



SOCIAL MEDIA PORTFOLIO (40%) LILY.SCARF

PRINCIPLES OF ENTREPRENEURSHIP (ENT530): SOCIAL MEDIA PORTFOLIO

FACULTY & PROGRAMME: FACULTY OF ACCOUNTANCY

SEMESTER : 4

PROJECT TITLE : SOCIAL MEDIA PORTFOLIO

NAME : 1) NOOR ALEEYA HUSNINA RIZA (2021114443)

2) NUR AMALIA BINTI MOHD NAZAM (202115055)

GROUP : AC220B4I

LECTURER : SIR AHMAD ZUHAIRI ZAINUDDIN

SUBMISSION DATE : 29 JANUARY 2022

ACKNOWLEDGEMENT

Alhamdulillah, we are grateful to Allah S.W.T. for allowing us to complete this Social Media portfolio as one of the requirements for the code ENT530's course work assessment.

Special thank you to our parents that had been supporting us to complete this project by helping us to promote and sell our business product named Lily. Scarf. This portfolio has been prepared with the cooperation and support from many people. Besides, not to be forgotten by our lecturer, Sir Ahmad Zuhairi Zainuddin with his kindness in helping us during the process of completing this project. He has given a great help to us by giving us useful information and business ideas. We wouldn't have been able to finish our portfolio without him.

Through this assessment, we manage to become more organized and mature in dealing with problems that occur during our business. This portfolio taught us about social media business by using Facebook pages, sales revenue, method of marketing using soft sell and hard sell and creating teasers to attract customers towards our product.

Finally, we want to express our gratitude to everyone who has been a part of this project, whether directly or indirectly for the time and work they have put into it until it was completed successfully. We also want to express our sincere gratitude to all other unnamed individuals who assisted us in various ways in the completion of this portfolio and we hope that this social media business and portfolio report will inspire us to learn more about the world of entrepreneurship and the facts about how to become an entrepreneur in the future.

EXECUTIVE SUMMARY

Lily. Scarf is a dropship entity under Assenshawl that provides ladies and customers who've been looking for an affordable scarf and apparel. We have all of the most recent patterns that are worn by modern women outside, especially teens who are always looking for the most upto-date look. Our initiative is to make women regardless of their age to get an elegant and modern look. Our first released product is a shawl with a chiffon and crinkled material. Despite releasing only one hijab, we would like to diversify our collection by adding other types of hijab which are 'bawal' and inner scarf.

The majority of Lily. Scarf's customers are students, housewives, and working women who wish to buy for themselves or as gifts. Lily. Scarf constantly offers guidance to its customers who require assistance in selecting a hijab that is ideal for them based on the types, colours, or materials of the scarves. Based on the segmentation of demographic, geographic and psychographic, our business covers both east and west Malaysia as we fully operate our business through an online platform.

Lily.Scarf's dropship business began on November 14, 2021 by using social media. Facebook is our primary platform for promoting and selling our products. On November 14, 2021, we started registering with Masmed Young Entrepreneur (MyENT) and acquired a certificate to establish this business as a retail clothing and apparel dropship.

The marketing approach of Lily. Scarf is to highlight the quality and affordability of the products we offer to buyers. They will receive a free limited edition mailbox with a minimum two-piece purchase, a scarf combo pricing, free postage during any seasonal celebration and a random giveaway to our active followers.

As compared to other competitors, Lily. Scarf has significant competitive advantages. Our business provides premium designs and materials with a high opacity of 9/10 and a perfectly sized hijab that fulfill the demand of our customers. Then, we get the customers the optimal price that fits their needs. The most expensive hijab is the crinkled chiffon silk, which costs only RM39 and is considered reasonable in comparison to others.

Lily. Scarf has already sold the hijabs and received positive feedback from consumers who were pleased with the pricing and quality. To conclude, we are optimistic that our business will be more successful and well-liked by customers in the long period of time.

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i. GO-ECOMMERCE REGISTRATION









ii. MYENT CERTIFICATE



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021114443

Nama : NOOR ALEEYA HUSNINA RIZA

Program Pengajian : SARJANA MUDA PERAKAUNAN (KEPUJIAN)

Fakulti : Faculty of Accountancy

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga : 2021/November

No. Pendaftaran Perniagaan:

URL Perniagaan : https://www.facebook.com/Lily.Scarf.my/

Alamat Premis Perniagaan : NO.102D, LORONG PH A/1, BANDAR SERI ASTANA D, 08000 SUNGA

PETANI, KEDAH.

