
KerepekSc ape	17/07/2 022	online	Social Media		267				SALES & DELIVERY & PROMO	17/07/2 022

Data Key-in As Of 31st July 2022





Have you updated your sales today? Update your sales regularly to collect more points!

PERSONAL PROFILE BUSINESS PROFILE

 \equiv



AMMAR BIN MOHD ABDUL NASSIR

Personal Information

AMMAR BIN Name Phone/Mobile MOHD ABDUL Home Address NASSIR

District

Postcode Personal

Instagram

Required

Name of

Institution

Postcode

Study Status

Internship

City

Special Need

Race

New Identity

Card No.

Email Address City

State Personal Facebook Gender

Male Marital Status Single

Institution Information

UiTM Puncak Alam - Entrepreneurship Semester Mar 2022

Type of Institution

State of Selangor Institution

Universiti Address of Institution

Teknologi MARA Cawangan Selangor

Kampus Puncak Alam, 42300 Bandar Puncak Alam, Selangor, . Kuala Selangor

District of Institution

Level of Study

Bachelor Degree

Course Name Entrepreneursh ip Semester Mar 2022

Principle of Subject Name Entrepreneursh

ip

3

Month Enrolling the

Subject Internship No Institution List Universiti

Teknologi MARA

Malay

No

UiTM Puncak Alam Puncak Alam

42300

Full time ENT530K

Class Name Year Enrolling 2022 the subject

Lecturer Name Raslan Nordin Year Of

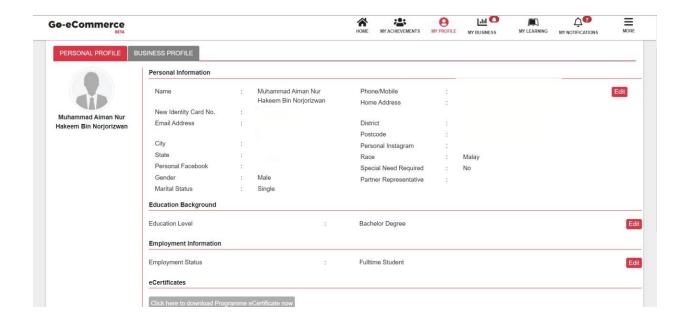
Enrollment Period of Internship Training

Expected 6 Edit Delete

Add New

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1/2



2.0 SSM REGISTRATION



3.0 MASMED YOUNG ENTREPRENEUR CERTIFICATE



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021114737

Nama : AMMAR BIN MOHD ABDUL NASSIR

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga

No. Pendaftaran Pemiagaan : 202203166770 (003412578-X)

URL Perniagaan : https://www.facebook.com/kerepekscape

Alamat Premis Perniagaan

 Tarikh Mendaftar
 : 18 Apr 2022

 Tarikh Kemaskini
 : 04 Jul 2022

 Tarikh Cetak
 : 04 Jul 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

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Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang
dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021190113

Nama : MUHAMMAD AIMAN NUR HAKEEM BIN NORJORIZWAN

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online
Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga : 2022

No. Pendaftaran Perniagaan : 202203166770 (003412578-X)

URL Perniagaan : https://www.facebook.com/kerepekscape

Alamat Premis Perniagaan

Tarikh Mendaftar : 18 Apr 2022
Tarikh Kemaskini : 31 Jul 2022
Tarikh Cetak : 31 Jul 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

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SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

4.0 INTRODUCTION OF BUSINESS

4.1 Name and address of business



Facebook Logo



Facebook Cover Photo

NAME OF BUSINESS	KerepekScape
ADDRESS	
PLATFORM	• Facebook
	Whatsapp
PHONE NUMBER	
FORM OF BUSINESS	Partnership
MAIN ACTIVITIES	Selling a variety of food products
DATE OF REGISTRATION	3 July 2022
NAME OF BANK	Maybank
BANK ACCOUNT NUMBER	

4.2 Organizational charts



MUHAMMAD AIMAN NUR HAKEEM BIN NORJORIZWAN	FOUNDER	22 YEARS OLD
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AMMAR BIN MOHD ABDUL NASSIR FOUNDER 22 YEARS OLD
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Every company has a distinct purpose and vision statement that guides how it will conduct business in order to achieve its objectives. As a result, KerepekScape has developed its own mission and vision statements for the company in order to know what to accomplish in terms of both short- and long-term goals.

