



SOCIAL MEDIA PORTFOLIO

KUTETUBE

PRINCIPLES OF ENTREPRENEURSHIP (ENT530): SOCIAL MEDIA

FACULTY & PROGRAMME: FACULTY BUSINESS & MANAGEMENT, BA247

SEMESTER : 3

PROJECT TITLE : KUTETUBE

NAME : FARRA NURSYAMIM BINTI AZMI 2021149691

: NUR QURRATU AIN BINTI NORHESHAM

2021155765

LECTURER : MISS NUR NAJJAH BINTI ABD RAHIM

ACKNOWLEDGEMENT

First of all, we would like to thank Allah S.W.T and His Messenger, Prophet Muhammad S.A.W. It is because of His blessing, if not we can't finish this portfolio. We had finally managed to finish this Pair Assignment, which is a Social Media Portfolio with enthusiasm and determination.

Therefore, we would like to express my special thanks of gratitude to my lecturer Miss Nur Najjah Binti Abd Rahim who gave us the golden opportunity to do this wonderful portfolio on the topic Social Media Portfolio, which also helped us in doing this portfolio and we came to know about so many new things. We are thankful to our parents and friends who helped us a lot in this portfolio within the limited time frame.

We are over helmed in all humbleness and gratefulness to acknowledge our depth to all those who have helped us to put these ideas, well above the level of simplicity and into something concrete. Any attempt at any level can't be satisfactorily completed without the support and guidance of our parents and friends.

Thank you to those who helped us in gathering information, collecting data, and guiding us from time to time in making this portfolio. They gave us different ideas in making this portfolio unique.

EXECUTIVE SUMMARY

KuteTube is a trademark of our hand sanitizer product. The objective to be achieved for this business is to offer fragrance hand sanitizer as hand sanitizer has become a very important and most recognized item nowadays. There are lots of hand sanitizer in the market but the smell of those hand sanitizers are more likely to alcohol. Therefore, we come out with an idea to produce fragrance hand sanitizer.

Our business started on October 2021. According to our customers' review, our product gave them a fantastic smell because of the scents in the hand sanitizer. As for the price, our customers felt satisfied with our price which we offer for only RM 11.90. The price is reasonable and affordable for everyone. When the price is reasonable and affordable for everyone, it turns our market larger.

Since early of its opening, KuteTube has sold more than 1000 bottles of hand sanitizer through Facebook, Website, Whatsapp, and our physical store. The demand for our products increasing and it shows a good sign of profit sale revenue to our business. Therefore, hand sanitizer by KuteTube is a good marketable product of choice that can be further expanded to many different areas as the business keeps on growing.

TABLE OF CONTENTS

CONTENTS	PAGE
Acknowledgment	2
Executive Summary	3
Go-Ecommerce Registration	5-6
My ENT Certificate	7-8
Introduction of Business	9-10
Organizational Chart	10
Mission & Vision	11
Description of Products & Pricelist	12-13
Creating Facebook (FB) page	14
Creating URL Facebook (FB) page	15
Facebook (FB) post – Teaser	15-17
Facebook (FB) post – Copywriting (Hard sell)	18-20
Facebook (FB) post – Copywriting (Soft sell)	21-26
Graphics	27-28
Conclusion	29

GO-ECOMMERCE REGISTRATION



Certificate of Completion

This acknowledges that

Farra Nursyamim Binti Azmi

has successfully completed

eUsahawan Course Level 1 – Go Digital

organised by



This is a digital-generated certificate. No signature is required.







Certificate of Completion

This acknowledges that

NUR QURRATU AIN BINTI NORHESHAM

has successfully completed

eUsahawan Course Level 1 – Go Digital

organised by



This is a digital-generated certificate. No signature is required.

