

UNIVERSITI TEKNOLOGI MARA CAMPUS PUNCAK ALAM, SELANGOR

FACULTY OF BUSINESS AND MANAGEMENT BACHELOR OF BUSINESS ADMINISTRATION (HONS) OPERATIONS MANAGEMENT (BA244)

BACHELOR OF BUSINESS ADMINISTRATION (HONS) ENTREPRENEURSHIP (BA233)

PRINCIPLES OF ENTREPRENEURSHIP (ENT530) PAIR ASSIGNMENT: SOCIAL MEDIA PORTFOLIO



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DATE OF SUBMISSION: 14TH JULY 2022

ACKNOWLEDGEMENT



Alhamdulillah, first and foremost, we would like to express our gratitude to Allah S.W. because with His blessing, we were able to complete the Social Media Portfolio report for the subject Principles of Entrepreneurship (ENT530).

Not forgetting also for us to express our highest appreciation and thanks to our lecturer who has given this assignment, Madam Norfazlina Binti Ghazali for her continuous help, guidance and support so that we could complete this assignment on time. With the help and guidance given such as comments and opinions, it has helped us a lot to do our best in this assignment which we have become more organized in dealing with problems that occured during this course assignment.

Next, we are also indebted to our parents and family members as well as close friends for always supporting us not only to motivate us in completing this assignment but also helping us promote our Facebook page and supporting our business. All the help given will be remembered and appreciated. Lastly, we would like to express our deepest appreciation to anyone who is directly or indirectly involved in this project. To conclude, this social media portfolio has been prepared with cooperation and support from many people, and hopefully this assignment can give you an overview of the world of entrepreneurship.

EXECUTIVE SUMMARY

SeaYang Snacks Enterprise is a business that sells snack products from Jongga. The nature of our business is a start -up company that focuses on the supply of kimchi ramen providing fresh kimchi in every pack. We consider our business as a retail ecommerce that provides kimchi ramen snacks directly to customers. We have an online store for the activities of supplying and selling the products we provide. For now, we are focusing on social media as our first sales premise. Facebook is our first choice for marketing our sales products.

Furthermore, having a Facebook store is a great way for us to grow our business and allow us to leverage new audiences and gain more customers. In fact, we are also able to make the sharing of wood content very easy, so this is a very great way for us as beginners to market our stores and products, increase sales, increase profits with the availability of social media. At the same time, we are also active with several other social media including Instagram, WhatsApp, and Telegram. Demand for kimchi ramen from Jongga company as snacks is not a strange thing among the community in Malaysia is due to the ongoing global fever of South Korean music and entertainment content driving the rapid growth of the country's packaged food producers.

Our company, SeaYang Enterprise was established on 20 April 2022 and was registered in the SSM system on 14 May 2022. We currently sell kimchi ramen products by Jongga and crunchy seaweed by Laverland. We target small -scale sales where our target customers are college students. At the same time, we set our mission and vision to achieve the level of achievement we desire. Hence, we are confident that with all the effort and time we have invested, we have completed the review of the Social Media Portfolio to the best of our ability.

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Figure 1: Siti Najihah's e-Usahawan certificate



