TEMPLATE: SOCIAL MEDIA PORTFOLIO





SOCIAL MEDIA PORTFOLIO

BundlesTop

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY & PROGRAMME :BA233

SEMESTER :1

NAME : AHMAD SABIRIN BIN MAZLAN

: MUHAMMAD ADIBI BIN

NASARUDDIN

LECTURER : DR NOR HARLINA ABD HAMID

ACKNOWLEDGEMENT

We would like to thank Dr. Nor Harlina Abd Hamid for her assistance in completing our Assignment. We would also like to thank all the buyers who assisted us in completing the assignment. Furthermore, we would like to thank our Facebook followers for providing us with the opportunity to sell our products. We'd also like to thank our friends who assisted us with our assignment. We would also like to thank our family for their participation in this Assignment.

People nowadays wants to look good but wanted to spend less on clothing at the same time. Not many people know that not only branded clothing can be stylish. However, they can still even look good with less money spent, which is through buying used clothing. Despite, the benefits some individuals still refuse to wear this type of apparel as they fear the cleanliness of the apparels. Today, there are many used clothing that are sold all around Malaysia, some can be found in the stores or even through online businesses. Sometimes there are also used branded clothing being sold at a reasonable price, for example Nike and Adidas.

One of the reasons, we chose to sell used clothing is that it is cheaper to buy used clothing in bulk. With this we can get variety of shirts at a lowest price possible. Therefore, it easy to create a unique and personal style. Many unique pieces can be found at thrift stores, and this clothing can be useful in building a wardrobe that is reflective of one's personal style. It is doubtful that many others will own the same piece of clothing, making your look more original. Furthermore, lower costs make it affordable to try new stuff without spending much.

We run the business through online platform through our Facebook page Bundlestop. Here we run a business of buying and selling as well as marketing the product. To run a direct sale nowadays is quite difficult because of the pandemic we are facing, but through this platform, we are able to reach customers easily.

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I. Go-Ecommerce Registration (Print Screen)

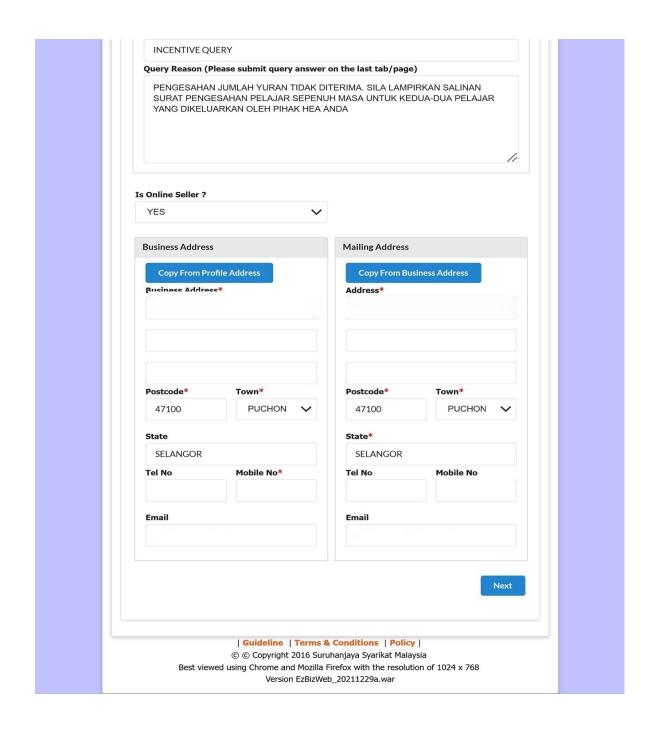








SSM Registration (Sole Proprietorship/Partnership)



vi Introduction of Business

Name and address of business

Business Name: BundlesTop

Address:

Organization chart

Partnership Organization

MUHAMMAD ADIBI BIN NASARUDDIN Founder of BundlesTop

AHMAD SABIRIN BIN MAZLAN
Assistant Manager

Mission/vision

Mission: The mission of BundlesTop is to attract all types of customers especially young men to buy designer clothes yet at affordable prices. To supplement our revenue, we sell various types of shirts in our store recently. We launched this business to obtain more experience in online business.

Our vision is for customers to always buy only BundlesTop shirts and because we provide the best and quality goods to our valued customers

Descriptions of products/services



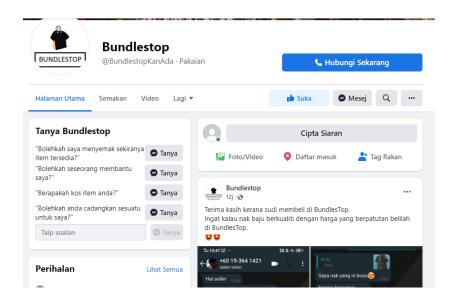
The products we sell consist of various types of shirts with different designs whose patterns we have chosen at random. However, we can guarantee that the shirts supplied are in good condition. It would be our opportunity to sell some branded shirts and available at affordable prices.

