



SOCIAL MEDIA PORTFOLIO

MK Chocotub

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY & PROGRAMME : ACIS/IC210

SEMESTER : 3

NAME : MUHAMMAD KAMAL ARIFFIN BIN

JAMALLUDDIN

: MUHAMMAD MUIZZUDDIN BIN

MOHAMMAD MUKHLIS

LECTURER : DR. NOR HARLINA BINTI ABD HAMID

ACKNOWLEDGEMENT

First and foremost, we would like to praise to Allah for giving us the strength and because of His blessing, we finally managed to accomplish this assignment. Without His blessing, we wouldn't have gone this far. This assignment cannot complete without effort and co-operation from our group member, which are consist of Muhammad Kamal Ariffin Bin Jamalluddin and Muhammad Muizzuddin Bin Mohammad Mukhlis. We always work hard to produce a good assignment with our full commitment and responsibility.

Therefore, we would like to acknowledge with thanks to our lecture Dr. Nor Harlina Binti Abd Hamid because without her guide our assignment cannot be done properly like this. She always gives us supports and guide on how to do our assignment in purpose to produce a good outcome. She inspired us greatly to work in this project. We also like to thank her for teaching us in this course.

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EXECUTIVE SUMMARY

MK Chocotub is a sub business under Nims Chocotub and based on Shah Alam, Selangor. This business sells product call Crispy Choco Tub and well-known product in 21st century. It is because the product is a chocolate-based cereal in a tub. This brand start with the name Crispy Choco Jar because the origin is in the jar and 2 years later, the brand change into Crispy Choco Tub. This business is sole proprietorship and selling product as main activities. This business sells a total of 6 variety of chocotub starting from RM13-RM16. The ingredients use only premium chocolate and selected cereals. The platform that we use to promote this project using Facebook Page. By promoting in Facebook Page, we are using 3 main elements to promote our business which is teaser, copywriting hard sells and copywriting soft sells. Last but not least, our sales report was attaching as a prove of our selling activities. For this project, both of us have bought 5 tubs of Crispy Choco Tub from the stockist and were sold out, bringing the total sales to RM74. As a result, there is no remaining Crispy Choco Tubs stock.

I. Go-Ecommerce Registration





Certificate of Completion

This acknowledges that

Muhammad Muizzuddin Bin Mohammad Mukhlis

has successfully completed

eUsahawan Course Level 1 – Go Digital

organised by



This is a digital-generated certificate. No signature is required

II. MyENT Certificate



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022912511

Nama : Muhammad Kamal Ariffin Bin Jamalluddin

Program Pengajian : SARJANA MUDA MUAMALAT (KEPUJIAN)

Fakulti : Academy of Contemporary Islamic Studies (ACIS)

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Hybrid Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga : No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com/MK-Chocotub-113446848023991

Alamat Premis Perniagaan : No.24, Jln Gebang Tiga, 18/16C, Seksyen 18,40200 Shah Alam, Selangor

Tarikh Mendaftar : 16 May 2022
Tarikh Kemaskini : 28 May 2022
Tarikh Cetak : 28 May 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

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Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

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Fakulti : Academy of Contemporary Islamic Studies (ACIS)

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga : 1 April 2022 - 1 Jun 2022

No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com/MK-Chocotub-113446848023991

Alamat Premis Perniagaan : -

Tarikh Mendaftar : 22 May 2022

Tarikh Kemaskini :

Tarikh Cetak : 22 May 2022

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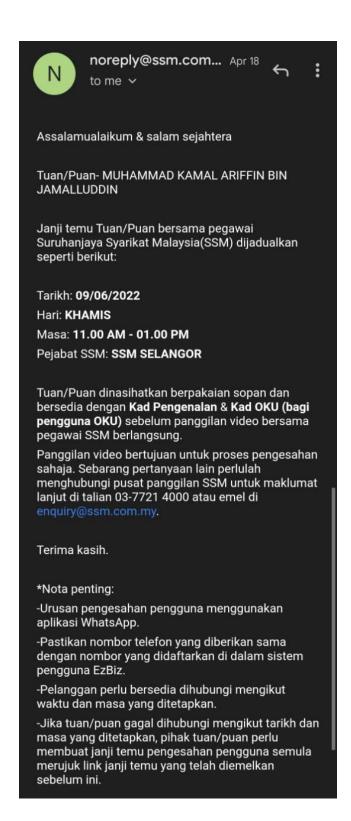
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III. SSM Registration





Assalamualaikum & salam sejahtera

Tuan/Puan- MUHAMMAD MUIZZUDDIN BIN MOHAMMAD MUKHLIS

Janji temu Tuan/Puan bersama pegawai Suruhanjaya Syarikat Malaysia(SSM) dijadualkan seperti berikut:

Tarikh: 08/06/2022

Hari: RABU

Masa: **09.00 AM - 11.00AM** Pejabat SSM: **SSM SELANGOR**

Tuan/Puan dinasihatkan berpakaian sopan dan bersedia dengan **Kad Pengenalan** & **Kad OKU (bagi pengguna OKU)** sebelum panggilan video bersama pegawai SSM berlangsung.

