



# FACULTY OF BUSINESS AND MANAGEMENT BACHELOR OF BUSINESS ADMINISTRATION (HONOR) HUMAN RESOURCES MANAGEMENT

PRINCIPLE OF ENTREPRENEURSHIP (ENT530)

SOCIAL MEDIA PORTFOLIO

**PREPARED FOR:** 

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CLASS: ENT530 U

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#### ACKNOWLEDGEMENT.

We are over helmed in all humbleness and gratefulness to acknowledge my depth to all those who have helped us to put these ideas, well above the level of simplicity and into something concrete. We would like to express my special thanks of gratitude to our lecturer who gave us the golden opportunity to do this wonderful assignment on the topic of Social Media Portfolio, which also helped me in doing a lot of research and we came to know about so many new things. We are thankful to them. Any attempt at any level can't be satisfactorily completed without the support and guidance of our parents and friends. I would like to thank my parents who helped us a lot in gathering different information, collecting data and guiding me from time to time in making this project, despite their busy schedules, they gave us different ideas in making this project unique.

#### **EXECUTIVE SUMMARY.**

This project requested us to write a report on online businesses that use the Facebook page platform. To advertise their goods, the student must construct a brand and create a Facebook profile. To market our brand, we must use all e-commerce methods such as teaser, soft sales, and a hard sell on the company page. To legitimate our internet business, we must also register for an E-commerce platform with MDEC. For this assignment, we name our business Catlicious, we sell repack cat food from the Greens brand. We provide 1kg of the repack packaging because for those who are the first time want to try our product. The flavour that we have is chicken and seafood. Greens are super-premium grade which is the food does not have food colouring that can affect a cat's health. By giving the best price with good quality food, the cat parent will be happy with the result.

For the targeting market, the main areas that have been highlighted within Shah Alam, Selangor since Khalida was staying there. Not only within that areas, but the targeting market also would be within Malaysia as we can do a postage service. The business starts operating in June 2022 officially on our Facebook Page with the name of Catlicious. We were sure that our product will be well known by the people as we ensure that we will give the best product to fulfil our customer demand.

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## **BODY OF THE REPORT.**

## 1. e-Commerce registration

,,,	les today? Opuale your sales	regulari	to collect more points						
PERSONAL PROFILE	BUSINESS PROFILE								
	Personal Information								
	Name	:	NURKHALIDA SURAYA BINTI	Phone/Mobile Home Address	:				Edit
URKHALIDA SURAYA BINTI JAMALUDIN			JAMALUDIN						
BIN II JAMALODIN	Passport No. Email Address			District					
	Email Address			Postcode					
	City			Personal Instagram					
	State			Race		Malay			
	Personal Facebook			Special Need		No			
	Gender		Female	Required					
	Marital Status		Single						
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	A		HOME MY PROFILE	MY BUSINESS MY LEARNING MY NOTIFICATIONS	MORE
Have you updated your s	ales today? Update your sales	egularly to collect more points!			
PERSONAL PROFILE	BUSINESS PROFILE				
	Personal Information				
Sharon Livan Ujang	Name New Identity Card No. Email Address City State Personal Facebook Gender Marital Status Institution Information	Sharon Livan Ujang	Phone/Mobile Home Address District Postcode Personal Instagram Race Special Need Required		Edit
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This certificate that NURKHALIDA SURAYA BINTI JAMALUDIN

> has completed the Pengenalan Laman Web on 24 June 2022

> > organised by





# 2. MyENT Certificate.

Image: State of the state									
No. Pelajar	: 2020865886								
Nama	: Nurkhalida Suraya Binti Jamaludin								
Program Pengajian Fakulti	<ul> <li>SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)</li> <li>PENGURUSAN SUMBER MANUSIA</li> <li>Faculty of Business &amp; Management</li> </ul>								
Kampus	: Selangor								
	MAKLUMAT PERNIAGAAN								
	Hybrid Makanan haiwan peliharaan 24 Jun 2022 24 Jun 2022								
	rupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. rbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.								
Penggunaan sijil ini hanya diterin	Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti. Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.								
	SALINAN PENDAFTARAN INI DIPERAKUI OLEH								
PENO	LONG NAIB CANSELOR KEUSAHAWANAN UITM								
Malaysian Aca	demy of SME & Entrepreneurship Development (MASMED)								

PYOUNG ENTREPRENEUR (MyENT) FTARAN PERNIAGAAN PELAJAR UITM 120477128 haron Livan Ujang ARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)
120477128 haron Livan Ujang
haron Livan Ujang
ARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)
ENGURUSAN SUMBER MANUSIA
aculty of Business & Management
elangor
MAKLUMAT PERNIAGAAN
ybrid
embuatan makanan haiwan tersedia
tps://www.facebook.com/Catilcious-113209128057123/
Jun 2022
Jun 2022
Jun 2022
ian rekod rasmi perniagaan yang dijalarikan oleh pelajar semasa tempoh pengajan di UITH. I apabila penama menamatikan pengajian atau tidak lagi aktif dalam sistem universiti.
awanan Holaysia (MASHED) juga berhok membotakan sijil ini tanpa sebarang notis.
tuk kegunaan urusan dalaman UTM sahaja. Urusan dan aktiviti perniagaan yang
ter terdentere en energie en enter en erter en enter en enteren ber renderen beritt

### 3. SSM Registration.



### 4. Introduction of business

4.1 Business Name and Address



### Figure 4.1.1: Logo for business

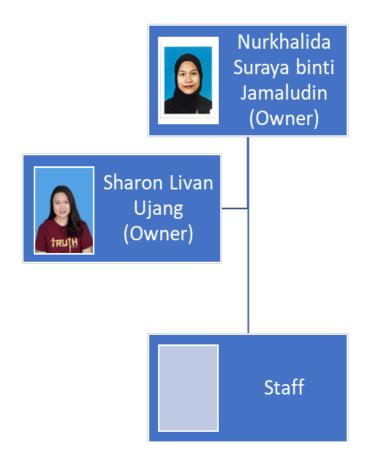
Catlicious is what we choose for our company name, that describes by the cat and delicious. Catlicious choose that because we do the business of cat food and cats' favourite food. The brand that we choose is Greens and we do repack as a trial pack for the first time to try.

The address that we choose is Shah Alam which is a strategic area that has many populations of people. We also use the Facebook page as a platform to promote our product and at the same time got customers from different areas to buy our product. There is more than one choice that customers can buy for their furkids.

