



SOCIAL MEDIA PORTFOLIO:

TOTES 'N' THING

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY : FACULTY OF ACCOUNTANCY

PROGRAMME: AC220 - BACHELOR OF ACCOUNTANCY (HONS.)

SEMESTER : 4

NAME : FAZREEN IZLEEN BINTI RAFIDI (2021132127)

ANIS SYAZWANA BINTI MOHAMAD AZHAR (2921149669)

CLASS : AC220B4I

LECTURER : AHMAD ZUHAIRI BIN ZAINUDDIN

ACKNOWLEDGEMENT

In performing our assignments to be this successful, many people have showered us with their continuous support. Thus, we would like to extend our sincere and heartfelt gratefulness towards all respected persons that have helped and give guidelines to us.

First and foremost, we are grateful to Allah SWT who gives us a healthy mental and physical strength during completing this social media report. In addition to that, we would like to extend our deepest appreciation to our lecturer, Sir Ahmad Zuhairi Zainuddin for giving us proper guidance, support and encouragement. He had sacrificed his time to guide us in order to follow the required criteria and will help make necessary corrections when needed.

We also wanted to thank our family and friends as they provided us continuous moral support during this period of completing the report. Not to forget my friends and classmates that shared information, opinion and advice about our social media assignment.

Last but not least, we would like to thank everyone that involves directly or indirectly towards the completion of this social media report. We really appreciate all the support and encouragement received.

EXECUTIVE SUMMARY

Totes 'n' Thing" started when the both of us wanted to make some income to support us financially while we were still studying. We choose to start a business selling tote bags because we find it a burden for students to carry our stuff but still want to be stylish. It is difficult to find a trendy bag that is practical to match our outfits. The brand name "Totes 'n' Thing" is chosen because it is short and simple, meaning it will be easier for people to remember and it is also wonderfully quirky. The name also shows the customer that we will expand our business into other things too in the future instead of just focusing on one product. Our form of business is a partnership owned by both of us, Fazreen Izleen and Anis Syazwana. For the moment, our business only takes place at our home to reduce the cost of rental since we do not have a lot of financial support yet.

We decided to sell "Totes 'n' Thing" through Facebook (FB) because it is a big platform that can help us to reach a lot more people easier. We make posts in our Facebook page according to the creative copywriting of hardsell and softsell to promote the products to the customers. Our business main activity is selling tote bags. We wanted to sell only high-quality products to ensure customer's satisfaction, which is why we always check for defects before delivering "Totes 'n' Thing" to the customer. In addition to that, we will also listen to the feedback and improve our products. It is our mission to sell high-quality tote bags at an affordable price and help customers to carry stuff in versatile bags. Meanwhile our vision is to become one of the big brands to sell tote bags in Malaysia.

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1.0 GO-ECOMMERCE REGISTRATION





Certificate of Completion

This acknowledges that

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has successfully completed

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2.0 MYENT CERTIFICATE



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021132127

Nama : Fazreen Izleen Binti Rafidi

Program Pengajian : SARJANA MUDA PERAKAUNAN (KEPUJIAN)

Fakulti : Faculty of Accountancy

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga : 2 bulan

No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com/totesnthing

Alamat Premis Perniagaan : No. 6, Jalan Dividen Satu 23/6A, Seksyen 23, 40300 Shah Alam, Selang

Tarikh Mendaftar : 16 Nov 2021

Tarikh Kemaskini :

Tarikh Cetak : 16 Nov 2021

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang
dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021149669

Nama : ANIS SYAZWANA BINTI MOHAMAD AZHAR

Program Pengajian : SARJANA MUDA PERAKAUNAN (KEPUJIAN)

Fakulti : Faculty of Accountancy

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga : 2 bulan

No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com/totesnthing

Alamat Premis Perniagaan : No. 6, Jalan Dividen Satu 23/6A, Seksyen 23, 40300 Shah Alam Selanga

Tarikh Mendaftar : 25 Jan 2022

Tarikh Kemaskini

Tarikh Cetak : 25 Jan 2022

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SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

3.0 INTRODUCTION OF BUSINESS

3.1 Background of the Business

Name of the Business	Totes 'n' Thing
Address	No. 6, Jalan Dividen Satu 23/6A, Seksyen 23, 40300 Shah Alam, Selangor.
Facebook Page	https://www.facebook.com/totesnthing
Phone Numbers	
Form of Business	Partnership

3.2 Organizational Chart



3.3 Mission and Vision

3.3.1 Mission

Our mission is to be able to sell high-quality tote bags to customers at an affordable price and to help customers to carry their stuff in versatile bags. We wanted our customers to be happy with the products that we are selling.

3.3.2 Vision

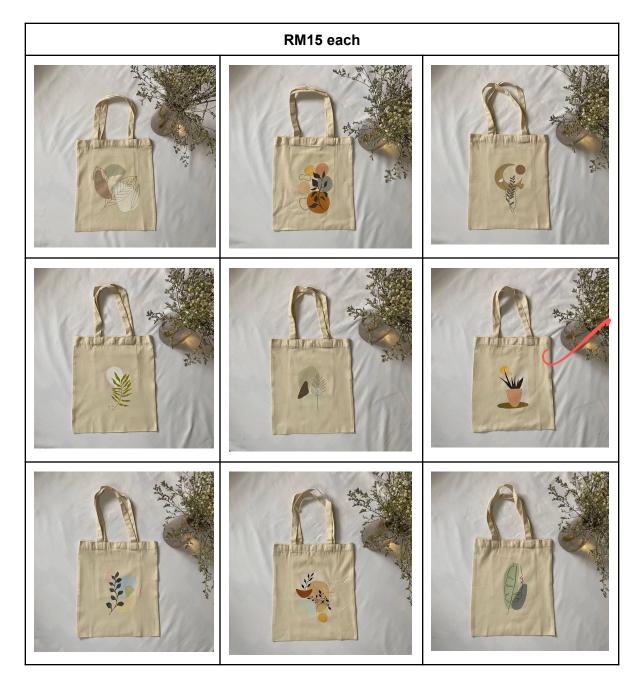
The vision of Totes 'n' Thing is to expand our business in becoming one of the big brands in selling tote bags in Malaysia.