Panggilan video bertujuan untuk proses pengesahan sahaja. Sebarang pertanyaan lain perlulah menghubungi pusat panggilan SSM untuk maklumat lanjut di talian 03-7721 4000 atau emel di enquiry@ssm.com.my.

Terima kasih.

- *Nota penting:
- -Urusan pengesahan pengguna menggunakan aplikasi WhatsApp.
- -Pastikan nombor telefon yang diberikan sama dengan nombor yang didaftarkan di dalam sistem pengguna EzBiz.
- -Pelanggan perlu bersedia dihubungi mengikut waktu dan masa yang ditetapkan.
- -Jika tuan/puan gagal dihubungi mengikut tarikh dan masa yang ditetapkan, pihak tuan/puan perlu membuat janji temu pengesahan pengguna semula merujuk link janji temu yang telah diemelkan sebelum ini.

1.0 INTRODUCTION OF BUSINESS

1.1 Name and Address of Business

This business call MK Chocotub and sub business under Nims Chocotub. Based on Shah Alam since 2022. This business sells a chocolate-based cereal in a tub. This product is a big hit since their first manufacture in 2014. This brand start with the name Crispy Choco Jar because the origin is in the jar and 2 years later, the brand change into Crispy Choco Tub. This product use only premium chocolate. The taste is very different with other competitors because the chocolate gives a rich taste on it. Besides that, the main ingredients are cereals that contain 6 types of cereals which is Coco Ball, Coco Rice, Mini Coco Crunch, N's Cereal, Choco Cluster and Coco Krisp. Besides that, this product contains premium chocolate including vegetable oil which make the thickness of chocolate is bearable. The tub of this product is very attractive and versatile. It is because this product is guaranteed by the company based on their 6 years in this industry. The total weight of each Choco Tub is roughly around 270 grams – 300 grams. By that, it gives satisfaction to the customer because the weight and the price is affordable for customer.

Types	Detail
Name of Business	MK Chocotub
Business Address	
Business Email	
Contact number	
Form of Business	Sole Proprietorship
Main Activities	Selling product
Date of Commencement	1 st May 2022
Name of Bank	Bank Islam
Account Number	

1.2 Organisation Chart



1.3 Vision and Mission

Vision

To make Chocotub as the number one snack in Malaysia by 2030

Mission

Expand the network of agents and stockists to strengthen the country's industrial sector

1.4 Descriptions of Product

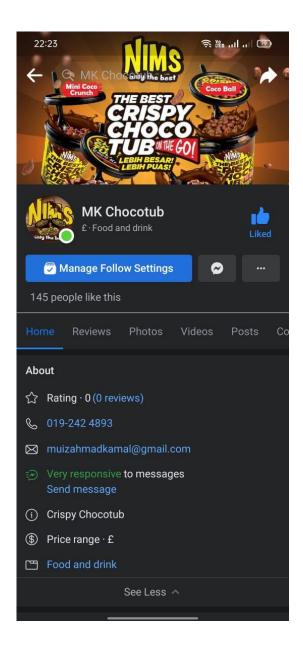
Item	Detail				
Coco Rice	Filled with bubble rice cereal, premium chocolate, and weight around 270g-300g				
Coco Ball	Filled with chocolate ball cereal, premium chocolate, and weight around 270g-300g				
Coco Krips	Filled with cookies krips, premium chocolate, and weight around 270g-300g				
Mini Coco Crunch	Filled with mini coco crunch cereal, premium chocolate, and weight around 270g-300g				
Choco Cluster	Filled with cornflakes, premium chocolate, honey, oat, cranberries and weight around 270g-300g				
N's Cereal	Filled with N's shape cereal, premium chocolate, and weight around 270g-300g				

1.5 Price List

Price List						
Item	Price					
Coco Rice	RM 13					
Coco Ball	RM15					
Coco Krips	Rm15					
Mini Coco Crunch	RM15					
Choco Cluster	RM15					
N's Cereal	Rm15					

