



SOCIAL MEDIA PORTFOLIO

SOMETHING CUTE BY SN

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY & PROGRAMME : ACADEMY OF CONTEMPORARY ISLAMIC

STUDIES (ACIS)

SEMESTER : 3

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and permission, we were able to complete this project successfully.

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for giving us the opportunity to participate in this project in order to gain business experience. Not

to forget, we also want to express our appreciation to our Principle of Entrepreneurship

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throughout the completion of this project.

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Finally, we would like to thank everyone who was involved directly or indirectly throughout this

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no support and help from all of you.

Sincerely,

Ainnur Shihan

Nadia Hanis

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EXECUTIVE SUMMARY

"One can never have enough socks" is our business tagline which means socks is one of our necessities and everyone must have at least 3 and more socks in their wardrobe. We choose Something Cute By SN as our name because we only offer cute products that can make the customer unable to stop themselves from buying it. Since this is partnership business, we also combine the initials of our name which is S for Shihan and N for Nadia at the end of our business name. The main objective of our business is to supply high quality socks and footwear to our customers at an affordable price.

We started our business on 14th May 2022 by using Facebook as our main platform. Customers can browse our Facebook page (https://www.facebook.com/somethingcutebysn/) to find out the available designs and then they can purchase our products via Messenger or WhatsApp. We already provided the link of our number in case our customers have any inquiries about our product.

Our targeted customers are actually teenagers since we offer modern and esthetic design which is preferred by them nowadays. But we also receive orders from adults aged 30 and above. This is not surprising at all because our product can actually be worn by everyone because most of our designs are suitable for everyone regardless of their age and gender. They said that they will feel younger when they wear our products.

Since the first day of our business, we received huge numbers of positive feedback from customers regarding the quality of our socks or how comfortable they feel when they wear our product. Products from Something Cute By SN were sold over 50 pcs in just 10 days. This is the proof that our business has the potential to go even further after this.

I. Go-Ecommerce Registration



Figure 1: Nadia Hanis's Go-Ecommerce Certificate of Completion

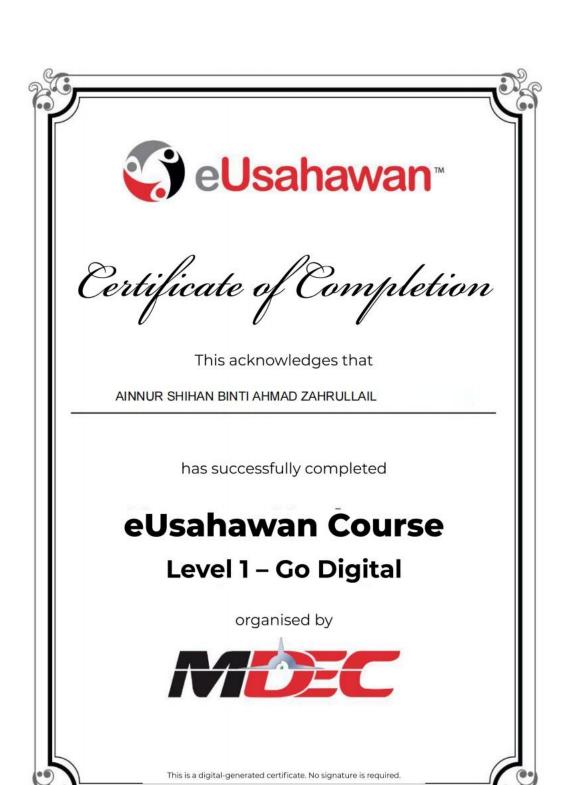


Figure 2: Ainnur Shihan's Go-Ecommerce Certificate of Completion

II. MyENT Certificate



Figure 3: Ainnur Shihan's MyENT Certificate



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022908253

Nama : NADIA HANIS BINTI ISMAIL

Program Pengajian : SARJANA MUDA MUAMALAT (KEPUJIAN)
Fakulti : Academy of Contemporary Islamic Studies (ACIS)

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga : 1 bulan

No. Pendaftaran Perniagaan : 202203131176

URL Perniagaan : https://www.facebook.com/somethingcutebysn/

Alamat Premis Perniagaan : Lot 7336, Jalan Kolam 1, Expo Tambahan, 3600, Kamunting.

Tarikh Mendaftar : 27 May 2022

Tarikh Kemaskini

Tarikh Cetak : 27 May 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang
dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

Figure 4: Nadia Hanis's MyENT Certificate



Figure 5: Something Cute by SN's SSM Business Registration Certificate

UserID: EZBIZ Date: Thu May 26 22:22:01 MYT 2022

1.0 INTRODUCTION OF BUSINESS

Name and Address of Business

Name	Shihan & Nadia Enterprise
Address	

Table 1: Name and Address of Something Cute by SN

• Organization Chart

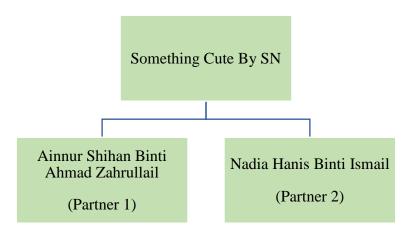


Figure 6: Something Cute by SN's Organization Chart

Mission/Vision

Vision: To be a reputable leader of socks and footwear suppliers in Malaysia.

