TEMPLATE: SOCIAL MEDIA PORTFOLIO





SOCIAL MEDIA PORTFOLIO

SNA JAPANESE MENTAI RICE

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY & PROGRAMME

SEMESTER

: ACADEMY OF CONTEMPORARY

ISLAMIC STUDIES (ACIS) &

BACHELOR OF MUAMALAT (IC2103P2)

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ACKNOWLEDGEMENT

Assalamualaikum w.b.t.

In the name of Allah, the Most Gracious and the Most Merciful.

Praise be to God and His bounty for being able to complete this task. We are very grateful to Allah SWT for all the opportunities and strength given to us as a group to perform smoothly in every part of the task. It feels great to finally have finished this report for Social Media Portfolio for this subject Principles of Entrepreneurship (ENT530). The success and results of this report require a lot of guidance and help from many people. We experience a lot throughout this process, not only from the aspect of knowledge but also from the aspect of our personality. However, the experience of completing this assignment is invaluable and makes us a patient and disciplined person to complete this assignment.

In completing the assignment, we had to take help and guidance from one of our respected lecturers who recorded millions of thanks. As the completion of this assignment is very pleasing to us, we would like to express our deepest appreciation to the beloved lecturer Dr Nor Harlina binti Abd Hamid for providing some good guidelines for assignments throughout many consultations. A special thanks also to the group members Aisyah binti Harun and Nurul Syifa binti Mahmad Zamri for completing the task well and fully.

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EXECUTIVE SUMMARY

This is an assignment about a business opportunity related to the venture that must be completed by the student. Each student must run each business according to their wants and desires, as well as their interests. For example, we have sold Mentai Rice which is a homemade food product as a filling for this business subject. Our company is named SNA Japanese Mentai Rice. Where we sell a popular type of food from Japan.

In addition, each student couple also needs to register their business in several registration systems such as Go-Ecommerce registration, MyENT certificate and SSM registration. This assignment will also discuss some components in the business run by each pair of students such as business name, business address, organization chart, mission, vision, product description and price list of items sold in the business.

Furthermore, this assignment will describe how we run this business. Each pair of students will market their business on Facebook. They are also free to register as any position in the business like drop shipper, agent or others. The purpose of using the platform is none other than for the marketing strategy of the business carried out. At the same time, the entire sales report and conclusions should be submitted at the end of the assignment. Thanks to everyone involved in making this final report a success.

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1.1 Go-Ecommerce Certificate





1.2 MyEnt Certificate





1.3 SSM Registration

(Sole Proprietorship & Partnership)





DATUK NOR AZIMAH ABDUL AZIZ

Pendaftar Perniagaan Semenanjung Malaysia



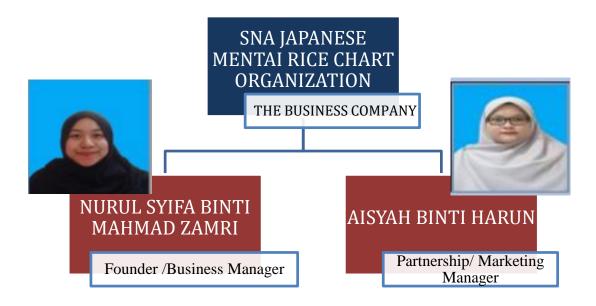
2.0 INTRODUCTION OF BUSINESS

2.1 Name and Address of Business

Name	SNA Japanese Mentai Rice
Address of business	

2.2 Organizational Chart

This business is a partnership business. The name is SNA Japanese Mentai Rice. It's a new company and running on a small scale. As the result, we have two of our employees which is the founder also as a business manager and her partnership as a marketing manager.



2.3 Mission / vision

- The mission: to become one of Bumiputera's company that serve the good and delicious of Japanese food in Malaysia; to open a restaurant serving a variety of famous Japanese food
- The vision is to be among the leading sellers of Japanese food is known in Malaysia and internationally

2.4 Descriptions of products



Figure 2.4.1: The product of Japanese Food, Mentai Rice by SNA

In this food business, we sell Japanese food known as mentai rice. This food is a special menu from Japan also known as Mentaiko. This menu consists of the ingredients which is mentai sauce. This sauce has a sour, creamy and slightly spicy taste and is very suitable for the taste of this food. In Malaysia, this mentaiko is found stuffing in the rice is found in chicken, salmon, shrimp, octopus, seaweed, crabstick and also rice from special rice.