2.0 FACEBOOK (FB)

2.1 Facebook Page



2.2 URL Facebook Page

https://www.facebook.com/MK-Chocotub-113446848023991

2.3 Facebook (FB) Post – Teaser

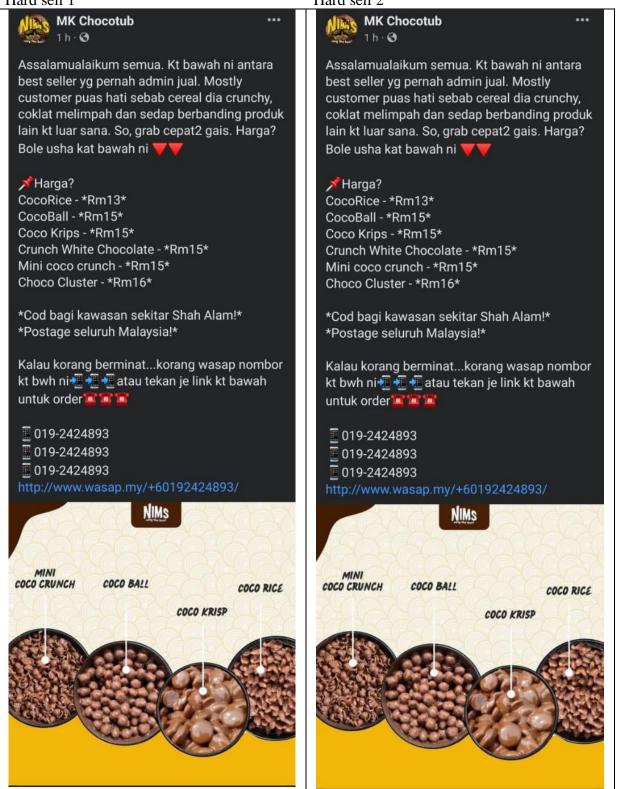




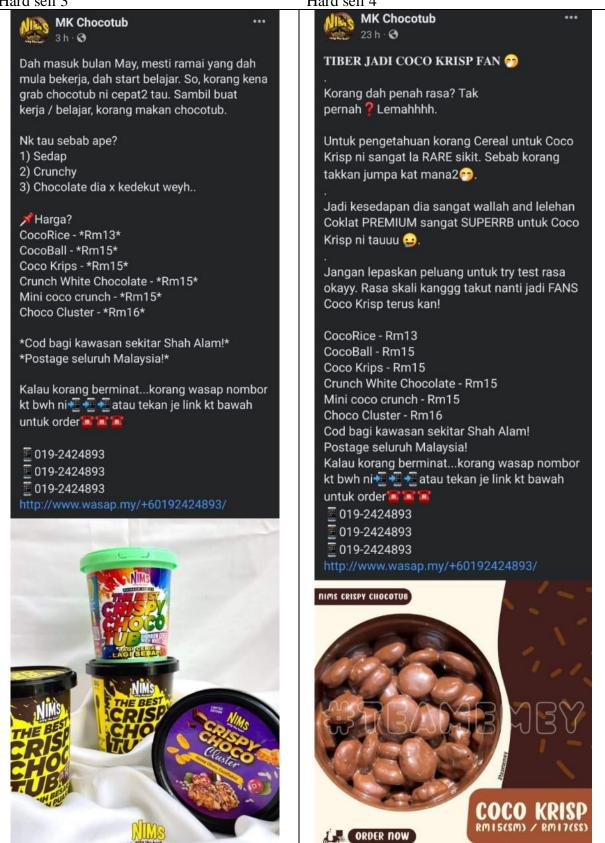




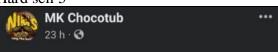




Hard sell 3 Hard sell 4



Hard sell 6 Hard sell 5



Feeling exhausted, burnout, stress? Nak self reward selepas penat kerja siang malam?

Tahukah anda, amalan memakan coklat dapat merembeskan hormon endorfin ke dalam otak yang merangsang emosi gembira, sekali gus mengatasi masalah kemurungan secara semula jadi.

Semuanya ada pada Crispy Chocotub. Kerangupan topping dan kemanisan coklat buat anda lupa pada segala masalah yang dihadapi. Cubalah Crispy Chocotub!

CocoRice - Rm13 CocoBall - Rm15 Coco Krips - Rm15

Crunch White Chocolate - Rm15

Mini coco crunch - Rm15

Choco Cluster - Rm16

Cod bagi kawasan sekitar Shah Alam!

Postage seluruh Malaysia!

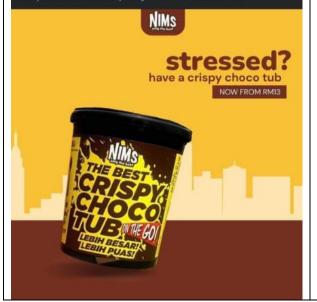
Kalau korang berminat...korang wasap nombor kt bwh ni 📲 📲 atau tekan je link kt bawah untuk order 💻 💻 🝱

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http://www.wasap.my/+60192424893/





Teringin nak makan something sweet bersalut coklat? Cari benda yang cepat dimakan dan dapat bagi tenaga lepas berbuka nanti?

No worries! Crispy Chocotub kan masih ada. Ia makanan yang "ready to eat."

Kerangupan cereal dan kemanisan coklatnya buat anda lupa pada segala masalah yang dihadapi.