Business Information					
Name of business	Calicious				
Business address					
Business email	catliciousmeow@gmail.com				
Contact Number					
Form of business	Partnership - Cat food Shop				
Main Activities	Selling product and delivery				
Date of Commencement	9 June 2022				
Name of Bank	Bank Islam				
Account Number					

Table 4.1.2: Business Information

### 4.2 Organizational Chart



### 4.3 Mission and Vission.

Our mission in this business is to all the cats get good nutrition and a healthy diet for all stages of cats. For our vision, we have to make sure the cat's parents are happy with the services we provide to them. From both of that, we can improve our business to the international level.

## 4.4 Description of Product.

Product	Description
	<ul> <li>Greens Chicken Flavour</li> <li>1 kg</li> <li>Mainly help to keep your cat's muscles</li> <li>Keep body function healthy</li> <li>Protect your cat's kidney</li> <li>super premium formula cat food is formulated to meet the nutritional levels established by the AAFCO CAT FOOD nutrient profiles for all life stage</li> </ul>
	<ul> <li>Greens Seafood Flavour</li> <li>1 kg</li> <li>Low Allergic</li> <li>Odor Reduce</li> <li>the pH of Urine Control</li> <li>Yucca formula added to keep the odour control</li> <li>Adding Taurine to keep the heart healthy and good condition of the optic nerve</li> <li>Formulating rich in Linoleic acid and well-balanced w3 &amp; w6 to enhance the bright and beautiful cat's hair</li> </ul>

## 4.5 Price List.

Product	Price
Greens Chicken	RM 16 / 1KG excluding postage RM 5
Greens Seafood	RM 16/ 1KG excluding postage RM 5

### 5. Facebook

**5.1 Creating Facebook Page** 



Figure 5.1.1: Facebook Page



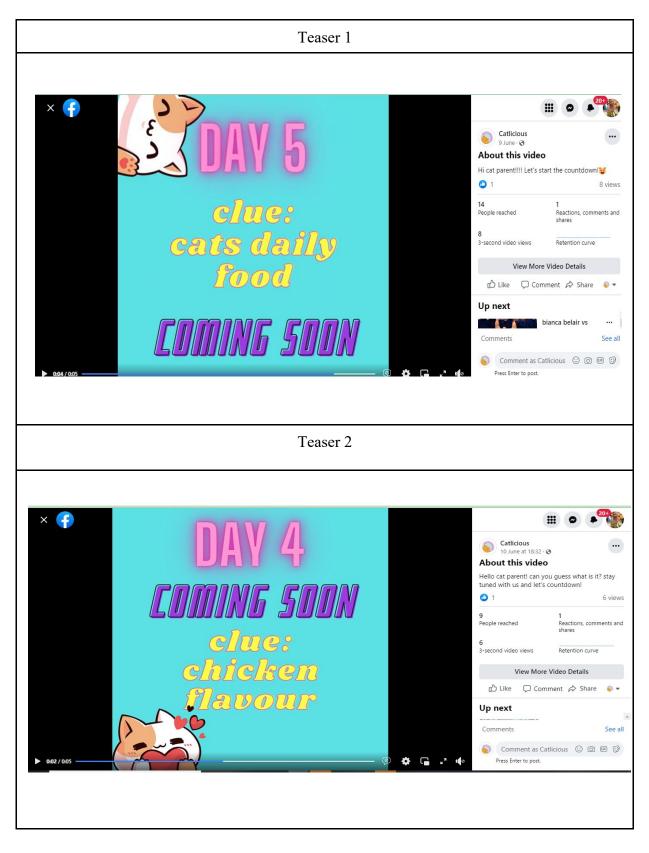
Figure 5.1.2: Date of Facebook Page Creation

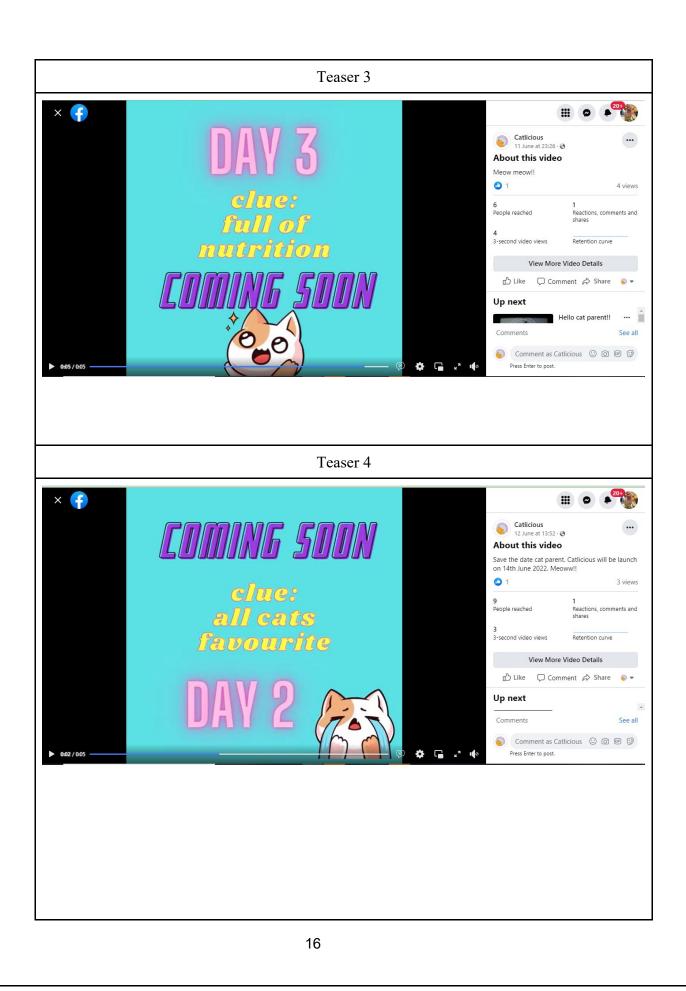
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GENERAL	
124 people like this	
137 people follow this	
Pet supplies	-
HOURS	
Always open	-
BUSINESS DETAILS	
Edit price range	
ADDITIONAL CONTACT INFO	
Enter website	
011-3741 8006	-
khalidasuraya98@gmail.com	-
Send message ①	
MORE INFO	
About	/
The best recipes for your fur p	et.
Add additional information	
Offers free Wi-Fi	-
6 Edit impressum	
Edit Privacy Policy	
Page ID	
113209128057123	