4.3.1 KerepekScape's Mission:

• To make KerepekScape one of the most famous chips brands in Malaysia and the first choice of Malaysians.

4.3.2 kerepekScape's Vission:

- To maintain a good relationship with the customer and create a customer loyal base.
- To make it affordable and suitable for the various types of income in the community.
- To serve customers with high-quality taste in order to fulfill their satisfaction.

4.4 Descriptions of products/services

First and foremost, KerepekScape is a Selangor-based local food product. KerepekScape is a company that sells a wide range of chips at reasonable prices and with a luxurious taste. We are selling this product because it is marketable and well-known among Malaysians. As we all know, chips are a popular snack in Malaysia. Chips, also known as "Kerepek," are a popular and addictive snack right now. This brand offers three flavors including salted egg, barbecue, and cheese. To begin, we only offered three products to gauge the reaction of our potential customers. These products are also appropriate for all ages, particularly children and teenagers. These products are also suitable for people of all ages, particularly teenagers and senior citizens. We use ziplock bags to make small packaging that is easy to transport, durable, and product secure. In addition, we charged a shipping fee, which was far less expensive and started at RM2. Our prices would reflect the length of their commute if they lived a significant distance away. For more information, they can contact us via Facebook or WhatsApp. As previously stated, KerepekScape will strive to provide the best experience possible for both its employees and their customers. We have high hopes that these products and prices will pique the interest of our clients.

4.5 Price list

PRODUCT DESCRIPTIONS



Products: Cheese

Description: Our Cheese Potato Chips are not only delicious, but they are also free of preservatives, artificial coloring, flavoring, and MSG, making them a great choice for guilt-free specking!

free snacking!

Price: RM13 (exclude delivery charge)



Products: Bbq

Description: Great barbecue chips have a crunchy, tangy flavor. The seasoning is bold, but not overpowering in comparison to the toasty flavor of the potato chip. The best BBQ chips also pack a punch of lingering authentic smoke flavor.

Price: RM13 (exclude delivery charge)



Products: Salted Egg

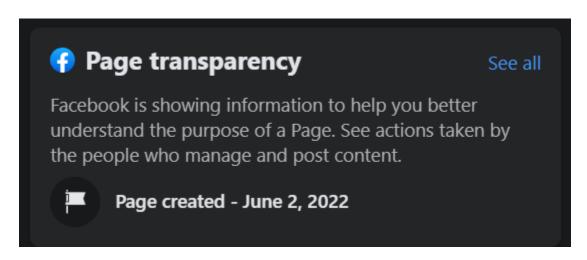
Description: The Salted Egg version combines the rich salty-sweetness of salted egg with crispy slices of Russet potato to create an addictive snack that's out of this world.

Price: RM15 (exclude delivery charge)