3.4 Description of the Products

Totes 'n' Thing produces a tote bag that is used to carry things to ease people. Our tote bags are versatile, stylish and in a trendy design so that people can wear it while still matching with their outfit. The tote bags are made out of a mixture of cotton and canvas, therefore it is a high-quality bag. It would be worth the money because the bags are durable and long lasting so the customers do not have to constantly buy new bags. This will also help us to minimize cost and maximize the profit since the material is not that expensive. All of our products will be sold at the same price which is RM15 so the customers will not get confused and can ease them in choosing which design to buy. The printing on this tote bag is done with a heat press so that it will not tear easily.

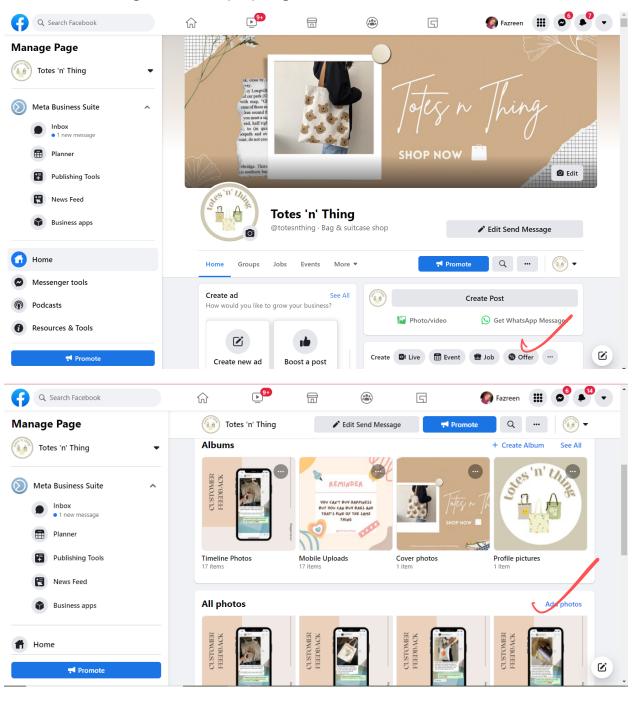
3.5 Price List

Totes 'n' Thing will guarantee that we offer an affordable price for all tote bags so everyone will be able to buy from us. Here is the price list and tote bag design offered by our company.

