

BACHELOR OF BUSINESS ADMINISTRATION (HONS) HUMAN RESOURCES MANAGEMENT (BA243)

SOCIAL MEDIA PORTFOLIO (40%)

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Program : BA243

Group : ENT530U

Course : PRINCIPLE OF ENTREPRENEURSHIP

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Group : 15

Group Members :

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PREPARED TO
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SUBMISSION DATE 15 JULY 2022

ACKNOWLEDGEMENT

Assalamualaikum w.b.t,

First of all, Alhamdulillah and graceful to Allah because we can manage to complete this social media portfolio assignment this semester. Special thanks goes to our helpful and dedicated lecturer Miss Nur Najjah Abd Rahim. The lecture and support that she gave truly helped the progression and smoothness of the assignment. Not to forget Miss Ain who also helped us before this. The subject really taught us about how to do online business in social media, Facebook.

Great deal of appreciation for the contribution from Miss. Our special thanks to her as our chosen business to complete this portfolio because she had shared everything her knowledge about this portfolio to make sure that our assignment became successful. Thanks again because it always gives us support and motivation to undergo this assignment.

In addition, to our beloved family and friends that also give us the strength and support our journey as a student to complete our social media portfolio assignment. Thanks a lot all of you involved as direct or indirect to make sure this assignment is smooth and clear.

Lastly, we want to thank ourselves for completing this social media portfolio assignment. We had faced quite a tough time in the process of completing this final report. However, we were able to overcome all the problems and finally completed this assignment successfully and full commitment was given. Hopefully this assignment can be accepted.

EXECUTIVE SUMMARY

The requirement to construct Facebook business pages for the launch of our new company, Naddy's Cookies, led to the creation of this report. The names of the business's founders, Nur Amirah Nadhirah and Siti Nur Nadzirah, were also used in choosing the name of the company. In general, Naddy's Cookies is a company that sells sweet food like chocolate. We want to create chocolate-based snacks by emulating the tastes and trends of today's youth. When this company first started, we solely offered quality chocolate-flavored chocojar. We vary the kinds of toppings available to enhance the flavors of the chocojar as a draw.

Our business is homemade based. This indicates that chocojar is only made at home using components that are easily found in supermarkets. We can create high-quality, not overly sweet chocolate that is suited for all ages with a capital of RM50. The cost of the product is very reasonable; a jar of a bottle weighing about 250g costs RM 12 with promotion RM10.

Nowadays, a lot of individuals enjoy using the app to buy their needs and wants. This evidence is growing even as the COVID-19 epidemic continues to spread across our nation. We are also active users of social media as a venue for product promotion. Considering Facebook has a larger user base than other social media, we decided to use it. Facebook has also offered a specific platform for conducting business. Automatic ad promotion, turning on notifications for each post made, and post types are some of the features. We presented a teaser, a hard sale, and a soft sell on this Facebook page.

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1.0 GO-E COMMERCE REGISTRATION

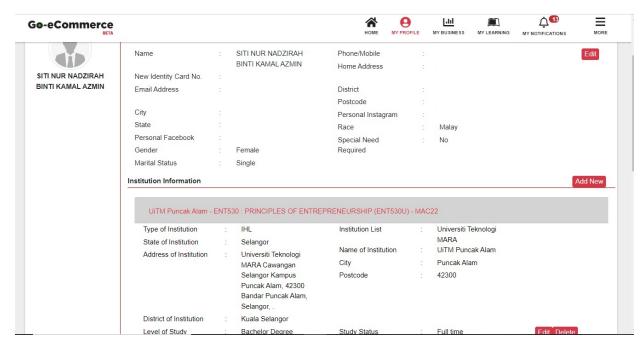


Figure 1: Go-ecommerce Registration Siti Nur Nadzirah

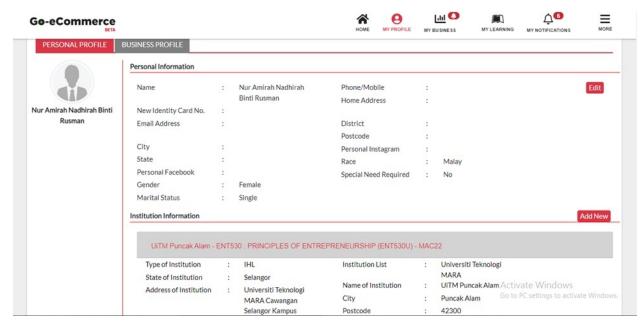


Figure 2: Go-ecommerce Registration Nur Amirah Nadhirah

2.0 MYENT CERTIFICATE



Figure 3: MyENT Certificate Siti Nur Nadzirah



Figure 4: MyENT Certificate Nur Amirah Nadhirah

3.0 SSM REGISTRATION



Figure 5: Naddy's Cookies SSM Certificate

4.0 INTRODUCTION OF BUSINESS

4.1 Name and Address of Business



Figure 6: Company logo

Business Name	Naddy's Cookies
Business Address	
Contact Number	
Email	naddyscookies@gmail.com
Form of Business	Partnership
Date of Establish	8 June 2022
Social Media	Facebook https://www.facebook.com/Naddys-Cookies- 100379959380310

4.2 Organizational Chart



Figure 7: Organizational Chart

4.3 Mission / Vision



Figure 8: Company Logo

Mission of Naddy's Cookies

- To produce quality snacks that can be eaten by everyone regardless of age.
- To produce snacks that are affordable and easy to carry everywhere
- To make the best, most delicious, most favorite chocolate in the country.

Vision of Naddy's Cookies

Our vision is to establish ourselves as a preeminent international chocolatier by emphasising excellence and perfection while producing the best and most decadent chocolates possible.