MY ENT CERTIFICATE



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021149691

Nama : FARRA NURSYAMIM BINTI AZMI

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Kimia (Memproses Air/ Filem/ Fotografi/ Pembuat)

diceburi

Tempoh Berniaga :
No. Pendaftaran Perniagaan :
URL Perniagaan :
Alamat Premis Perniagaan :

Tarikh Mendaftar : 02 Jan 2022

Tarikh Kemaskini

Tarikh Cetak : 02 Jan 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar 2021155765

: NUR QURRATU AIN BINTI NOR HESHAM Nama

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti Faculty of Business & Management

Kampus : Johor

MAKLUMAT PERNIAGAAN

Mod Perniagaan Online

Bidang Perniagaan yg

diceburi

Kimia (Memproses Air/ Filem/ Fotografi/ Pembuat)

Tempoh Berniaga

No. Pendaftaran Perniagaan :

: https://www.facebook.com/KuteTube-111232778044665/ URL Perniagaan

Alamat Premis Perniagaan

Tarikh Mendaftar : 09 Dec 2021

Tarikh Kemaskini

Tarikh Cetak : 09 Dec 2021

Sijil Pendaftaran Pernjagaan MyENT ini merupakan rekod rasmi pernjagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis. Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

INTRODUCTION OF BUSINESS

KuteTube is a business name that we had decided based on our products. Kute or the actual word is Cute means something that is cute or attractive. We named it Kute because of the size of the bottle. The size of our product is small, while Tube means a cylinder made from plastics, metal, or glass. Our business motto is "Be Wise and Sanitize". As for our market segmentation is above 5 years old as hand sanitizer has become part of the important things that we need due to pandemics.

Name of the Business	KuteTube
Business Address	
Corresponding Address	
Telephone Number	
Form of Business	Partnership
Main Activities	Selling hand sanitizer
Date of Commencement	1 st October 2021
Date of Registration	9 th September 2021
Registration Number	002957021-U
Company Website	https://2021155765.wixsite.com/website
Name of Bank	Maybank
Bank Account Number	

LOGO



Organizational Chart

KuteTube is a partnership type of business. This is due to it being a start up business and has just commenced. Therefore, the organizational chart of KuteTube only consists of its two staff.

PARTNERS



FARRA NURSYAMIM BINTI AZMI



NUR QURRATU AIN BINTI NORHESHAM

Mission & Vision

We believe that every business has its mission and vision statement to run their business according to their goals which need to be achieved. Therefore, we have made our mission and vision for our business thus we know what to achieve in short and long-term goals.

Mission

Our mission is to create the highest quality products at the most reasonable cost because we believe everyone deserves the best.

Vision

We make the world a brighter, happier place through the power of fragrance hand sanitizer.

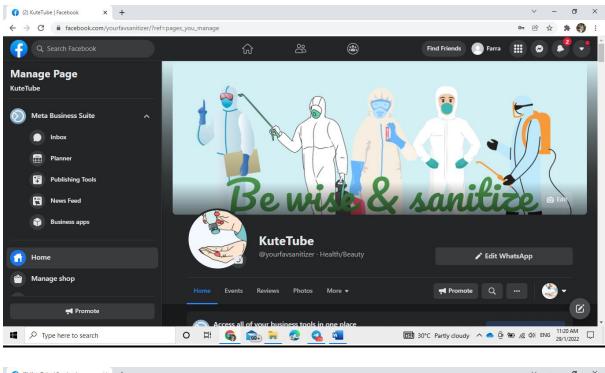
Descriptions of Products & Price List

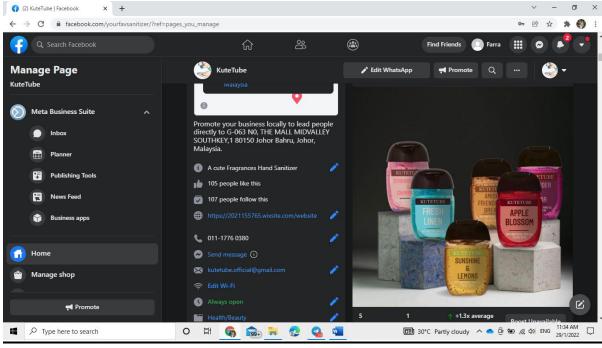
KuteTube Fragrance Hand Cleanser contains 71% ethyl alcohol which is capable of providing strong anti-bacterial protection throughout the day. Our hand sanitizer that softens the skin is also enriched with essential oils, shea, vitamin E and aloe vera that can keep the surface of the hand from dry and suitable for all skin types.

