



اَبُو سَيِّدِي تَيْكُونُ لَوِي كِي مَارَا
UNIVERSITI
TEKNOLOGI
MARA

Fakulti
Filem, Teater
dan Animasi

UNIVERSITI TEKNOLOGI MARA
FAKULTI FILEM, TEATER, DAN ANIMASI (FiTA)
BACHELOR OF CINEMATOGRAPHY (HONS.)

ENT 530
PRINCIPLES OF ENTREPRENEURSHIP

PROJECT TITLE:

Group 1 – Kiki Cookies: Assignment 4

PREPARED BY:

Wan Mohamad Afizi bin Wan Alias (2020985999)
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SEMESTER

4

GROUP:

FF231

PREPARED FOR:

Miss Nur Najjah Binti Abd Rahim

Acknowledgement

With this we are very grateful to have this opportunity to finish this social media portfolio successfully. We had all the necessary materials and information, and we were able to complete this course work assessment for the ENT530 on time. Furthermore, we would like to thank our beloved lecturer for this topic Principle of Entrepreneurship (ENT530), Miss Nur Najjah Abd Rahim, for your kindness in assisting us during the completion of this project portfolio of social media. Her dedication to disseminating all her knowledge on this subject has resulted in this. Even though we had encountered several difficulties, the assessment was relatively simple to complete. We could not have done it without Miss assistance because we were unable to complete this social media portfolio without her.

Finally, we would like to express our appreciation to our parents for their unwavering help and support. Without their assistance, we may not be able to complete this assessment. As we all know, Covid-19 requires students to complete online-based learning, which can be difficult to complete, but with the help of our families, we were able to complete this assessment successfully.

EXECUTIVE SUMMARY

Kiki Cookies is a business that runs an online business for food and beverage especially for those who like to eat crunchy cookies. This business was created to provide opportunities to all the customers especially cookies lover able to taste all different kind mix of cookies to eat at home, workplace or outdoors so they can enjoy the joyful of crunchy cookies by their side. Kiki Cookies also ensure the baking of the cookies are properly made with deliciousness also one of our ways to maintain our company. Apart from selling products to the costumers, Kiki Cookies also provide some 3 different various of cookies which is very strong for this business and there we ensure that our costumers are happy feels the deliciousness with our products. We also intend to listen to our customers for feedback that will help the company advance. It is critical to expand and explore ways to promote these online products and services businesses on social media, in addition to strengthening strategies to maintain customer loyalty. It is critical to have skills and knowledge of how to attract customers. Begin by providing a teaser to the customer to pique their interest in learning which product to sell. Following that, the ability to make a soft sale to give you an idea of the product to be sold in the proper manner. Finally, the ability to make hard work for the customer to entice the customer to continue purchasing the promoted product. Kiki Cookies can help to expand this entrepreneurial knowledge to grow this business in the near future.

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GO-ECOMMERCE REGISTRATION

PERSONAL PROFILE | **BUSINESS PROFILE**

Personal Information

Name : Aman Azzi | Phone/Mobile : | **Edit**

New Identity Card No. : | Home Address :

Email Address : | District :

City : | Postcode :

State : | Personal Instagram :

Personal Facebook : | Race : Malay

Gender : Male | Special Need : No

Marital Status : Single | Required :

Institution Information | **Add Name**

UTM Puncak Alam - ENT330 - PRINCIPLES OF ENTREPRENEURSHIP (FF2314A)

Type of Institution : IHL | Institution List : Universiti Teknologi MARA

State of Institution : Selangor | Name of Institution : UTM Puncak Alam

Address of Institution : Universiti Teknologi MARA | City : Puncak Alam

: Kawangan Selangor | Postcode : 42300

: Kampus Puncak Alam, 42300 Bandar Puncak Alam, Selangor

District of Institution : Kuala Selangor

Level of Study : Bachelor | Study Status : Full time | **Edit** | **Delete**

Degree : FF2314A

Course Name : ENT330 - PRINCIPLES OF ENTREPRENEURSHIP (FF2314A) | Year Enrolling the subject : 2021

Lecturer Name : Nur Najah binti Abd Rahim

Subject Name : ENT330 - PRINCIPLES OF ENTREPRENEURSHIP (FF2314A) | Year Of Internship Enrollment :

Period of Internship Training :

Expected : 3

Month : 10

10:22, 11:29 AM

enrolment: 10 | Month To:

Enrolling the Subject :

Internship Enrollment : No | Complete Study :

Month of Internship Enrollment :

Expected Year To Complete Study : 2023

Related To Study Field : No

Go-eCommerce

Have you updated your latest today? Update your rates regularly to collect more points.