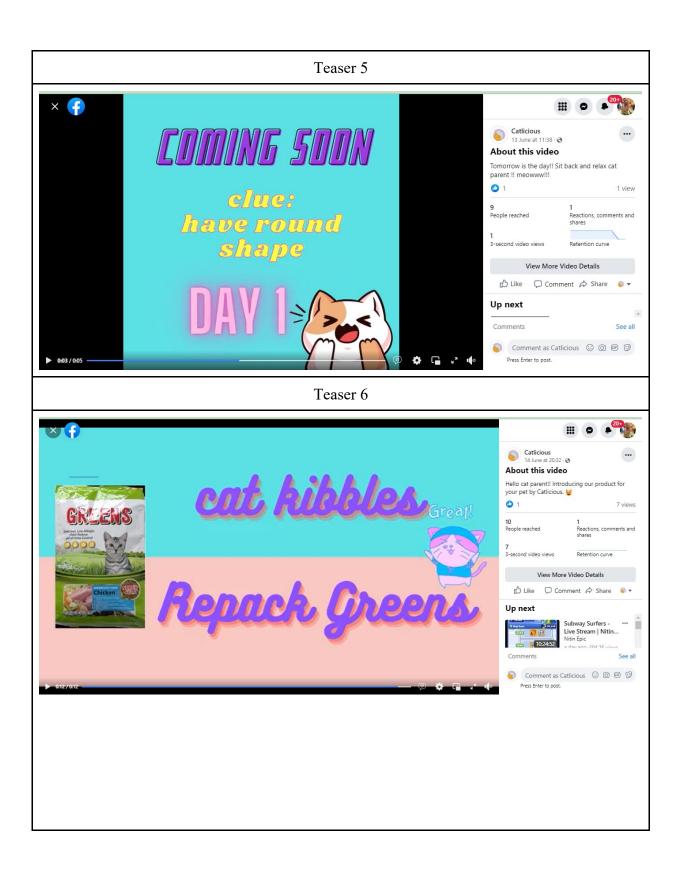
Figure 5.1.3: Information on the Facebook page

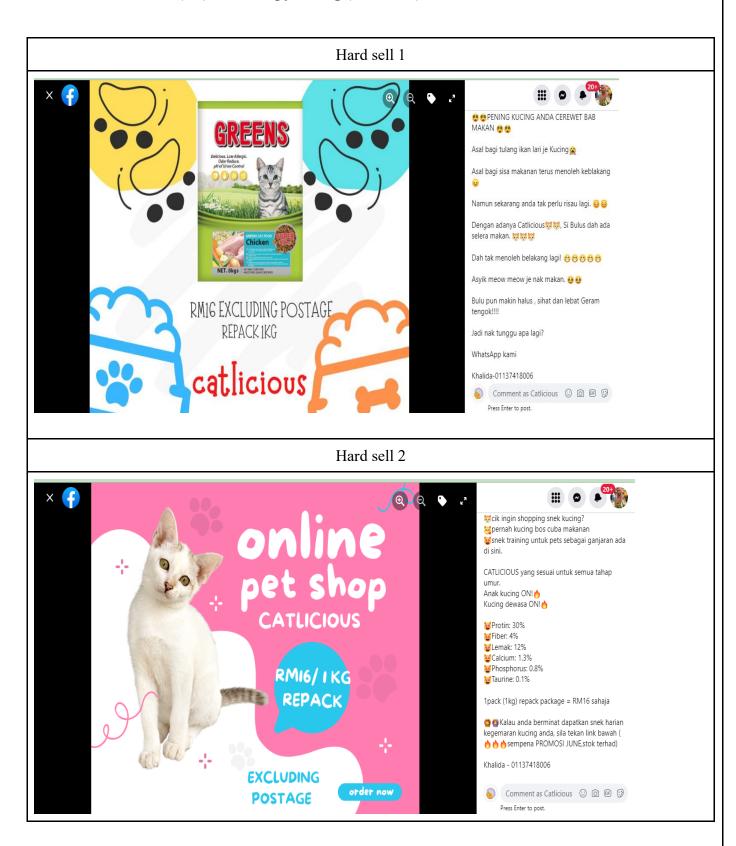
Custom URL Facebook Page https://www.facebook.com/Catlicious-113209128057123/?ref=page\_internal