4.4 Descriptions of Products / Services

For starters, Naddy's Cookies only sells one type of chocolate which is premium chocolate. Nevertheless, there are many different types of toppings. Among the toppings available are Milo, KitKat, Oreo, and Cadbury. In addition, we use ingredients that are readily available in supermarkets. The ingredients used are bubble rice/mini coco crunch, milk compound chocolate, and cooking oil. Naddy's Cookies also provides a surprise gift box service to give to your loved ones.

4.5 Price List

Product	Description
FREE TOPPING	 Chocojar Premium Chocolate 240g 4 types of toppings RM 12.00
Special Package Noddy's Cookes	Special Package: • RM 18.00 per jar • For any toppings

5.0 FACEBOOK (FB)

5.1 Creating Facebook (FB) Page

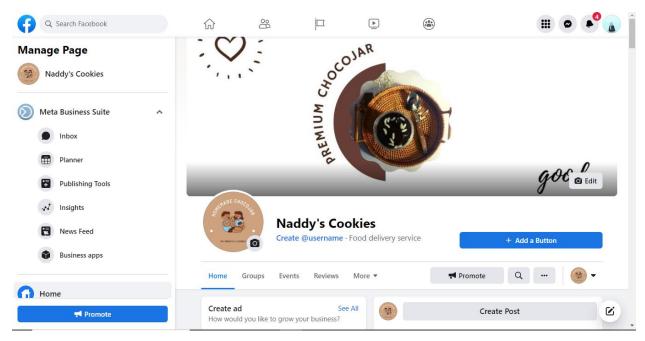


Figure 9: Naddy's Cookies Facebook page

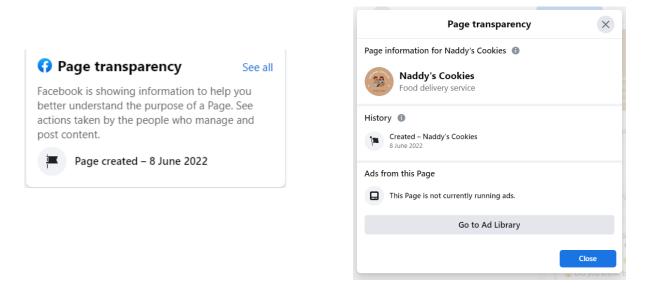


Figure 10: Naddy's Cookies page transparency

5.2 Customizing URL Facebook (FB) Page

URL of Naddy's Cookies Facebook	https://www.facebook.com/Naddys-Cookies-	
page	100379959380310	
Number of likes	38 likes	
Number of followers	39 followers	

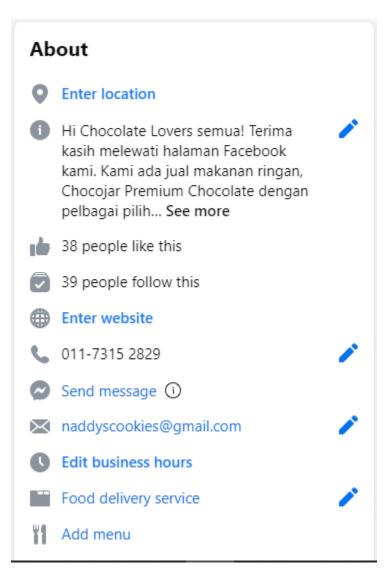
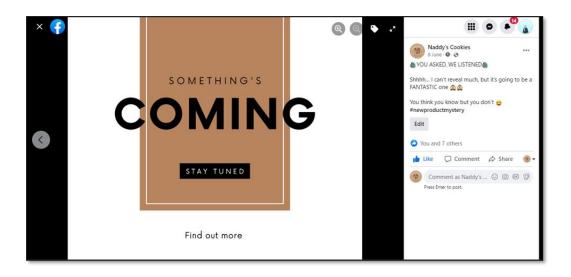
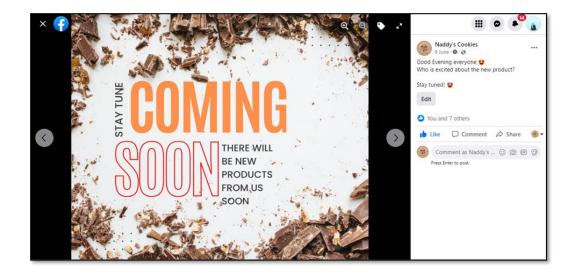
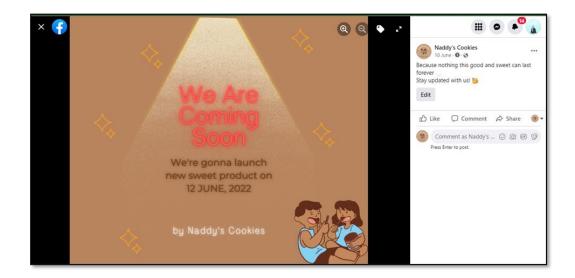