PERSONAL PROFILE | **BUSINESS PROFILE**

Personal Information

Name : WAN MOHAMAD AFIZI BIN WAN ALIAS | Phone/Mobile : | **Edit**

New Identity Card No. : | Home Address :

City : | District :

State : | Postcode :

Personal Facebook : | Personal Instagram :

Gender : Male | Race :

Marital Status : Single | Special Need Incurred : No

Institution Information | **Add Name**

UTM Puncak Alam - ENT330 - PRINCIPLES OF ENTREPRENEURSHIP (FF2314A)

Type of Institution : IHL | Institution List : Universiti Teknologi MARA

State of Institution : Selangor | Name of Institution : UTM Puncak Alam

Address of Institution : Universiti Teknologi MARA Kawangan Selangor Kampus Puncak Alam, 42300 Puncak Alam, Selangor | City : Puncak Alam

Postcode : 42300

District of Institution : Kuala Selangor

Level of Study : Bachelor Degree | Study Status : Full time | **Edit** | **Delete**

Degree : FF2314A

Course Name : ENT330 - PRINCIPLES OF ENTREPRENEURSHIP (FF2314A) | Year Enrolling the subject : 2021

Lecturer Name : Nur Najah binti Abd Rahim

Subject Name : ENT330 - PRINCIPLES OF ENTREPRENEURSHIP (FF2314A) | Year Of Internship Enrollment :

Period of Internship Training :

Expected Year To Complete Study : 2022

Related To Study Field : No

Month : 10 | Expected Month to Complete Study : 12

Contributors

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SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM	
No. Pelajar Nama	: 2020983183 : Aman Azizi Bin Hasji
Program Pengajian Fakulti Kampus	: SARJANA MUDA FILEM (KEPUJIAN) SINEMATOGRAFI : Faculty of Film, Theater & Animation : Selangor
MAKLUMAT PERNIAGAAN	
Mod Perniagaan Bidang Perniagaan yg dibebani Tempoh Perniagaan No. Pendaftaran Perniagaan URL Perniagaan Alamat Premis Perniagaan Tarikh Mendaftar Tarikh Kemaskini Tarikh Cetak	: Hybrid : Makanan : : : https://www.facebook.com/Kiki-Cookies-10112737527814/ : : 17 Nov 2021 : : 17 Nov 2021
<small>Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UITM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.</small>	
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MASMED YOUNG ENTREPRENEUR (MyENT)	
SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM	
No. Pelajar Nama	: 2020985999 : WAN MOHAMAD AFIZI BIN WAN ALIAS
Program Pengajian Fakulti Kampus	: SARJANA MUDA FILEM (KEPUJIAN) SINEMATOGRAFI : Faculty of Film, Theater & Animation : Selangor
MAKLUMAT PERNIAGAAN	
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Malaysian Academy of SME & Entrepreneurship Development (MASMED)	