### 5.2 Facebook (FB) Post- Teaser

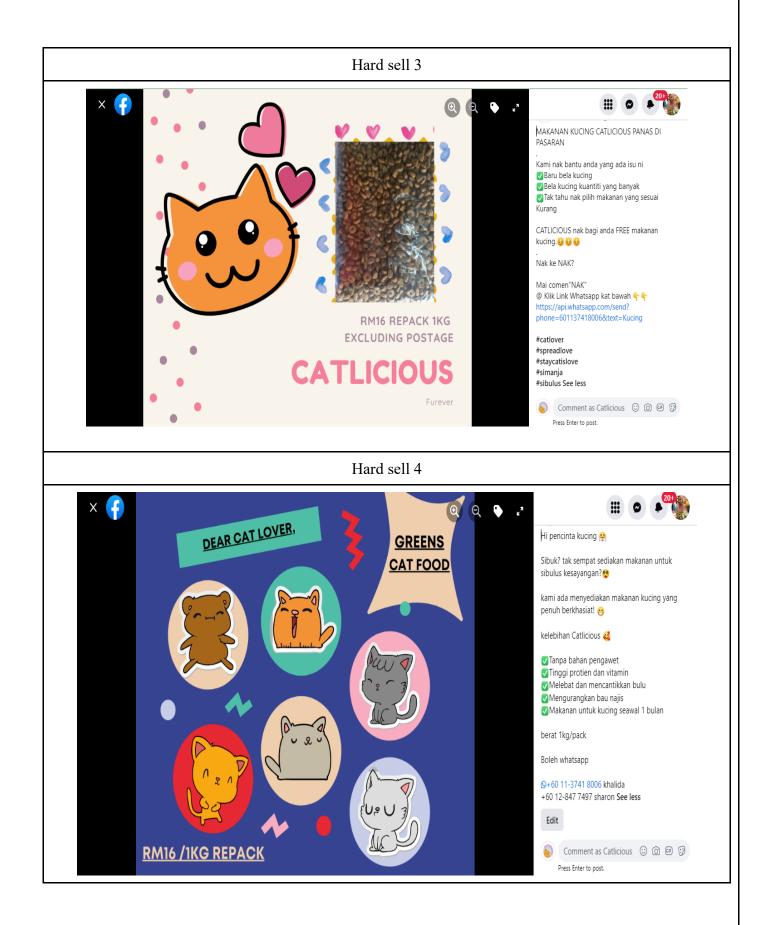


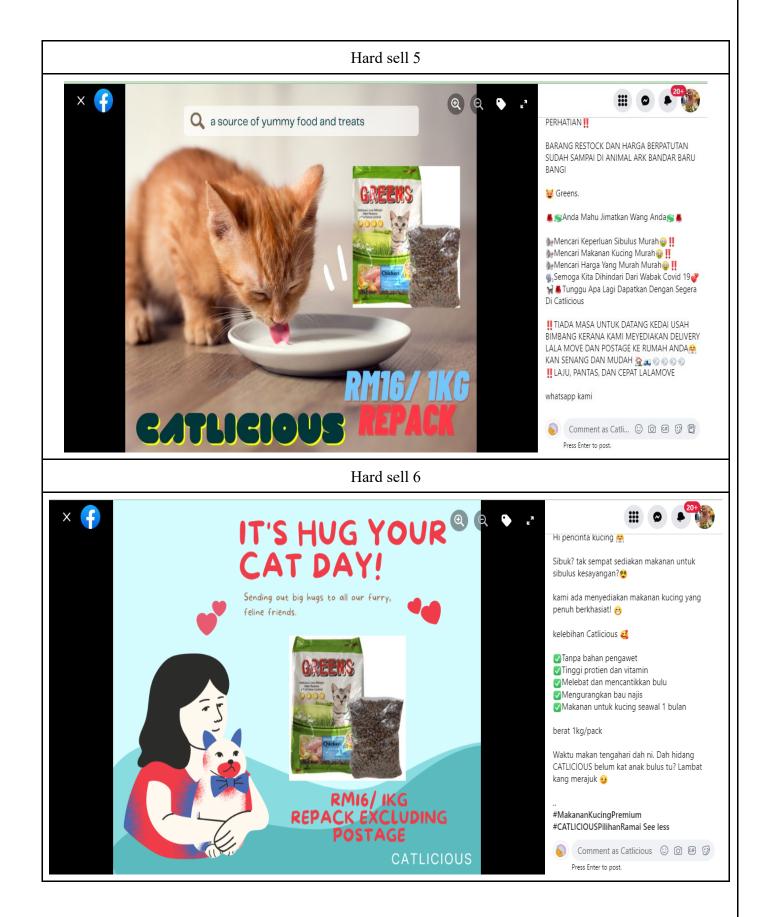


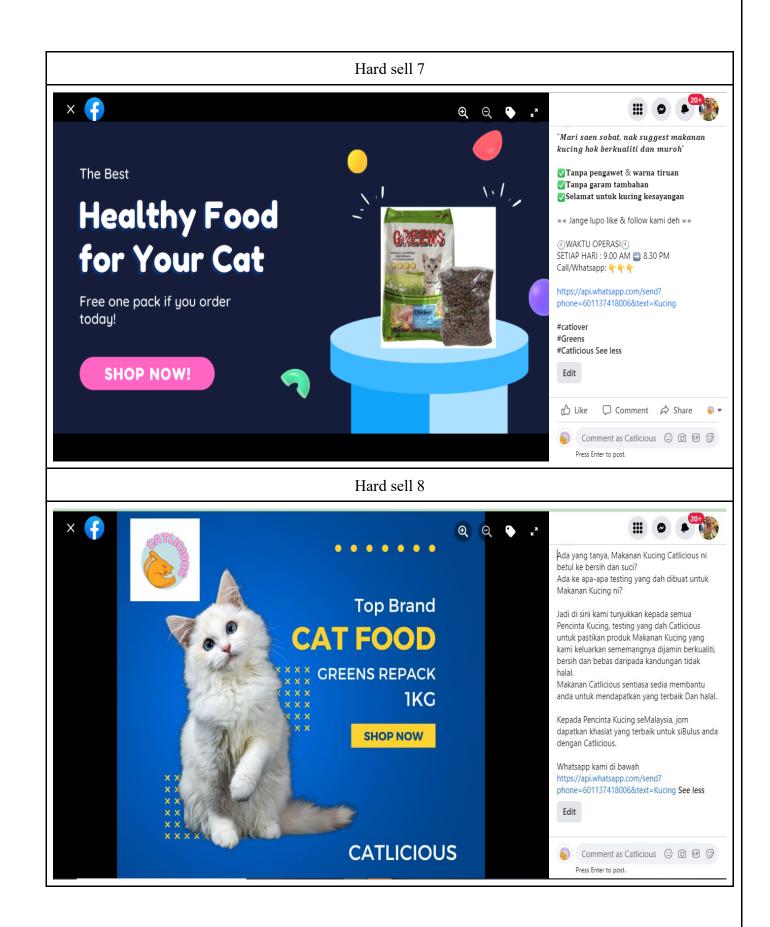