Figure 2: Nur Shafiqa's e-Usahawan certificate

2.0 MYENT CERTIFICATE



Figure 3: Siti Najihah's MyEnt registration

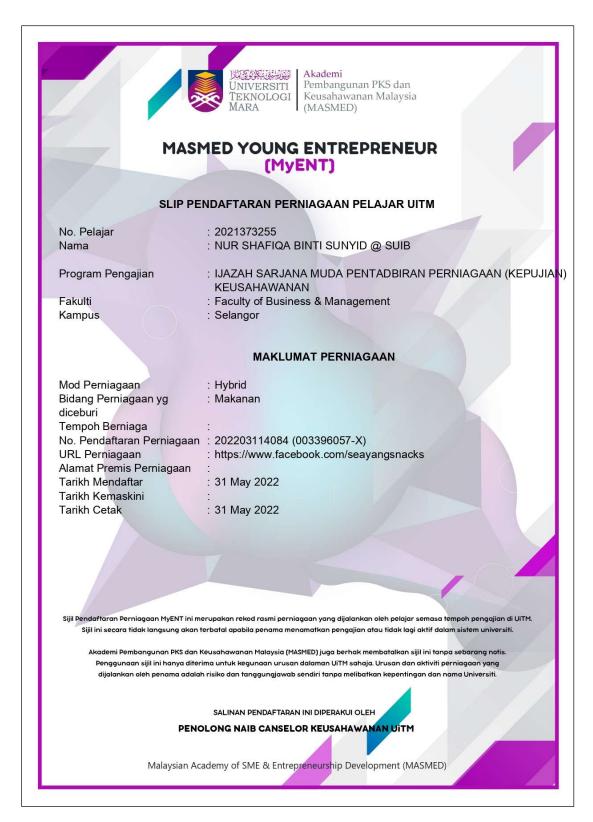


Figure 4: Nur Shafiqa's MyENT registration

3.0 SURUHANJAYA SYARIKAT MALAYSIA (SSM) REGISTRATION



Figure 4: SSM Certificate Registration



SUNGGUHPUN SEGALA USAHA TELAH DIAMBIL UNTUK MEMASTIKAN MAKLUMAT YANG DIBERI ADALAH BETUL DAN KEMASKINI PENDAFTAR PERNIAGAAN TIDAK BOLEH DIPERTANGGUNGKAN BAGI SEBARANG KERUGIAN KERANA MAKLUMAT YANG TERSILAP ATAU TERTINGGAL

** MAKLUMAT PERNIAGAAN **

NAMA PERNIAGAAN : SEAYANG SNACKS ENTERPRISE NO PENDAFTARAN : 202203114084 (003396057-X)

ALAMAT UTAMA PERNIAGAAN

BENTUK PERNIAGAAN : PERKONGSIAN
TARIKH MULA BERNIAGA : 03-05-2022
TARIKH PENDAFTARAN : 09-05-2022
TARIKH LUPUT PENDAFTARAN : 08-05-2023
TARIKH PERUBAHAN TERAKHIR : 14-05-2022
STATUS : AKTIF

** JENIS PERNIAGAAN **

ONLINE RETAIL SALES OF FOOD PRODUCTS.

** MAKLUMAT CAWANGAN **

*** TIADA CAWANGAN ***

UserID : EZBIZ Tarikh :Mon May 16 10:50:32 MYT 2022

1/2

Figure 5: SSM Business Partners Information

4.0 INTRODUCTION OF BUSINESS

4.1 Business Name and Adress of Business

SeaYang Snacks Enterprise was established on 20th April 2022 and was registered with the Companies Commission of Malaysia (SSM) on 14th May 2022. This business is a partnership business owned by Siti Najihah Binti Mohd Nasir and Nur Shafiqa Binti Sunyid @ Suib. We both run this business where we study, namely at UiTM Selangor Branch, Puncak Alam Campus, and the areas closest to our residence in the areas of Port Klang, Selangor and Kuching, Sarawak. Snacks kimchi ramen by Jongga is now a trend in the market due to the variety and uniqueness presented to customers, especially with the fresh kimchi packets available in each pack. However, our business is only available online, where we use the social media platform Facebook to market our products. The name to Facebook's business platform is titled SeaYang Snacks.



Figure 7: SeaYang Snacks Enterprise Logo

Name Of Business	SeaYang Snacks Enterprise
Business Address	
Business Email	seayangpuncakalam@gmail.com
Contact Number	
Form Of Business	Partnership
Main Activity	Selling Kimchi Ramen by Jongga
Date Of Commencement	20 th April 2022
Date Of Suruhanjaya Syarikat	14 th May 2022
Malaysia (SSM)	
Name Of Bank	Bank Islam
Account Number	

Table 1: Business Information of SeaYang Snacks Enterprise

4.2 Organizational Chart



Figure 8: SeaYang Organizational Chart

4.3 Mission and Vision

Mission

- To make customer know the tase of Kimchi Ramen by Jongga.
- To provide excellent customer service when dealing with various types of customers behaviour.
- To become the best seller of Korean Snacks in our target area especially in UiTM Puncak Alam.
- To become the first choice of Kimchi Ramen by Jongga among others current kimchi ramen by others brand.