Figure 11: Information about Naddy's Cookies



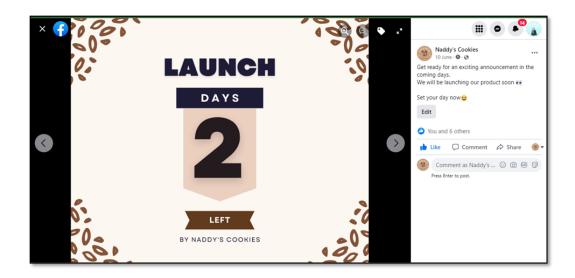
Teaser 2



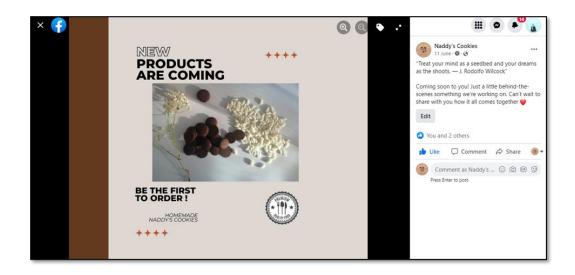


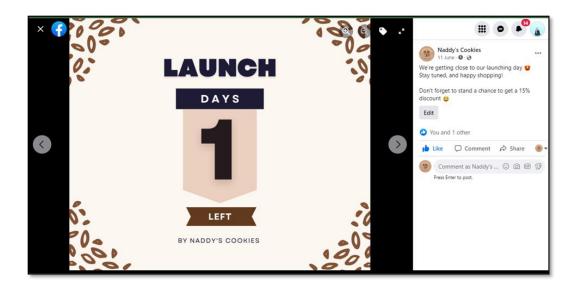
Teaser 4





Teaser 6

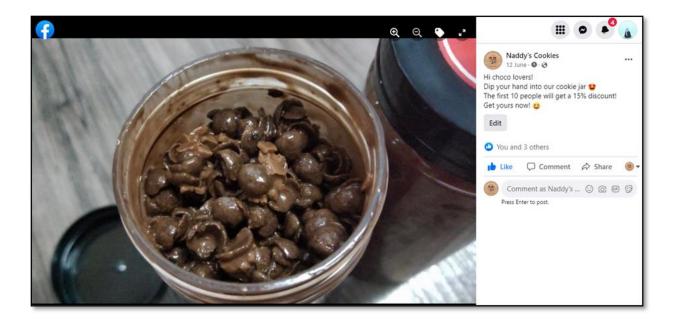




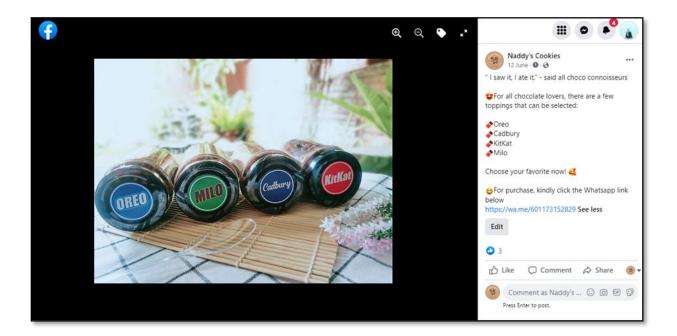
Teaser 8

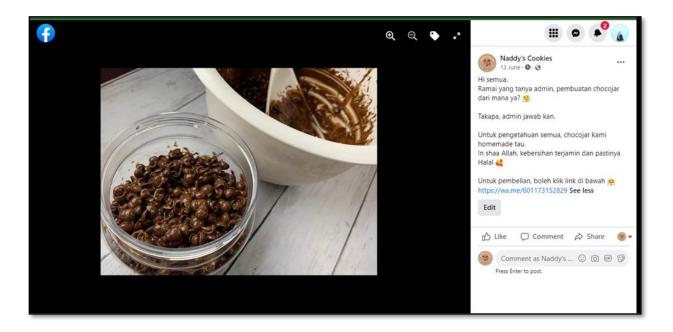


5.4 Facebook (FB) Post – Copywriting (Hard Sell)

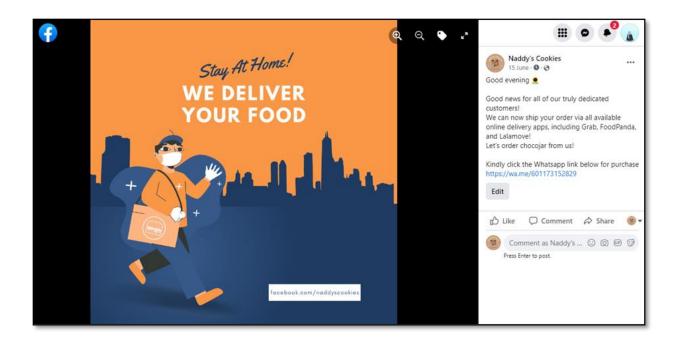


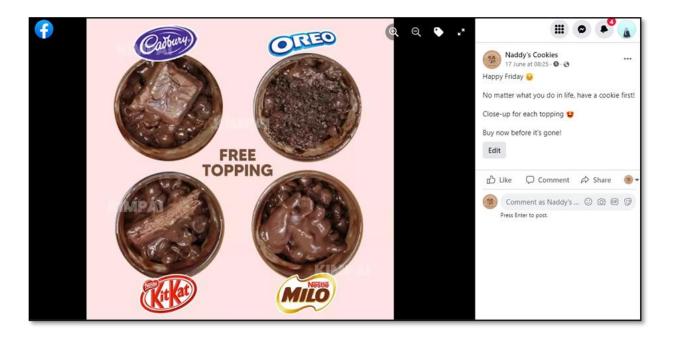
Hard Sell 2



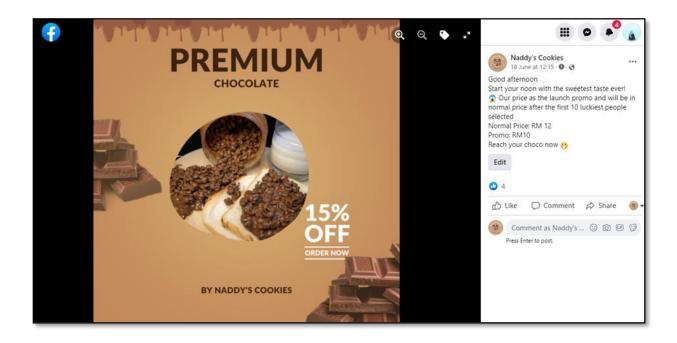


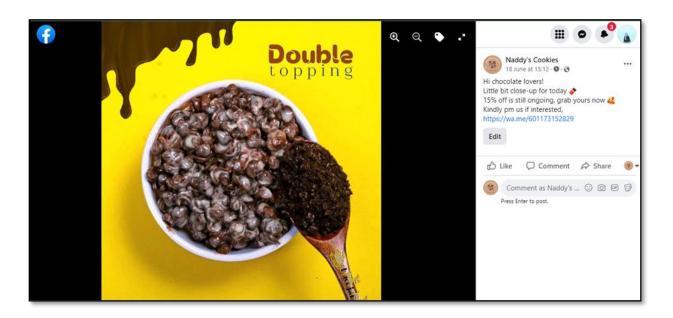
Hard Sell 4



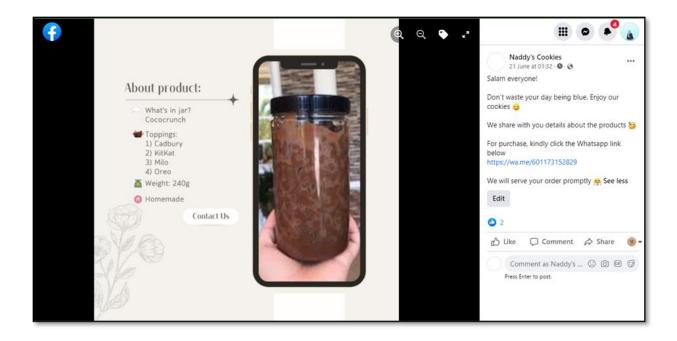


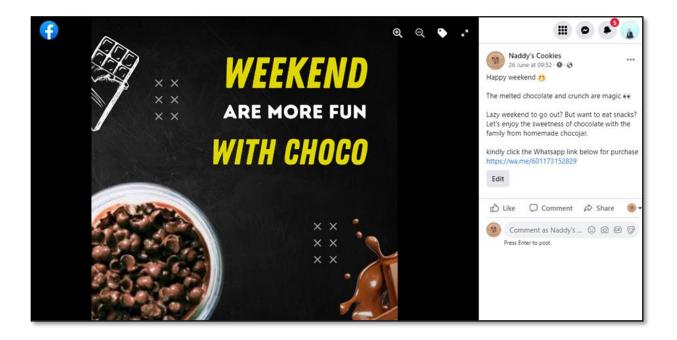
Hard Sell 6



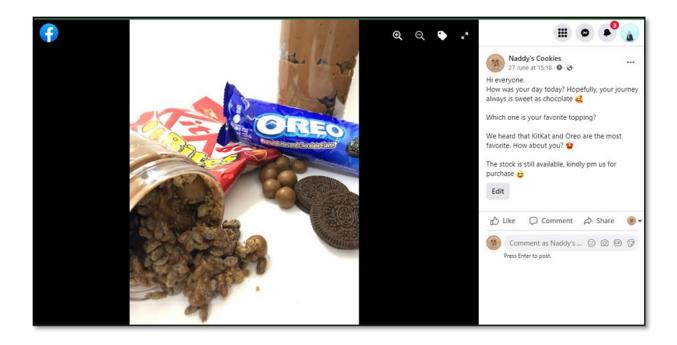


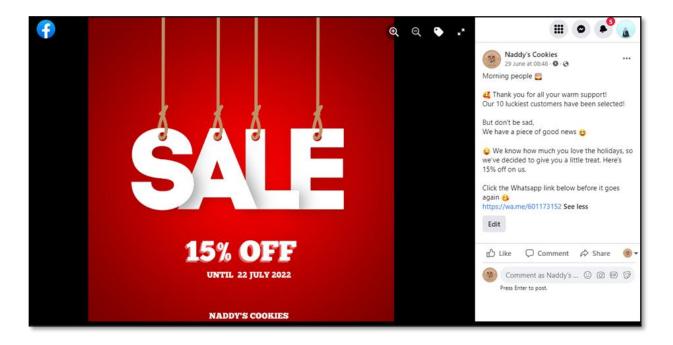
Hard Sell 8



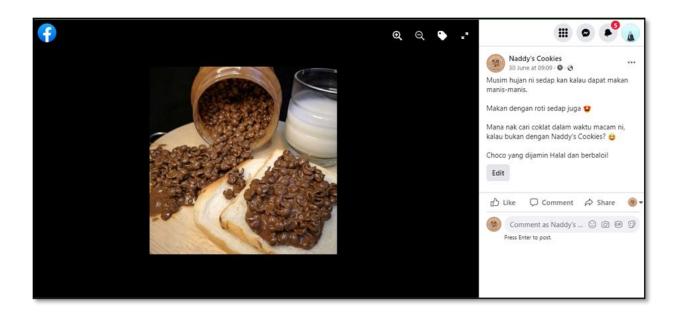


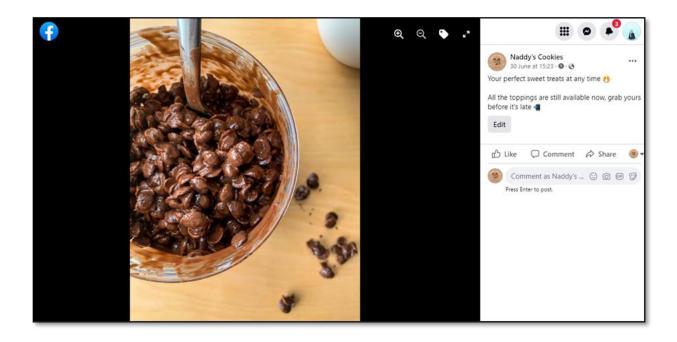
Hard Sell 10



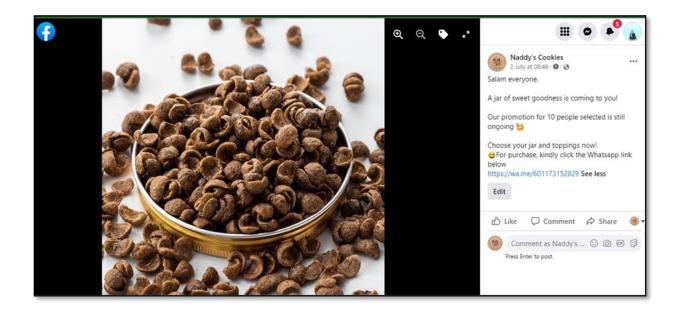


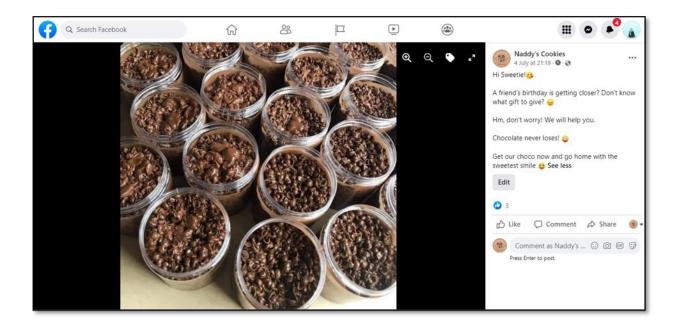
Hard Sell 12





Hard Sell 14





Hard Sell 16

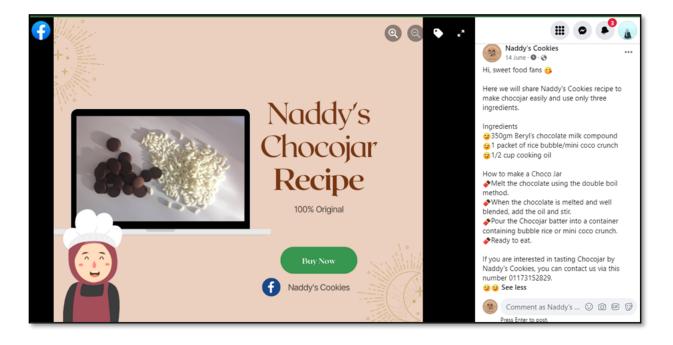


5.5 Facebook (FB) Post – Copywriting (Soft Sell)

Soft Sell 1

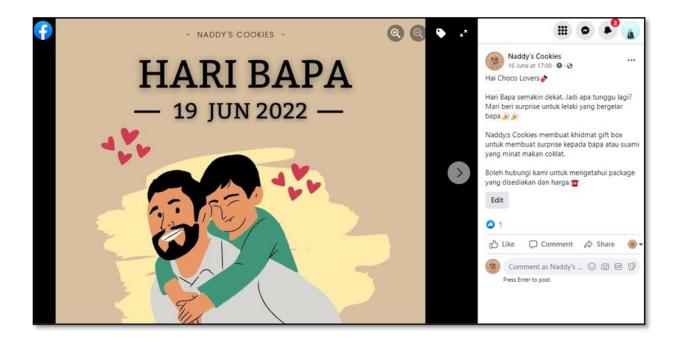




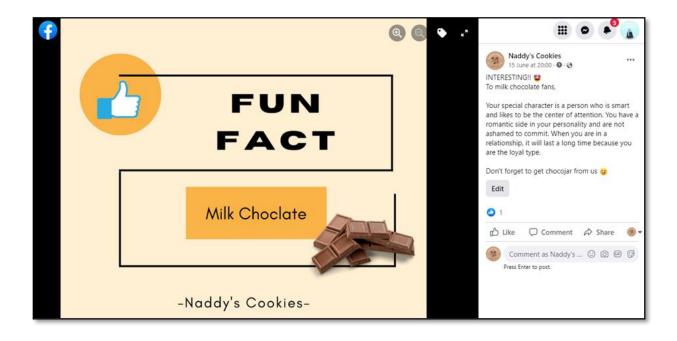


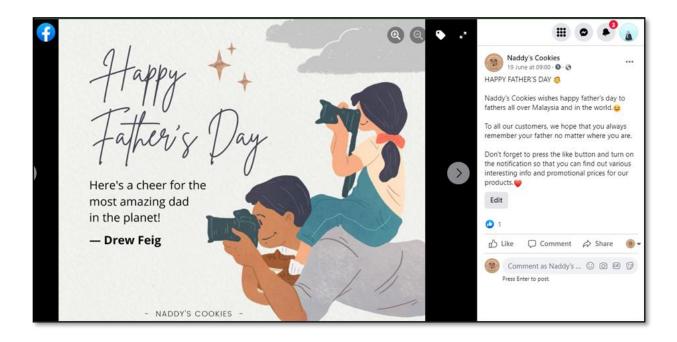
Soft Sell 4





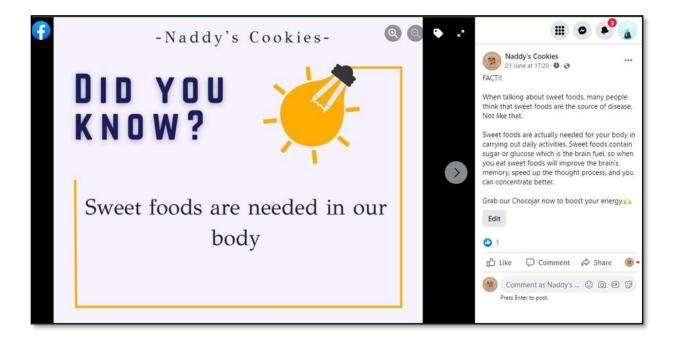