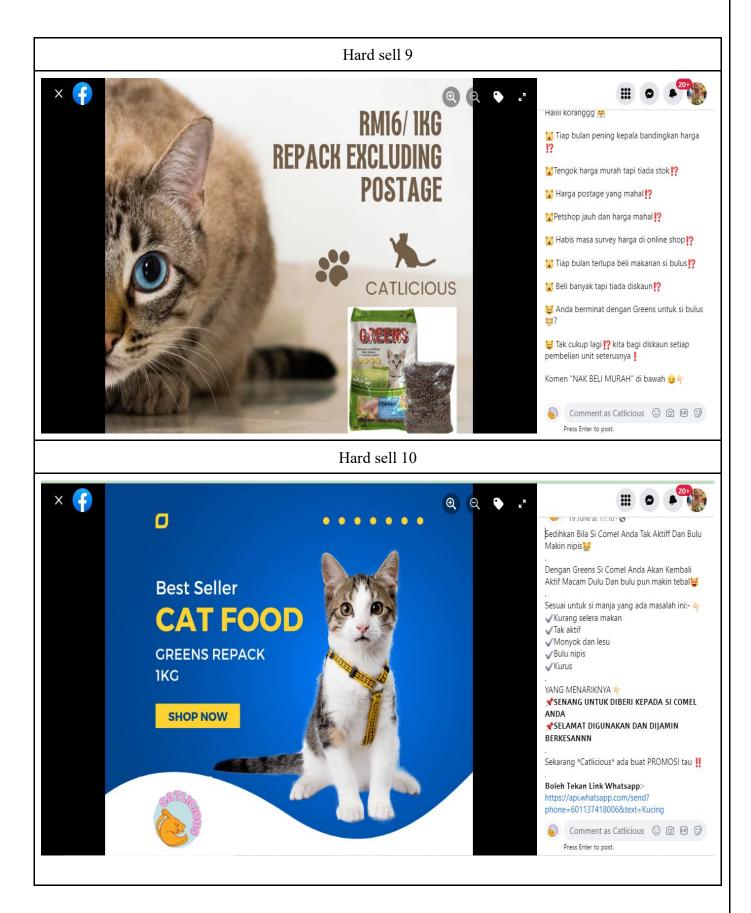


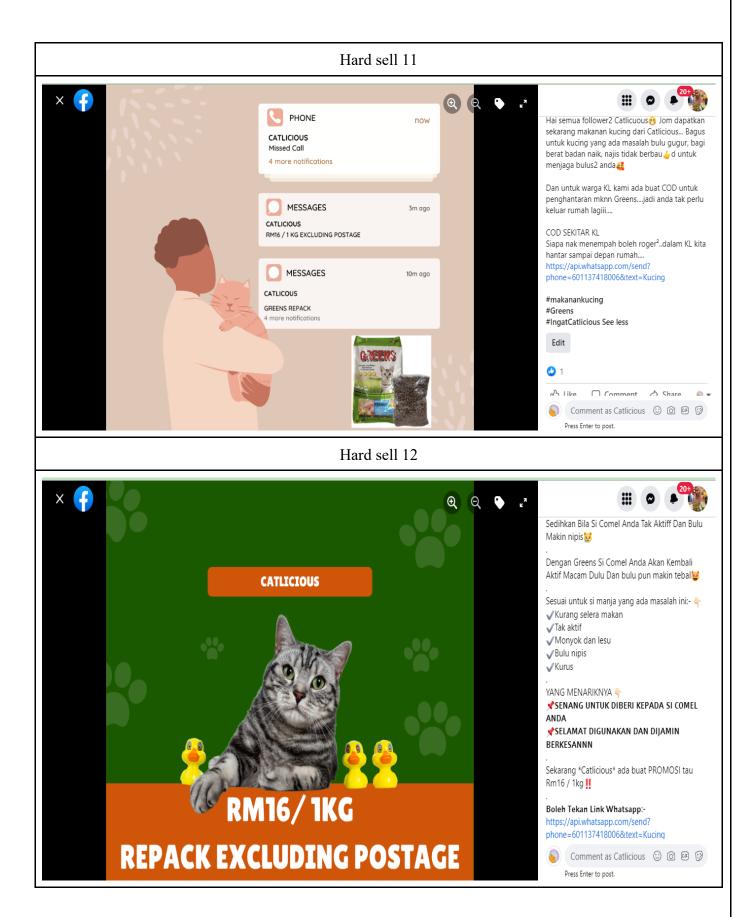
### 5.3 Facebook (FB) Post - Copywriting (Hard Sell)