Mission:

- 1) Ensuring the level of customer's satisfaction is at the maximum level by supplying high quality socks and footwear at affordable prices.
- 2) Always produce fashionable and latest trends of footwear.
- 3) Helping Muslim women to find socks that can cover their *aurat* perfectly.

Descriptions of Products

The products that our business offers are socks and footwear. We offer various types of socks and they come with attractive colors and patterns. For now, there are only 6 editions that we have launched, namely blue edition, khaki edition, purple edition, plain edition, gradient edition and love edition. Our products are very suitable for both men and women. The thick and high-quality material of our socks are able to keep the customer's feet comfortable even if they wear it for a long time.



Figure 7: Something Cute by SN's products

Price List

Num.	Item	Price
1	Socks	
	→ Blue edition	
	→ Khaki edition	
	→ Purple edition	RM5.00
	→ Plain edition	
	→ Gradient edition	
	→ Love edition	

Table 2: Price List of Something Cute by SN's Product

2.0 FACEBOOK (FB)

• Facebook Page

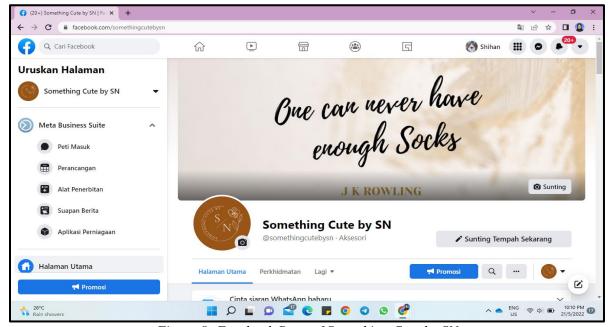


Figure 8: Facebook Page of Something Cute by SN

• URL Facebook page

https://www.facebook.com/somethingcutebysn/

Custom URL Facebook page http://fb.me/somethingcutebysn

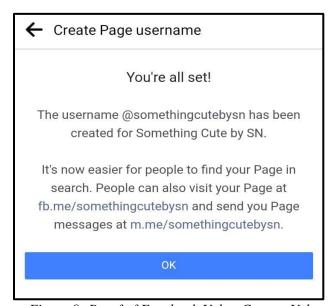


Figure 9: Proof of Facebook Url to Custom Url

• Number of Likers

97 people likes

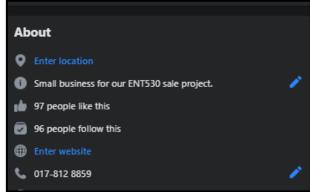


Figure 10: Number of Likers

• Facebook (FB) Post – Copywriting (Teaser)







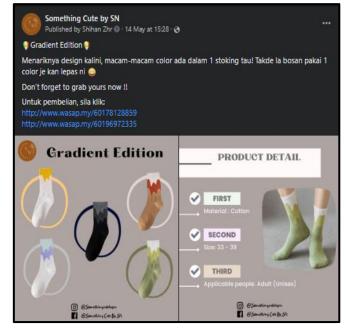


• Facebook (FB) Post – Copywriting (Hard Sell)