Soft Sell 6





Soft Sell 8



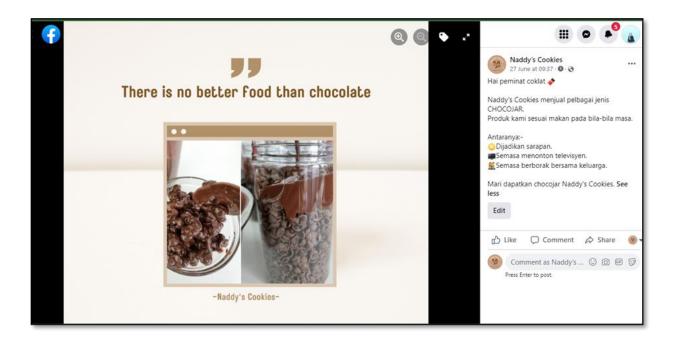


Soft Sell 10



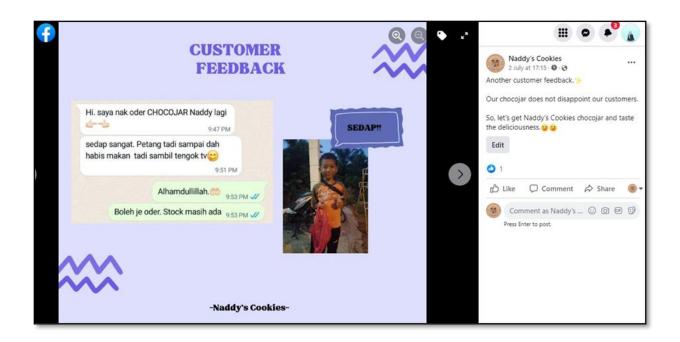


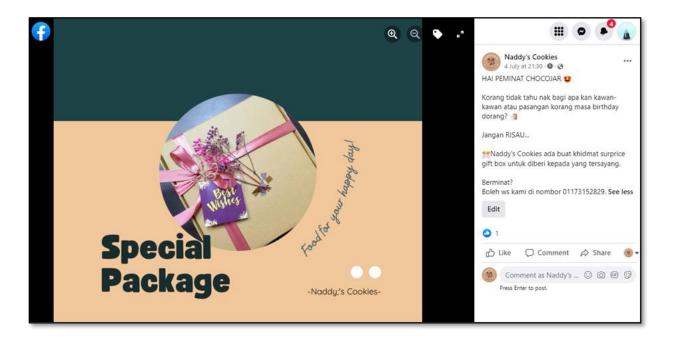
Soft Sell 12



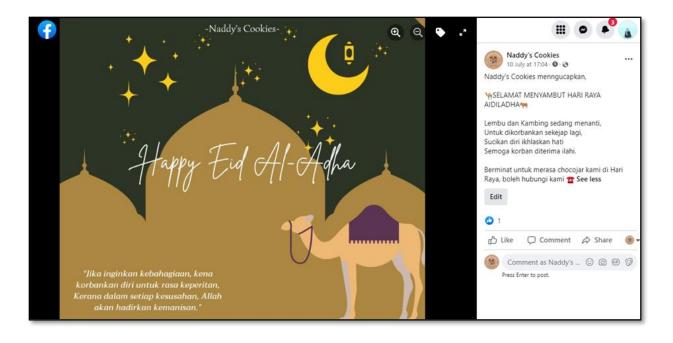


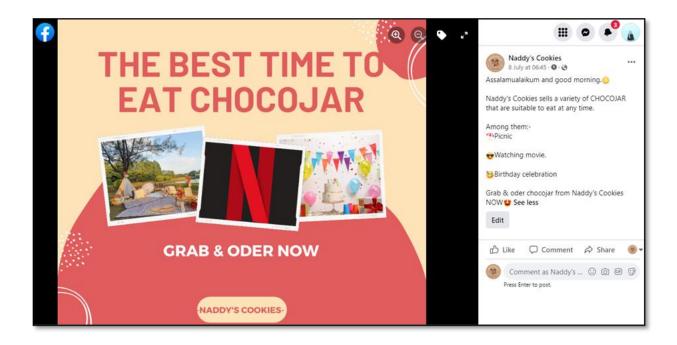
Soft Sell 14



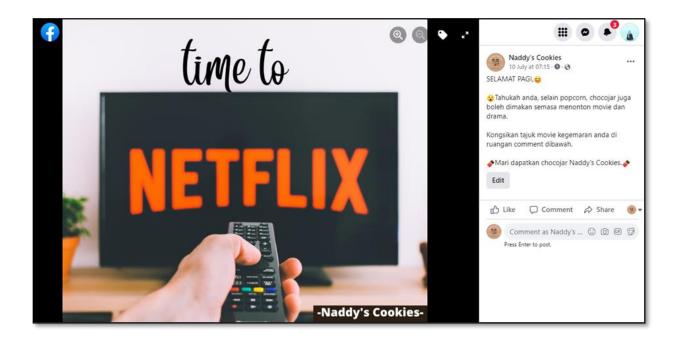


Soft Sell 16

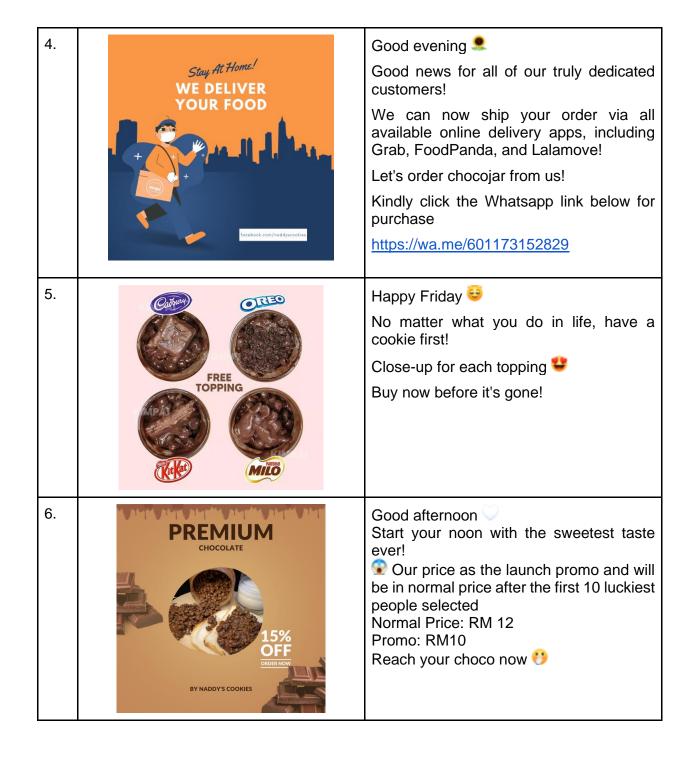




Soft Sell 18



NO	RELEVANT GRAPHIC	POST/COPYWRITING
1.		Hi choco lovers! Dip your hand into our cookie jar The first 10 people will get a 15% discount! Get yours now!
2.	Condury) (Inta)	" I saw it, I ate it." - said all choco connoisseurs For all chocolate lovers, there are a few toppings that can be selected: Oreo Cadbury KitKat Milo Choose your favorite now! For purchase, kindly click the Whatsapp link below https://wa.me/601173152829
3.		Hi semua. Ramai yang tanya admin, pembuatan chocojar dari mana ya? Takapa, admin jawab kan. Untuk pengetahuan semua, chocojar kami homemade tau. In shaa Allah, kebersihan terjamin dan pastinya Halal Untuk pembelian, boleh klik link di bawah https://wa.me/601173152829



Double topping

Hi chocolate lovers!

Little bit close-up for today ◆
15% off is still ongoing, grab yours now
Kindly pm us if interested,

https://wa.me/601173152829

8.