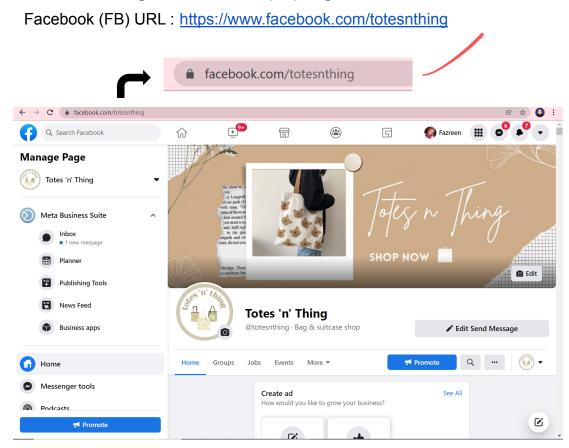


4.0 FACEBOOK (FB)

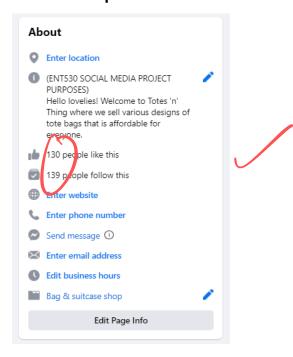
4.1 Creating Facebook (FB) Page



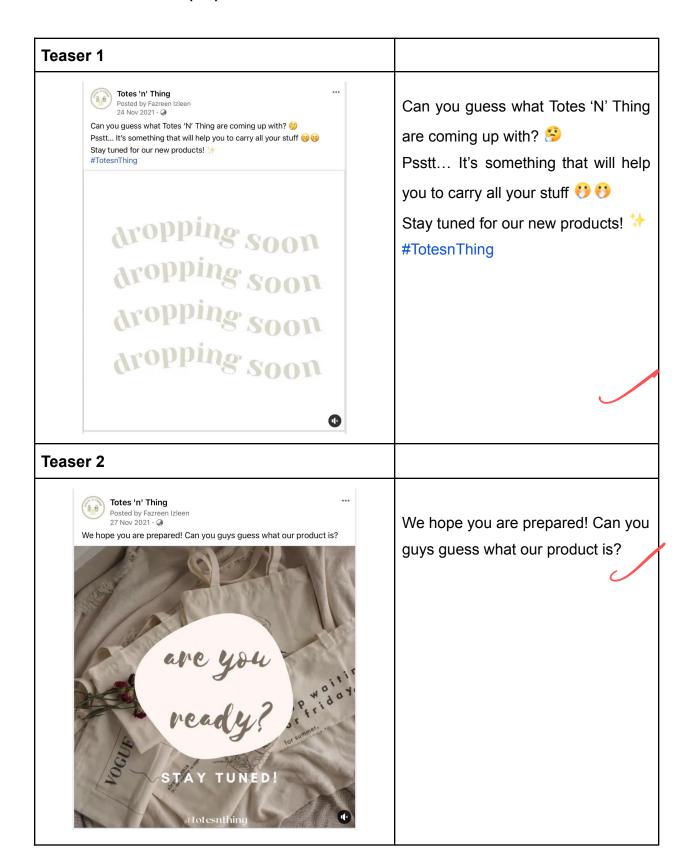
4.2 Customizing URL Facebook (FB) Page



4.3 Number of Likes - Able to acquire 130 likes.



4.4 Facebook (FB) Post - Teaser

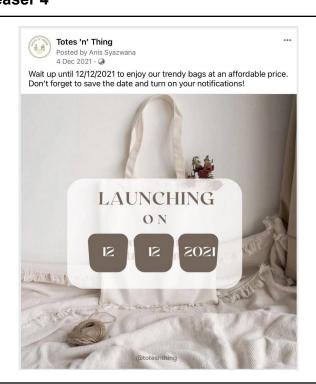


Teaser 3

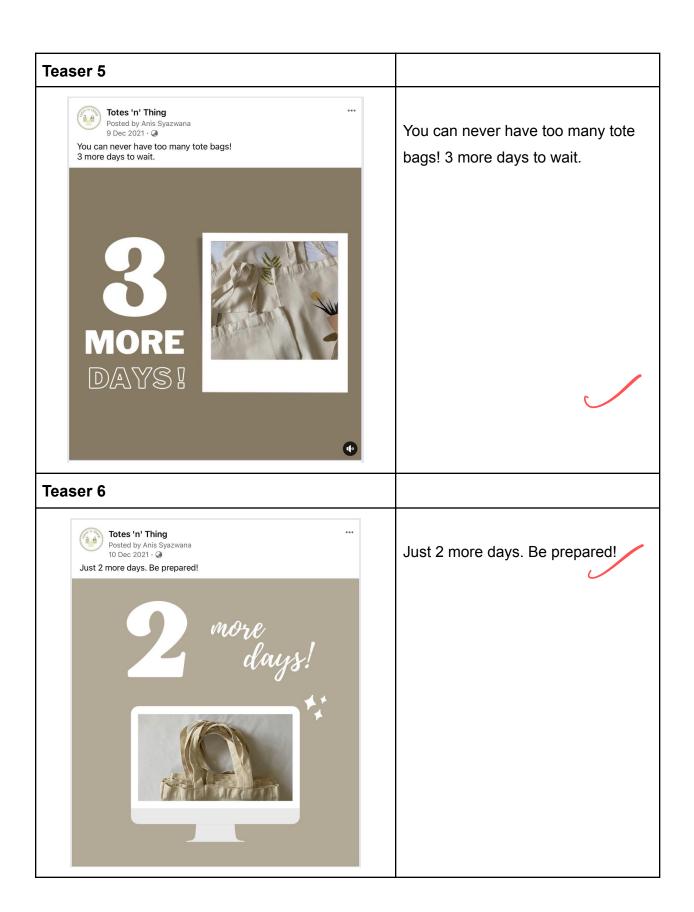


Keep your eyes wide open! By this week we are launching our first batch that will surely make you fall in love with it.

Teaser 4



Wait up until 12/12/2021 to enjoy our trendy bags at an affordable price. Don't forget to save the date and turn on your notifications!



Teaser 7

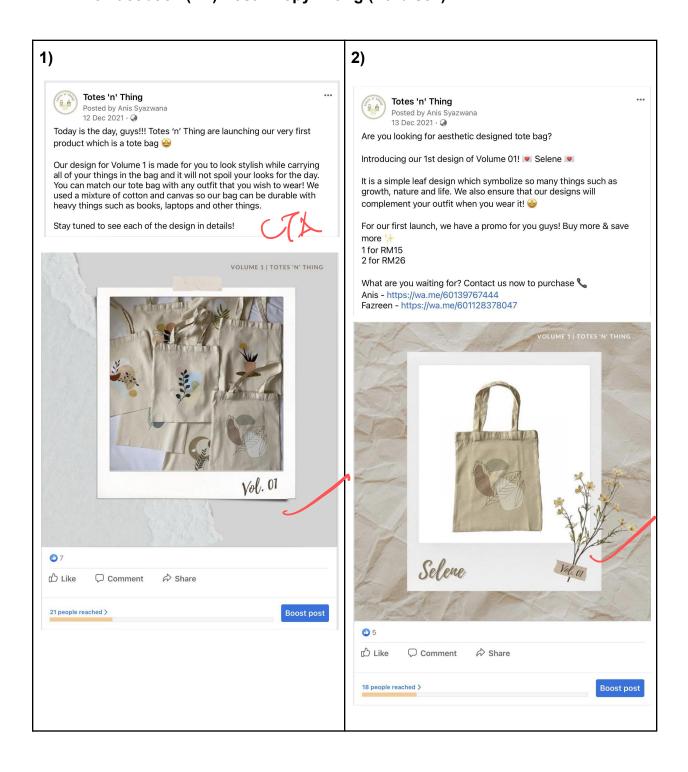


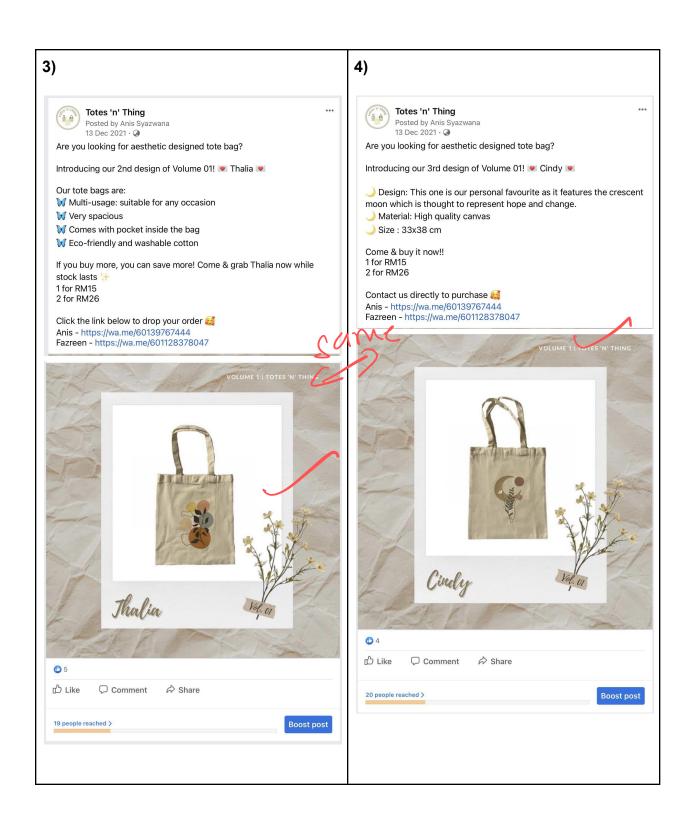
1 day left till our big reveal!