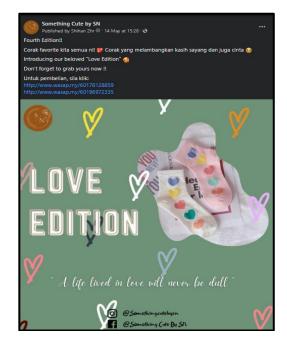






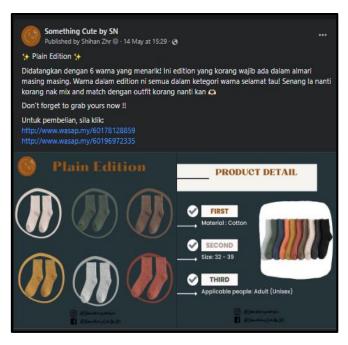




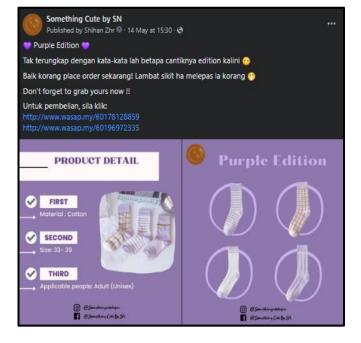


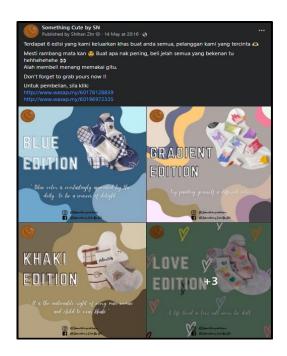






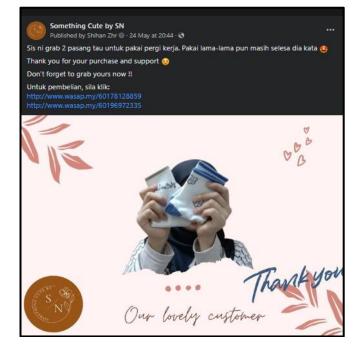


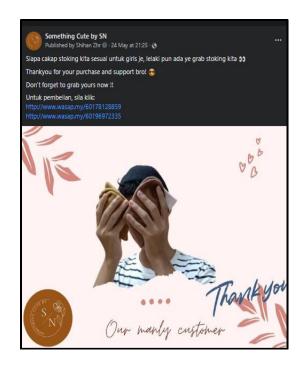












• Facebook (FB) Post – Copywriting (Soft Sell)



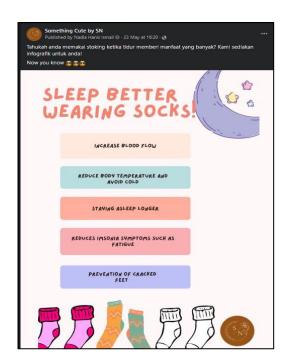




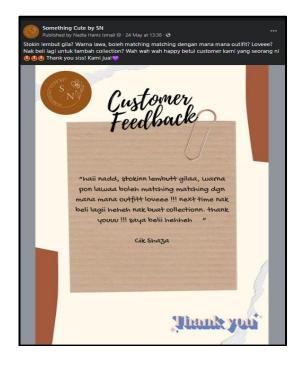


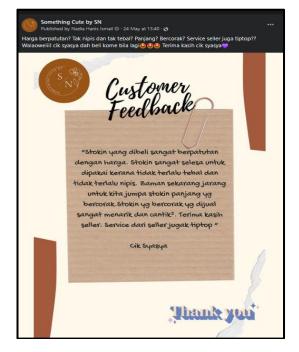
























• Graphics

































• Sales Report

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti ons	Create o
Something Cute By SN	26/04/2 022	expen ses				Goods	Stock	124.8		27/05/2 022
Something Cute By SN	14/05/2 022	online	Social Media		55					27/05/2 022
Something Cute By SN	15/05/2 022	online	Social Media		25					27/05/2 022
Something Cute By SN	16/05/2 022	online	Social Media		20					27/05/2 022
Something Cute By SN	17/05/2 022	online	Social Media		20					27/05/2 022
Something Cute By SN	18/05/2 022	online	Social Media		30					27/05/2 022
Something Cute By SN	19/05/2 022	online	Social Media		10					27/05/2 022
Something Cute By SN	20/05/2 022	online	Social Media		15					27/05/2 022
Something Cute By SN	21/05/2 022	online	Social Media		20					27/05/2 022
Something Cute By SN	22/05/2 022	online	Social Media		20					27/05/2 022
Something Cute By SN	23/05/2 022	online	Social Media		35					27/05/2 022

Figure 11: Go-Ecommerce Sales Report





Figure 12: Sales Report 2

3.0 CONCLUSION

To conclude, we gained a lot of experience and learning during the course of this project. We learned how to manage online businesses in social media and how to maximize our profit. As everyone knows, having a strong understanding of online business can provide us with numerous advantages in online marketing. Majority of consumers nowadays choose to shop online rather than in stores because it is more convenient and easier for the customer.

We really hope that our online business continues to develop in the market, as we strive to realize our aims and vision of becoming a respected leader in the socks and footwear industry in Malaysia. We will do all possible to preserve the quality and price of our product in order to meet the demands and desires of our customers while maintaining their loyalty to our business.

Lastly, nowadays social media is the best platform to engage with the customer and it helps to flowery your business in this era. In this Social Media Portfolio assignment, we learnt how to handle our own business in real life, how to grab online user attention, how to promote our business and how to communicate with the customers. We have seen a lot of business tools features in Facebook which I think it is very helpful to handle the online business. As an entrepreneur, we acknowledge the benefits of online businesses for today's marketing and we also gained some profits while handling this assignment. Last but not least, we wish that our company will be more successful after this.

Last but not least, in today's world social media is the most ideal platform for engaging with customers and growing your brand. We learned how to manage our own business in real life, how to capture online user's interest, advertise our brand, and engage with clients in this Social Media Portfolio project. We've seen a lot of business tool features on Facebook, and we think they're incredibly useful for running an online business. As a business owner, we recognize the value of internet businesses in today's marketing, and we are able to obtain profits while working on this project. Finally, we hope that we will become successful entrepreneurs in future by using all of the experience that we gained from this project.

APPENDICES