Salam everyone!

Don't waste your day being blue. Enjoy our cookies

We share with you details about the products 🔀

For purchase, kindly click the Whatsapp link below

https://wa.me/601173152829

We will serve your order promptly 😤

9.



Happy weekend 😲

The melted chocolate and crunch are magic •••

Lazy weekend to go out? But want to eat snacks? Let's enjoy the sweetness of chocolate with the family from homemade chocojar.

kindly click the Whatsapp link below for purchase

https://wa.me/601173152829

10. Hi everyone. How was your day today? Hopefully, your journey always is sweet as chocolate 4 Which one is your favorite topping? We heard that KitKat and Oreo are the most favorite. How about you? 🐸 The stock is still available, kindly pm us for purchase 😂 11. Morning people Thank you for all your warm support! Our 10 luckiest customers have been selected! But don't be sad, We have a piece of good news We know how much you love the holidays, so we've decided to give you a little treat. 15% OF E Here's 15% off on us. Click the Whatsapp link below before it goes again https://wa.me/601173152 12. Musim hujan ni sedap kan kalau dapat makan manis-manis. Makan dengan roti sedap juga 🐸 Mana nak cari coklat dalam waktu macam ni, kalau bukan dengan Naddy's Cookies? Choco yang dijamin Halal dan berbaloi!