Figure 2.4.2: The signature menu, Chicken Teriyaki Mentai Rice by SNA

This is our signature menu called Chicken Teriyaki Mentai Rice. Every time we sell it, customers must choose to buy this menu over other menus because chicken is really popular. The menu contains

teriyaki sauce made from soy sauce (shoyu), sake and granulated sugar. In this signature menu, we provide two size of box which is small and big.



Figure 2.4.3: One of our product, Chuka Idako Mentai Rice by SNA

Furthermore, our menu is also one of the new menus that is often welcomed every time we open an order. This menu is called Chuka Idako which in Japanese is baby octopus. The way it is prepared can be said to be quite simple compared to the others. But the price is quite expensive because the baby octopus is less on the market. However, the spicy sweet taste of this menu has made this menu have its own fans. In this menu, we provide only one big size of box for sell to the customers.



Figure 2.4.4: Our New Menu, Salmon Mentai Rice by SNA

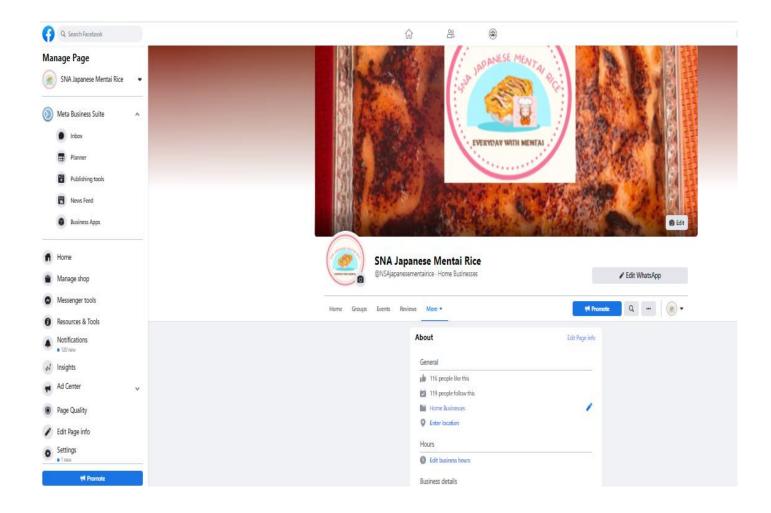
This is our latest menu, Salmon Mentai Rice. Due to customer demand, we are launching this product soon. This Salmon Mentai Rice has the same ingredients as our signature menu, Chicken Mentai Rice. What differentiates it is the main ingredient which is the raw material dish. We hope to continue to thrive and grow well and famous after launching this new menu by SNA Japanese Mentai Rice. For this menu, same with chuka idako, we only have one big size of box.

2.5 Price list

Name of Mentai Rice	Price (RM)
Chicken Teriyaki	Small: RM8
	Big: RM15
Chuka Idako	Big: RM19
Salmon Mentai	Big: RM23

3.0 FACEBOOK (FB)

3.1 Creating Facebook (FB) page



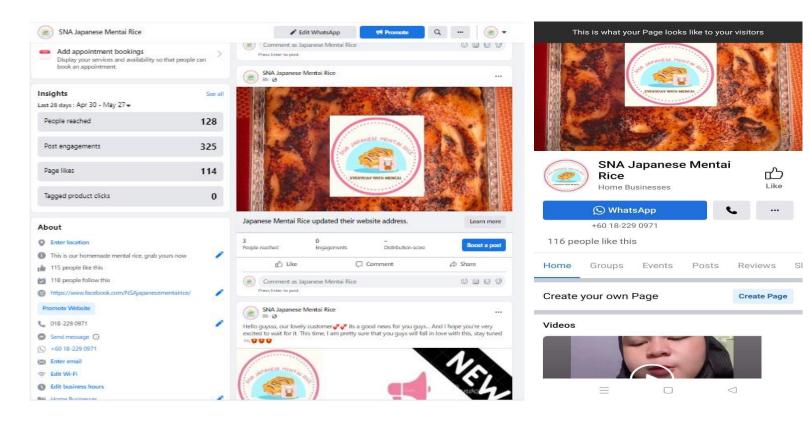


Figure 3.1.1 Facebook page of SNA Mentai Rice

3.2 Customizing URL Facebook (FB) page

This is the link of SNA Japanese Mentai business page:

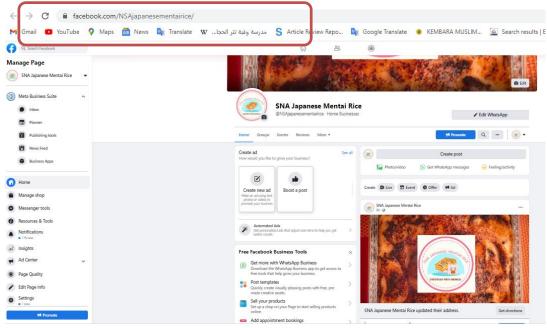
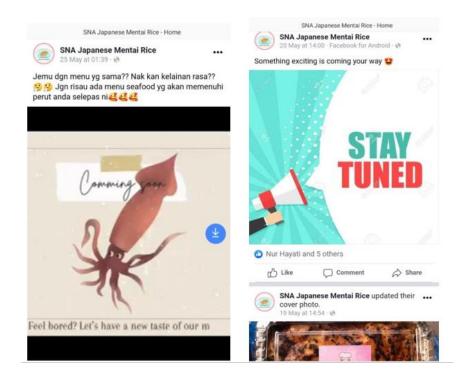


Figure 3.2.1: The link of Facebook Page SNA Japanese Mentai Rice

https://www.facebook.com/NSAjapanesementairice/

3.3 Facebook (FB) post – Teaser

This is our 4 teaser in SNA Japanese Mentai Rice Facebook Page



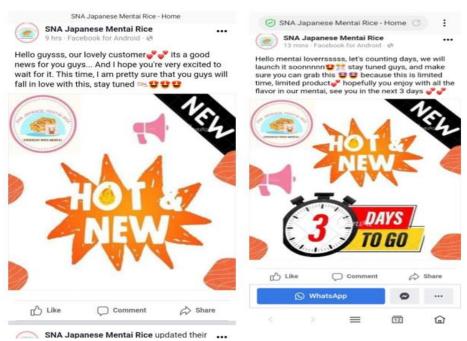
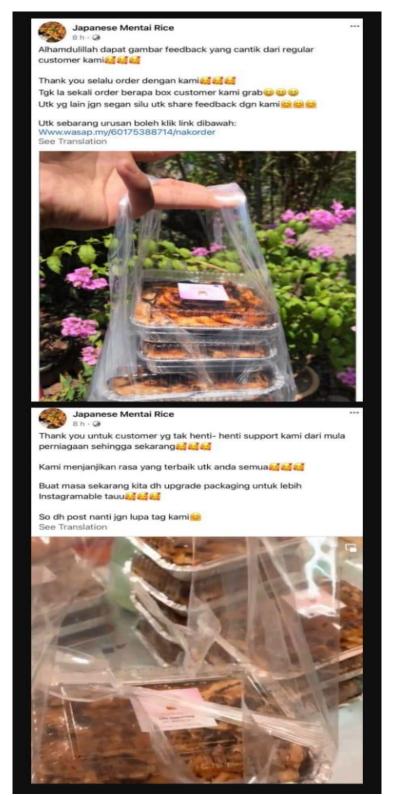
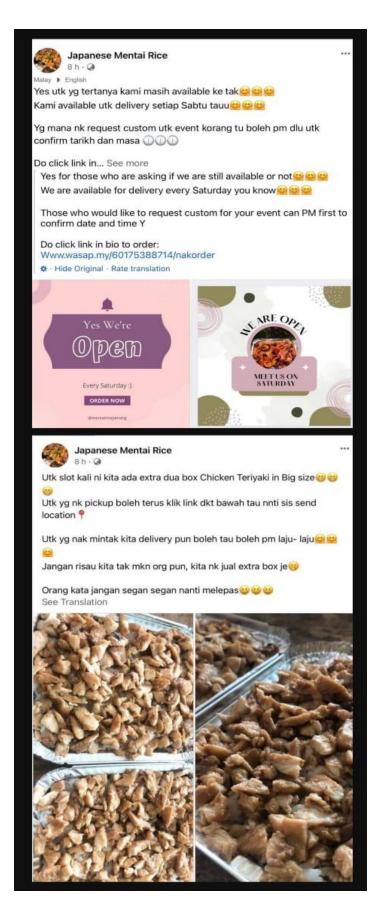