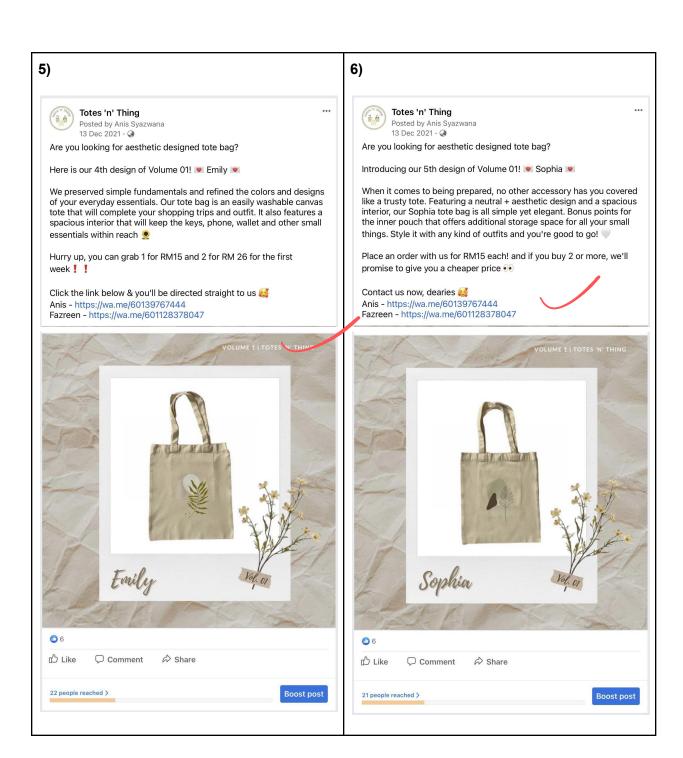
Get ready for tomorrow, tote bags lovers. If you are looking for a brand new tote bag to replace your old one or just to add more to your collection, you have come to the right place! Totes 'n' Thing are launching tomorrow with various designs you can choose from

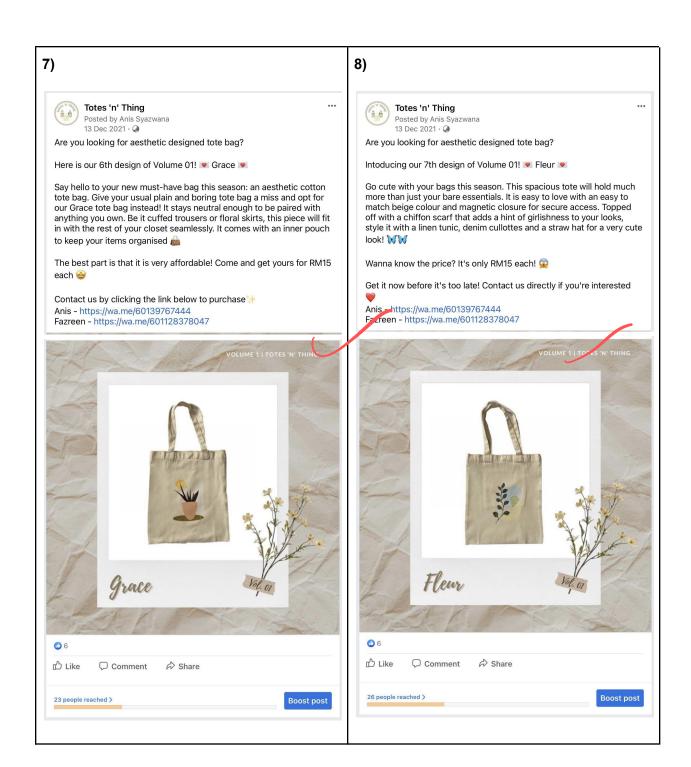


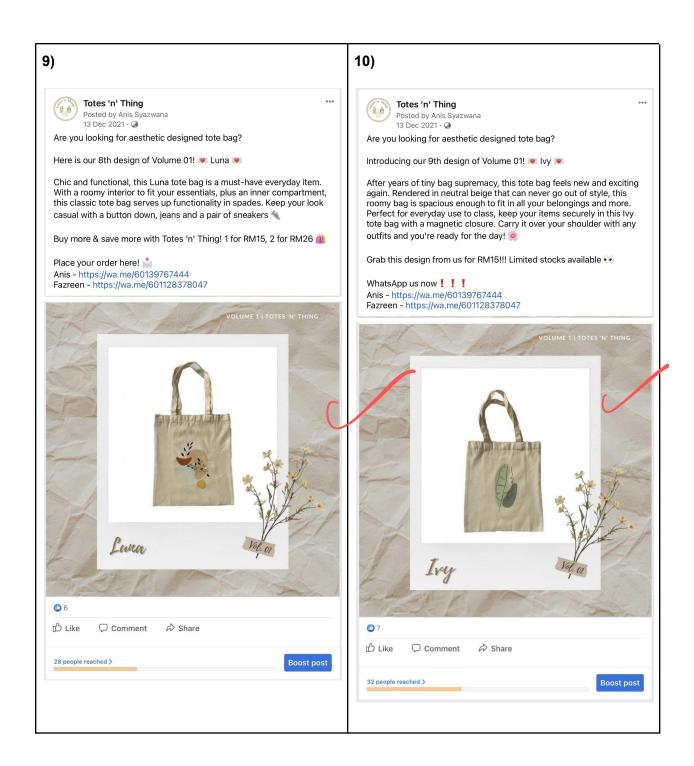
4.5 Facebook (FB) Post - Copywriting (Hard sell)

