



SOCIAL MEDIA PORTFOLIO CUSHY.COTTONLAB

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY & PROGRAMME : IC2103P2 / ENT530

SEMESTER : SEMESTER 3

NAME : NUR SAHIRA BT ABU BAKRI

(2022912435)

: NUR SYAHIRAH BINTI MD ZAIN

(2022755795)

LECTURER : DR NOR HARLINA ABDUL HAMID

ACKNOWLEDGEMENT



Alhamdulillah, gratitude to the Almighty for with His grace and His permission We have successfully completed our Social Media Portfolio for ENT530.

Our gratitude and thanks go to our lecturer Dr. Nor Harlina Abdul Hamid for her guidance, understanding, patience, and most importantly, she has provided positive encouragement and a warm spirit to complete this project. It has been an honor and great pleasure to have her as our ENT530 lecturer. Thank you for the support, patience, and ideas in assisting us from the beginning until the end of this project.

The highest appreciation goes to our family members who have always supported us to complete this study, especially our parents and siblings. This study could not have been completed without their support as well as advice to us in continuing the struggle. Not to be forgotten also thank you to all our colleagues and friends for helping us with this project. We would like to offer special thanks to our community that is friendly and sporting in supporting the business that we have run together.

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EXECUTIVE SUMMARY

"Baju kurung" is something that every woman must have, no matter old or young. This is because it can be worn anytime and anywhere. We chose to be the dropship of a "Baju Kurung" company named Dhia Cotton. This is because the company offers various types of "Baju Kurung" and it is just free for anyone who wants to be a drop ship to the company. Our business is named "Cushy.Cottonlab" or its abbreviation "CC". We chose to name our business by that name because our business offers Baju Kurung which is a very soft cotton fabric that is "Cushy" and will provide comfort to all wearers. This is because our business not only sells to adult women but also to children and men. So, this dress is very appropriate. In addition to our business offering cotton fabric, we also sell a kind of ironless Baju Kurung, so it is very overtime to wear. While the word "lab" indicates all the clothes we sell directly from the factory.

The main reason why we choose to sell clothes from Dhia Cotton company is that this company offers various types of Baju Kurung that can attract various customers regardless of age or young and also the price set for a piece of Baju Kurung is affordable. Dhia Cotton Company is one of the successful companies selling clothing in Malaysia. The company also offers matching clothes for every member of the family, so it is very beautiful when worn by the whole family. Baju Kurung Cotton and Baju Kurung Ironless are our main focus in doing our business but we also sell other types of clothing as well. This is because our main purpose for selling to customers is students, teachers, and mothers because they use Baju Kurung the most as their clothing.

We use the Facebook platform which is our focus in doing our marketing. This is to make it easier for customers to choose the clothes they want. Next, customers who contact us through the WhatsApp application that has been provided because we have provided our phone number on the Facebook page. So that will facilitate the purchasing activity. So, we use a language that is easy to understand by all levels of society is we use two languages namely Malay and English. The language we use is also not so bombastic as to make it difficult to understand but we use words or sentences that are commonly used by people. We started the business on the eve of "Hari Raya Aidilfitri", so our company has been offering promotional prices throughout the business activities we do. So, customers who buy with us are to wear for them while celebrating "Hari Raya Aidilfitri".

I. Go-Ecommerce Registration







BUSINESS PROFILE



NUR SYAHIRAH BINTI MD ZAIN

Company Name Type Of Business

Facebook Page Wechat for Business

Marketplace Business Related to Your Study Field

Dhia Cotton Enterprise

Cushy.cottonlab

Others

Company Registration No.