Jom dapatkan Crispy Chocotub anda hari ini.

CocoRice - Rm13 CocoBall - Rm15

Coco Krips - Rm15

Crunch White Chocolate - Rm15

Mini coco crunch - Rm15

Choco Cluster - Rm16

Cod bagi kawasan sekitar Shah Alam!

Postage seluruh Malaysia!

Kalau korang berminat...korang wasap nombor kt bwh ni 📲 📲 atau tekan je link kt bawah

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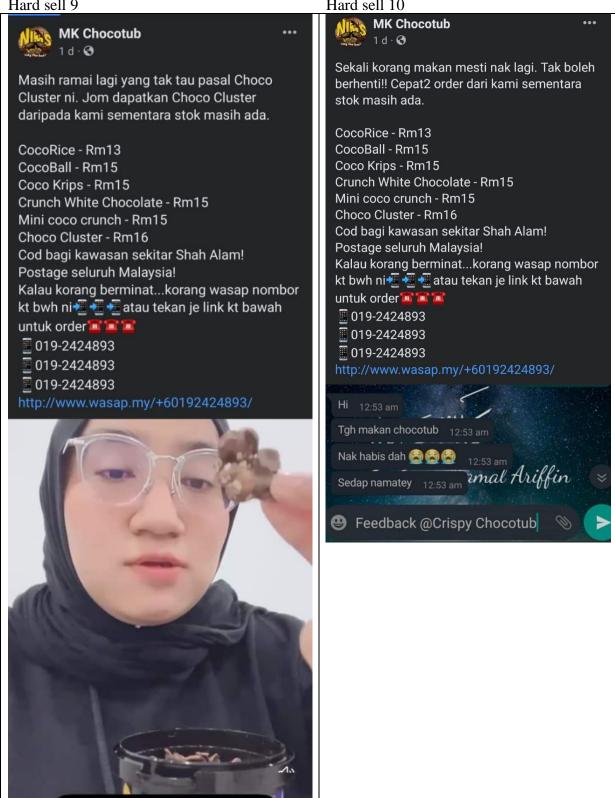
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Hard sell 7 Hard sell 8