Figure 3.3.1: The Teaser of SNA Japanese Mentai Rice

3.4 Facebook (FB) post – Copywriting (Hard sell)





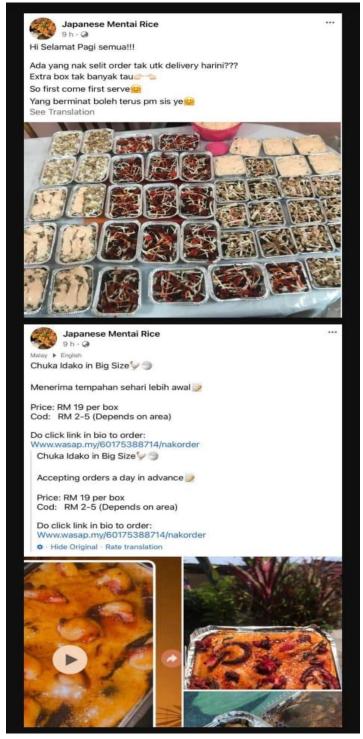


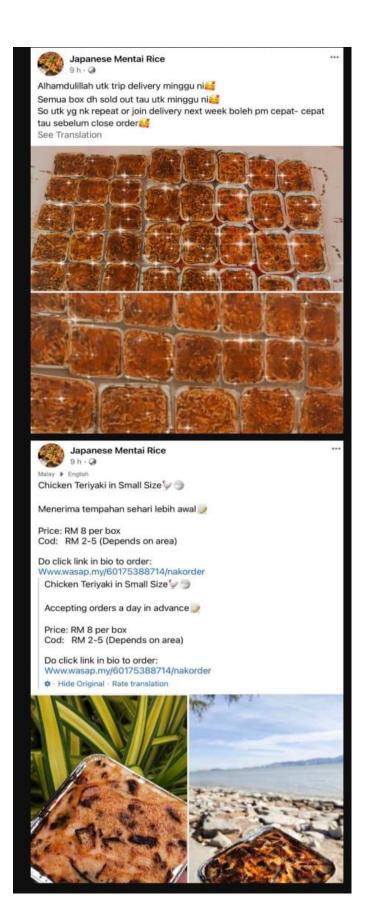










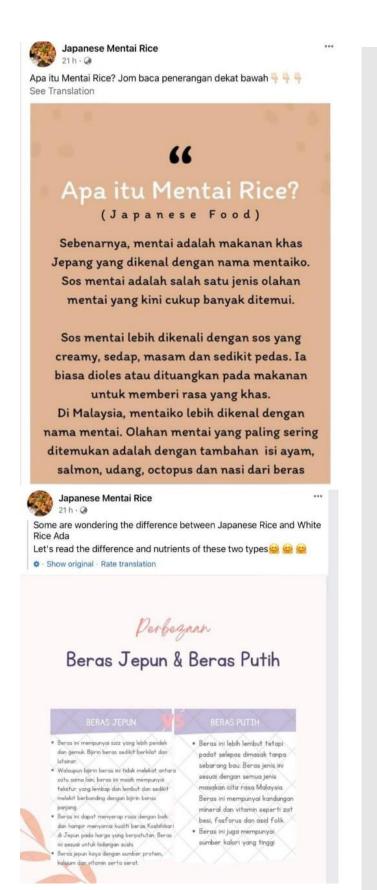




3.5 Facebook (FB) post – Copywriting (Soft sell)











baby octopus dengan minyak bijan dan beberapa bahan lain. Rasa mania pedas dari chuka idako itu membolehkannya mempunyai