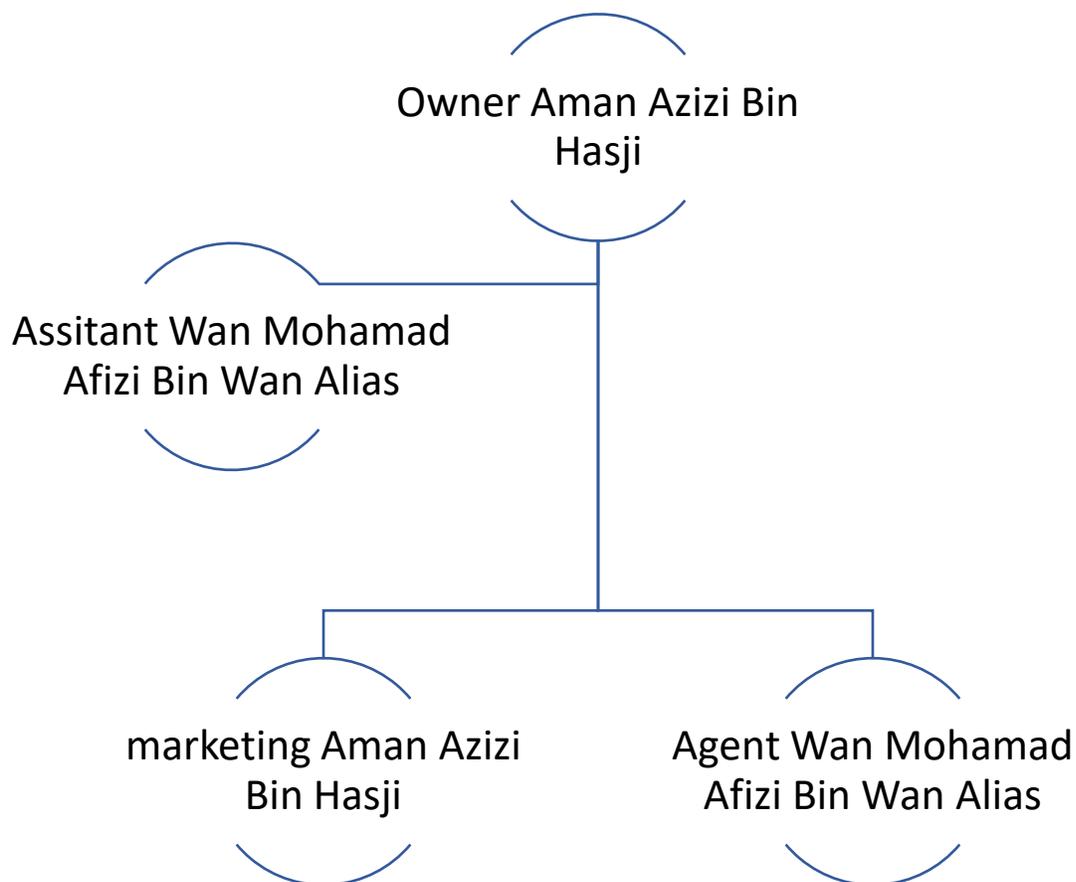
INTRODUCTION OF BUSINESS

Name and address of business

Introducing our new crunchy, chunky, and munchy cookies which is called Kiki Cookies and it is located

Our products only do Cash on Delivery (COD) and postage through all Peninsular Malaysia.

Organizational chart



Mission

Our main goals are to make the best and healthiest cookies possible. By using premium ingredients in each freshly baked treat, providing excellent customer service, and giving back to the community through donations to various charities. We guarantee that all our products are not only delicious but also enjoyable.

Vision

We are passionate about creating innovative products that taste great and enhance every eating experience. We will never downgrade the quality of our products or our cookies values, and we will work every day to exceed customer expectations one order at a time. To establish itself as the nation's neighbourhood bakery.

Descriptions of products and pricelist

- CHOCO CHUNK - RM 15 included with COD. RM 20 delivery.



CHOCO CHUNK is one of the signatures in our product that feels the crunchy and lots of chocolate chips. Only chocolate that chip and original chocolate that mix in with the cookies.

- REDDISH RED - RM 15 included with COD. RM 20 delivery.



Reddish Red is a mix flavour of chocolate white chips and red velvet. The taste of Reddish Red is for those who is in love with red velvet flavour.

- NUTTY NUT - RM 15 included with COD. RM 20 delivery.