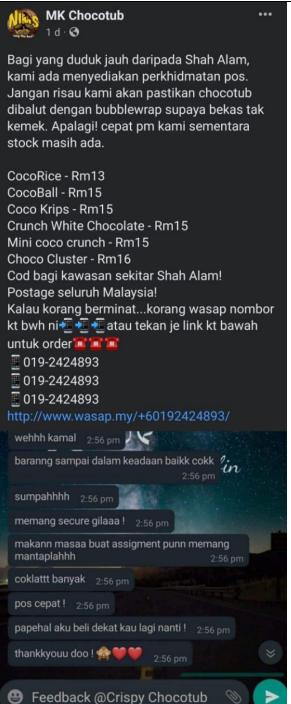


Hard sell 9 Hard sell 10

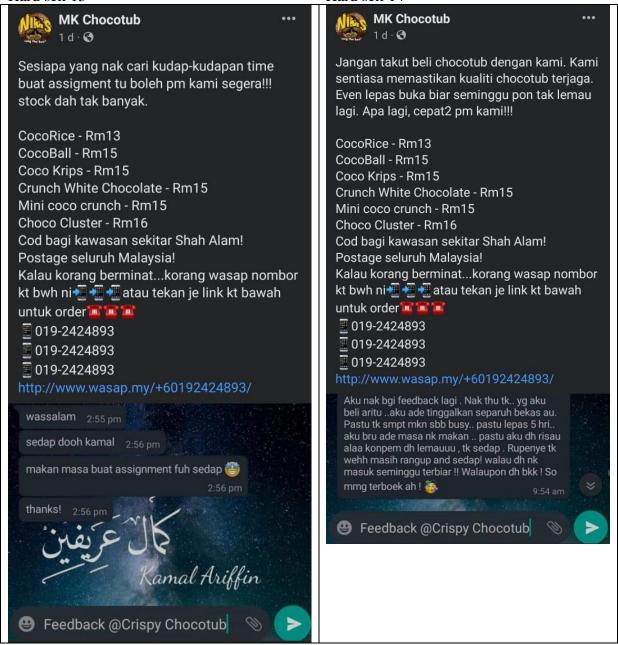


Hard sell 12

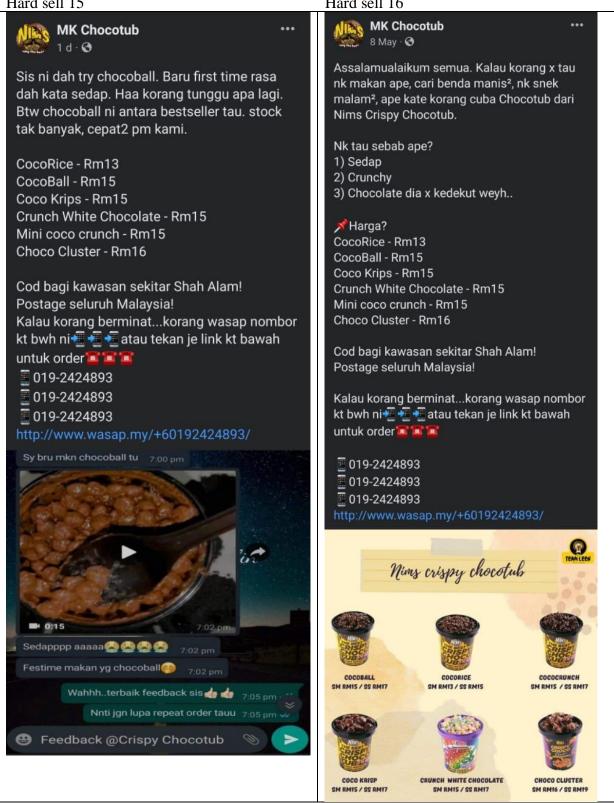




Hard sell 13 Hard sell 14



Hard sell 15 Hard sell 16



2.5 Facebook (FB) Post – Copywriting (Soft sell)



Soft sell 3 Soft sell 4



NOAT PUASA di bulan Ramadan :

نَوَيْتُ صَوْمَ غَدِ عَنْ أَدَاءِ فَرْضِ شَهْرٍ رَمَضَانَ هذِهِ السَّنَةِ لِلهِ تُعَالَى

NAWAITU SHAUMA GHODIN 'AN ADAA'I FARDHI SYAHRI ROMADHOONA HAADZIHIS SANATI LILLAHI TA'ALA

Maksudnya : Sahaja aku berpuasa esok hari untuk menunaikan fardhu di bulan Ramadhan tahun ini, karena Allah Ta'ala. Aamiin

Membaca niat puasa di bulan Ramadan adalah WAJIB dan niat puasa Ramadan ini boleh di baca setelah selesai solat tarawih atau sebelum waktu imsak.

Semoga perkongsian ini memberi manfaat kepada yang nampak posting ni dengan pesanan "puasa ke tu ?"





DOA BERBUKA PUASA di bulan Ramadan :

•••

اَللَّهُمَّ لَكَ صُمْتُ وَبِكَ آمَنْتُ وَعَلَىّ رِزْقِكَ أَفْطَرْتُ بِرَحْمَتِكَ يَاأْرُحُمَ الرَّاحِمِينَ

ALLAHUMMA LAKASUMTU WABIKA AAMA TU WA'ALAA RIZQIKA AFTHORTU BIROHMATIKA YAA ARHAMAR ROOHIMIIN

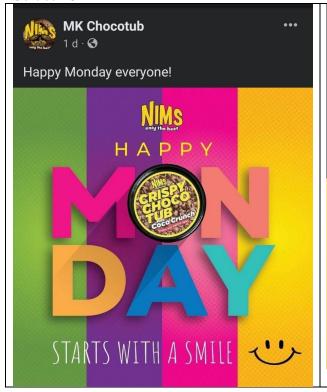
Maksudnya : Ya Allah kerana-Mu aku berpuasa, Dengan-Mu aku beriman, kepada-Mu aku berserah dan dengan rezeki-Mu aku berbuka (puasa) dengan rahmat-Mu, Ya Allah Tuhan Maha Pengasih. Aamiin

Membaca doa berbuka puasa di bulan Ramadan adalah SUNAT dan doa berbuka puasa Ramadan ini boleh di baca sebelum menjamah makanan.

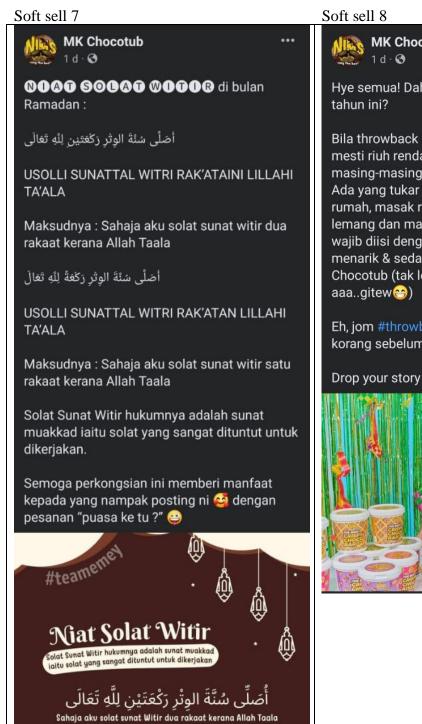
Semoga perkongsian ini memberi manfaat kepada yang nampak posting ni 😂 dengan pesanan "puasa ke tu ?" 😀