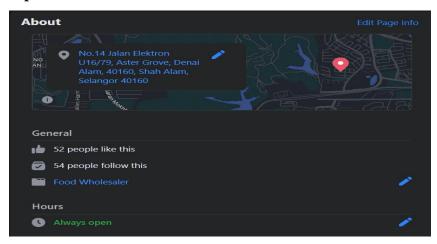
5.0 Facebook

5.1 Creating Facebook Page





5.1.1 Page Description



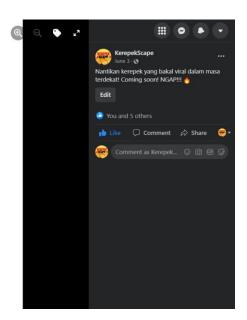


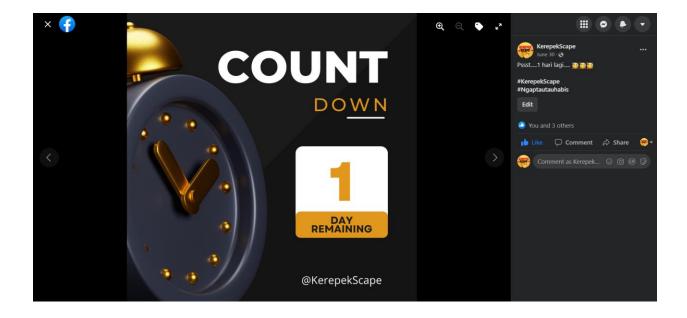
5.2 Customizing Facebook URL (FB) Page