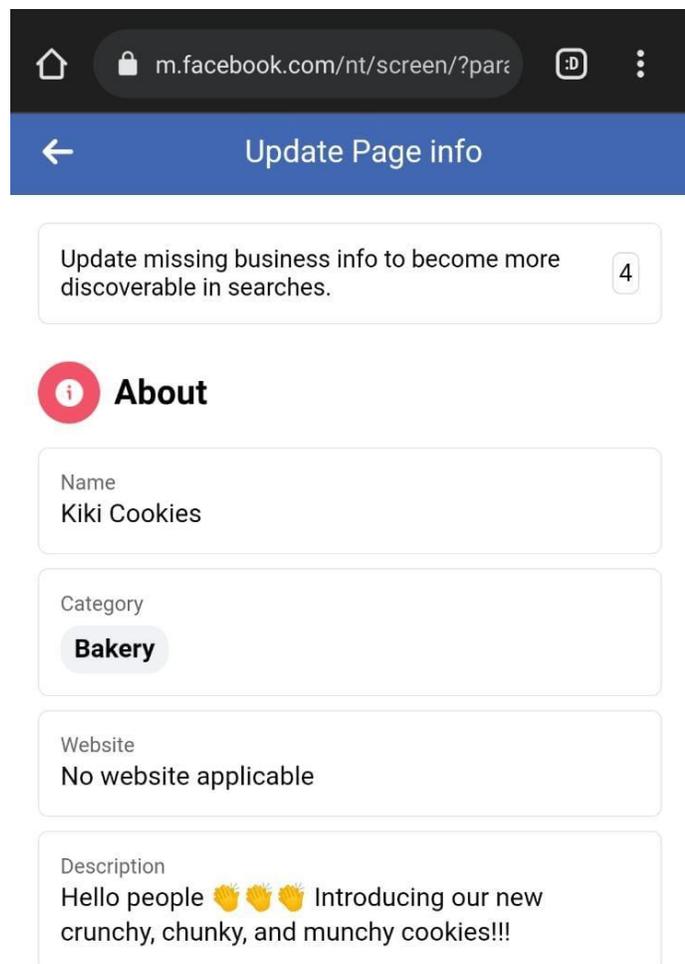


Nutty Nut the richness of the flavour of peanuts as a chip is enhanced by mixing with the chocolate flavour in it. It also makes chopping them easier. It wasn't enough just to add chocolate chips, so I looked in my pantry and found peanuts. If you like peanut butter cookies, then these are for you.

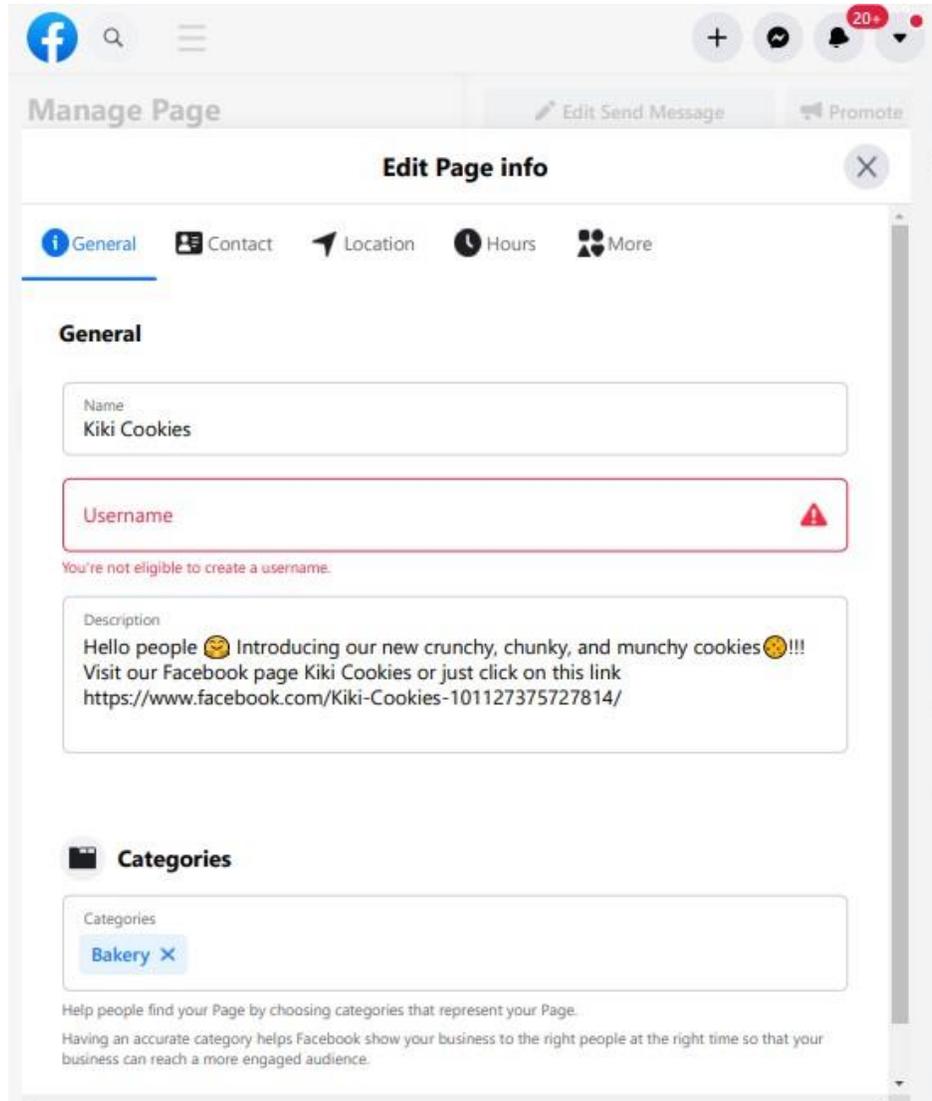
FACEBOOK (FB)