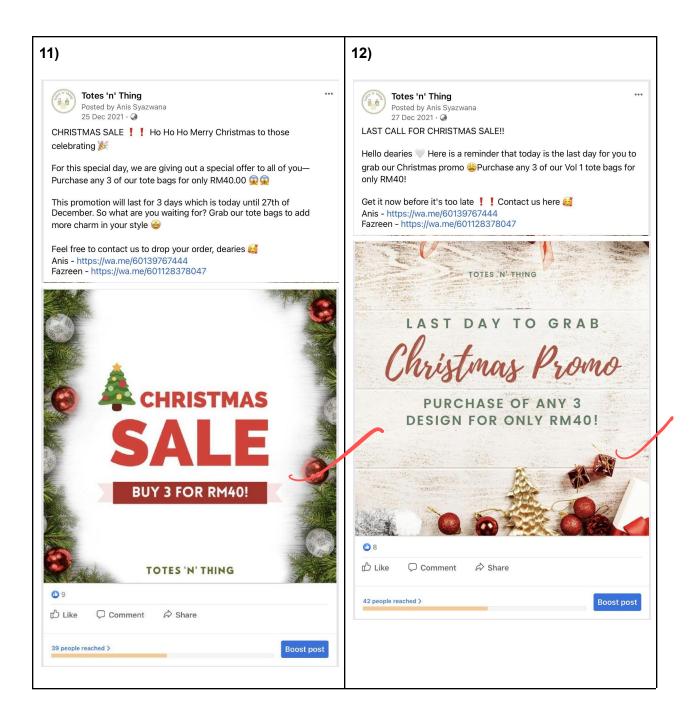


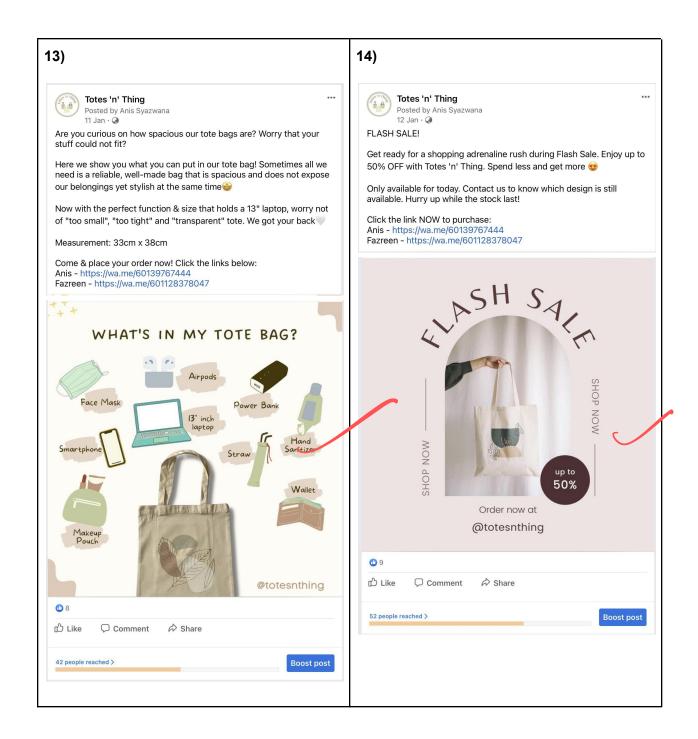


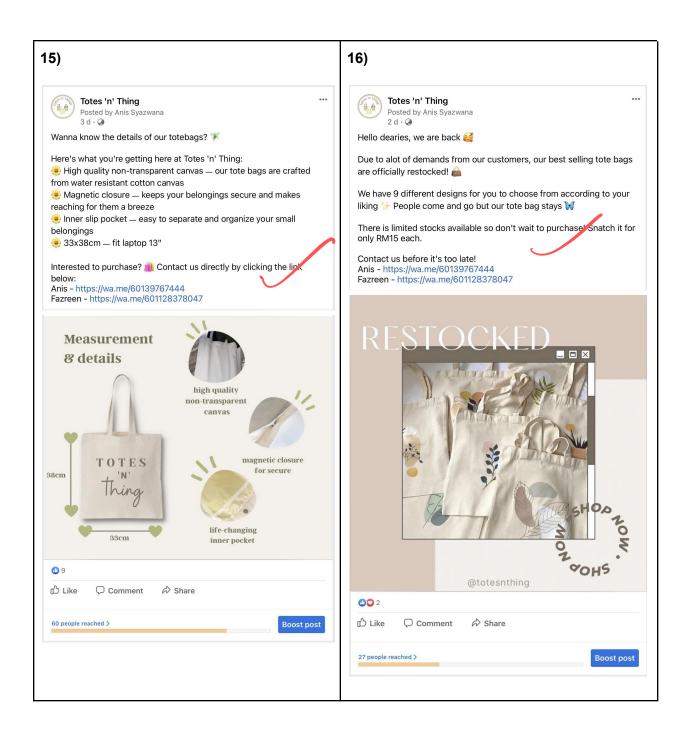












4.6 Facebook (FB) Post - Copywriting (Soft Sell)

1) Picnic



Are you guys planning to go on a picnic but don't know how? It is not that hard. You just need to grab some delicious food, pick a nice spot outdoors with a great scenery where you can sit down, enjoy the new and make good memories with your friends.