Vision

To make a Kimchi Ramen by Jongga become the top choice of kimchi ramen among Malaysian community.

4.4 Description of Products

Jongga is a brand that offers Korean instant food products for Korean food lovers such as teenagers and adults. Jongga brand is Korea's number 1 kimchi brand which is globally renowned for their authentic and fresh kimchi. In Korea, the company Jongga is most known for its kimchi, pickled vegetables, and other similar goods. This bowl of noodles makes use of their kimchi expertise to provide a quick supper that emphasises a traditional Korean flavour. Our Kimchi Cup Ramen includes a soup-base powder and an extra pack of fresh kimchi that pairs incredibly well with the ramen.



Figure 9: Kimchi Ramen Cup by Jongga Brand

What makes our kimchi ramen different is Jongga Kimchi Ramen includes a pack of real kimchi inside the bowl! Buyer can add the pack of real fresh kimchi into the bowl or eat it as a side-dish with your ramen. The combination of salty and deep umami taste from the ramen noodles and the broth, and the spicy sourness from the kimchi makes the dish irresistible. However, the fresh and quality kimchi provided with the ramen is a great combination and the majority of young generation nowadays are into Korean food which is kimchi ramen. So, the production of Korean instant noodles will give an advantage to the company to further expand the business as the demand for Korean food products such as Kimchi is quite high. Plus, the sauce was super tasty, spicy and the Kimchi also had a super deep and robust flavor that was very comforting and filling. Not only that, but the Kimchi also added a really nice texture and flavor to pop to the bow. What is most interesting is the kimchi packet is not a dry, dehydrated packet of kimchi, but instead is wet kimchi, ready to eat. This kimchi ramen is advertised as hot and spicy which is suitable for people who love to eat spicy and fresh kimchi. The product is also not seen much in the market and limited to get especially for the UiTM students. Only a certain place is selling Kimchi ramen by Jongga.

Furthermore, a little bit of information about our product is that one packet has 400 calories per serving. There are also 1,870 milligrams of sodium, which is 81% of daily value, something that people might want to take into consideration. There are nine grams of protein in each serving. This ramen has an expiration date of just under one year from the date of its manufacturing. When we open this ramen, there are four individually wrapped packets inside this package.

Most importantly, consumers nowadays are looking for some food that is convenient and instant to eat as the ramen is also very easy and quick to prepare. Instructions are included in the back of the package, in which the consumer can open the lid halfway and put the kimchi pack inside along with the soup powder. Then pour hot water until the water comes up to the line (400 cc). Then close the lid and wait 3 minutes to enjoy!



Figure 10: Laverland Crunch Seaweed

Next, the second product that we sell is Laverland Crunch Sea Salt which can be eaten with the Kimchi Ramen. This is a perfect combination with the Kimchi noodles as consumers can fulfill their snacking needs with seaweed snacks. This seaweed is a premium roasted seaweed snack that is both healthy and extremely tasty. The seaweed contained sea salt which offered a salty flavor, and the fine aroma of roasted seaweed gave each kimchi ramen a unique taste. However, there are also many nutritional values per pack contained in seaweed. Since seaweed is prevalent in Asian dishes, we take the advantage of selling this snack.