Business Role

Business Category/Business

Sub-Category

Business Website

Business Instagram Page

Type Of Website

Dropshipper Household, Hobbies & Lifestyles /

Business & Industrial

Cushy.cottonlab

https://www.facebook.com/Cushycott

onlab-109625305056811/

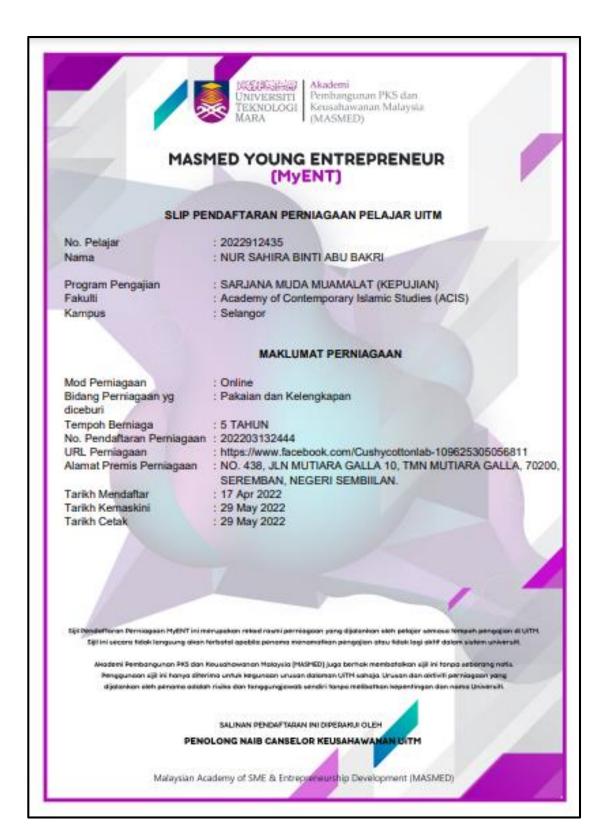
Mini Site (Landing Page)

Experience in International No

Export



II. MyENT Certificate





MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022755795

Nama : NUR SYAHIRAH BINTI MD ZAIN

Program Pengajian : SARJANA MUDA MUAMALAT (KEPUJIAN)
Fakulti : Academy of Contemporary Islamic Studies (ACIS)

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Pemiagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga

No. Pendaftaran Perniagaan : 202203132437

URL Perniagaan : https://www.facebook.com/Cushycottonlab-109625305056811/

Alamat Premis Pemiagaan : 232 B KAMPUNG MASJID TIKAM BATU 08600 SUNGAI PETANI KEDA

Tarikh Mendaftar : 17 Apr 2022 Tarikh Kemaskini : 29 May 2022 Tarikh Cetak : 29 May 2022

Siji Dendeftaran Dermiagaan MyENT ini merupakan reked rasmi permiagaan yang dijarankan aleh petajar semasa tempah pengajian di UETM.
Siji ini secara tidak langsung akan terbahai apabéa penama menamatkan pengajian ahau tidak lagi aktif dalam siatem universiti.

Akadémi Pembangunan PKS dan Keusahawanan Halaysia (HASHED) juga berhak membatatkan sijil ini tanpa sebarang natis. Penggunaan sijil ini hanya ditarima untuk kegunaan urusan dataman UTH sehaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWAMAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

III. SSM Registration









PERAKUAN PENDAFTARAN AKTA PENDAFTARAN PERNIAGAAN 1956

Dengan ini diperakui bahawa perniagaan yang dijalankan dengan nama

SZ CUSHY COTTON

NO. PENDAFTARAN: 202203132437 (003402437-T)

telah didaftarkan dari hari ini sehingga 27 MEI 2023 di bawah Akta Pendaftaran Perniagaan 1956, beralamat di

Bil. Cawangan: TIADA

Bertarikh di SISTEM EZBIZ pada 28 MEI 2022.

DATUK NOR AZIMAH ABDUL AZIZ

Pendaftar Pemiagaan Semenanjung Malaysia





Charliff GZBEZ Date: Sat May 28 23 85:26 MVT 2022

1.0 INTRODUCTION OF BUSINESS

• Name and Address of The Business

NAME	Cushy.cottonlab
ADDRESS	•
	•

• Organization Chart



- Mission/Vision
- ➤ **Vision:** To be a successful entrepreneur in any field pounds to be able to open his own company and be known by the whole world.

> Mission:

- 1. To be from a drop ship to a leader who can sell a lot of Baju Kurung in one month.
- 2. Provide the best service to every customer whether online or offline and promises the best to customers regarding the comfort of each Baju Kurung.
- 3. Can help and facilitate many female customers by providing a variety of Baju Kurung so that customers do not have to bother finding Baju Kurung to wear.

• Descriptions of products

Our business sells various types of clothing, although our major focus is "Baju Kurung Cotton". In the meantime, we also provide ironless Baju Kurung, commonly known as "Kurung Ironless". However, during the festive season, we produce products for the entire family, including men's and boys' shirts as well as women's and girls' Baju Kurung.