But hey, don't forget a few more things to bring along so that your picnic can be more successful and memorable. Here's a few reminder or tips from us on what you should remember to bring on your picnic

- 1. Picnic Blanket So you can sit down
- 2. Sunscreen Need to protect your skin from getting sunburnt
- 3. Bug repellent We don't want to get disturbed by a bug while enjoying the view
- 4. Flowers To decorate your spot. p/s: Need to make it instagrammable
- 5. Games Board games can help you guys enjoy the picnic more! 6. Trash bag - Don't forget to throw away all your trash! We need to keep the earth clean.

Now that you have packed all those things you are ready to go! Wait, you don't have a bag to put all those things in? Luckily Totes 'n' Thing are here to help you. 👴 Just grab a bag for RM15.00 and you cap go on your picnic date.

Feel free to contact us a

Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047



People reached Engagements Distribution score

+1.2x average

Boost Unavailable

2) History of Tote Bag

Totes 'n' Thing

Hi Dearies! Today we would like to share with all of you about the history of tote bags.

The first tote bag was made in the 17th century but it only reached popularity around the 1940s, when the major apparel companies at that time released their iconic Boat Bag.

What makes this more interesting 🚳 is that the original purpose of the Boat Bag, is to carry ice during outing. This bag was made out of a durable canvas material since it is meant to carry ice in

In the 1960s, tote bags started to become a fashion statement. This happens when there are designers that take the opportunity to turn the practical design of a tote bag into something more elegant. It has also hit the intellectual societies when one of the popular bookstores in New York City, The Strand, re-introduced their version of the classic tote bag.

In the present days, high-end tote bags can be seen on runways all over the world especially during the Fashion Week. This has made another level of luxury tote bags compared to the classic cloth tote

There are also eco-friendly tote bags being made in a variety of colours and designs from 100% recycled materials 📦 Even stores sell tote bags that are made from canvas to encourage their customers to use them instead of plastic bags.

This story has given us passion to sell classic cloth tote bags. You can visit our FB page to see what tote bags that are provided by us at only RM15.00 each.

Just click on the link below and we are ready to entertain you 🥰

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Fazreen - https://wa.me/601128378047



People reached

Engagements

+1.9x higher Distribution score

Boost post

3) Good Reasons to Use Tote Bag

Totes 'n' Thing Published by Anis Syazwana ● · 12 January at 14:23 · ❸

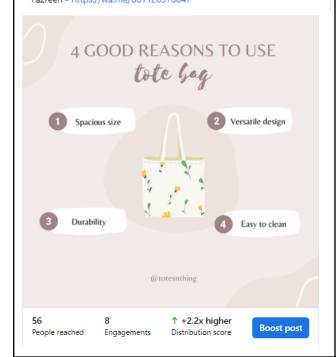
There are a lot of good reasons to use a tote bag. It is one of the most versatile and practical bags one can ever own! Let us go through some of the good reasons to use a tote bag.

- The first one is the SPACIOUS SIZE of a tote bag. It is big so you can literally just put everything as long as it fits!
- It's VERSATILE DESIGN will allow you to wear it to multiple places. You can use a tote bag when going to class, heading to the gym or even use it as a shopping bag. If you feel like wearing a tote bag, it will surely match along.
- The material of a tote bag is DURABLE. Because plastic bags don't last, fabric ones guarantee long-term durability. You can carry a lot of stuff and the straps won't break easily.
- Tote bags are usually really EASY TO CLEAN. Since it is made from canvas and cotton, you can just wash the bag with lukewarm water and hang it to dry.

What is mentioned above is just a few good reasons on why everyone should own at least one tote bag. Remember guys, you can never have too many bags at home!

#TotesnThing are ready to provide you various design before bag, so if you are interested, you can just contact us by clicking the links below:

Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047



4) Steps to Clean Your Tote Bag



Totes 'n' Thing

Published by Anis Syazwana 💿 · 12 January at 19:43 · 😵

Do you know that your tote bag can be a home to many bacterias? Since the bag itself was made out of fabric, it can be a place for bacteria to grow. When was the last time you have ever cleaned or washed your tote bag since you bought it? Never because you did not know how to wash it? Totes 'n' Thing can help to give a few tips on how to clean, wash and care for your favourite tote bag.

- 1. The first thing you need to do before you wash it is to empty the bag. If there are any stains on the exterior, clean it first with a spot stain remover. When it is done, turn the bag inside out.
- 2. Now dip the bag in a clean lukewarm water.
- Wring out the excess water and use a brush or just your fingers in a circular motion to remove any dirt on the bag with a light detergent.
- 4. Do a final rinse to remove the remaining detergent.
- 5. Dry the bag by simply hanging it on a clothesline to air dry the tote bag.

If your bag is too dirty and the stain can't be removed, just PM us and order a brand new one! • Our tote bag is afforciable at only RM15.00 each and we can guarantee that the designs will not disappoint you.

How to order?

Just PM or contact us at Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047



5) Types of Tote Bag



Totes 'n' Thing

Published by Anis Syazwana ◎ • 12 January at 21:04 • ③

•••

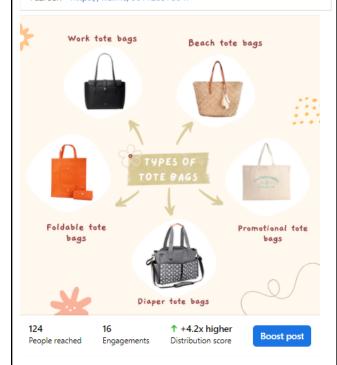
Do you know that there are different types of tote bags in the market?