Tarikh Mendaftar : 14 Nov 2021
Tarikh Kemaskini : 14 Nov 2021
Tarikh Cetak : 14 Nov 2021

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekad rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung okan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risika dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021115055

Nama : NUR AMALIA BINTI MOHD NAZAM

Program Pengajian : SARJANA MUDA PERAKAUNAN (KEPUJIAN)

Fakulti : Faculty of Accountancy

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga : 2021 / November

No. Pendaftaran Perniagaan:

URL Perniagaan : https://www.facebook.com/Lily.Scarf.my/

Alamat Premis Perniagaan : No 102D, Lorong PH A/1, Bandar Seri Astana D, 08000 Sungai Petari

Kedah.

Tarikh Mendaftar : 15 Nov 2021

Tarikh Kemaskini

Tarikh Cetak : 15 Nov 2021

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempah pengajian di UITM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

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SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

iii. INTRODUCTION OF BUSINESS

• Name and address of business

Business Name	Lily.Scarf
Business Address	No.102D, Lorong PH A/1, Bandar Seri Astana D, 08000 Sungai Petani, Kedah.
Telephone Number	
E-mail Address	Lily.Scarf.my@gmail.com
Email Social Media	https://www.facebook.com/Lily.Scarf.my/ Facebook : Lily.Scarf
Form of Business	Dropship entity under Assenshawl
Main activities	Selling varieties of colour, material and design of shawl, 'bawal' and inner scarf.
Date of commencement	14 November 2021
Name of Bank	Bank Islam Berhad
Bank Account Number	

Location of business:



• Organizational Chart

Lily.Scarf is a dropship entity under Assenshawl that is conducted by Noor Aleeya Husnina Riza and Nur Amalia Binti Mohd Nazam. Therefore, both of us will be assigned as an administrative, financial and marketing manager for Lily.Scarf.



NOOR ALEEYA HUSNINA RIZA





NUR AMALIA BINTI MOHD NAZAM

Logo



We chose Lily. Scarf as our brand name because lilies represent purity, passion, rebirth and royalty. The white lily element at the top is a lovely way to express your happiness with someone special that you are on cloud nine with them and how much they mean to you. Just like our scarves that eventually will convey the purity of love to our customers.

• Mission and Vision

<u>Mission</u>

- 1) Lily.Scarf's aim is to boost customers' attraction to us and improve client loyalty satisfaction.
- 2) To deliver customers with the highest quality and yet most affordable scarves.
- 3) To collect 100,000 Facebook followers and establish ourselves as a well-known and trusted reseller in Malaysia.

<u>Vision</u>

1) Lily.Scarf aspires to one day we could be a fashion business entrepreneur by having our own branding.

• Description of products

Lily. Scarf offers varieties of colour, material and design of shawl, 'bawal' and inner scarf. We will work hard in order to market the most up-to-date design to our customers in line with their demand. The designs that we come out with are currently trending among women of all ages who want to enhance their appearance and boost their self-confidence. We focus on the best quality of the material with a high opacity. In addition, we offer customers the option of having their names engraved on the scarves. To make it look even exclusive, the scarves are packed in a limited edition mailbox with a minimalistic design. Customers can also get advice from Lily. Scarf depending on their preferences and what is best for them. To place the orders, Lily. Scarf's customers can visit our Facebook page and directly message on Facebook.