Products	Descriptions of Products	Price
T TOUTIES.	Lavender & Cedar This masculine fragrance has bold aromatic notes of camphor and cedarwood with crushed pine tips and lavender buds. The camphoric character of this fragrance does tend to fade in cold process soap giving way to the less prominent lavender and pine notes. This is a great fragrance for all year round but this is also the perfect fragrance if you're looking to bring a bit of the outdoors in during the winter and fall months!	RM 9.90
MITTELN APPLE BLOSSOM AMPPLE BLOSSOM	Apple Blossom Freshly picked soft, delicately sweet, floral blossoms	RM 9.90

Sunshine and lemons A bright and refreshing aroma of yuzu with citrusy grapefruit and lemon blends to create the perfect everyday clean smell	RM 9.90
Strawberries & Champagne	
A juicy fruit aroma with sparkling effervescent notes on a warm, sensual background that closely mimics the popular Victoria's Secret fragrance	RM 9.90
Fresh Linen A sunny fragrance. Crisp and clean, like sheets dried on the clothesline.	RM 9.90
Amish Friendship Bread	
The sweet, cake-like Amish Cinnamon Bread has characteristics of both pound cake and coffee cake. Delectable creamy vanilla and dark brown sugar mix with fruity raisins, cinnamon, sweet nutmeg, and allspice to create this delectable	RM 9.90
	A bright and refreshing aroma of yuzu with citrusy grapefruit and lemon blends to create the perfect everyday clean smell Strawberries & Champagne A juicy fruit aroma with sparkling effervescent notes on a warm, sensual background that closely mimics the popular Victoria's Secret fragrance Fresh Linen A sunny fragrance. Crisp and clean, like sheets dried on the clothesline. Amish Friendship Bread The sweet, cake-like Amish Cinnamon Bread has characteristics of both pound cake and coffee cake. Delectable creamy vanilla and dark brown sugar mix with fruity raisins, cinnamon, sweet nutmeg, and