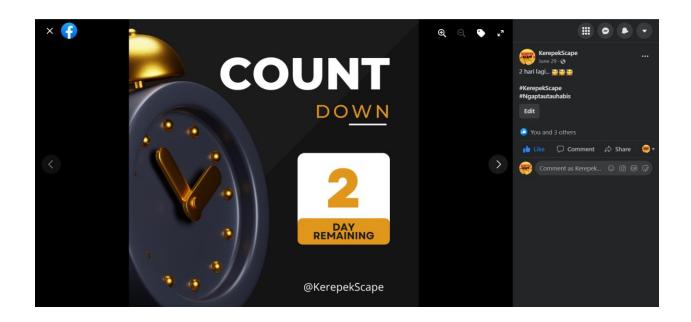


5.3 Facebook (FB) Post - Teaser

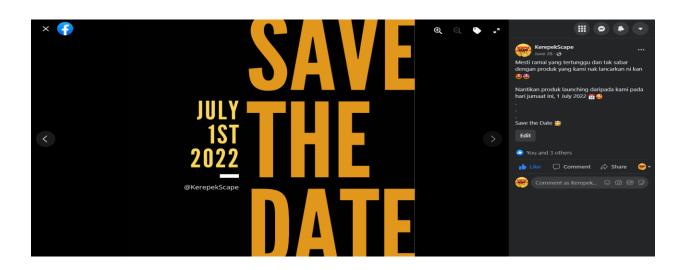


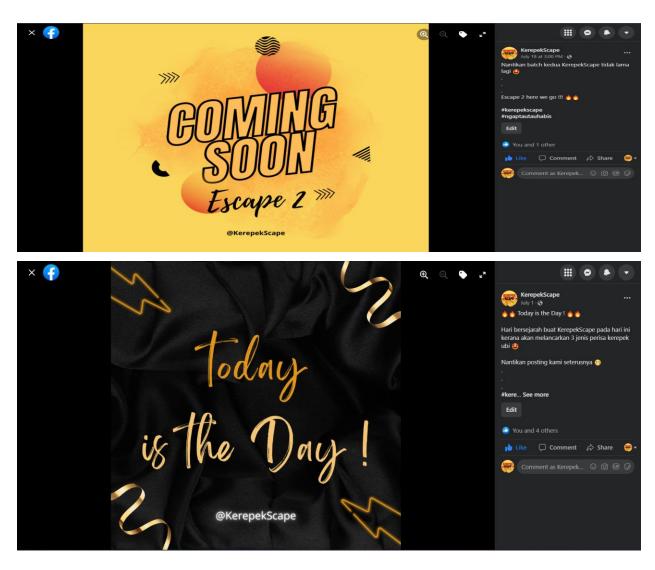




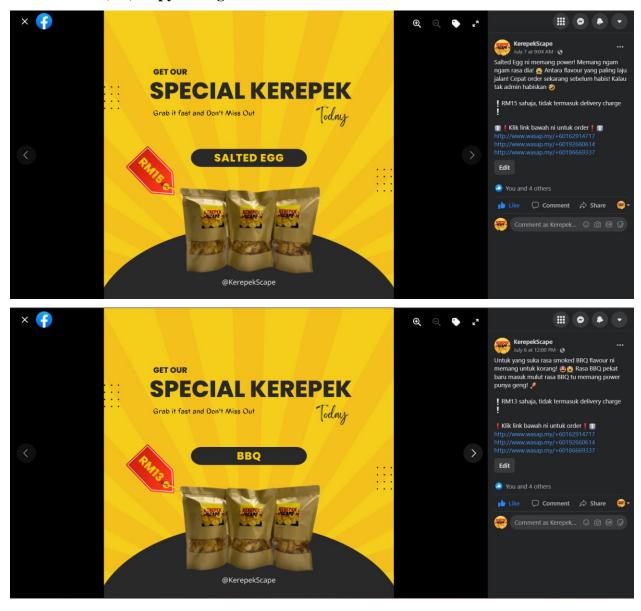