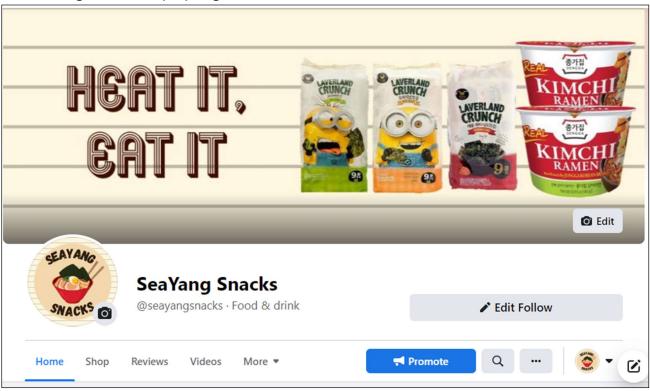
4.5 Price List

Products	Description	Price
RIMCHI RAMEN With your local front library to JONESCA CIN SERT SOCIET FOR EARLY BY THE SERT SOCIET FOR EARLY BY THE SERVICE FOR EARLY BY THE SER	1st Product: Kimchi Ramen Jongga The noodle blocks A wet sachet of kimchi A dry seasoning sachet Fork Flavor - Spicy Package Information - Cup Package Weight - 85g Can be stored at room temperature	RM 8.00 per pack
AVERLAND CRUNCH SERVING TO SERVIN	 2nd Product: Laverland Crunch Seaweed Seaweed with Sea salt Originally from Korea Package Information - Packet Package Weight - 4.5g Expiry date - 12 months after production Store in a cool dry place away from direct sunlight and humidity 	RM 2.00 per pack

Table 2: Price List

5.0 FACEBOOK (FB)

5.1 Creating Facebook (FB) Page



SeaYang Snacks's FB Page



Figure 11: Facebook Page Likers

5.2 Customizing URL Facebook (FB) Page

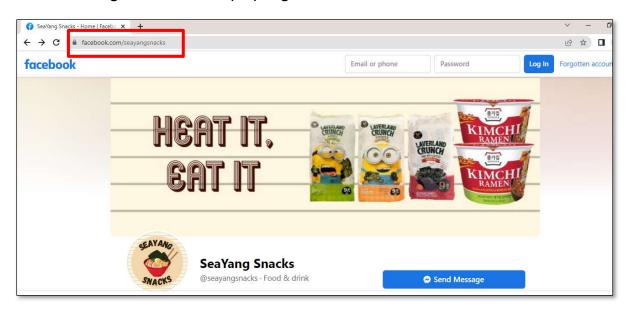


Figure 13: SeaYang Enterprise Facebook URL

SeaYang Enterprise customizing URL: https://www.facebook.com/seayangsnacks

5.3 FACEBOOK (FB) Teaser

TEASER 1



TEASER 3



TEASER 5



TEASER 2



TEASER 4



TEASER 6



TEASER 7



TEASER 8



5.4 Facebook (Fb) Post-Copywriting (Hard Sell)

HARD SELL - 1











SeaYang Snacks May 31 · 3 Life is too short to not have a cup of kimchi ramen by Jongga. Upgrade your snacking style with SeaYang Snacks! ✓ Grab yours now before it's too late!! There is a combo price for: Buy 2 cup of kimchi ramen + free 1 Laverland crunch seaweed: RM14 In this is a LIMITED COMBO so don't miss your chance and grab these now!! In the customers only!! Whatsapp us now: Jia https://api.whatsapp.com/send? phone=%2B60196373114&text&app_absent=0 Shafiqa https://wa.me/qr/ZKIV4QDB77YLN1





SeaYang Snacks May 31 · 3 Raya sale !! Calling for kimchi ramen by Jongga lovers 22!!! Buy 2 KIMCHI + free 1 LAVERLAND SEAWEED for only RM14 So, hurry, grab your favorite kimchi ramen that makes your snacking look like a star !!! Screenshot this post and Whatapps us at: Jia https://api.whatsapp.com/send? phone=%2B60196373114&text&app_absent=0 Shafiqa https://wa.me/qr/ZKIV4QDB77YLN1 Offer is valid from 2nd May 2022 until 6th May 2022 so don't miss out on this Raya sale before it's over1!! ⋒

SeaYang Snacks

C Suraya D Sue and 18 others

Comment

Food & Beverage

Like

HARD SELL - 8





(WHATSAPP

Share

SeaYang Snacks Jun 8 · 🚱

ARE YOU A HUGE OF KIMCHI FAN? SI If yes, here is some good news for you!!!