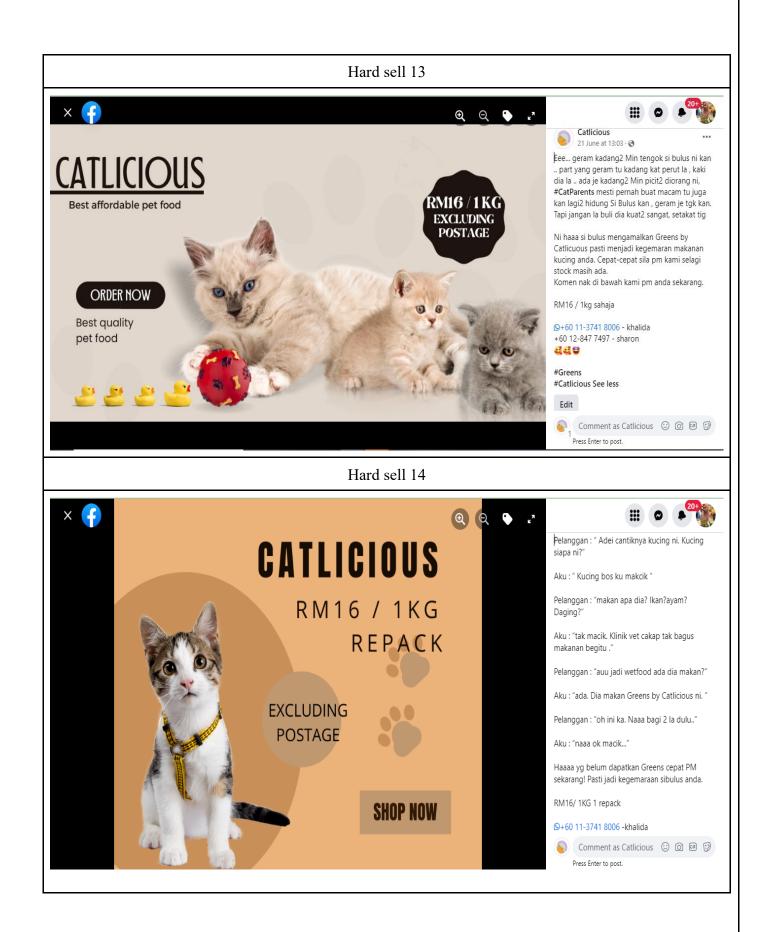


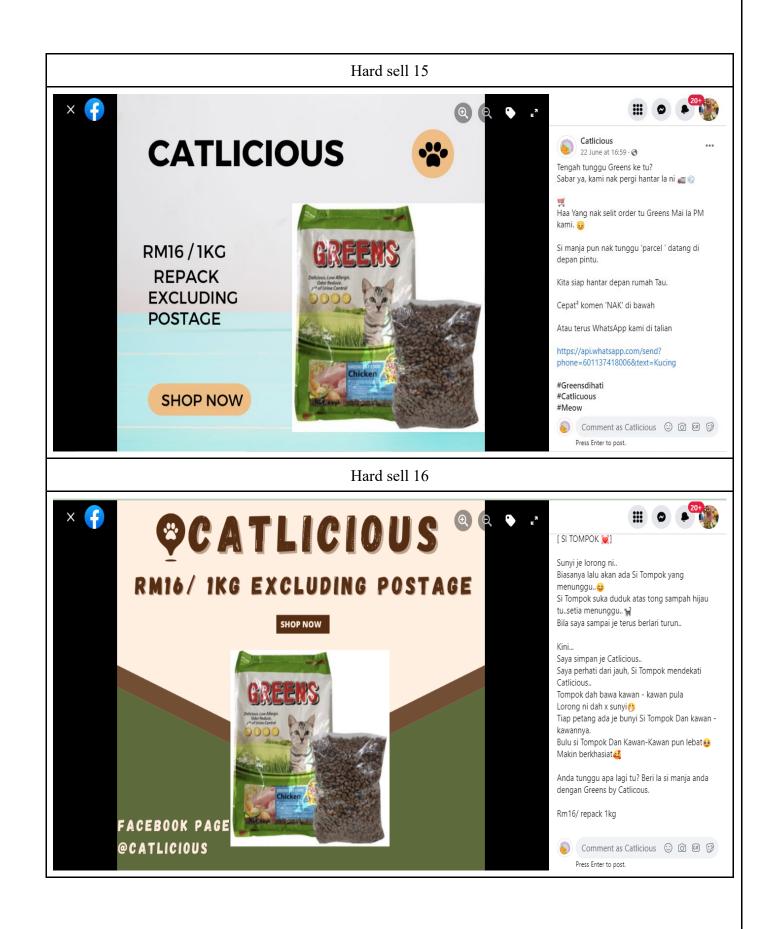




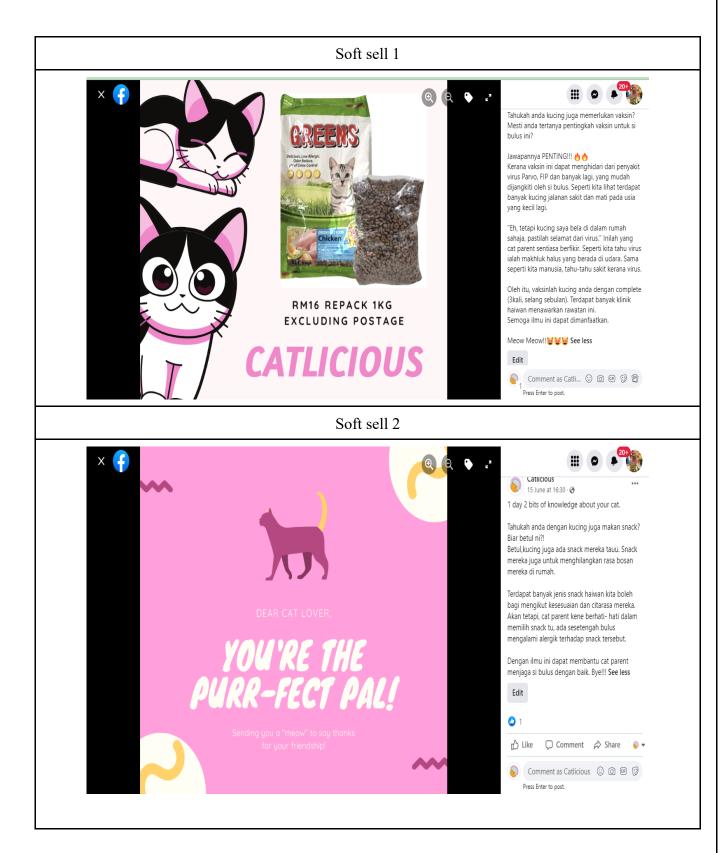


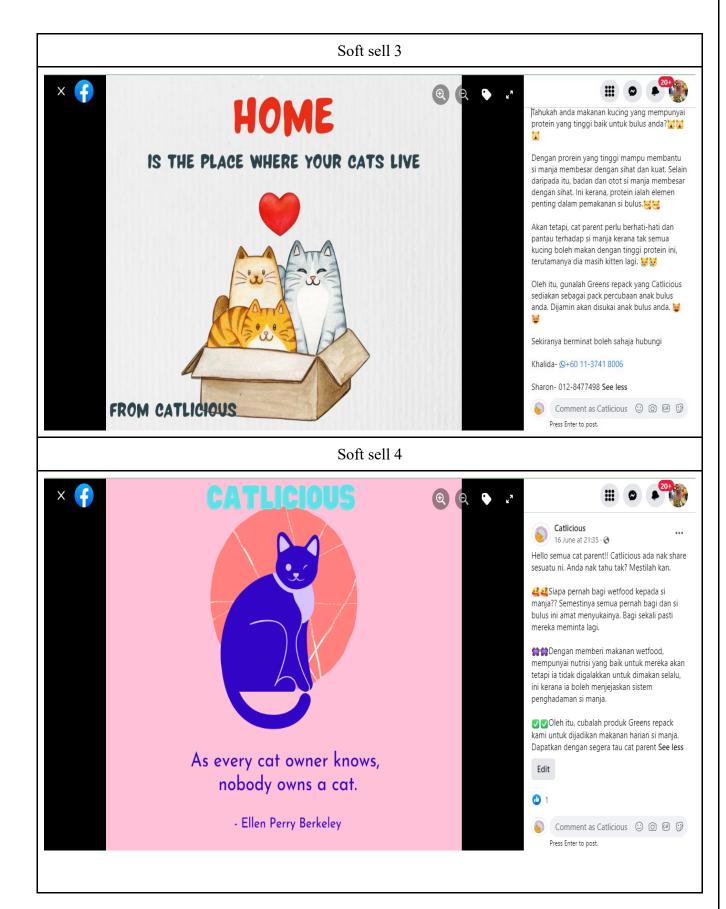