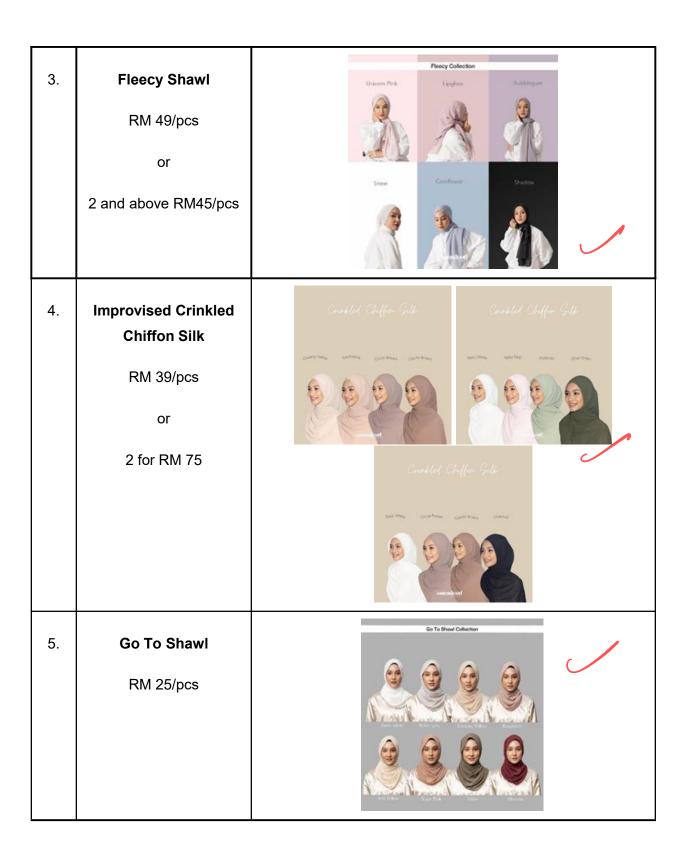




Price List

The prices of Lily. Scarf scarves are determined by the design and material of the scarves which range from RM 7 to RM 40 each piece. Customers who purchase at least two items will receive various benefits, including a special combo price, a limited edition mailbox and a free engraved one letter of their name. Other than that, we also conduct a giveaway to our followers if they fulfill the requirements of our guessing game for our new release collection. Furthermore, the customers need to pay the postage fee RM8 for Semenanjung Malaysia and RM12 for Sabah and Sarawak.

BIL	PRICE LIST	TYPE OF SCARVES
1.	Saudia Chiffon RM 30/pcs	
2.	Crinkled Chiffon Shawl RM 39/pcs or	Chief Box Chief Box Chief Box
	2 for RM 70	Santh Venus



6.	Inner Selesa RM 7/pcs	Alle Marie Post cuses Anthre Customer Beach Page Marie Custome Onzel being Relay and the Company of the Customer Custom
7.	Beysic Square RM 29/pcs or 2 for RM 50	Sord Coop Back Form Fo
8.	Lustre Lebaran RM 55/pcs or 2 for RM 100	Lister Charan Lister
9.	Silky Matte Satin RM 49/pcs or 2 for RM 90	1000 Part of the second of the

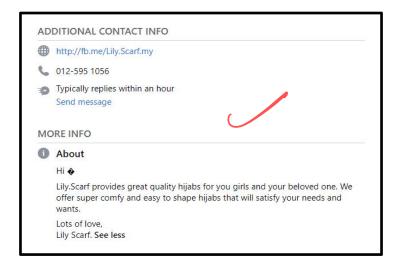
10.	Daily Shawl RM 30/pcs	Saturday Windows Windo
11.	Pearl Edition RM 65/pcs	Per Rediction de la constant de la c
		Pearl Edition Place Profes

iv. FACEBOOK (FB)

Creating Facebook (FB) page

As we are starting our business, we have created a Facebook page. This is to promote our products and services among Facebook users. Not only that, we are aware that people nowadays are more into online, where they can simply search for and obtain information. As a result, setting up a Facebook profile is one of the most effective ways to engage with our clients on the internet. In Lily.Scarf Facebook page, we had created Facebook posts such as teaser, hard sell and soft sell.



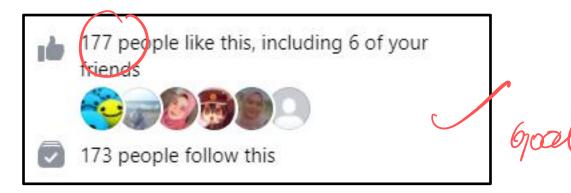


• Customizing URL Facebook (FB) page

Lily.Scarf managed to collect 177 likes from the customers starting from 10 November 2021 to January 2022. Furthermore, Lily.Scarf has created a customized URL for our Facebook page, which customers can access simply clicking on this link https://www.facebook.com/Lily.Scarf.my/