Cara Penyediaan Mentai Rice Chuka Idako:

- > Mempunyai tiga lapisan yang lengkap
- > Lapisan pertama dihidangkan dengan nasi , seaweed, isi ketam dan sos mentai dan terus di bakar
- > Lapisan kedua disusun dengan chuka idako (octopus)
- > Lapisan ketiga ditutupi dengan sapuan sos ke atas chuka idako dan dibakar sekali lagi utk lebih garing. See Translation



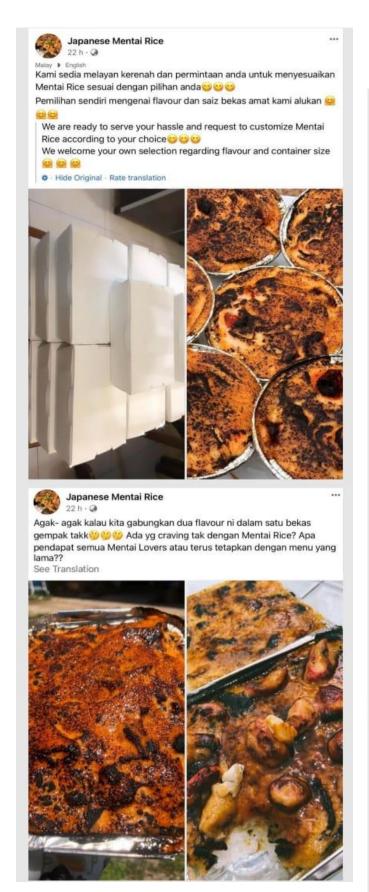


Ada yang rambang mata nak buat pilihan untuk order @ @ @ Buat masa sekarang utk chicken teriyaki 🦤 kita dah ada dua pilihan saiz tau!

Utk menu baru kita which is chuka idako & cuma available dalam saiz besar tau!