13. Your perfect sweet treats at any time 😲 All the toppings are still available now, grab yours before it's late 4 14. Salam everyone. A jar of sweet goodness is coming to you! Our promotion for 10 people selected is still ongoing 👺 Choose your jar and toppings now! For purchase, kindly click the Whatsapp link below https://wa.me/601173152829 15. Hi Sweetie! A friend's birthday is getting closer? Don't know what gift to give? 😔 Hm, don't worry! We will help you. Chocolate never loses! Get our choco now and go home with the sweetest smile 🐸

16.



Betul ke sekarang ni pergi mana mana je jalan raya mesti jem?

Sambil sambil tu boleh lah sediakan kudap dalam kereta kan 🚄

Chocojar Naddy's Cookies semestinya pilihan ramai. Packaging yang kemas dan boleh dibawa ke mana-mana

Dapatkan chocojar anda buat seisi keluarga 🥰

Hubungi kami segera!

17.



Hai peminat chocojar! 😘



Naddy's Cookies menggunakan dua jenis bijiran untuk membuat chocojar jaitu:

- 1) Bubble Rice
- 2) Mini Coco Crunch
- Tahukah anda bahawa bijirin mempunyai khasiat untuk kita. Hal ini kerana bijirin adalah mempunyai kandungan rendah lemak, tinggi zat besi dan tidak mempunyai pewarna, pengawet atau perasa tiruan.
- Berminat, boleh hubungi kami di nombor yang tertera 01173152829

18.