• Pricelist

Types	Price		
	Original	Promotion	
Kurung Dhia Cotton (5 Types)			
 Kurung Kedah Cik Siti Kurung Mini Sofea Kurung Moden	RM65.00 RM70.00 RM65.00 RM65.00	RM59.00	
Kurung Dhia Ironless (Women)	RM130.00	RM79.00	
Peplum Rania (Kids Ironless)	RM45.00	-	
Kebaya Aleesya (Kids)	RM50.00	RM45.00	
Men Shirt	RM50.00	RM49.00	
Boys Shirt (Kids)	RM45.00	-	

2.0 FACEBOOK (FB)

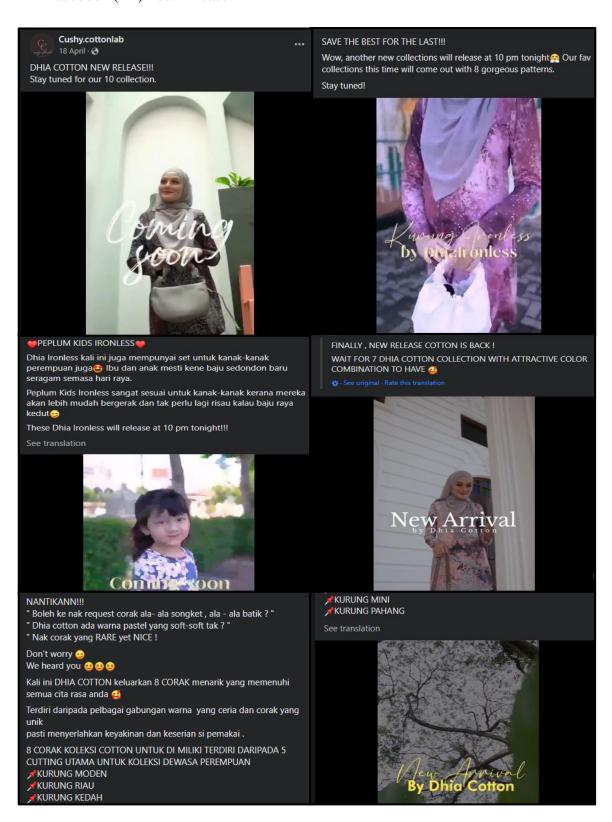
• Facebook Page



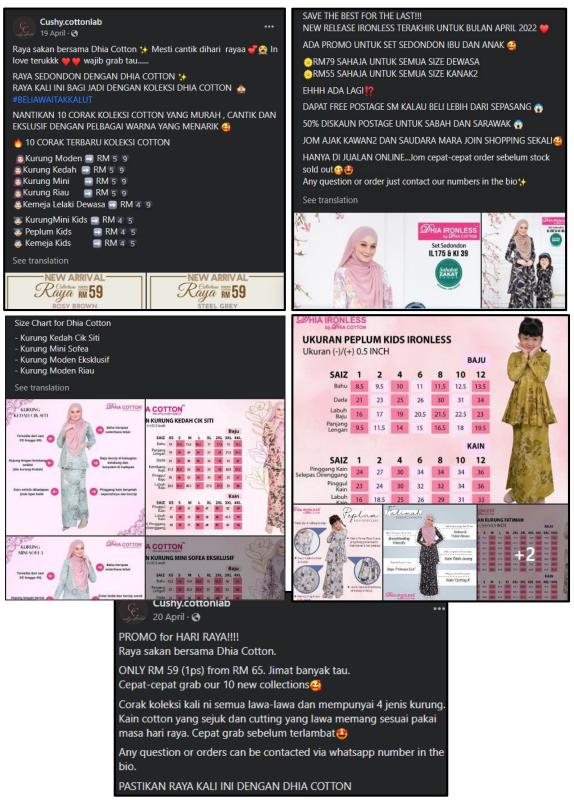
URL Facebook Page

https://www.facebook.com/Cushy.cottonlab/

Facebook (FB) Post – Teaser



• Facebook (FB) Post - Copywriting (Hard sell)







NEW ARRIVAL !!!!! NEW ARRIVAL !!!!! **NEW ARRIVAL !!!!!**

Ada sesiapa yang tahun ini nak beraya bersama dengan Dhia Cotton. Mesti korang fall in love teruk dengan baju kurung cotton yang dalam pelbagai cutting ni@

Material yang sangat selesa, design dan cutting yang simple but

Sarung terus koleksi cotton kami auto nampak cantik

HANYA RM59 EXC POSTAGE

Didatangkan dengan 5 jenis cutting

:Kurung Riau

:Kurung Moden

:Kurung Kedah

:Kurung Mini :Kurung Pahang

See translation

WHIA COTTON" VE 875 EX 875 RF 875 DM 875 PH 875



DHIA COTTON

Ada sesiapa yang tahun ini nak beraya bersama dengan Dhia Cotton. Mesti korang fall in love teruk dengan baju kurung cotton yang dalam pelbagai cutting ni