It's cheaper than in the market !! What are you waiting for �� ��

Did you know what makes our Kimchi Ramen different!?

- The sauce was super tasty and spicy.
- The Kimchi also had a super deep and robust flavor that was very comforting and filling.
- Kimchi added a really nice texture and flavor to pop to the bow





HARD SELL - 12







suitable for people who loves korean food.

- Azlyn -

19







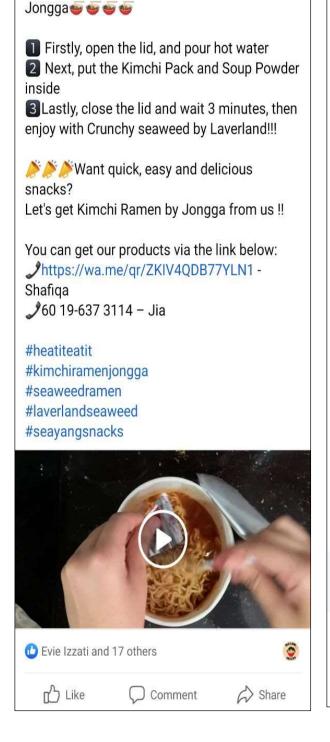


5.5 Facebook (FB) Post - Copywriting (Soft Sell) SOFT SELL - 1

SeaYang Snacks

3 easy steps to prepare Kimchi Ramen by

May 6 · 🕙



SOFT SELL - 2



SOFT SELL - 3

SeaYang Snacks Apr 26 · 3 Hi everyone!! 🎤 🍂 🍂 999??? Confused about what to eat as snacks? Let's

get kimchi ramen by Jongga from us!!

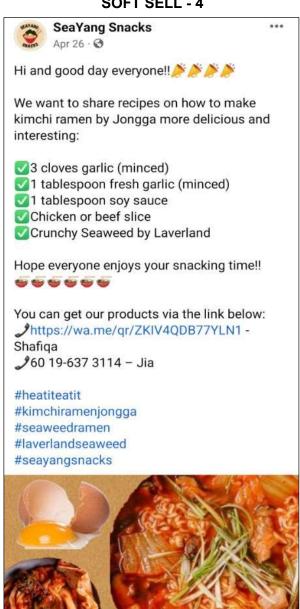
Enjoy our Real Kimchi Ramen Bowl, which is quick and easy to make. What sets our Kimchi Ramen apart from the rest? Inside the bowl of our Jongga Kimchi Ramen is a pack of actual kimchi! You can eat the pack of real fresh kimchi as a side dish with your ramen or add it to the bowl!

#heatiteatit #kimchiramenjongga #seaweedramen #laverlandseaweed

#seayangsnacks



SOFT SELL - 4



KIMCHI RAMEN

Putrih Noor Ain Amiruddin and 20 others

Comment

Share

心 Like

Inside the packaging of our Jongga Kimchi Ramen is a pack of actual kimchi! You can eat the pack of real fresh kimchi as a side dish with your ramen or add it to the bowl! This pre-packaged ramen is cooked in a saucepan at high heat. Boiling the noodles and cooking the ramen on a stove adds more chewiness to the noodles and its texture.

You can get our products via the link below:

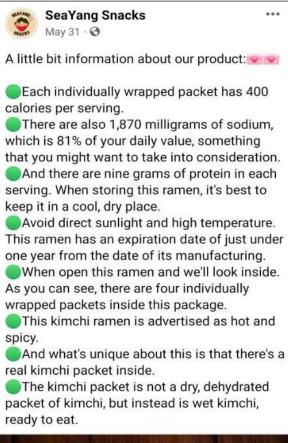
https://wa.me/qr/ZKIV4QDB77YLN1 -Shafiqa