Hi semua. Sihat harini? Admin nak share ilmu pengetahuan lagi. Jom baca 🐏

Apa itu Komposisi coklat kompaun?

Komposisi coklat kompaun?hampir sama dengan couverture chocolate, tetapi cocoa butternya digantikan sama lemak yang murah seperti minyak kelapa atau soya.

Rasa coklat ini cenderung semi-sweet atau sweet, tetapi penanganannya lebih mudah. Coklat Kompaun lebih banyak digunakan untuk coklat dekorasi dan harganya jauh lebih murah.

Naddy's Cookies menggunakan milk

compound chocolate sebagai coklat pada bubble rice atau mini coco crunch. Milk chocolate diperbuat dari campuran gula, koko, coklat cair, susu, dan vanila.

Berminat untuk rasa product kami, boleh hubungi kami di 01173152829.

19.



Hi, sweet food fans 🤒



Here we will share Naddy's Cookies recipe to make chocojar easily and use only three ingredients.

Ingredients

- **ॐ**350gm Beryl's chocolate milk compound
- packet of rice bubble/mini coco crunch
- 1/2 cup cooking oil

How to make a Choco Jar

- Melt the chocolate using the double boil method.
- When the chocolate is melted and well blended, add the oil and stir.
- Pour the Chocojar batter into a container containing bubble rice or mini coco crunch.
- Ready to eat.

If you are interested in tasting Chocojar by Naddy's Cookies, you can contact us via this number 01173152829.