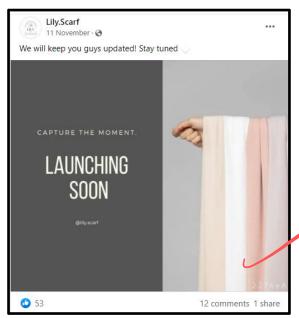


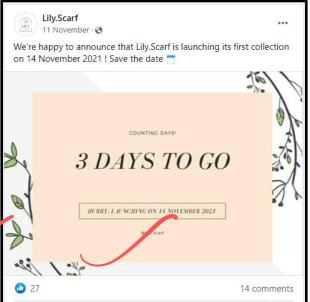


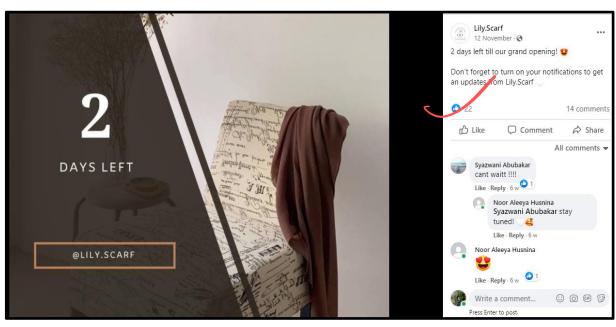
Facebook (FB) post – Teaser

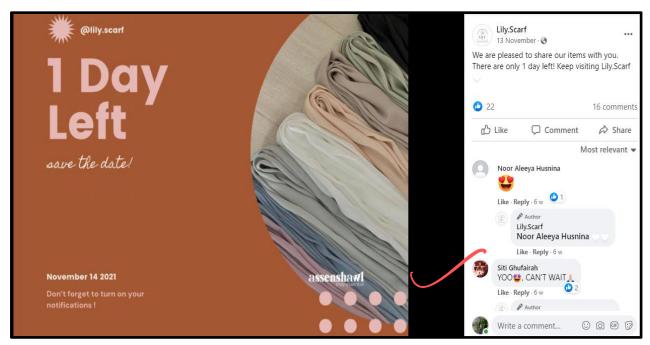
A business uses a teaser post to give a sneak peak at their goods and services. Therefore, Lily.Scarf will use teaser postings on Facebook to draw customers" attention and build anticipation for our products.

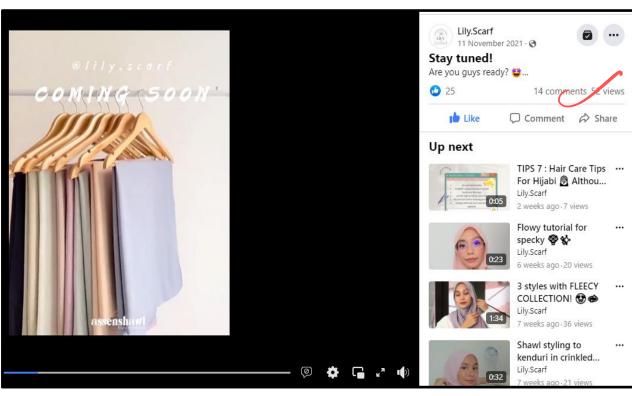
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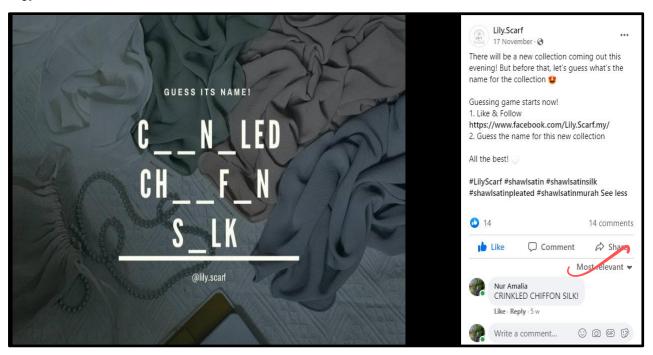