Creating Facebook (FB) page



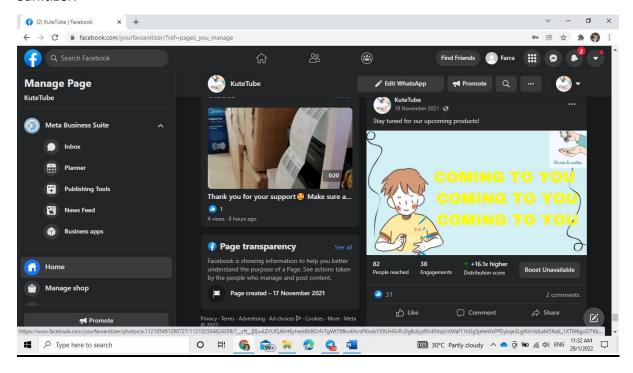


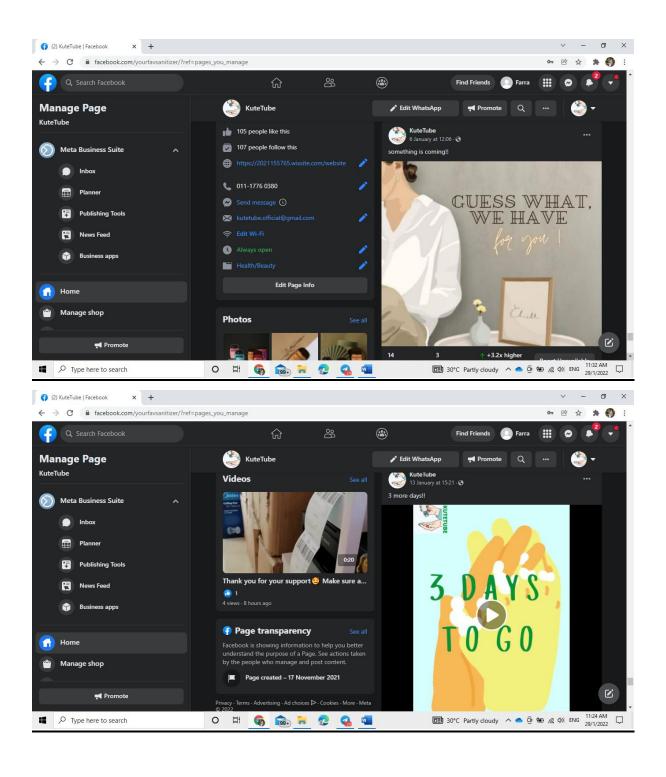
Customizing URL Facebook (FB) page

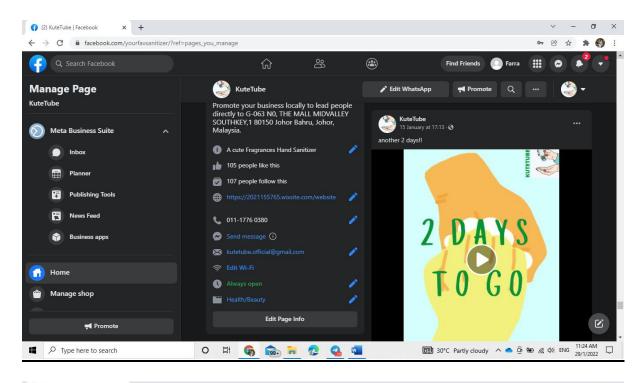
https://www.facebook.com/yourfavsanitizer/?ref=pages_you_manage

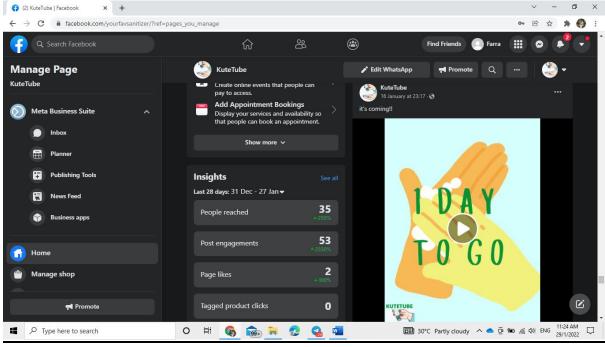
Facebook (FB) post - Teaser

Teaser post is an advertising or promotional device intended to arouse interest or curiosity especially in something to follow. Below shows the teaser post by KuteTube Fragrances Sanitizer.