INTERESTING!! 💗

To Dark chocolate lovers,

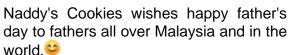
If you are a lover of dark chocolate or dark chocolate, you include people who like change, classy, and sophisticated. You can express your opinion out loud but still be responsible. Full of energy, you are able to make decisions decisively. Relationships with other people are also strong, you're the type of person who likes discussions together.

Don't forget to get chocojar from us.

24.



HAPPY FATHER'S DAY 🥯



To all our customers, we hope that you always remember your father no matter where you are.

Don't forget to press the like button and turn on the notification so that you can find out various interesting info and promotional prices for our products.

25.



FACT!!

When talking about sweet foods, many people think that sweet foods are the source of disease. Not like that.

Sweet foods are actually needed for your body in carrying out daily activities. Sweet foods contain sugar or glucose which is the brain fuel, so when you eat sweet foods will improve the brain's memory, speed up the thought process, and you can concentrate better.

Grab our Chocojar now to boost your energy.

26.



Customer Feedback.

To all our customers, thank you for buying and supporting our chocojar.



KELEBIHAN CHOCOJAR NADDY'S **COOKIES**

- 1. Harga murah.
- 2. Pelbagai jenis bijiran.
- 3. Pelbagai jenis topping.
- 4. Mudah untuk didapati.
- 5. Menggunakan coklat premium.

Mari dapatkan chocojar kami untuk mengetahui rasanya.

Boleh ws kami di nombor 01173152829



27.



Hai peminat coklat 💞

Naddy's Cookies menjual pelbagai jenis CHOCOJAR.

Produk kami sesuai makan pada bila-bila masa.

Antaranya:-

- Dijadikan sarapan.
- Semasa menonton televisyen.
- 🚨Semasa berborak bersama keluarga.

Mari dapatkan chocojar Naddy's Cookies.



Naddy's Cookies

Jom admin cerita tentang coklat 🥰

Siapa sahaja yang tidak gemar akan coklat? Coklat umumnya digemari ramai tanpa mengira peringkat usia dan masyarakat dan makanan ini sering dijadikan sebagai comfort food.

Antara jenis coklat yang tidak asing lagi ialah coklat gelap, coklat susu dan coklat putih. Coklat dihasilkan daripada pemprosesan biji koko yang dipetik dari pokok koko atau dikenali sebagai Theobroma cacao.

Untuk pengetahuan anda, coklat banyak memberi manfaat kepada kita. Antaranya adalah:-



Another customer feedback.**

Our choco jar does not disappoint our customers.

So, let's get Naddy's Cookies choco jar and taste the deliciousness.



Naddy's Cookies

HAI PEMINAT CHOCOJAR 🐸

Korang tidak tahu nak bagi apa kan kawan-kawan atau pasangan korang masa birthday dorang?

Jangan RISAU...

Naddy's Cookies ada buat khidmat surprice gift box untuk diberi kepada yang tersayang.

Berminat?

Boleh ws kami di nombor 01173152829.

30.

THE BEST TIME TO EAT CHOCOJAR

GRAB & ODER NOW

Assalamualaikum and good morning.

Naddy's Cookies sells a variety of CHOCOJAR that are suitable to eat at any time.

Among them:-

- **Picnic**
- Watching movies.
- Birthday celebration

Grab & order chocojar from Naddy's Cookies NOW

32.



NADDY'S COOKIES

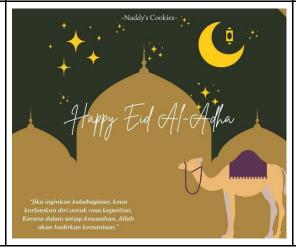
GOOD MORNING,

Did you know, besides popcorn, chocojar can also be eaten while watching movies and dramas.

Share your favorite movie title in the comment section below.

Come get chocojar Naddy's Cookies.

33.



Naddy's Cookies menngucapkan,

SELAMAT MENYAMBUT HARI RAYA AIDILADHA

Lembu dan Kambing sedang menanti,

Untuk dikorbankan sekejap lagi,

Sucikan diri ikhlaskan hati

Semoga korban diterima ilahi.

Berminat untuk merasa chocojar kami di Hari Raya, boleh hubungi kami 2

5.7 Sales Report

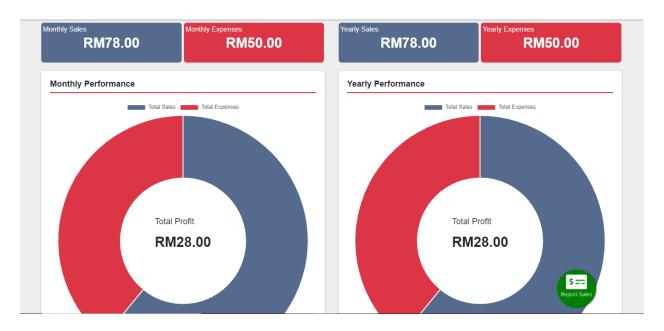


Figure 12: Sales Report for Naddy's Cookies

6.0 CONCLUSION

In conclusion, social media such as Facebook (FB) is very helpful for sellers to promote their goods. When we created a Facebook page (Naddy's Cookies) to sell our product, Chocojar, it was very beneficial and helped both of us to get customers. This is because many people are more likely to buy online than physically in a store.

With social media, we can further expand our business network as much as possible because it is free and unlimited. Social media is a borderless internet world. It can be accessed by anyone and anywhere. In addition, we can communicate with the customer, regardless of their distance, whether in a remote place or abroad, as long as they have access to the Internet. With the availability of social media, we can use this facility to grow their business anywhere.

Therefore, entrepreneurs whether small or large need to be aware and know the benefits of social media because it has a huge impact on business. This is because, with the social media platform, we can promote sales and facilitate dealings with distant customers who are interested in our product. So, let's learn and get to know more about social media in this world of marketing.

Lastly, because of social media, we managed to sell 7 bottles of chocojar. We need RM50 as an expense for the necessary materials. Profit earned of RM28.