\$\mathcal{2}\$+60 19-637 3114 - Jia

#heatiteatit
#kimchiramenjongga
#seaweedramen
#laverlandseaweed
#seayangsnacks



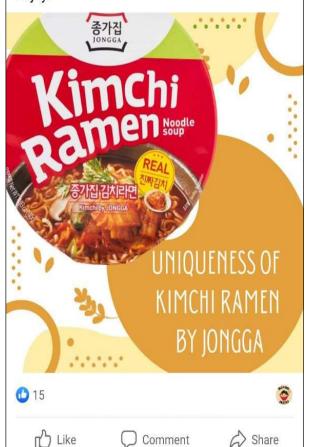
Soft Sell - 6





SeaYang Snacks May 31 · Information the uniqueness of Kimchi Ramen by Jongga

Our Kimchi Ramen Bowl comes with a pack of Real Kimchi! This makes our product unique, and the real pack of kimchi adds more flavor and texture to the ramen bowl. The ramen is also very easy and quick to make. Instructions are included in the back of the package, but first, open the lid halfway and put the kimchi pack inside along with the soup powder. Then pour hot water until the water comes up to the line (400 cc). Then close the lid and wait 3 min. Enjoy!



Soft Sell - 8



What is Jongga ???

Jongga is a brand in Korea that's better known for producing kimchi, pickled vegetables, and other related products. This bowl of noodles leverages upon their kimchi expertise to create a quick meal that highlights a classic flavor of Korean cuisine. This bowl of noodles is made in Thailand and from the packaging, it seems to be marketed for the foreign market.



SeaYang Snacks May 31 · 🚱

Veridiction from trying our kimchi ramen by Jongga 🔞 🎍

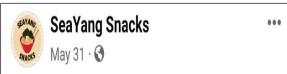
- Since it's a Korean brand, we expect the wheat flour noodles to be a thicker type of ramyun.
- However, they are not and are just the usual instant ramen.
- They are re -hydrated well after 3 minutes and have a good gauge to them.
- The gravy is a classic kimchi -flavored gravy with a medium spicy kick (2 chilies).
- We can taste the spicy and sour notes in the broth.
- This is further augmented with kimchi. It tastes exactly like kimchi found in Korean restaurants, a classic fermented spicy flavor that soaks pickled cabbage perfectly.



CD Suraya D Sue and 17 others



Soft Sell - 10



Feedback from our lovely customers.



- So, I really recommend this ramen if you're looking for a unique instant ramen and if you don't have your own kimchi lying around. What's great about this is that the kimchi that comes with it in each packet, it's already wet and not dehydrated.
- So it has a really great flavor. I hope you'll have the opportunity to try this kimchi ramen. If you've never tried this kimchi ramen before, I highly recommend it. Give it a try and let us know what you think. See more noodle products in our Asian grocery store.

 Enjoy. Bye-bye.









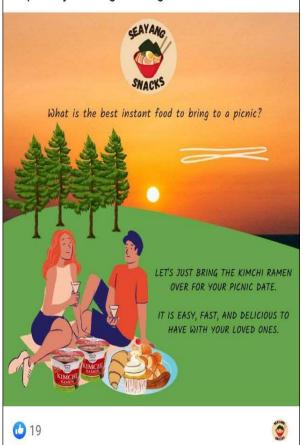
Let's just bring the Kimchi Ramen over for your picnic date.

It is easy ✓ fast ✓ and delicious ✓ to have with your loved ones.

You can have a warming soup for chilly picnics.



All you need to do is fill up your Kimchi Ramen cup and you are good to go!



Soft Sell - 12



Noodle:

Wheat flour, palm oil, potato starch, modified tapioca starch, salt, guar gum, sodium tripolyphosphate, potassium carbonate, sodium carbonate, turmeric for color Soup Powder:

Kimchi powder (corn syrup, salt, anchovy extract, lactic acid, dl-alanine, arabic gum, artificial natural flavors, paprika for color), salt, seasoning powder (maltodextrin, salt, onion powder, yeast extract, artificial flavor, hydrolyzed soy protein, sugar, white pepper), sugar monosodium glutamate, chilli

Kimchi Pack:

Cabbage, water, red pepper powder, fructose, salt, garlic, fermented shrimp sauce (shrimp, salt), Korean leek, chives, monosodium glutamate, corn syrup, fermented anchovy sauce (anchovy, salt), bonito extract, sugar, ginger, vinegar, xanthan gum, malic acid



SeaYang Snacks Jun 9 · 🚱

Just reach us to buy!! We will deliver it to your doorstep.