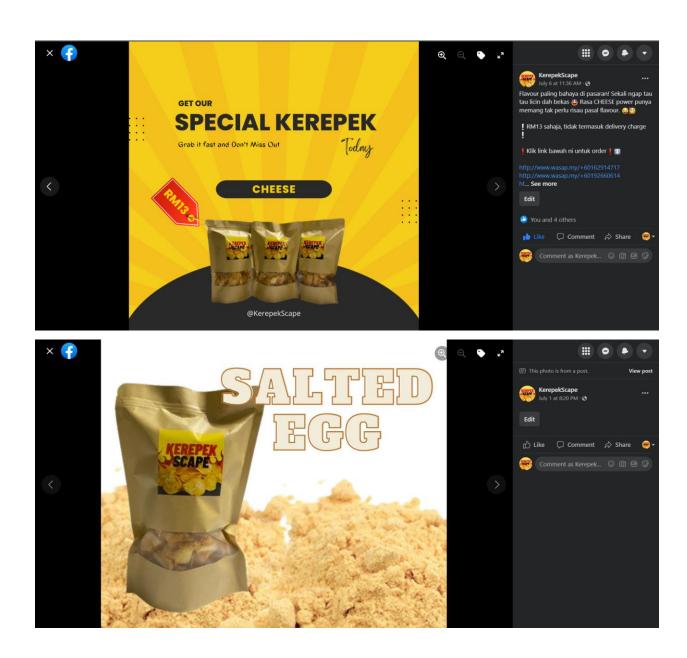


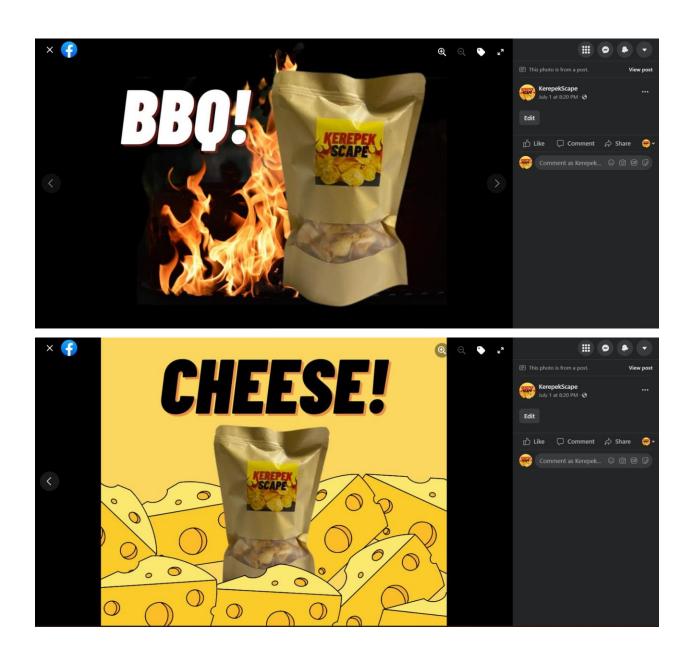


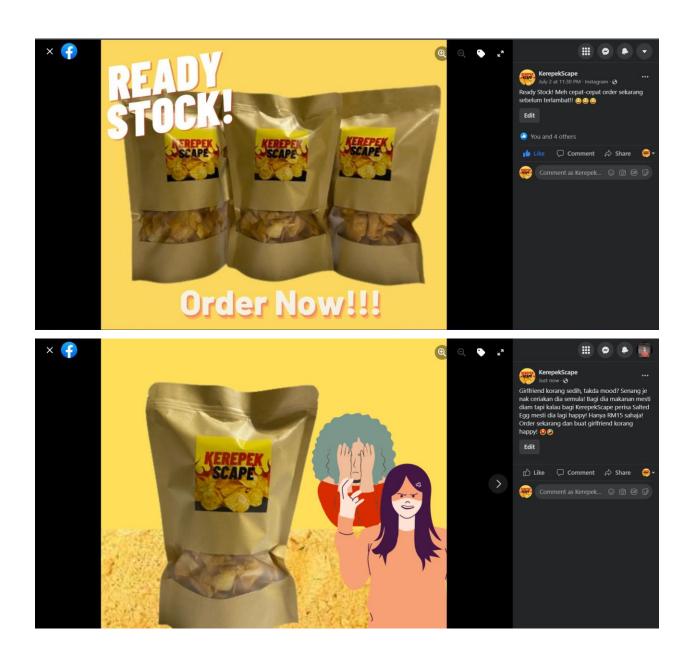


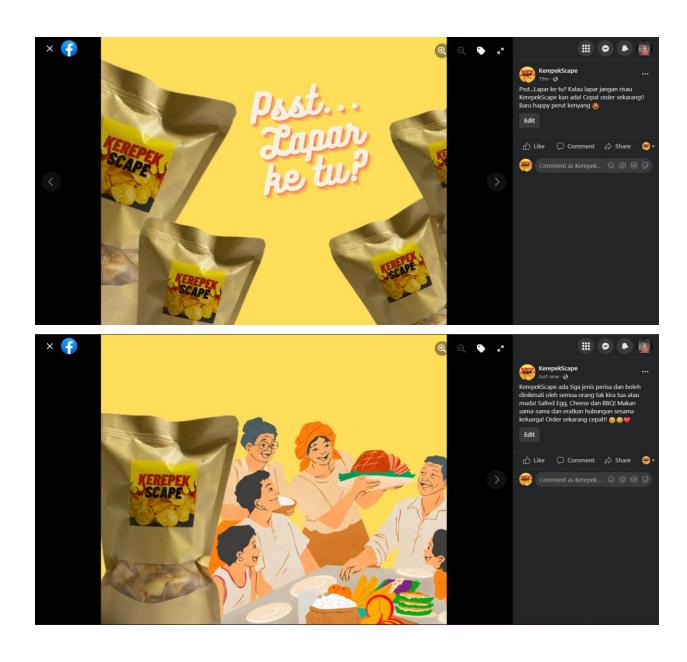
5.4 Facebook (FB) Copywriting Post - Hard Sell