Material yang sangat selesa, design dan cutting yang simple but

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HANYA RM59 EXC POSTAGE

Didatangkan dengan 5 jenis cutting

:Kurung Riau

:Kurung Moden :Kurung Kedah

:Kurung Mini

:Kurung Pahang

Nak order, sila tekan link WhatApp kami okey@

See translation



Sahabai ZAKAT



Ada sesiapa yang tahun ini nak beraya bersama dengan Dhia Cotton. Mesti korang fall in love teruk dengan baju kurung cotton yang dalam pelbagai cutting ni

Material yang sangat selesa, design dan cutting yang simple but cantik!

Sarung terus koleksi cotton kami auto nampak cantik

HANYA RM59 EXC POSTAGE

Didatangkan dengan 5 jenis cutting

:Kurung Riau

:Kurung Moden

:Kurung Kedah

:Kurung Mini

:Kurung Pahang

Nak order, sila tekan link WhatApp kami okey@

See translation





- -Kurung Mini
- -Kurung Kedah
- -Kurung Riau
- -Kurung Moden
- -Kurung Pahang

Untuk dapatkan koleksi terbaru Dhia Cotton hanya tekan butang WhatsAppp di bawah atau boleh hubungi nombor yang ada di bio. Dapatkan segera!!!

See translation



Kali ini DHIA COTTON keluarkan 8 CORAK menarik yang memenuhi semua cita rasa anda 🕰

Terdiri daripada pelbagai gabungan warna yang ceria dan corak yang

pasti menyerlahkan keyakinan dan keserian si pemakai ... See more

See translation



Terdapat pelbagai jenis corak dan warna yang disediakan oleh Dhia Cotton pada kali ini.

Terdiri daripada pelbagai gabungan warna pastel dan corak yang unik pasti menyerlahkan keyakinan dan keserian si pemakai .

Kali ni kita ada promosi raya tau!

RM59 SEPASANG!!! (exlcude postage) RM59 SEPASANG!!! (exlcude postage)

8 CORAK KOLEKSI COTTON UNTUK DI MILIKI TERDIRI DARIPADA 5 CUTTING UTAMA UNTUK KOLEKSI DEWASA PEREMPUAN.

Any question or order just click the WhatsApp button above. 😂 🥸 🥸

See translation



Terdapat pelbagai jenis corak dan warna yang disediakan oleh Dhia Cotton pada kali ini.

Terdiri daripada pelbagai gabungan warna pastel dan corak yang unik pasti menyerlahkan keyakinan dan keserian si pemakai . Kali ni kita ada promosi raya tau!

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See translation



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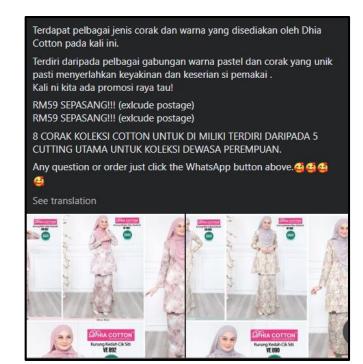
RM59 SEPASANG!!! (exlcude postage) RM59 SEPASANG!!! (exlcude postage)

8 CORAK KOLEKSI COTTON UNTUK DI MILIKI TERDIRI DARIPADA 5 CUTTING UTAMA UNTUK KOLEKSI DEWASA PEREMPUAN.

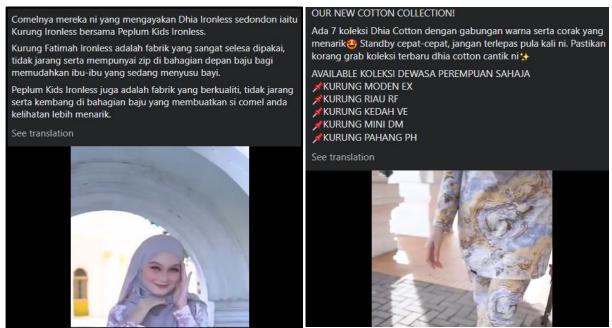
Any question or order just click the WhatsApp button above. 49 49 49