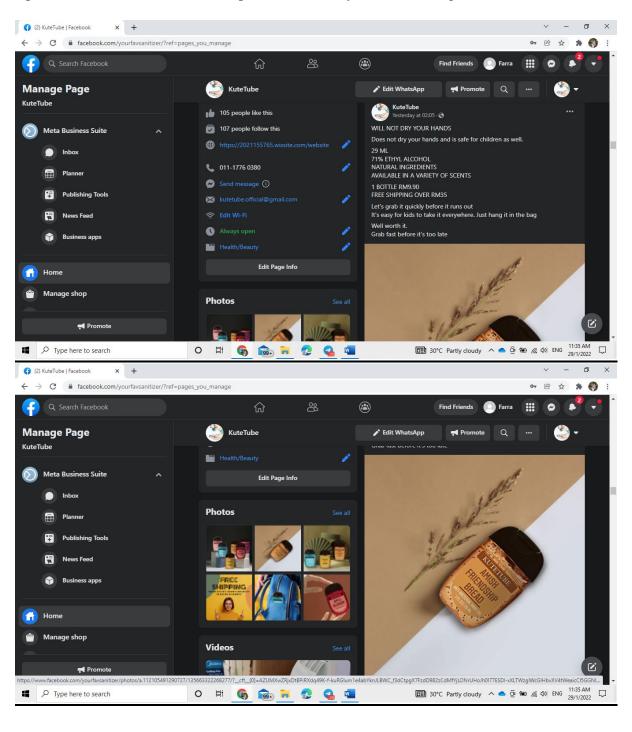


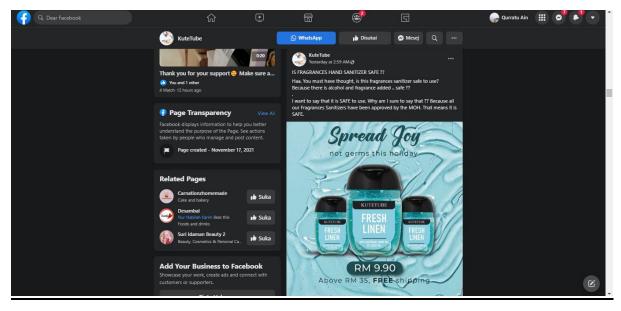


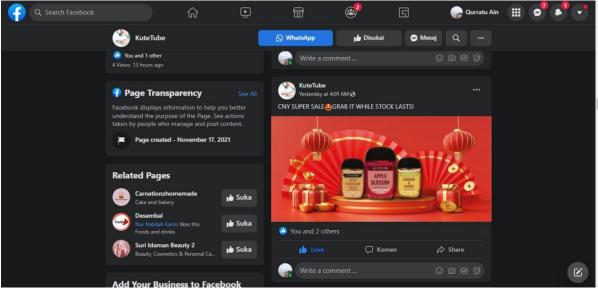


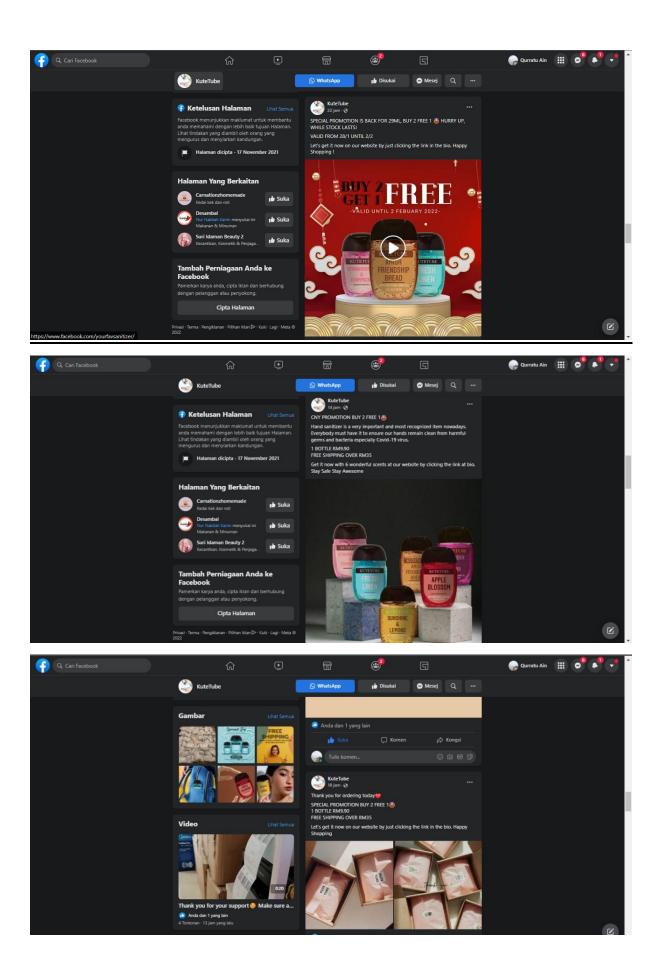
Facebook (FB) post - Copywriting (Hard Sell)

Copywriting of hard sell is a sales technique of pressuring the potential buyer to agree to a purchase. Below shows the example of hard sell by KuteTube Fragrances Sanitizer.