Price list

Number of Clothes	Price
1	Malaysia: RM 9 Other country: extra Rm 7
**	Malaysia: RM 18 Other country: extra Rm 7
***	Malaysia: RM 27 Other country: extra Rm 7
TTTTFREET	Malaysia: RM 36 Other country: extra Rm 7

2.0 FACEBOOK (FB)

Facebook page

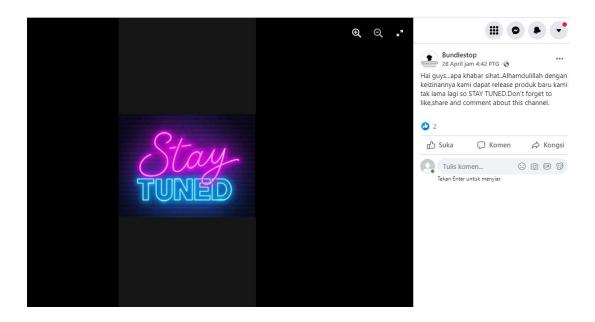


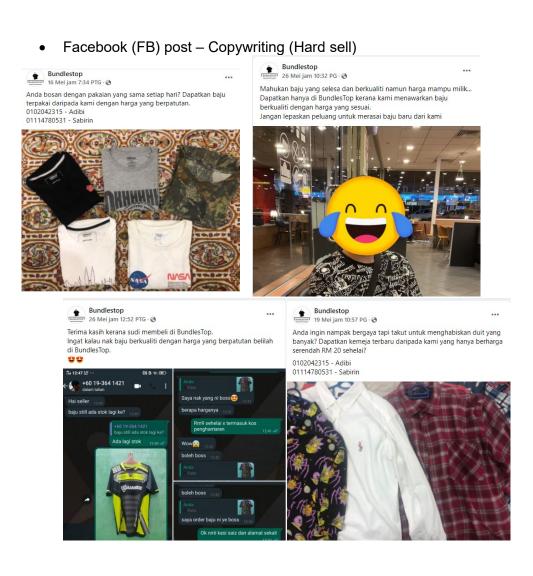
• URL Facebook page

https://www.facebook.com/BundlestopKanAda

Facebook (FB) post -Teaser



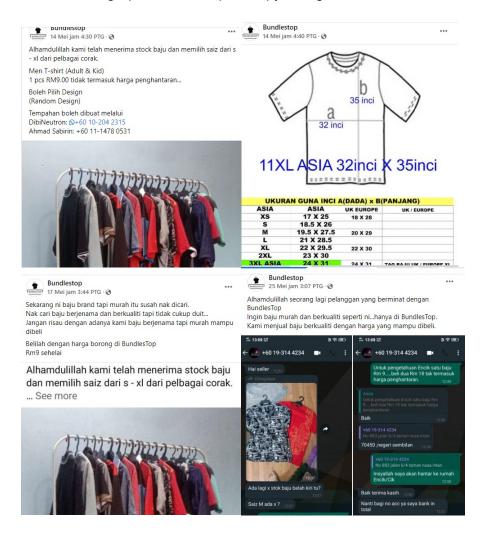




Facebook (FB) post – Copywriting (Soft sell)



· Relevant graphics to each post/copywriting



Sales report



Conclusion

To conclude, sales using social media platform are very effective, especially during the pandemic we are facing right now which is the Covid19 which sales activity are hard to be done physically and rapidly. Thus, platform such as Facebook can initiate sellers with customers more widely and faster around business areas and throughout Malaysia. As a matter of fact, this can also act as a side income to some people. Throughout our operations, in some extent has increased our side income as a full-time student, as we do not have a permanent job to help with my learning. Furthermore, we obtained much experience with selling using this social media platform as we have never done this before. With this we have learn on using the Facebook extensively. Moreover, with Facebook it is easier to engage with customer all around the country. Besides that, with this social media it offers many ways to market one's business to the public eyes. Here we can say that this is the right mechanism to do business activities and be successful with it. This task also taught us, to do business in a more organized and effective way, to improve our marketing skills and increases sales in the process. This include uploading soft sell and hard sell posts through Facebook to market our products. Online sales through social media platforms can greatly improve sales activities and increases income by a lot.