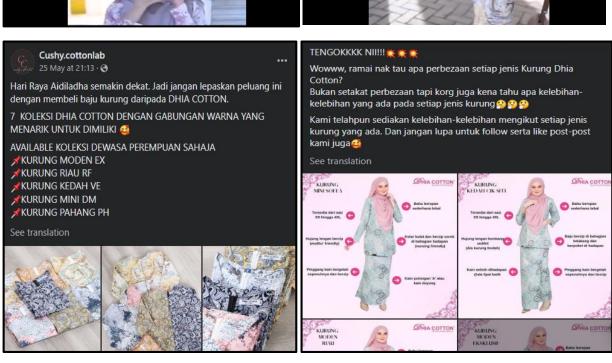
See translation





• Facebook (FB) Post – Copywriting (Soft sell)





ATAS PERMINTAAN RAMAI...

DHIA COTTON MENDENGAR SEMUA PERMINTAAN ANDA

Kali ini DHIA COTTON keluarkan 8 CORAK menarik yang memenuhi semua cita rasa anda 😝

Terdiri daripada pelbagai gabungan warna yang ceria dan corak yang unik

pasti menyerlahkan keyakinan dan keserian si pemakai .

- -banyak jenis size disediakan
- -terdapat banayk pilihan corak dan warna yang disediakan
- -setiap lapisan masyarakat pastikan akan menyukainya

See translation



Banyak corak dan warna yang dikeluarkan oleh Dhia Cotton pada kali ni. Jadi cepat-cepat order yang menarik perhatian anda.

Kurung Moden yang menjadi pilihan orang ramai juga dikeluarkan pada kali ni. Jadi tunggu apa lagi...

STOCK TIDAK BANYAK

JADI ORDER CEPAT-CEPAT!!!!!!

UPDATE TERBARU NEW RELEASE COTTON(8 CORAK)

8 CORAK KOLEKSI COTTON UNTUK DI MILIKI TERDIRI DARIPADA 5 CUTTING UTAMA UNTUK KOLEKSI DEWASA PEREMPUAN

Any questions or orders can just contact the number in the bio on our Facebook page :

See translation



PELBAGAI CORAK DAN WARNA YANG DIKELUARKAN 🖰 🖰
JANGAN LEPASKAN PELUANG INI

CEPAT-CEPAT GRAB ORDER!!!!!! SUPAYA NANTI TAK MENYESAL

Any questions or orders can just contact the number in the bio on our Facebook page Pastikan anda order secepat mungkin stock berkurang

See translation



Ya allah cantiknya keluaran kali nii... Mesti ramai yang order ni 会会 Mesti stock cepat habiss... Jadi siapa yang berminat corak yang baru dikeluarkan nii cepat-cepat order takut menyesal nanti 資資資資金

Terdiri daripada pelbagai gabungan warna yang ceria dan corak yang unik

pasti menyerlahkan keyakinan dan keserian si pemakai .

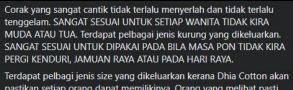
Corak yang akan pasti menarik minat wanita tidak kira tua atau muda

8 CORAK KOLEKSI COTTON UNTUK DI MILIKI TERDIRI DARIPADA 5 CUTTING UTAMA UNTUK KOLEKSI DEWASA PEREMPUAN.

Any questions or orders can just contact the number in the bio on our Facebook page \(\frac{1}{2} \)

See translation





Terdapat pelbagi jenis size yang dikeluarkan kerana Dhia Cotton akan pastikan setiap orang dapat memilikinya. Orang yang melihat pasti memukau melihatnya