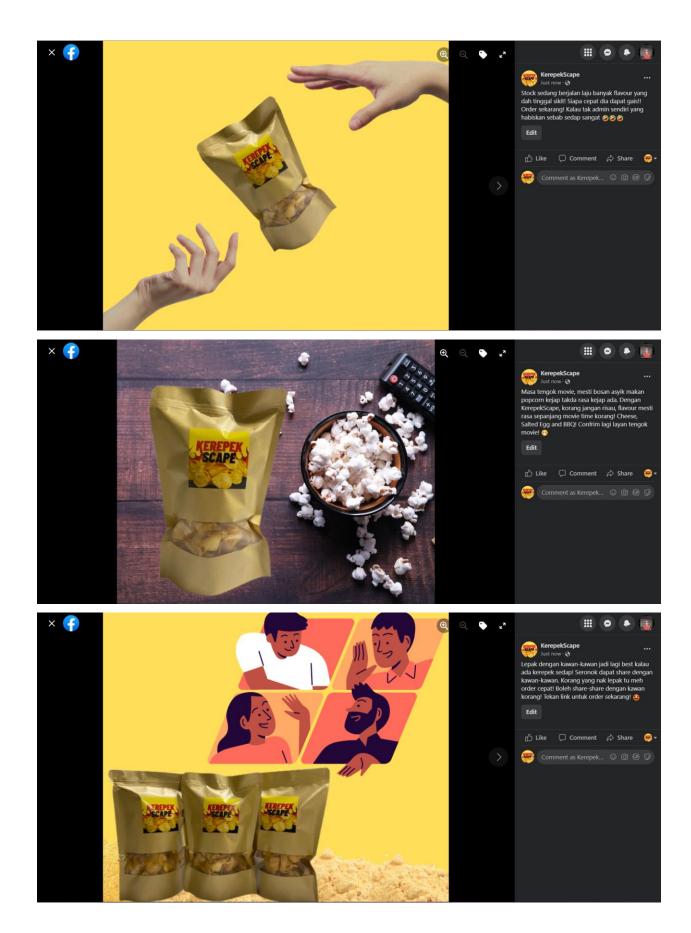


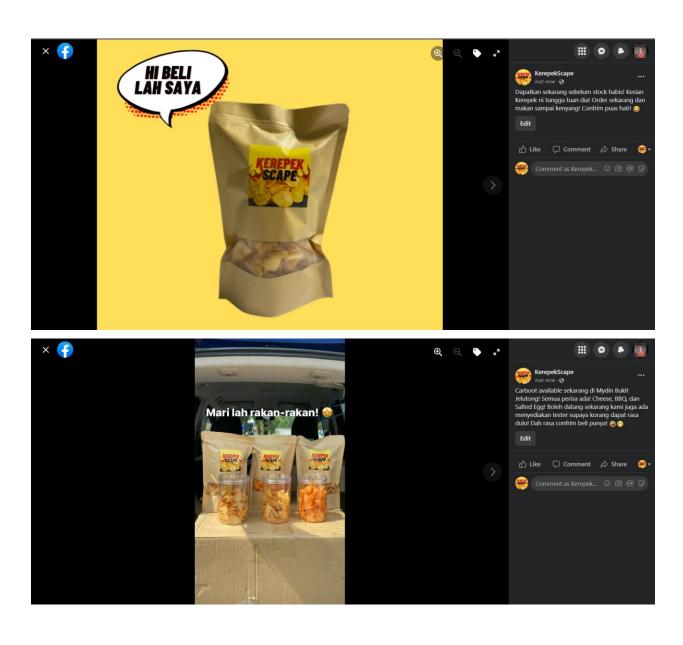


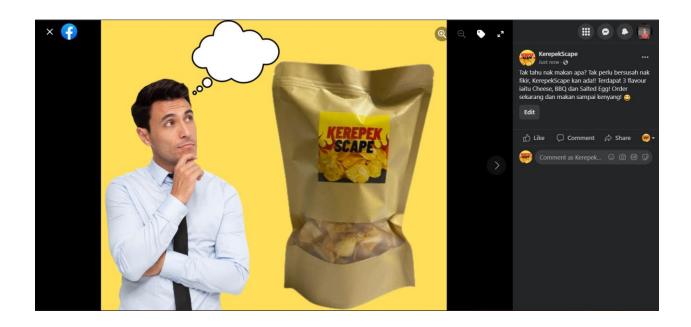




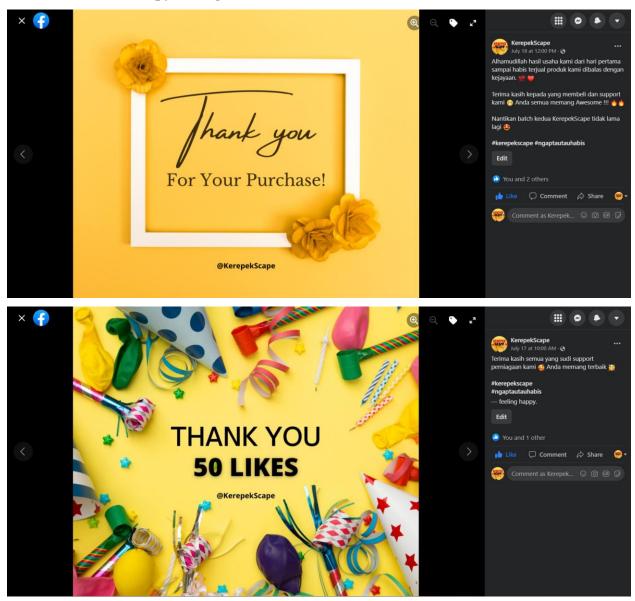