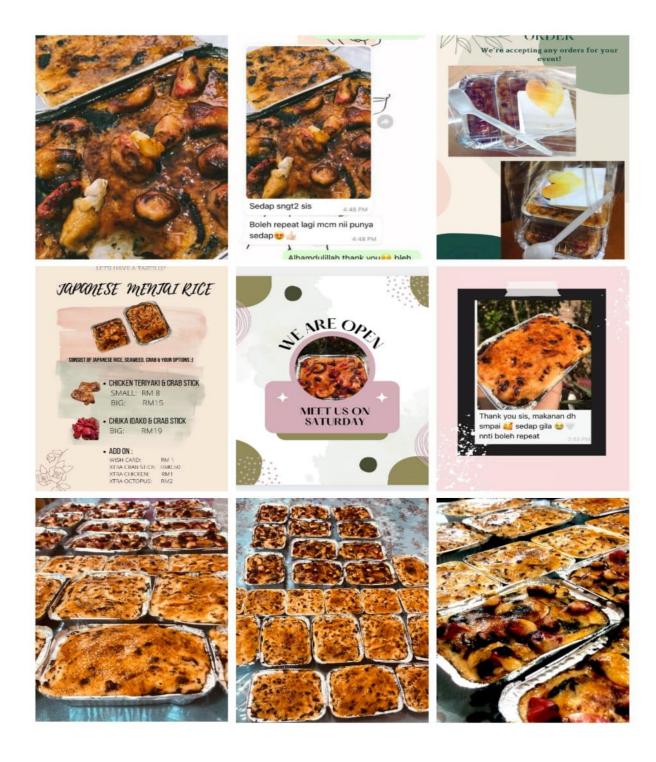
See Translation



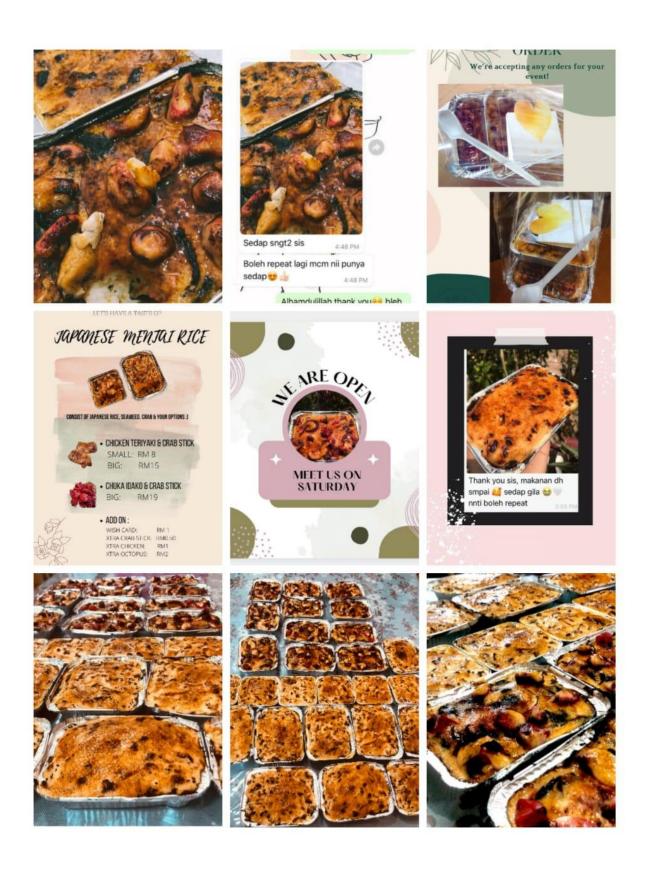




3.6 Relevant graphics to each post/copywriting







3.7 Sales Report



Go-eCommerce

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
ROZDHA GLOBAL EMPIRE	29/05/ 2022	offline			158				4 big chicken mentai rice: rm60 4 big chuka Idako: RM76 1 small chicken Mentai Rice: rm 8 Cod 3 + 3 + 2 + 4 + 2= 14	29/05/ 2022
ROZDHA GLOBAL EMPIRE	29/05/ 2022	expen ses				Goods	Raw material	51	raw materials	29/05/ 2022

The list of Customers

Name of Customers	Umar Saifuddin			
Address	No 288 Simpang Empat Permatang Buloh, 13200, Kepala			
	Batas, Pulau Pinang.			
Payment Method	Transfer Money			
	Thank You, Here's your transaction details.			
	Successful Ref680051596 20 May 2022, 09:38:27 pm			
	To Account Number Recipient Name 07043026892806 NURUL SYIFA BINTI MAHMAD ZAMRI			
	Transfer Type Bank Name To Other Banks BANK ISLAM MALAYSIA BERHAD			
	Transfer Method Payment Type DuitNow to Account Fund Transfer			
	When			
	Date Repeat Today No			
	Amount MYR17.00 Bank charges MYR0.00			
	Transaction Instruction Recipient Reference mental rice			
	Total MYR17.00			
	Note: This is computer generated and no signature is required.			
Order	1 Big size of Chicken Mentai Rice: RM15			
Delivery method	RM2 – COD Charge			
Total Sale	RM17			

Name of Customers	Nurul Izzah		
Address	No 741 Simpang Empat Permatang Buloh, 13200 Kepala		
	Batas, Pulau Pinang.		
Payment Method	Maybank		
	DuitNow Transfer Successful		
	Reference ID 1Jan 2022, 4:12 PM		
	Beneficiary name NURUL SYIFA BINTI MAHMAD ZAMRI		
	Beneficiary account number 0704 3026 8928 06		
	Receiving bank BANK ISLAM MALAYSIA		
	Recipient reference mentai		
	Amount RM 19.00		
	Note: This receipt is computer generated and no signature is required.		
Order	1 Big size of Chicken Mentai Rice: RM15		
Delivery method	RM4 – COD Charge		
Total Sale	RM19		

Name of Customers	Nur Khadijah Syafiqah			
Address	No, 71 Lorong Sena jaya, Taman Sena Jaya, 13200			
	Kepala Batas, Pulau Pinang.			
Payment Method	TRANSACTION TYPE			
	DuitNow Transfer			
	TRANSFER FROM			
	157447039746			
	TRANSFER TO			
	07043026892806			
	BENEFICIARY NAME			
	NURUL SYIFA BINTI MAHM			
	AMOUNT			
	RM 40.00			
Order	2 Big size of Chuka Idako Mentai Rice: RM38			
Delivery method	RM2 – COD Charge			
Total Sale	RM40			