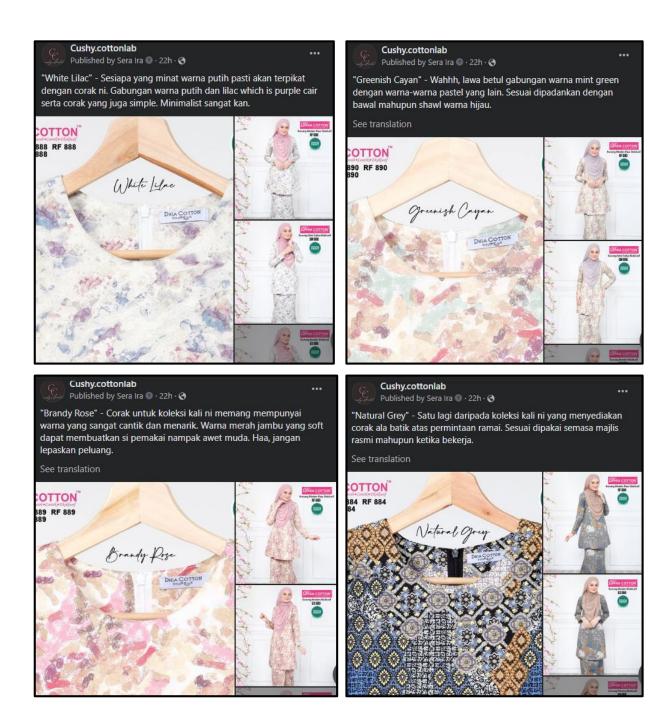
See translation



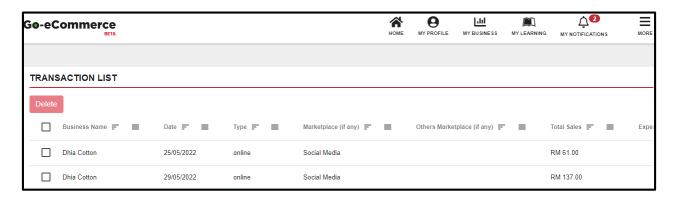


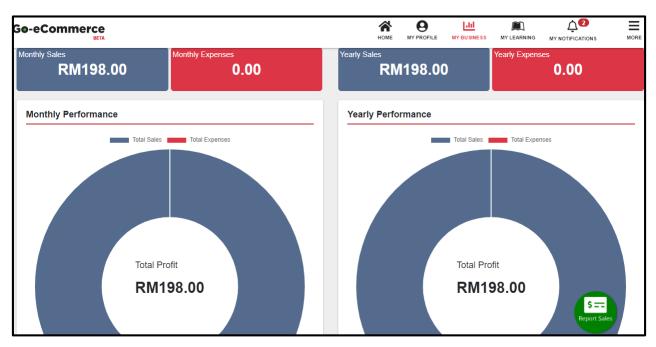


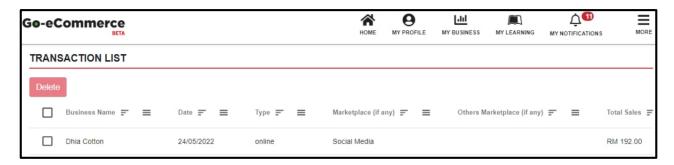


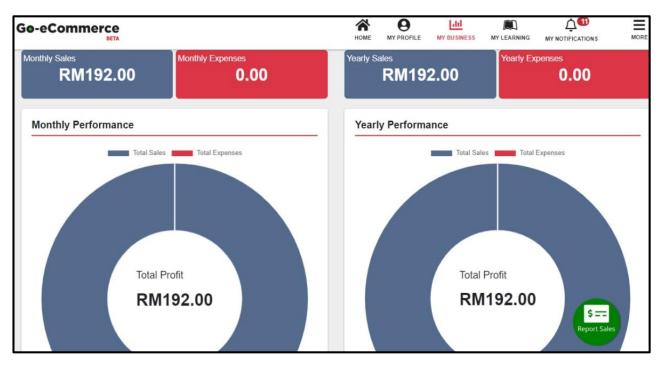


• Sales Report









3.0 CONCLUSION

This study gives many advantages and benefits to us as a student in conducting this business activity. Among the benefits that we received while doing this project is to be able to learn how to use the Facebook application. Next can, be able to know how to do business properly such as registering Ezbiz to get SSM certificate. Besides that, we can also learn how to communicate with customers and also how to manage business using online. Last but not least, we know how to manage online marketing.

The business we run even if it's just a dropship but it's a lot of experience for us. This is because this is the first time, we both became a drop ship for this Baju Kurung. So, he was very helpful. With this subject, it gives us an interesting experience and we can use it in the future. We will also continue to be a drop ship because we want to add to the experience and doing this business is very exciting and fun. The business we run is a Baju Kurung business that is very well sold at an affordable price. Although our sales are not so much, it is very meaningful to us that this is just the beginning of the dropship.

Now, we only know that the Facebook application brings various benefits to us, especially in doing marketing. Thus, the social media that exists today is not only to be used as a play only, but it can be used as very successful marketing. As we know nowadays, almost all societies will have their own social media accounts no matter old or young. In conclusion, this subject gives us a very meaningful experience to us in many ways although there are also obstacles that befall us, but it is very meaningful to us throughout doing this project.