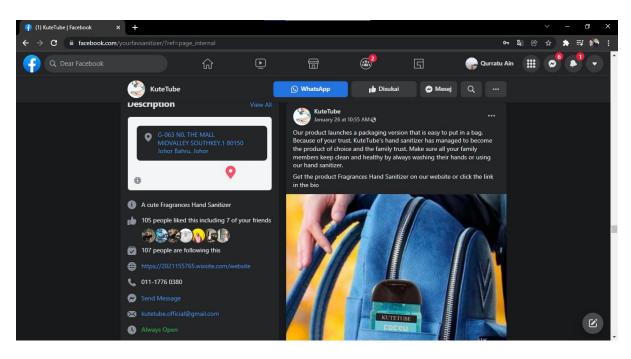


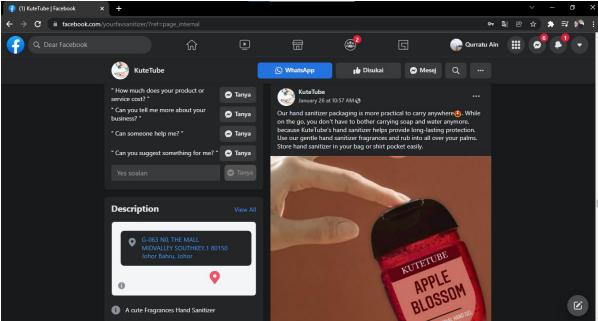


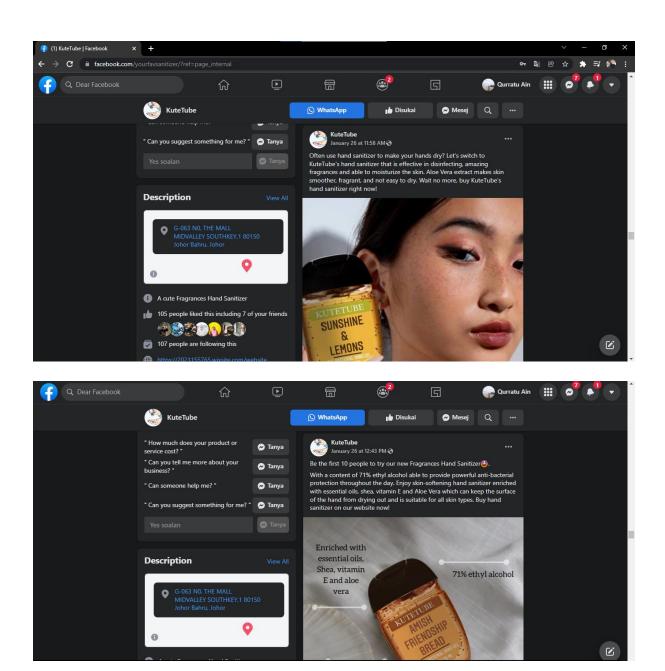


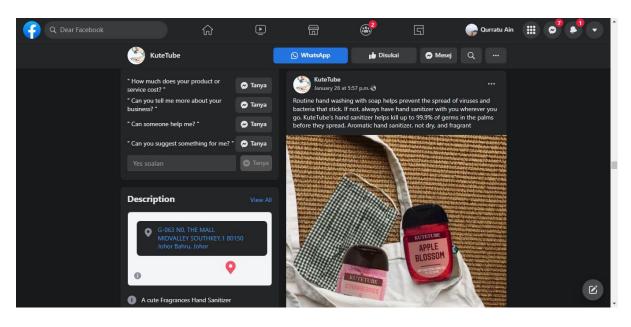
<u>Facebook (FB) post – Copywriting (Soft Sell)</u>

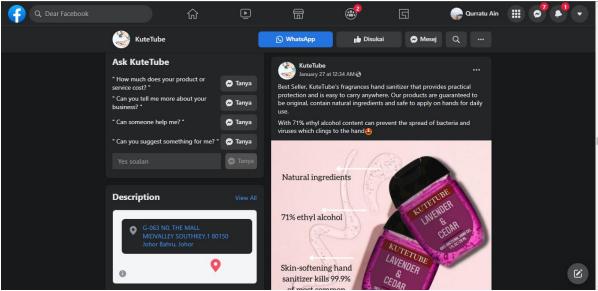
Copywriting of soft sell focuses on relationship-building aspect of sales. It is a passive way to show the customers that have the solutions used. No physiological pressure on potential buyers. Below shows the example of soft sell