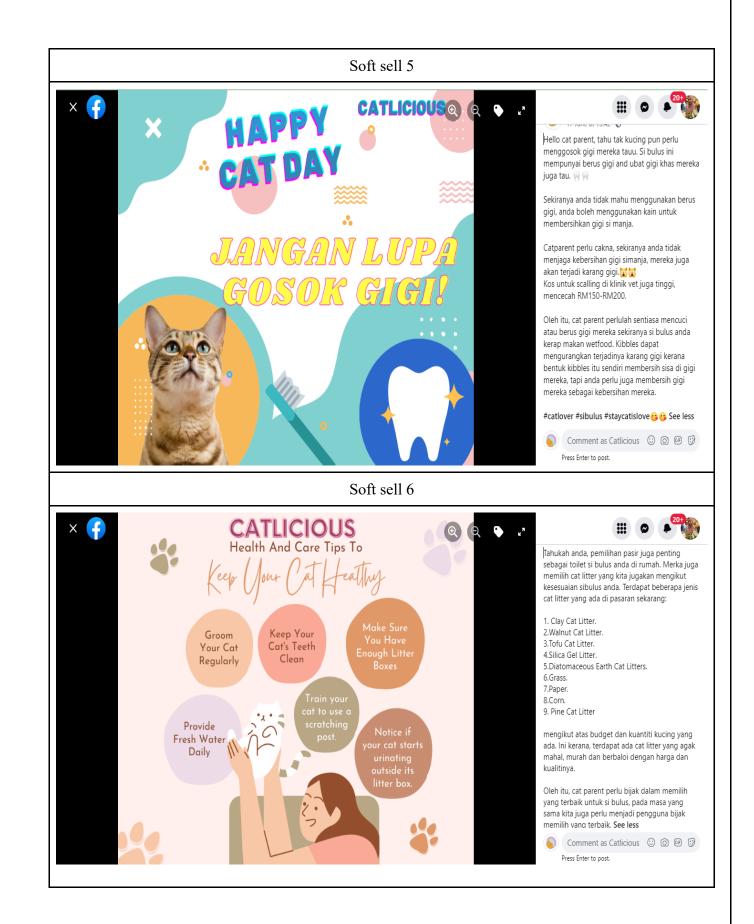


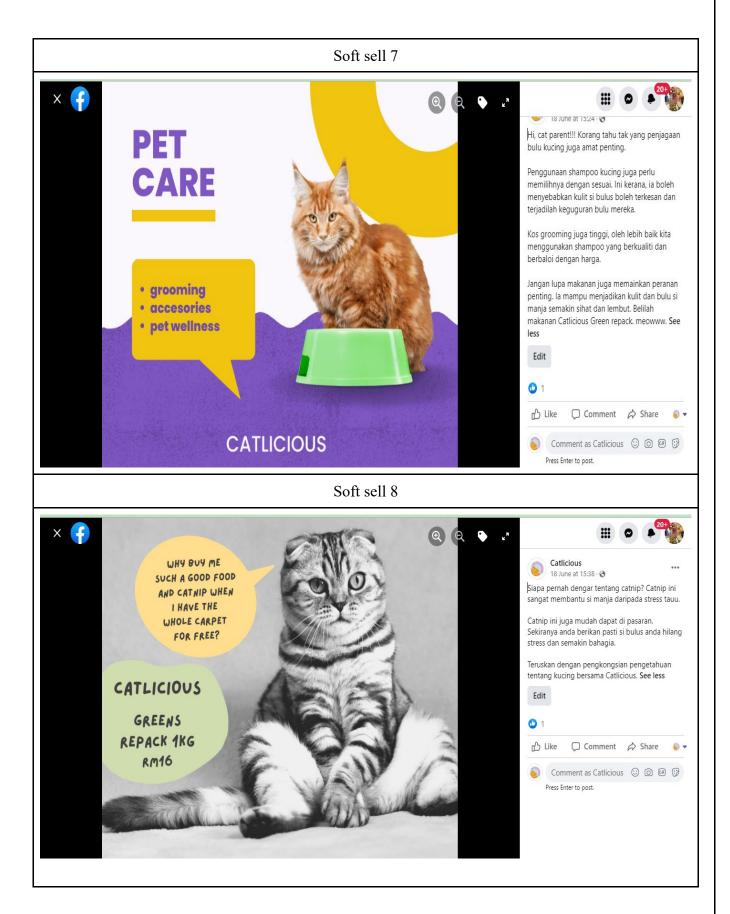


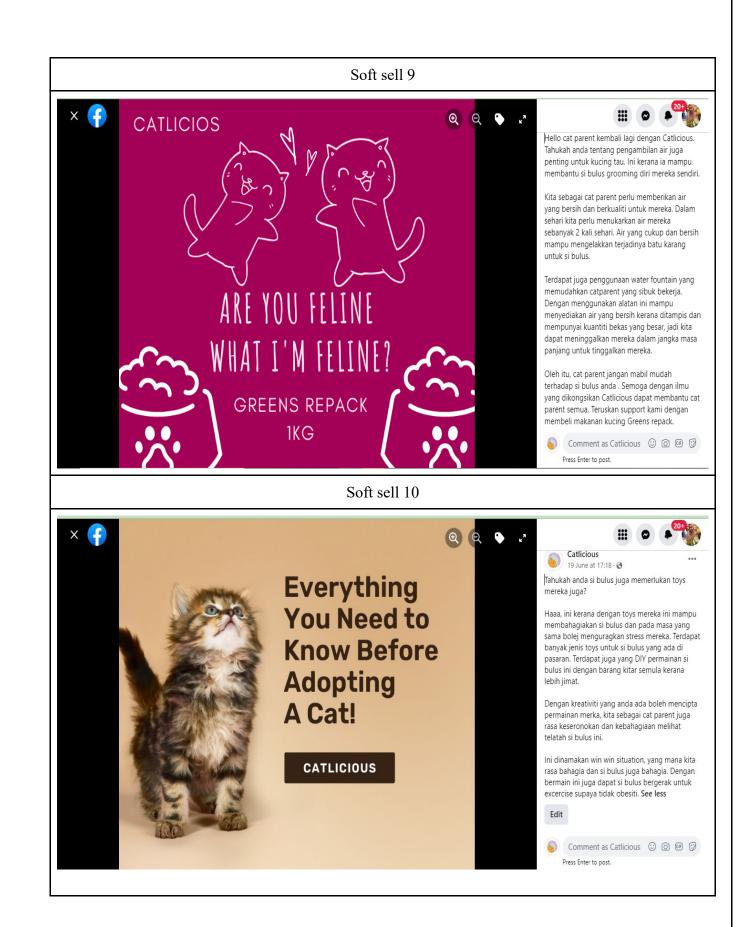
### 5.4 Facebook (FB) Post- Copywriting (Soft sell)