- 1. Work Tote Bags A spacious bag with compartments. It is made to fit work essentials such as laptop, notebook, tablet, or stationery. Most of the work tote bags are made out of leather
- 2. Beach Tote Bags A large bag that is usually made from jute or cloth so it is easy to customize to any pattern you want to. It also comes with a couple of small pockets to pack your stuff to bring to the beach
- 3. Foldable Tote Bags Folds easily, doesn't take too much space. It is ideal for shopping and when you need an extra bag.
- 4. Diaper Tote Bags It is typically made from cloth and features several slots and pockets for all your baby supplies.
- Promotional Tote Bags Simple, inexpensive but durable. Made from non-woven water-resistant materials. Mainly used for promotional with brand names as the design.

At Totes 'n' Thing, we are selling a classic tote bag that is suitable and practical to be used in any occasion. If you are thinking about buying one, contact us to purchase a tote bag at RM15 each

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Fazreen - https://wa.me/601128378047



6) Save the Turtle



Totes 'n' Thing

Published by Fazreen Izleen ② · 24 January at 14:48 · ❸

It is very sad and heartbreaking whenever we hear news about turtles that died because of plastics in the ocean 😡 🔮

Globally it is estimated that approximately 52% of all sea turtles have eaten plastic in their lives and more than 1,000 turtles die every year after getting entangled in plastic.

Approximately 300 million plastic bags end up in the Atlantic Ocean alone, every year and Malaysia is ranked as the fifth worst global plastic polluter of the oceans 22

This is a serious matter that everyone should work together in overcoming this problem. Imagine if at least 50% of the population in Malaysia uses a reusable grocery bag, we can save up to 16.4 million of plastic bags per day. This matter can only be achieved if everyone decides to take part in it.

Totes 'n' Thing encourages everyone to use a tote bag whenever they go grocery shopping. For everyone that is looking for a tote bag, Totes 'n' Thing are selling a tote bag at RM15.00 each. Feel free to contact us to drop your order, dearies '*

Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047



7) Outfit Ideas



Totes 'n' Thing

Published by Fazreen Izleen ② · 24 January at 17:01 · ❖

Hi Dearies! 🐈 Picking an outfit to go out always been a problem especially for girls 😷

There are many types of outfit in your wardrobe but did not know how to match it? So Here are a few inspirations of outfits you can wear to go to class or going out.

Adding a bag will spice up your outfit and the perfect bag is a tote bag since it will suit anything that you choose

If you don't have one, you can just swing by our FB page to purchase one at RM15.00 each!! Feel free to contact us to drop your order, dearies

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8) Gift Ideas



Totes 'n' Thing

Published by Fazreen Izleen ② · 24 January at 17:08 · ❸

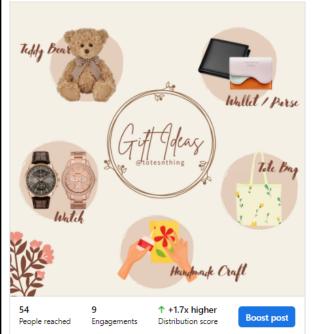
It is very confusing whenever we want to buy someone a gift. There will be questions such as "Will they like this?" "Is it suitable for them?" "Does this size fit them?" and so on. No worries guys, today Totes 'n' Thing will give you a few ideas on a perfect gift for your beloved ones.

- 1. Teddy Bear This is the best gift for a girl. They will surely love it and it is huggable!
- 2. Wallet / Purse People rarely change their wallet or purse occasionally, so if you give them one, they will use it longer.
- 3. Watch If you want someone to always think of you, get a watch!
- 4. Handmade crafts No gift can ever compete with something that is made by your own with love! 65
- 5. Bags especially tote bags! Tote bags are a lifesaver for everyone because it can be used anytime, and anywhere! 😝

If you decide to buy a tote bag but wondering where to buy them? Again, Totes 'n' Thing are at your service. We provide various designs at an affordable price of RM15.00. We also can help to deliver it in a special box on your beloved special day!

Get it now before it's too late . Contact us here Anis - https://wa.me/60139767444

Fazreen - https://wa.me/601128378047



9) Quotes

Published by Fazreen Izleen ② · 24 January at 17:27 · ③

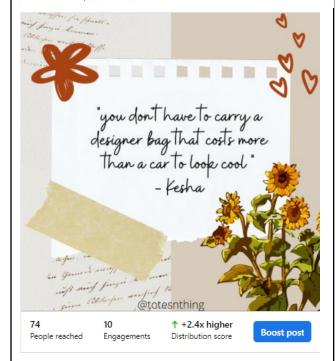
It is true that a designer bag that costs a fortune does not make you look great. You won't look cool even when carrying a designer bag if you are in debt just to be able to buy one.

In fact, even by just wearing a non-branded bag, you will look much more stylish if you know how to style it! You can look at our previous posts on some outfit ideas that may inspire you 😘

Here at Totes 'n' Thing, we provide you with various designs that can spice up your looks just by adding our tote bag ee What's more important is that our bags only cost RM15 each 😃

If you are interested to look at our designs, visit our FB page and we will be at your service. Feel free to PM us for more information at Anis - https://wa.me/60139767444

Fazreen - https://wa.me/601128378047



10) Changing from Plastic Bag to Reusable Tote Bag



Totes 'n' Thing

Published by Fazreen Izleen **②** · 17 h · **◆**

When we go grocery shopping, we would usually just ask for a plastic bag because it seems like less hassle and doesn't have any bad effects.