- Creating Facebook (FB) page

Kiki Cookies was able to promote the business in powerful ways by creating a Facebook page. Facebook business pages are the best way for us to connect with our customers. We were able to reach the target audience that we set by creating a Facebook page. The first step was to create a Facebook page before beginning the hard and soft sell. In this assessment, we were asked to create a Facebook page for our new service product, Kiki Cookies. Our lecturer has given us instructions on how to complete the task. It is critical for us to investigate the page settings after we have created the Facebook page.



- Customizing URL Facebook (FB) page



By creating the link, we make it easier for customers to find our page, and a custom URL gives our page a more professional appearance. Here is the link to our Facebook page:

<https://www.facebook.com/Kiki-Cookies-101127375727814>

- Facebook (FB) post – Teaser

The teaser main objective is to pique the audience's interest. According to human psychology, people frequently want to know what is hidden. Teasers play a role in addressing this aspect of human psychology. Use teasers as one of your promotional techniques to pique the interest of potential customers and keep them waiting for your product. We learned how to make each of our customers wonder and always be curious about what product will be released by doing this teaser post. Furthermore, we can come up with new ideas to improve existing ones to always market products that will please our customers.



TEASER 1



TEASER 2

Kiki Cookies 17 hrs · 🌐

5 DAYS LEFT... ⏳

Like Comment Share

2 people reached Boost unavailable

TEASER 3

Kiki Cookies 17 hrs · 🌐

4 DAYS LEFT... ⏳

Like Comment Share

1 Person Reached Boost unavailable

TEASER 4

Kiki Cookies 17 hrs · 🌐

3 DAYS LEFT... ⏳

Like Comment Share

3 people reached Boost unavailable

TEASER 5

Kiki Cookies 17 hrs · 🌐

2 DAYS LEFT... ⏳

Like Comment Share

3 people reached Boost unavailable

TEASER 6

Kiki Cookies 17 hrs · 🌐

1 DAY LEFT... ⏳

Like Comment Share

3 people reached Boost unavailable

TEASER 7

- Facebook (FB) post – Copywriting (Hard Sell)

Hard Selling intends to pursue our product directly. We have direct contact with the opportunities and potential customers, please inform them about our products. When it comes to hard selling, this is a good thing. When it comes to people who are interested and ready to buy, the disadvantage is that when it is too slow. People will start littering and will begin to avoid us if we are excessively and excessively stressful. It's a tough sell is a method of directly promoting products to customers by continuing to sell, stories about the product, price, and product greater focus. As a result, Customers will find it easier to understand how to purchase the product.



HARDESELL 1



HARDESELL 2

Kiki Cookies
12 hrs · 🌐

🍪 Taste love with kiki cookies caused it's the original taste of love, available in 3 different flavors!

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🥰, Kiki!



HARDELL 3

Kiki Cookies
11 hrs · 🌐

🍪 Cravings taken care of, happiness delivered to you by Kiki Cookies, orders now 🛒!

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🥰, Kiki



👍 Like 💬 Comment ➦ Share

1 Person Reached Boost unavailable

HARDELL 4

Kiki Cookies
11 hrs · 🌐

🍪 A snack for all occasions, at anytime, anywhere. Go get yours now!

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🥰, Kiki



👍 Like 💬 Comment ➦ Share

2 people reached Boost unavailable

HARDELL 5

Kiki Cookies
11 hrs · 🌐

🍪 Go totally NUTS 🥜, with Nutty Nut 🥜 by Kiki Cookies! Click the button below to order.