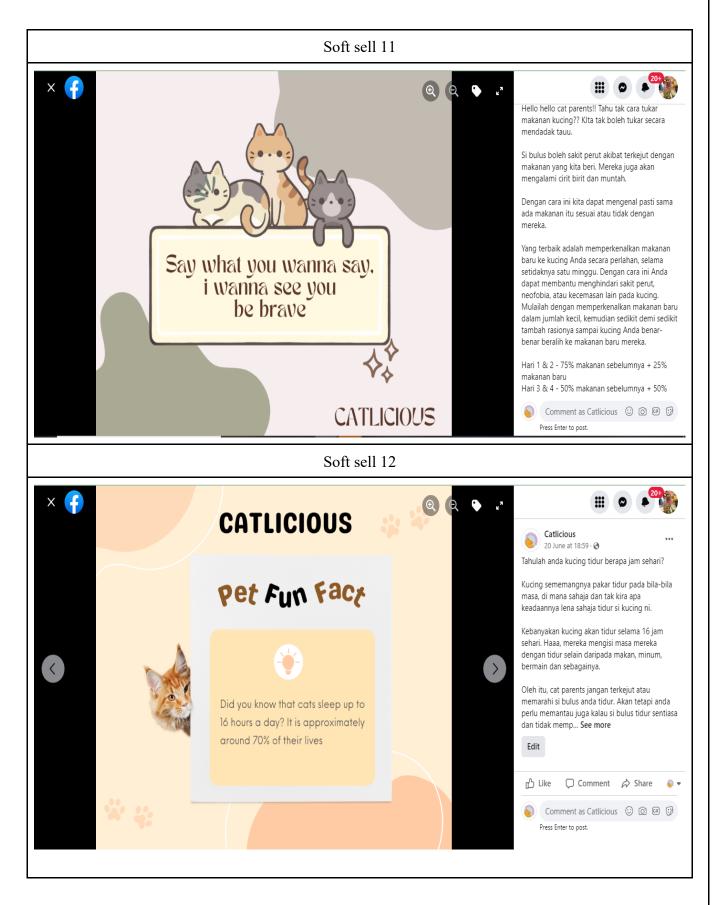


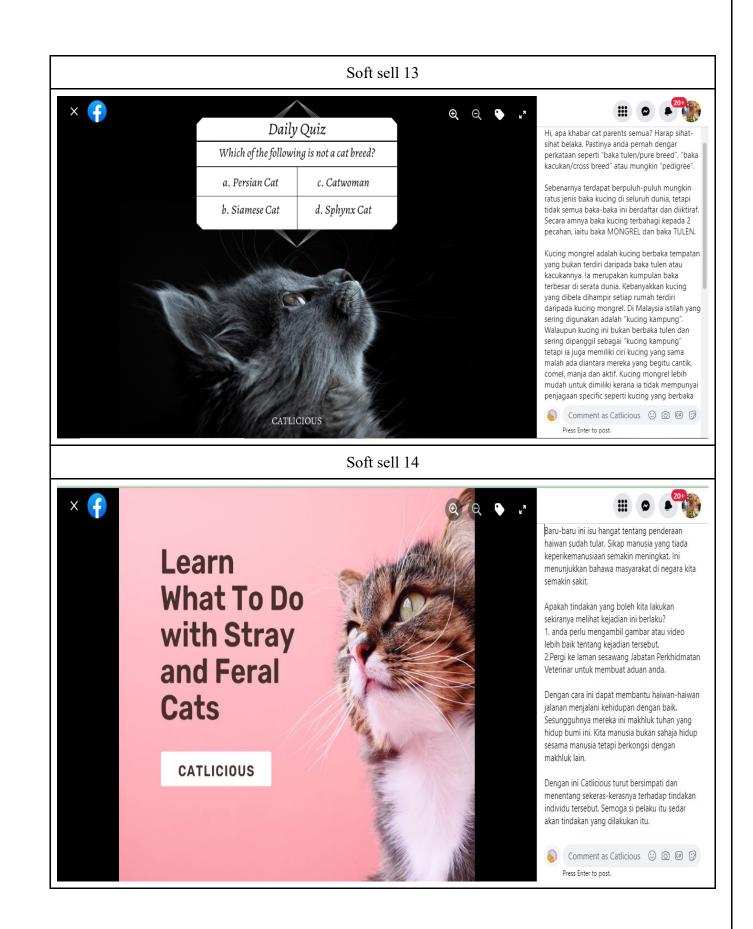


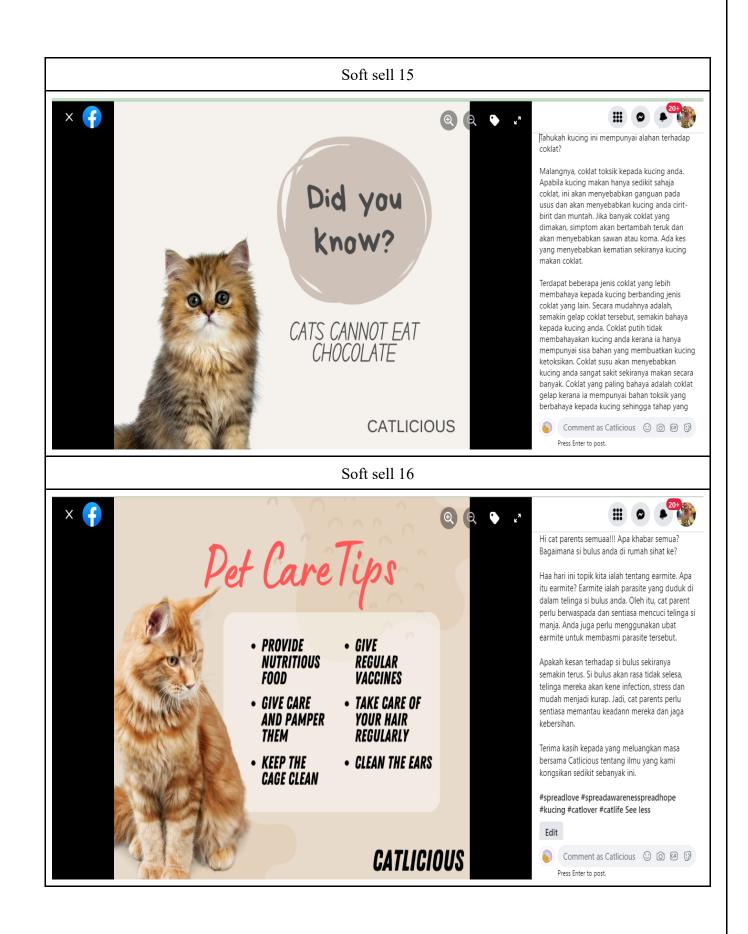












### 5.5 Graphics.





## **CATLICIOUS** RMI6/ IKG EXCLUDING POSTAGE

















## 5.6 Sales Report.

### Go-eCommerce

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti ons	Created At
Catlicious	24/06/20 22	online	Social Media		16					24/06/20 22
Catlicious	24/06/20 22	expens es				Delivery	Postage	5		24/06/20 22
Catlicious	24/06/20 22	offline			16					24/06/20 22
Catlicious	24/06/20 22	expens es				Delivery	Postage	5		24/06/20 22
Catlicious	21/06/20 22	online	Social Media		32					24/06/20 22
Catlicious	23/06/20 22	expens es				Delivery	Postage	5		24/06/20 22

### 6.0 Conclusion

We feel so grateful to have the chance to do the assignment with the soft skill to convenience the customers to buy the product that we have to improve that skills. Through this experience, it gives many benefits to us if we participate in this business. Our target is to achieve high profit in our business even have many competitors.

Last but not least the Facebook page also helps us a lot with how to promote our page and our produDoingoing advertisement and getting get attention from the audience is also important to attract people to buy our product. We can implement it after this if we want to open up the business if anything happens due to the economy happen in our country.