Whatsapp us now!!

Jia:

https://api.whatsapp.com/send?phone=%2B60 196373114&text&app_absent=0

Shaf: https://wa.me/gr/ZKIV4QDB77YLN1



Soft Sell - 14



SeaYang Snacks Jun 9 · 🚱

GUYS!! We have received so much positive feedback from our lovely customers

WHAT ARE YOU WAITING FOR !? WHATSAPP US AND GET NOW!!

GRAB AS MUCH AS YOU NEED!!
RM8 ONLY

RM8 ONLY PER CUP

■

Click link below to order: Jia:

https://api.whatsapp.com/send?phone=%2B60 196373114&text&app_absent=0

Shafiqa: https://wa.me/qr/ZKIV4QDB77YLN1



Soft Sell - 16



It is definitely WORTH BUYING if you want to try some good spicy food.

The kimchi is definitely real, like you really have it in Korea. 3

The noodles are the perfect consistency every time, not too thick or soggy when cooked, which is a problem people have with other cup ramen. ••

The kimchi gives it an authentic flavor.

The spice packet also contains real red pepper flakes.

Without needing to add anything else to the cup, this brand has always tasted the most filling, hearty, and spicy.



5.6 SALES REPORT

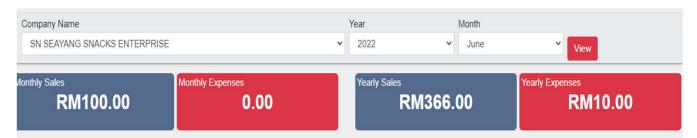


Figure ?: Sales Report of Monthly and Yearly

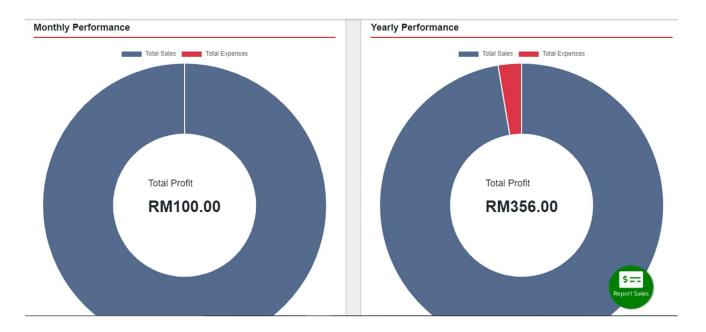


Figure 14: Profit Report of Monthly and Yearly

Go-eCommerce

Business Name	Date	Туре	Marketplace (if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
SN SEAYANG SNACKS ENTERPRISE	02/05/ 2022	offline			8				Kimchi Ramen 1	16/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	04/05/ 2022	offline			32				Kimchi Ramen 4 cups Free Seaweed 1	16/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	06/05/ 2022	offline			8				Kimchi Ramen 1 cup	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	15/05/ 2022	online	Social Media		28				Kimchi Ramen 3 cups Seaweed 2 packets	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	15/05/ 2022	online	Social Media		10				Kimchi Ramen 1 Seaweed 1	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	15/05/ 2022	online	Social Media		18				Kimchi Ramen 2 cups Seaweed 1 packet	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	17/05/ 2022	offline			16				Kimchi Ramen 2 Free Seaweed	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	20/05/ 2022	offline			16				Kimchi Ramen 2 Free Seaweed	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	22/05/ 2022	online	Social Media		24				Kimchi Ramen 3 cups Free Seaweed	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	23/05/ 2022	offline			8				Kimchi Ramen 1 cup	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	25/05/ 2022	online	Social Media		44				Kimchi Ramen 4 cups Seaweed 6 packets	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	28/05/ 2022	online	Social Media		14				Kimchi Ramen 1 cup Seaweed 3	21/06/ 2022