However, we should all know that a plastic bag will take more than 400 years to decompose 😯 In addition to that, some of the plastic bags will drift away to the ocean. This will cause pollution to the ocean and also endangered marine life 😜 😩 This will really cause a lot of damage to the environment. 😥

To avoid that, everyone should put an effort into changing and using reusable bags such as tote bags! 🐈 Numerous tote bags these days are made from 100% recycled materials. What's better is that you can use the tote bags numerous times on different shopping trips 😁 Although it seems like a plastic bag costs way more inexpensive compared to tote bags, but if you really think about it, tote bags will be much more worthy of the price 🤗

There are a lot of tote bags being sold at an affordable price. Totes 'n' Thing is also of them! Our tote bags are only sold at RM15 each but it is made out of high-quality materials to ensure that our bag is durable

If you are interested in buying one, just visit our Facebook page to look at the designs available and feel free to contact us

Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047







Did you know the uses of tote bags other than being used as reusable shopping bags? Totes 'n' Thing would like to share a few examples on the other uses of tote bags.

1. Going to Class

No matter if you are going to school or university, tote bags are suitable to be used by anyone from all ages and gender. It can fit in all stationery, books, laptop, purse and a lot more plus it will not spoil your outfit.

2. A Trip to The Beach / Picnic

Going to the beach or picnic will really require you to bring a lot of stuff along so this is where a tote bag will become handy! You just grab one and put everything in it. Easy right?

3. Heading to the Gym

If you are someone who regularly goes to the gym, you can also use a tote bag to put your phone, wallet, water bottle, towel, and maybe another pair of shoes!

4. A Quick Trip / Staycation

Going on a quick trip means you need to bring some stuff along but surely need to be stylish for all your instagram photos right?

Therefore, you can just use a tote bag since it is spacious enough to put things in it and the designs are cute to match your outfit!

Since you already know that there are a lot of uses of tote bags, do you still don't think that you need one at home?

If you are thinking about buying one, contact us to purchase a tote bag at RM15 each $\stackrel{\hbox{\scriptsize def}}{=}$

Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047



12) Quotes

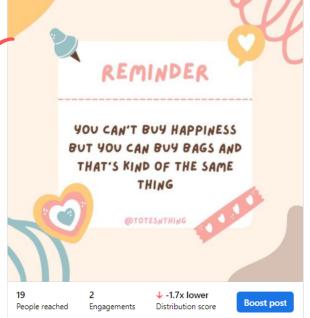


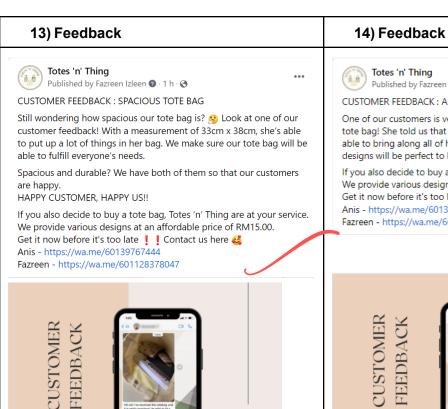
I think everyone will agree that we cannot buy happiness but shopping for bags is a source of happiness for some of us. Well, a person can never have too many bags!! We need bags that will compliment different outfits and be used at different occasions. But, it might cost a lot especially for students to buy lots of handbags 20

Worry no more, Totes 'n' Thing is here! We sell a tote bag with various designs so you can mix and match with your OOTD. The best part is that our tote bags only cost RM15 each!!

What are you waiting for? Come & place your order now !! Client the links below to purchase

Anis - https://wa.me/60139767444 Fazreen - https://wa.me/601128378047





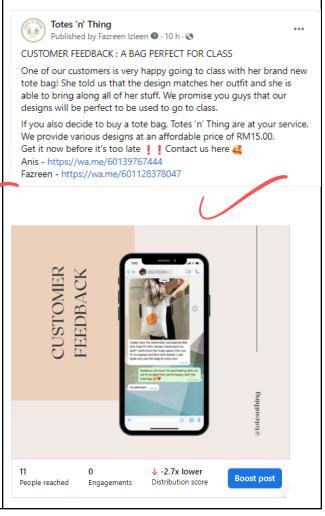
↓ -1.4x lower

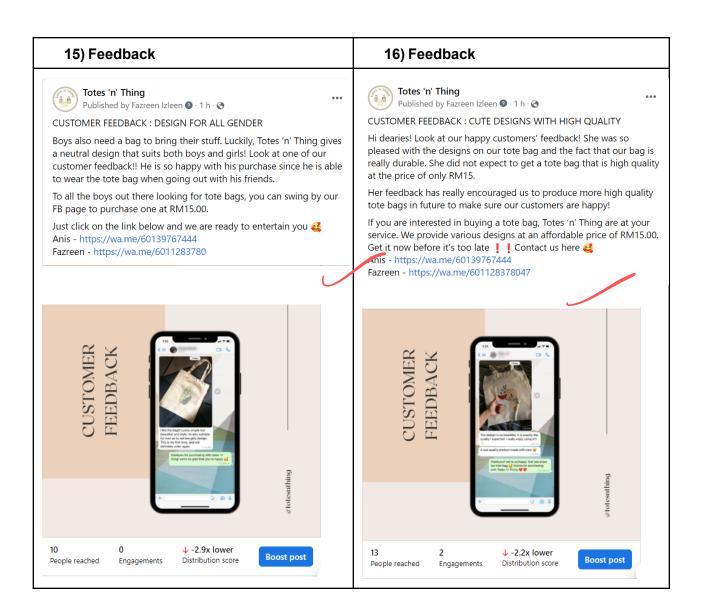
Distribution score

People reached

Engagements

Boost post





5.0 CONCLUSION

We are grateful that we have finished this social media portfolio. We had gained a lot of experience by running this small business. Our target is to be able to make our customers happy with our tote bag and also to be one of the successful brands.

We hope that with all the hard work we have made, we can achieve our business vision and missions. In order for us to achieve these goals, we are determined to give our full responsibility and commitment to ensure that our customers are satisfied with us.

Last but not least, we are grateful to UiTM and Sir Ahmad Zuhairi for giving us the opportunity to finish this social media portfolio because we had gained new knowledge and experience from this assignment.