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🥰, Kiki Cookie



👍 Like 💬 Comment ➦ Share

2 people reached Boost unavailable

HARDELL 6

Kiki Cookies 10 hrs · 🌐

🥳 ATTENTION!!! Limited time only! Buy 3 jars of Kiki Cookies then you'll get another 1 jar for FREE!

🥳 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥳 RM15 per jar of Kiki Cookies

🥳 Free COD in area Teluk Intan, Perak

🥳 Extra RM5 charge for delivery outside Teluk Intan, Perak

🥳 Ta ta 🥳, Kiki

👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

HARSELL 7

Kiki Cookies 10 hrs · 🌐

🥳 TIME'S UP!!! Limited time has already ended for the offer buy 3 free 1!

🥳 DON'T WORRY! This offer will open again in the next month.

🥳 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥳 RM15 per jar of Kiki Cookies

🥳 Free COD in area Teluk Intan, Perak

🥳 Extra RM5 charge for delivery outside Teluk Intan, Perak

🥳 Ta ta 🥳, Kiki

👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

HARSELL 8

Kiki Cookies 11 hrs · 🌐

🥳 Got a wedding coming up? We do bulk orders to cater for wedding events too! simply DM us on Facebook page

🥳 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥳 RM15 per jar of Kiki Cookies

🥳 Free COD in area Teluk Intan, Perak

🥳 Extra RM5 charge for delivery outside Teluk Intan, Perak

🥳 Ta ta 🥳, Kiki

👍 Like 💬 Comment ➦ Share

1 Person Reached

Boost unavailable

HARSELL 9

Kiki Cookies 9 hrs · 🌐

🥳 Happy to announce that Kiki Cookies now can be sent off to your doorstep 🥳, waiting for the doorbell to ring and you are good to enjoy the day 🥳!

🥳 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥳 RM15 per jar of Kiki Cookies

🥳 Free COD in area Hilir Perak

🥳 PROMOTION!!! Also free delivery for outside Hilir Perak area 🥳

🥳 Ta ta 🥳, Kiki!

👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

HARSELL 10

Kiki Cookies 9 hrs · 🌐

🥰 LIMITED TIME OFFER, buy 3 cookies with different flavors, get yourself a mystery gift 📦 from Kiki Cookies 🥰!

🥰 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥰 RM15 per jar of Kiki Cookies

🥰 Free COD in area Hilir Perak

🥰 PROMOTION!!! Also free delivery for outside Hilir Perak area 🥰🥰

🥰 Ta ta 🥰, Kiki!



👍 Like 💬 Comment ➦ Share

2 people reached Boost unavailable

HARSELL 11

Kiki Cookies 9 hrs · 🌐

🥰 ATTENTION!!! Don't miss out on the promotion of FREE DELIVERY and FREE GIFT ON PURCHASING 3 FLAVORS by submitting the order before 3PM by today ⌚!

🥰 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥰 RM15 per jar of Kiki Cookies

🥰 Free COD in area Hilir Perak

🥰 PROMOTION!!! Also free delivery for outside Hilir Perak area 🥰🥰

🥰 Ta ta 🥰, Kiki!



👍 Like 💬 Comment ➦ Share

2 people reached Boost unavailable

HARSELL 12

Kiki Cookies 9 hrs · 🌐

🥰 Get yours now before it's too late. Cause we're about to close the order, the expiration time period of the promo is shifted to this midnight

🥰 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🥰 RM15 per jar of Kiki Cookies

🥰 Free COD in area Hilir Perak

🥰 PROMOTION!!! Also free delivery for outside Hilir Perak area 🥰🥰

🥰 Ta ta 🥰, Kiki!



👍 Like 💬 Comment ➦ Share

2 people reached Boost unavailable

HARSELL 13

Kiki Cookies 9 hrs · 🌐

TIME'S UP!!! Thank you for purchasing Kiki Cookies 🥰

Ta ta 🥰, Kiki!

👍 Like 💬 Comment ➦ Share

2 people reached Boost unavailable

HARSELL 14

- Facebook post (FB) – Copywriting (Soft Sell)

Soft selling is a sales technique that employs a more delicate approach to pique people's interest. Soft selling gives the buyer the impression that he or she is not receiving a product. They will be enticed to learn more if they recognise the product's capabilities or benefits. One of the difficulties we face during the soft sell process is ensuring that the posting does not become a hard sell, because distinguishing between the two is difficult. It's difficult because sometimes a post is considered a sale, but it's a difficult sale because the posting remains out as a direct sale. Soft sell refers to situations in which we cannot put a price on the image, and as a precautionary and safe measure, we prefer to do postings such as gratitude, encouraging words, and how to deal with others.