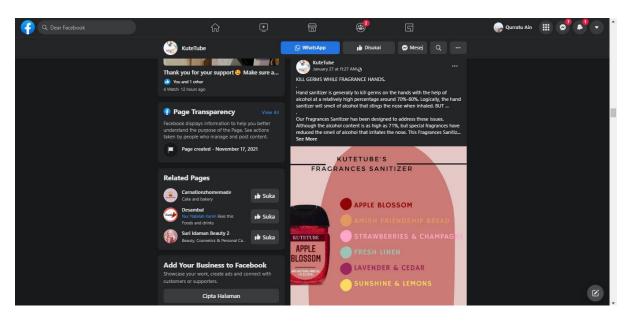


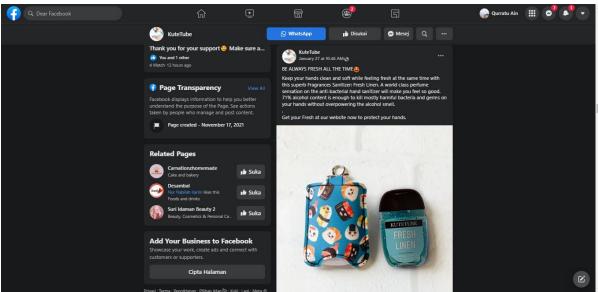


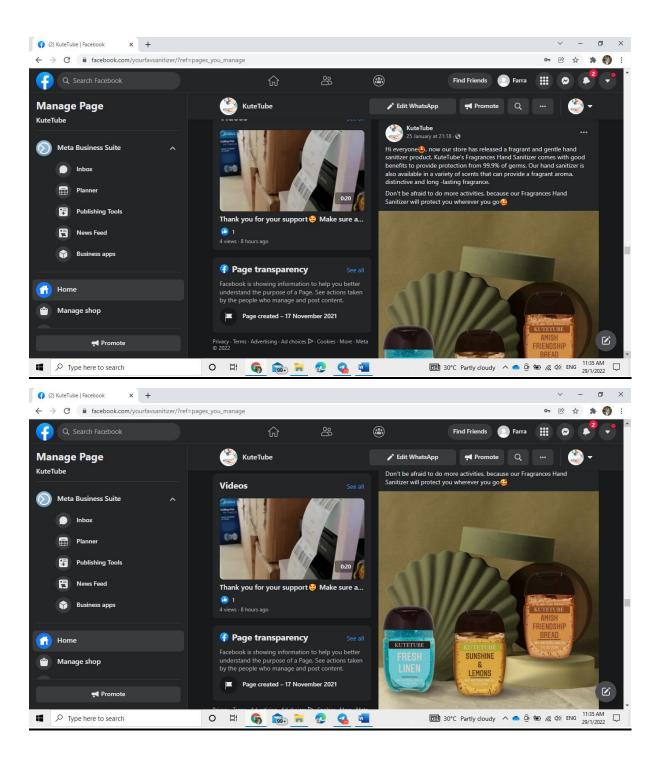


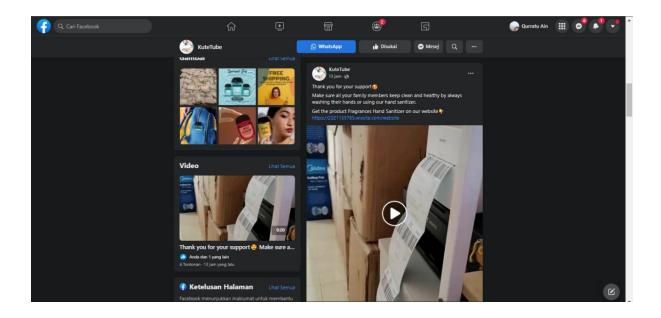




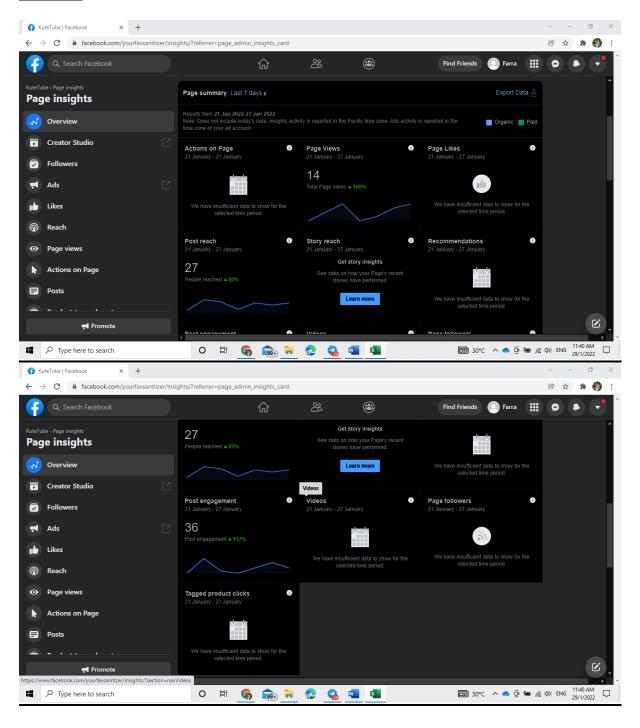


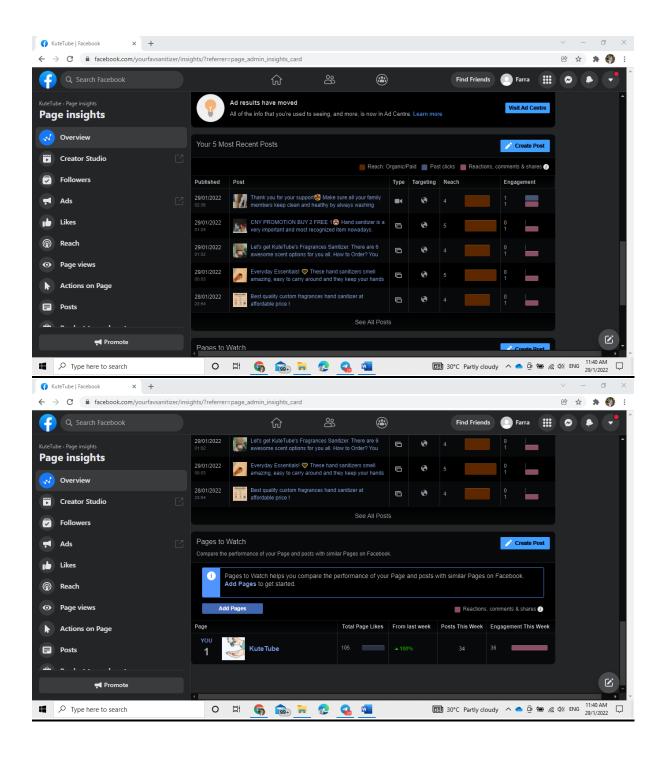






Graphics





Conclusion

In conclusion, KuteTube is a business that sell variety of fragrance hand sanitizers not only through online platforms such as Facebook, Website and Whatsapp but customers can also walk in directly to our physical store. We can conclude that by conducting our business through Facebook page, we are able to promote and market our products and services as well as making consciousness of our existing business brand among Facebook users especially those who are nearby to our business area. Through this kind of platform, we are able to post the latest updates of our business activity or event. In addition, it's not only give benefits to our business but for my partner and I as well as we are able to follow and updated with the business trends nowadays by not only using Facebook, but also other platforms, where we can enhance our knowledge and skills in IT. It will prevent us from being an outdated businesswomen but develop us by keeping up with the current development in our country. Therefore, as a start-up business that using Facebook page, we are able to achieve some of our goals with success and will be ongoing to achieve all of fragrance hand sanitizers by KuteTube targets in the future by expanding and conducting our business through other platforms of social media and as well improve our marketing strategies.