Name of Customers	Nurul Sabrina			
Address	The Vape Shop, 11500, Ayer Itam, Pulau Pinang			
Payment Method	Successful Ref 661144016	02 May 2021, 10:23:23 pm		
	Transfer From 7619055513	Amount MYR 64.00		
	Account Type Saving Account-i	Bank Charges MYR 0,00		
	Beneficiary Name NURUL SYIFA BINTI MAHMAD ZAMRI			
	Beneficiary Bank BANK ISLAM MALAYSIA BERHAD			
	Beneficiary Account Number 07043026892806			
	Recipient Reference			
	Other Payment Details			
Order	1 Big size of Chicken Mentai Rice: RM15			
	2 Big Size of Chuka Idako Mentai Rice: RM3	8		
	1 Small size of Chicken Mentai Rice: RM8			
Delivery method	RM3– COD Charge			
Total Sale	RM64			

Name of Customers	Ainul Zahidah			
Address	No 4, Lorong Taman Sri Serdang, Kepala Batas, Pulau			
	Pinang.			
Payment Method				
	Thank You, Here's your receipt. Maybank			
	GIRO/DuitNow Transfer Successful			
	Reference ID 972406263M 02 Apr 2022 14:45:48			
	Beneficiary Name Nurul Syifa			
	Beneficiary Account Number 07043026892806			
	Receiving Bank BANK ISLAM MALAYSIA			
	Recipient Reference Mentai rice Ainul			
	Payment Details Thank you			
	Amount RM 18.00			
	Note: This receipt is computer generated and no signature is required.			
	Malayan Banking Berhad (Co. Reg. : 196001000142) Maybank Islamic Berhad (Co. Reg. : 200701029411)			
Order	1 big size of Chicken Mentai Rice: RM15			
Delivery method	RM3 – COD Charge			
Total Sale	RM18			

No	SUBJECT	CALCU	CALCULATION		
1	Business Capital		-		
2	Cost Price for	Small	Small RM4		
		Big	RM8		
		Big	RM11		
3	Selling Price per Unit	Small	RM8		
		Big	RM15		
		Big	RM19		
4	Total Sales	RN	RM144		
5	Total Number of Customers		5		
6	Total Profit	(RM8xRM4	(RM8xRM4) + (RM11x4)		
		+(R)	+(RM4x1)		
		= RM51	= RM51		
		RM144-RM51			
		Total Profit = RM91			
7	Delivery Charge	R	RM 14		
8	Total	RN	RM158		

Table 1: The Calculation sales report of SNA Japanese Mentai Rice

There are a few things in the table above that we will go through in more detail. For starters, our business project of selling home -cooked food certainly requires capital. After researching everything, we found that this business is still profitable. This is because many customers want to try the menu we provide for sale.

Consequently, the selling price per unit is divided into 3 categories: small size for one price while large size there are two different prices according to the menu. The capital price is RM4 for small containers and the price for large containers for two types is RM8 and RM11. This is a different string than the price of different raw material prices.

Furthermore, the total sales are RM158 including shipping costs. After deducting the shipping cost of RM17, the actual sales revenue is RM141. Each delivery is charged differently according to their area of residence. After calculate based on the table, our total profit is RM93.

4.0 CONCLUSION

In conclusion, we feel very grateful that we were able to complete this business plan in the allotted time. Throughout this business plan, we have gained a lot of knowledge on how to do business planning and through many new experiences. Being a part of this business plan, it is very rewarding and inspiring for all of us to start in the future as all the preparatory steps in the areas of administration, operations, finance, digital and marketing management that we have learned and understood. We also hope to achieve high profits in this case of business involvement and enter the market more easily if there is creativity to reap profits in the business. We are also ambitious to expand this branch of business in the future. We would also like to thank for the cooperation given by the group members and lecturers who are willing to assist in providing guidance to complete this assignment correctly and in accordance with the prescribed format.