Kiki Cookies 18 hrs · 🌐

🍪 Does your tummy start talking to you in the middle of the night 🤔?

🍪 Or your brain needs energy fuel when you're trying to burn the midnight oil 🤔?

🍪 Do you feel all that but you know that you're not able to get anything to munch around that hour as the stores are closed 🤔?

🍪 Just savoring all the small tasty crunchy bits you couldn't get due to the time factor 🤔?

🍪 Fret not, now there's Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red 🍷, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🍪, Kiki!

Like Comment Share

3 people reached Boost unavailable

SOFTSELL 1

Kiki Cookies 11 hrs · 🌐

🍪 Hey chocolate chips, you look good on that cookies! 🍪

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🍪, Kiki Cookies

Like Comment Share

2 people reached Boost unavailable

SOFTSELL 2



Kiki Cookies
11 hrs · 🌐



👉 You heard bout red velvet cake? But have you heard about red velvet COOKIES🍪?

- 👉 RM15 per jar of Kiki Cookies
- 👉 Free COD in area Teluk Intan, Perak
- 👉 Extra RM5 charge for delivery outside Teluk Intan, Perak
- 👉 Ta ta 🥰, Kiki Cookies



👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

SOFTSELL 3



Kiki Cookies
11 hrs · 🌐



👉 Did you know, almond is one of the cholesterol-free nuts? so if you're about to eat healthily, then Nutty Nut will be the perfect choice for you!

- 👉 RM15 per jar of Kiki Cookies
- 👉 Free COD in area Teluk Intan, Perak
- 👉 Extra RM5 charge for delivery outside Teluk Intan, Perak
- 👉 Ta ta 🥰, Kiki Cookies



👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

SOFTSELL 4



Kiki Cookies
11 hrs · 🌐



👉 When you have a mixed craving for cookies or chocolate and don't know which one you should choose? Don't worry, we combine both of it and it become Choco Chunk 🍪! So you just pick Choco Chunk and you got both of it 🥰.

- 👉 RM15 per jar of Kiki Cookies
- 👉 Free COD in area Teluk Intan, Perak
- 👉 Extra RM5 charge for delivery outside Teluk Intan, Perak
- 👉 Ta ta 🥰, Kiki Cookie



👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

SOFTSELL 5



Kiki Cookies
11 hrs · 🌐



👉 Have you ever tried ice cream with toppings? or just an ice cream itself? guess what, Jason Derulo always had his ice cream 🍦 with sweet tooth snacks, how bout Kiki Cookies 🍪 with ice cream?

👉 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red 🍷, and nutty nut 🥜 here to serve your hungry and craving souls!

- 👉 RM15 per jar of Kiki Cookies
- 👉 Free COD in area Teluk Intan, Perak
- 👉 Extra RM5 charge for delivery outside Teluk Intan, Perak
- 👉 Ta ta 🥰, Kiki



👍 Like 💬 Comment ➦ Share

2 people reached

Boost unavailable

SOFTSELL 6

Kiki Cookies
11 hrs · 🌐

🚨 Triggered warning 🚨: You're going to fall in love with these crunchy Kiki Cookies 🍪

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red 🍷, and nutty nut 🌰 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🍪, Kiki



Like Comment Share

1 Person Reached Boost unavailable

SOFTSELL 7

Kiki Cookies
11 hrs · 🌐

🤔 You know what happens when these two combine 🤔? It will become NUTTY NUT 🌰 by Kiki Cookies. Our love ❤️ language is nuts, lots and lots of nutty nuts!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🍪, Kiki Cookies



Like Comment Share

2 people reached Boost unavailable

SOFTSELL 8

Kiki Cookies
11 hrs · 🌐

🤔 Name a better duo 🤔. No seriously what's your favorite flavor of Kiki Cookies 🍪 to pair your coffee ☕ with?