Soft sell 5 Soft sell 6







أَصَلَى سُنَّةَ الوِتْرِ رَكْعَةً لِلَّهِ تَعَالَ Sahaja aku solat sunat Witir satu rakaat kerana Allah Taala



Soft sell 9 Soft sell 10



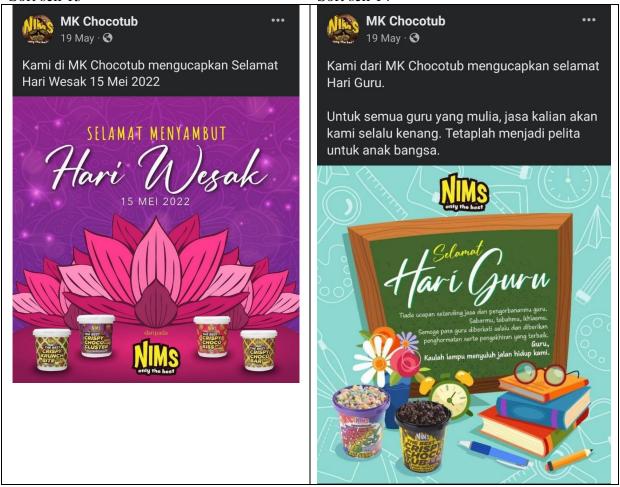


Soft sell 11 Soft sell 12





Soft sell 13 Soft sell 14

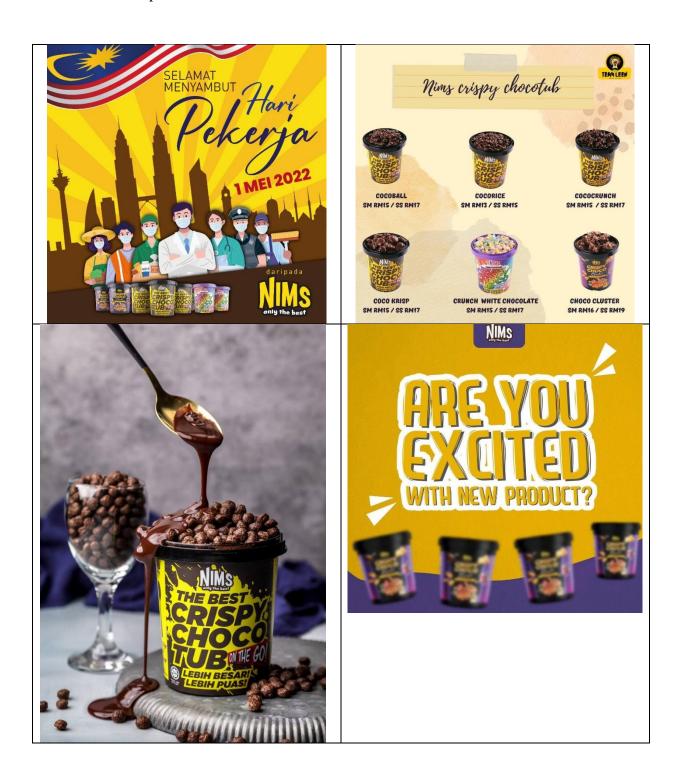


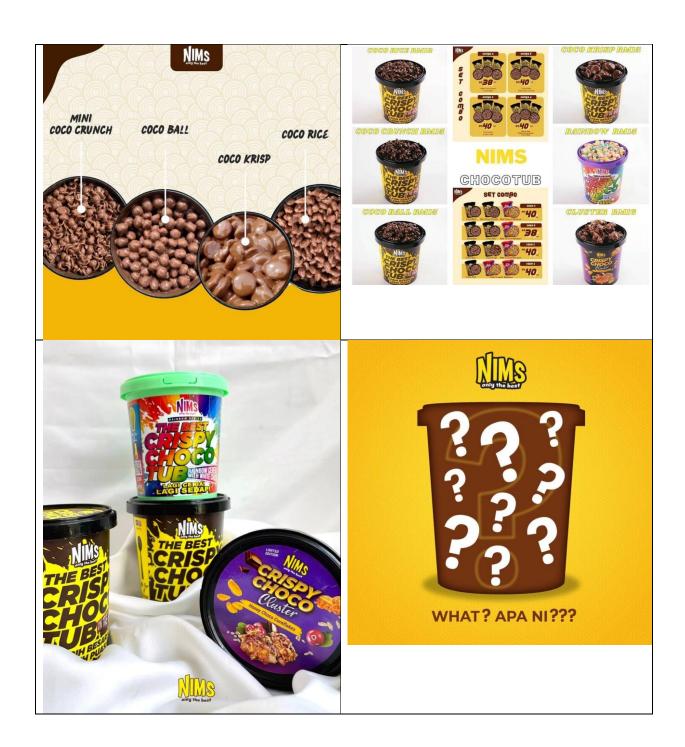
Soft sell 16

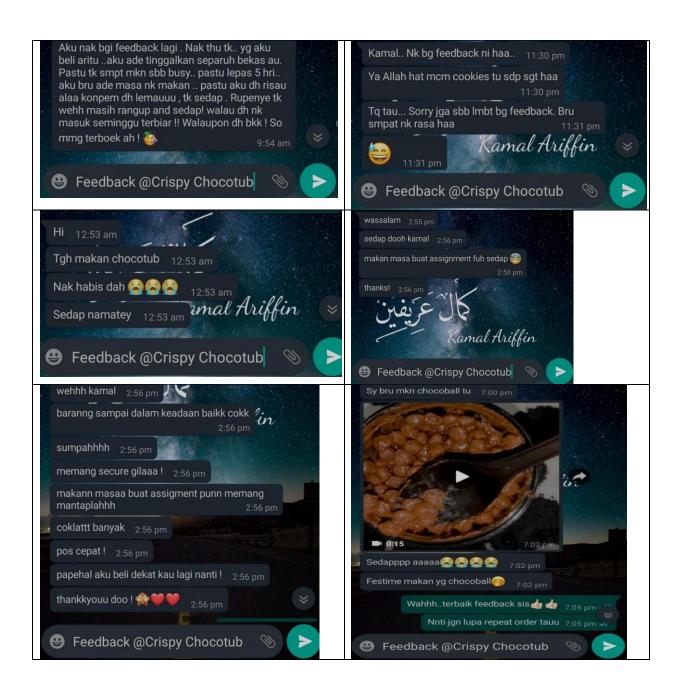




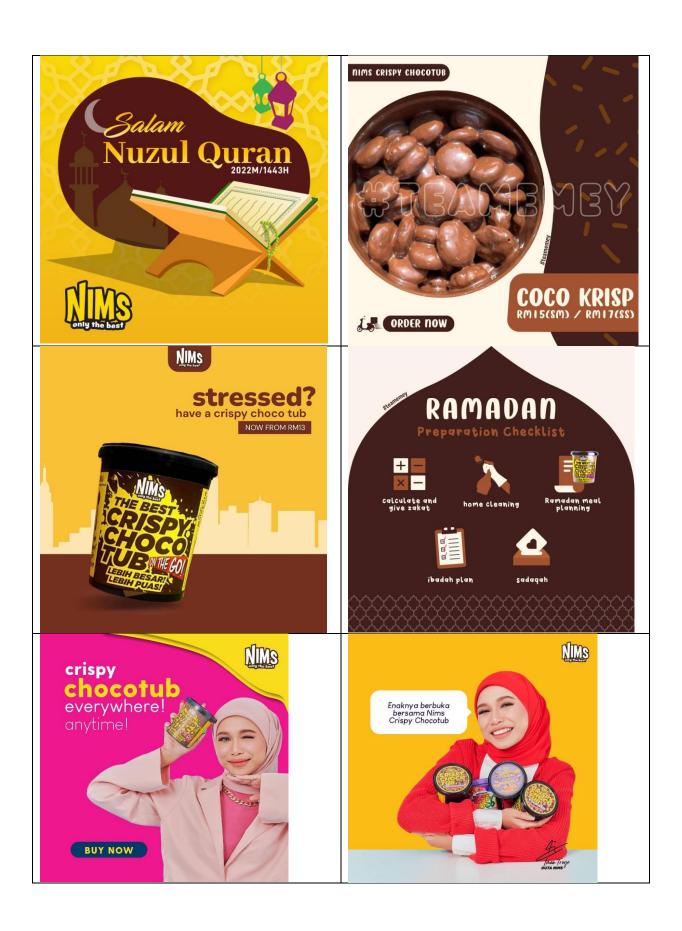
2.6 Relevant Graphics



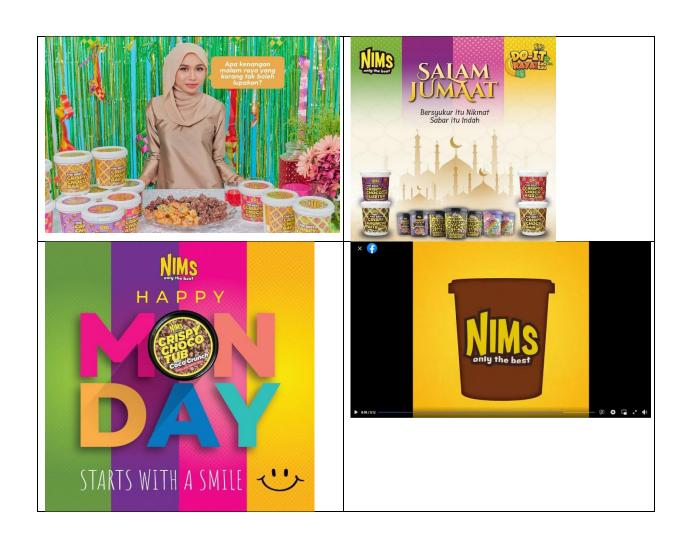


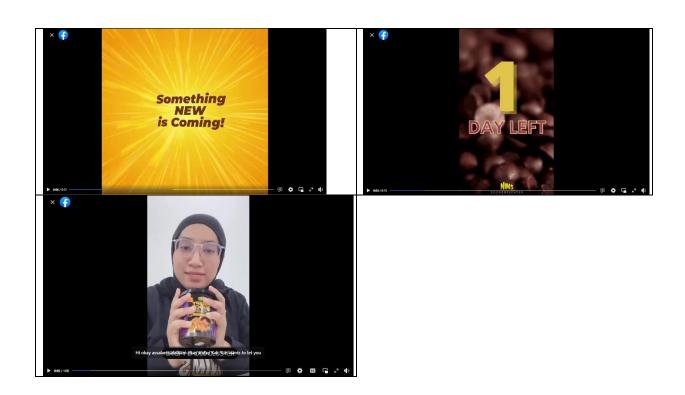








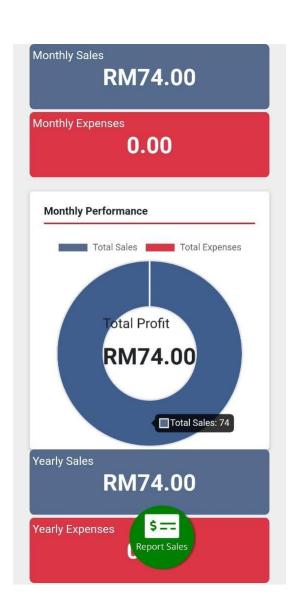


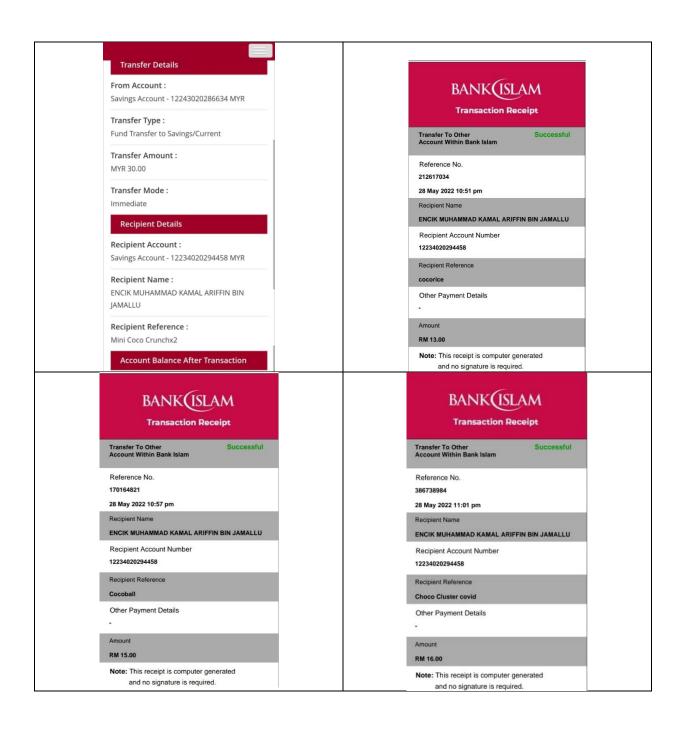


2.7 Sales Report

Go-eCommerce

Business Name	Date	Typ e	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Created At
MK Chocotub	06/05/2 022	onli ne	Social Media		30				Mini Coco Crunchx2	29/05/20 22
MK Chocotub	12/05/2 022	offli ne			13				Cocorice	29/05/20 22
MK Chocotub	18/05/2 022	onli ne	Social Media		15				Cocoball	29/05/20 22
MK Chocotub	24/05/2 022	onli ne	Social Media		16				Choco Cluster	29/05/20 22





3.0 CONCLUSION

In a nutshell Mk Chocotub was a business that sell variety of chocotub from Nims Chocotub. We provide a variety way to buy our product for example customer can come to our house or can request for delivery. To conclude, we gain more knowledge and experience by conducting this business. We learn how to create a business page in Facebook, making teaser for our product and copywriting. Furthermore, it provides benefits not only to our business but also to ourselves, as we are able to keep up with current business trends by not only utilising Facebook but also by using other accessible platforms to improve our IT knowledge and abilities. Then, instead of becoming an out-of-date businessperson, it will help us improve by keeping up with current events in our country. As a result, as a start-up business with a Facebook page, we were able to meet some of our objectives, and we will continue to do so in the future by extending and operating our business through other accessible social media and improving our marketing plan.