Figure 15: Transaction Record (1)

Business Name	Date	Туре	Marketplace (if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
									packets	
SN SEAYANG SNACKS ENTERPRISE	31/05/ 2022	online	Social Media		10				Kimchi Ramen 1 cup Seaweed 1 packet	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	31/05/ 2022	online	Social Media		30				Kimchi Ramen 3 cups Seaweed 3 packets	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	02/06/ 2022	offline			8				Kimchi Ramen 1 cup	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	06/06/ 2022	offline			16				Kimchi Ramen 2 cups Seaweed 1 packet	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	10/06/ 2022	online	Social Media		18				Kimchi Ramen 2 cups Seaweed 1 packet Free Seaweed 1	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	15/06/ 2022	online	Social Media		10				Kimchi Ramen 1 cup Seaweed 1 packet	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	16/06/ 2022	offline			8				Kimchi Ramen 1 cup	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	17/06/ 2022	offline			8				Kimchi Ramen 1 cup	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	18/06/ 2022	offline			16				Kimchi Ramen 2 cups	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	20/06/ 2022	offline			16				Kimchi Ramen 2 cups	21/06/ 2022
SN SEAYANG SNACKS ENTERPRISE	31/05/ 2022	expe nses				Delivery	Postage	10	Delivery to UITM Samarahan	24/06/ 2022
SN SEAYANG SNACKS	31/05/	expe				Delivery	Postage	8		25/06/

Figure 16: Transaction Record (2)

6.0 CONCLUSION

In conclusion, by completing this report with all the details needed for evaluation, we have learned a deeper understanding of our social media portfolio and how to create great copywriting for our business products on social media. In addition, these reviews will help us learn how to communicate with our beloved customers, build close relationships with them, and deal with them. In addition, learning hard and soft sales is also new to us, bringing us new knowledge and will be used in the future.

Furthermore, by creating Facebook page to start a business is a big opportunity to us market our product freely without need to pay for advertising. Plus, we managed to get more than 90 likes and follower that is high indicates the credibility of the business we are working on. In fact, it also gives the audience more trust with our business. At the same time, Suruhanjaya Syarikat Malaysia (SSM) is something very new to us. We can get many benefits by registering legally with SSM, including, the business name is your exclusive right and cannot be used by people, investors and consumers will be more confident in a business registered with SSM because the consumer's rights as a buyer will be more secure and easier. us to get opportunities in terms of government assistance to improve business for example grants and business funds. Meanwhile, for MyENT and Go-Ecommerce both of the system provides benefits to us in terms of business management.

Finally, this assessment helps us as students to create a successful business in the future as it covers everything especially company registration, financial management, identifying unique products and customers that help the business grow from start to a successful business in the future.

7.0 REFERENCES

- Durai, A. (2022, January 8). Food trends to look out for in 2022. *The Star*. Retrieved July 1, 2022, from https://www.thestar.com.my/food/food-news/2022/01/08/food-trends-to-look-out-for-in-2022.
- Jongga. (2021, April 3). *Jongga Korean kimchi ramen(noodle soup) with real kimchi, 4.9oz* (pack of 6). Amazon.com. Retrieved June 30, 2022, from https://www.amazon.com/Jongga-Kimchi-Ramen-4-9-Pack/dp/B07WTBYWSP

8.0 APPENDICES

Our product (Kimchi Ramen by Jongga)

Our product (Crunchy Seaweed by Laverland)



Pictures during the delivery session (1)



Pictures during the delivery session (2)



Pictures during the delivery session (3)



Pictures during the delivery session (4)



Picture taken by our beloved customer (1)



Picture taken by our beloved customer (2)





Picture taken by our beloved customer (3)

Picture taken by our beloved customer (4)



Feedback messages from our beloved customer (1)



Feedback messages from our beloved customer (2)