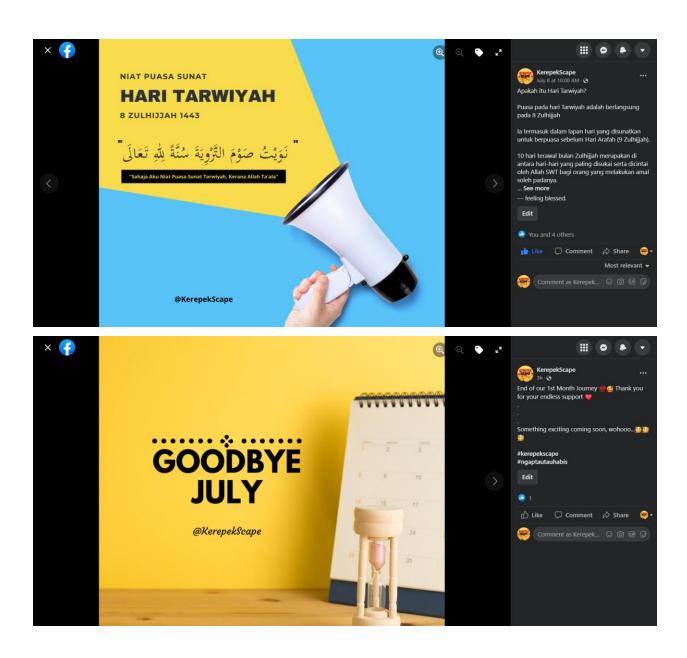


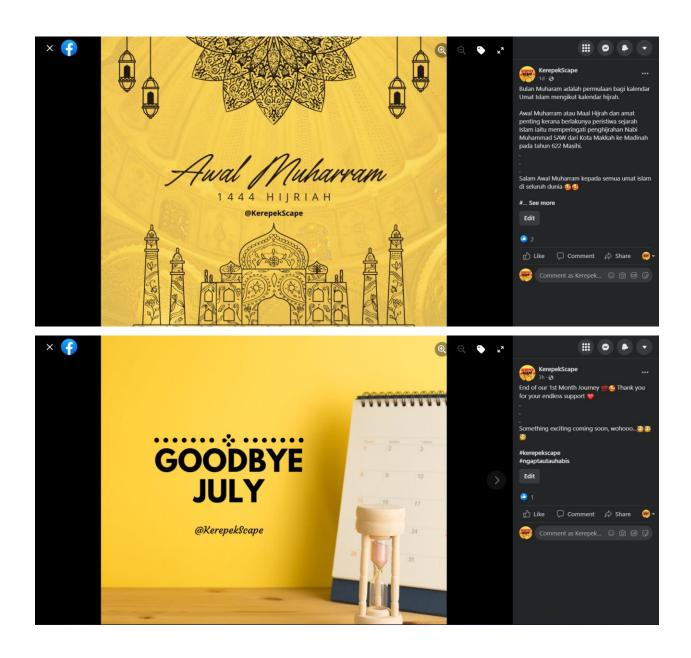


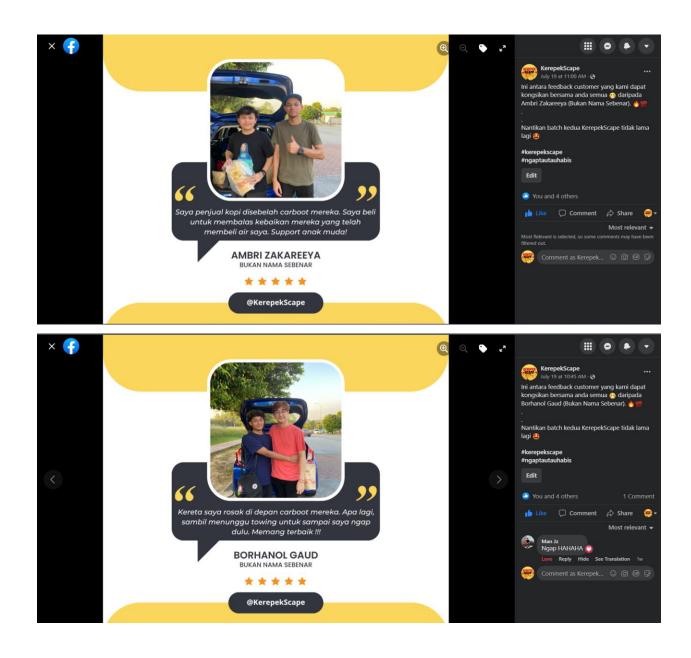
5.5 Facebook (FB) Copywriting - Soft Sell