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red 🍷, and nutty nut 🌰 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🍪, Kiki



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SOFTSELL 9

Kiki Cookies
10 hrs · 🌐

🤔 Some like it with milk 🥛, but do you 🤔?

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red 🍷, and nutty nut 🌰 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🍪, Kiki



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SOFTSELL 10

Kiki Cookies
11 hrs · 🌐

🍪 Just like the holiday treats your mother used to make, this one comes in 3 flavors!

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🙋, Kiki



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SOFTSELL 11

Kiki Cookies
10 hrs · 🌐

🍪 It's almost the end of the week, don't miss out on our signature fast-selling choco chunk cookies!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🙋, Kiki



👍 Like 💬 Comment ➦ Share

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SOFTSELL 12

Kiki Cookies
10 hrs · 🌐

🍪 Got a case of the Monday blues? We've got you the solution: It is Kiki Cookies!

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🙋, Kiki



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SOFTSELL 13

Kiki Cookies
9 hrs · 🌐

🍪 Did someone say Netflix and chill? Then it's clearly time to munch Kiki Cookies 🍪

🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!

🍪 RM15 per jar of Kiki Cookies

🍪 Free COD in area Teluk Intan, Perak

🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak

🍪 Ta ta 🙋, Kiki



👍 Like 💬 Comment ➦ Share

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SOFTSELL 14

Kiki Cookies
10 hrs · 🌐

🍪 Miss the oldies nenek 🍪 during the holiday? Kiki Cookies can bring back the sweet memory of grandma's baking.
🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!
🍪 RM15 per jar of Kiki Cookies
🍪 Free COD in area Teluk Intan, Perak
🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak
🍪 Ta ta 🍪, Kiki!



👍 Like 💬 Comment ➦ Share
2 people reached Boost unavailable

SOFTSELL 15

Kiki Cookies
9 hrs · 🌐

🍪 It's weekend 🍪 go ahead and treat yourself to some crunchy snacks 🍪!
🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!
🍪 RM15 per jar of Kiki Cookies
🍪 Free COD in area Teluk Intan, Perak
🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak
🍪 Ta ta 🍪, Kiki!



👍 Like 💬 Comment ➦ Share
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SOFTSELL 16

Kiki Cookies
9 hrs · 🌐

🍪 It's the weekend 🍪 and you're planning to take a road trip 🍪? Not so fast without Kiki Cookies to fill your long journey!
🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!
🍪 RM15 per jar of Kiki Cookies
🍪 Free COD in area Teluk Intan, Perak
🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak
🍪 Ta ta 🍪, Kiki!



👍 Like 💬 Comment ➦ Share
1 Person Reached Boost unavailable

SOFTSELL 17

Kiki Cookies
9 hrs · 🌐

🍪 Are you single 🍪? Never fall in love 🍪? Wanna taste love 🍪? Kiki Cookies can help it cause it's the Original Taste of Love ❤️
🍪 Kiki Cookies which comes in 3 flavors, choco chunk 🍫, reddish red ❤️, and nutty nut 🥜 here to serve your hungry and craving souls!
🍪 RM15 per jar of Kiki Cookies
🍪 Free COD in area Teluk Intan, Perak
🍪 Extra RM5 charge for delivery outside Teluk Intan, Perak
🍪 Ta ta 🍪, Kiki!



👍 Like 💬 Comment ➦ Share
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SOFTSELL 18

CONCLUSION

Entrepreneurs are individuals who possess distinguishing characteristics and traits that set them apart from the rest of the population. An entrepreneur who wants to prosper and grow his business must have certain characteristics and traits to achieve their objectives. This is due to the numerous challenges and risks that an entrepreneur will face when starting a business. Entrepreneurs who are successful usually have one or more of the entrepreneurial characteristics listed in this article. Only those with an entrepreneurial spirit, or those who are entrepreneurs, can overcome many difficulties and risks.

To summarise, every such entrepreneur begins with a small sum of money rather than with enjoyment and a large amount of money. The nature and characteristics of entrepreneurs who try to impose in themselves, on the other hand, enable them to freshen up start and expand in accordance with the existing market, allowing them to start competing with other successful entrepreneurs. This demonstrates the importance of applying and practising the skills and attributes that every entrepreneur, regardless of whether experienced or inexperienced, must possess. It is critical to ensure that every entrepreneur in the country's business succeeds.