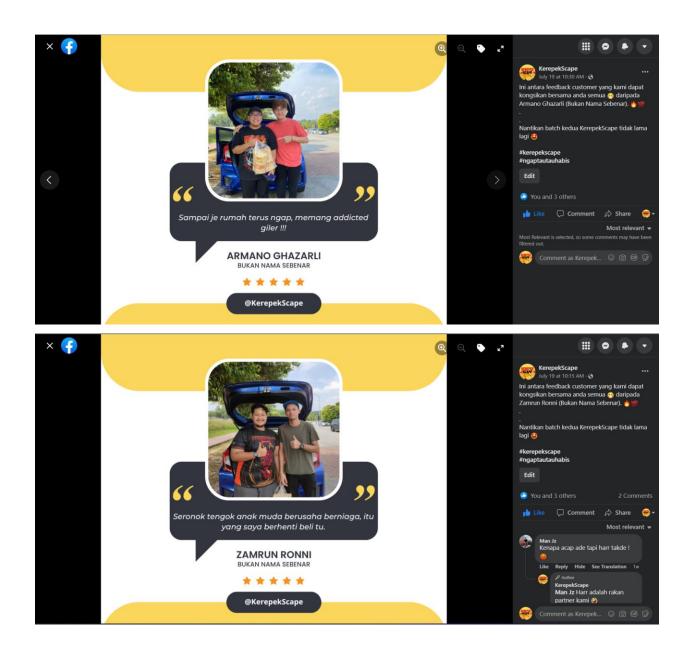


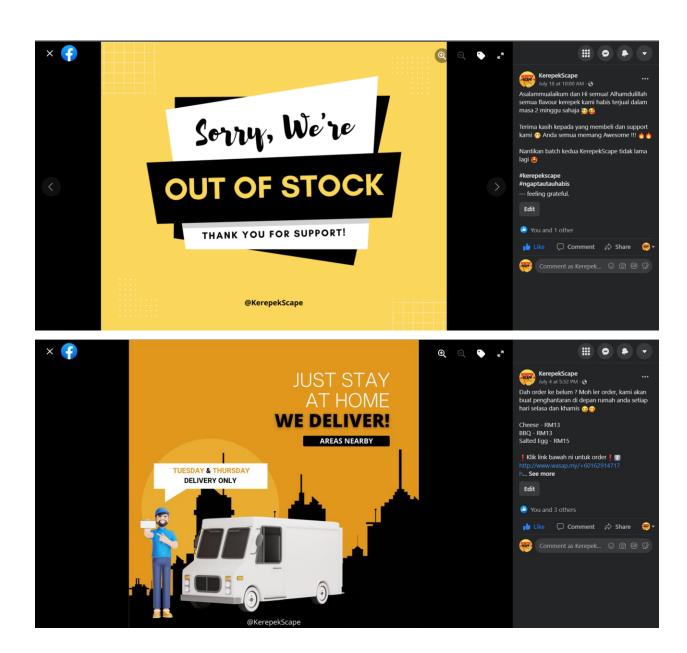


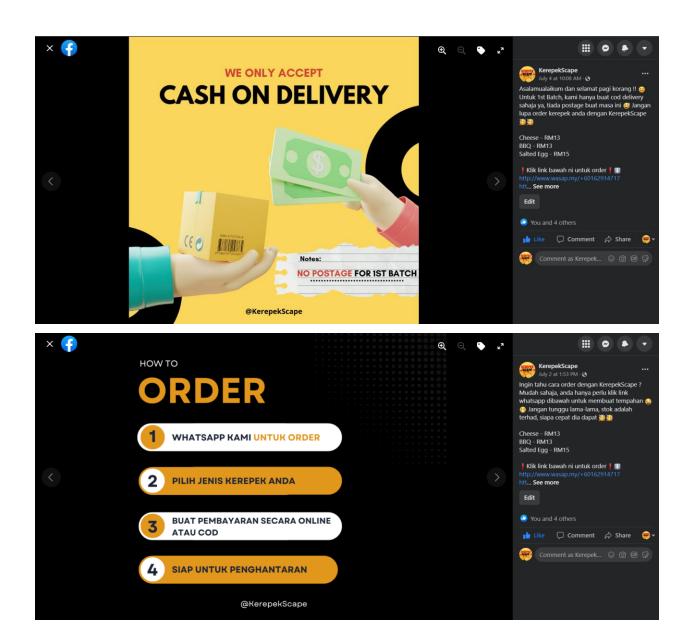












5.6 Relevant graphics to each post/copywriting



6.0 Conclusion

To conclude this report, this assignment allows us to be able to experience business and entrepreneurship in real life. We are able to apply all the knowledge and theories that were studied during classes. We are able to see the bigger picture of how to run a business and setting up a business. This assignment is really productive for the students as you are required to interact with people and expand your networking hence improving your soft skills on how to make sales and interact with people. This assignment will also be able to help students to find their own path and create their career in business. Overall this assignment is really enjoyable and will help educate and open the eyes of the students to discover the real life of the world. This assignment also has helped students to earn an income and helped us to discover the tools of social media to help expand and advertise the business. This will be a huge advantage for the students to be able to determine their pathway in life and create their own business.