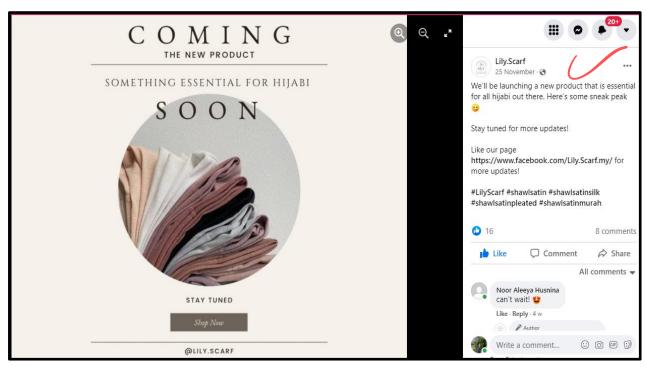


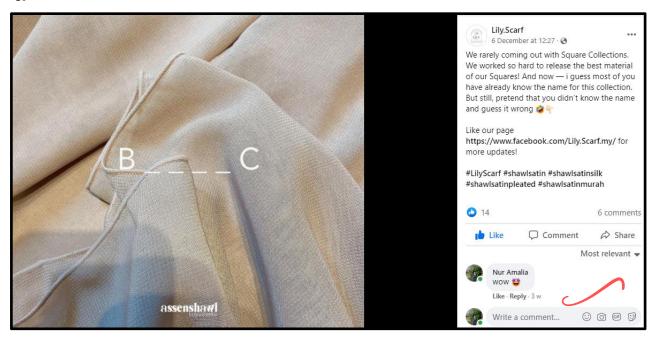


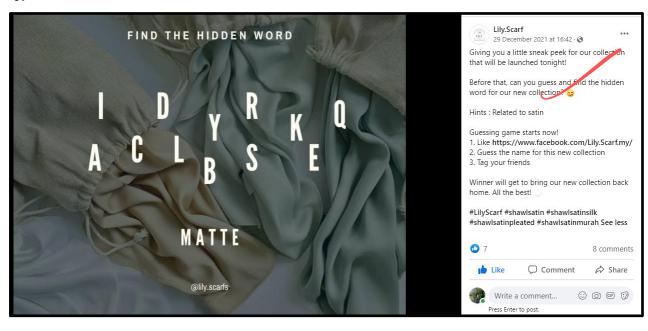












Facebook (FB) post – Copywriting (Hardsell)

A hard sell post is a type of advertisement that uses direct messaging. Customers will be attracted to buy things in the near future as a result of this.

1. Lily.Scarf November 15 at 12:05 PM · 🚱 Do you have a hard time making your shawl's awning on point? 🤔 SAUDIA CHIFFON is made specially for women who are always in rush but still elegant! Materials: Premium Korean Chiffon Price: RM30 (new price) Length: 1.8 x 0.75m Opacity: 9/10 NEW RECTANGLE END CURVED CUT Packaging Ziplock Packaging Free Mailbox 2 pcs and above Available in 8 colours From left: Black, green tea, pure white, dusty brown, lavender, greenish grey, latte, sky blue Why choose Saudia Chiffon from Lily.Scarf? Easy to shape and style Comfortable material Opacity 9/10 Requires minimal ironing Non translucent How to purchase? Do click m.me/Lily.Scarf.my 38 Like our page https://www.facebook.com/Lily.Scart.my/ for more updates! #LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah

Lily.Scarf, Nurul Shahirah and 20 others

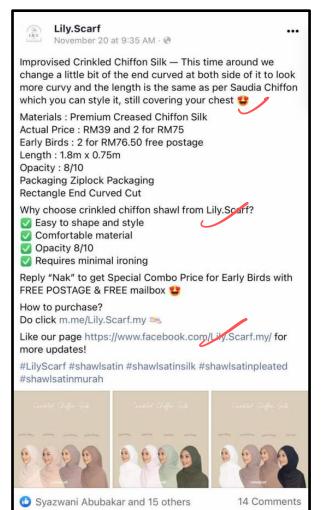
2. Lily.Scarf November 17 at 3:02 PM · 🚱 Are you wondering how to look * elegant * ? CRINKLED CHIFFON SHAWL is the best solution for lovelies who are working and students with online learning Materials: Premium Creased Chiffon Silk Price: RM39/pcs and 2 for RM70 Length: 1.8mx 0.75m Opacity: 8/10 Packaging Ziplock Packaging (1 pc 1 pack) Free Mailbox min 2 pc purchase Available in 14 colours Rectangle End curved cut (not half mow) Why choose crinkled chiffon shawl from Lily. Scarf? Easy to shape and style Comfortable material Opacity 8/10 Requires minimal ironing How to purchase? Do click m.me/Lily.Scarf.my 38 Like our page https://www.facebook.com/Lily.Scarf.my/ for #LilyScarf #shawlsatin #shawlsatinsik #shawlsatinpleated #shawlsatinmurah

Athirah Syazana and 15 others

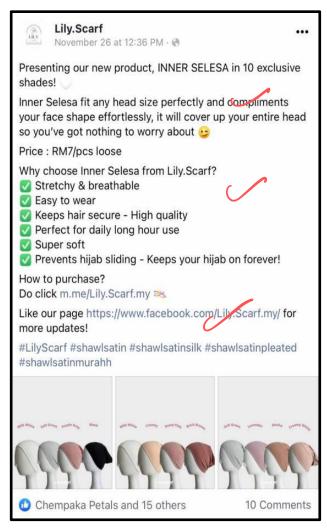
10 Comments

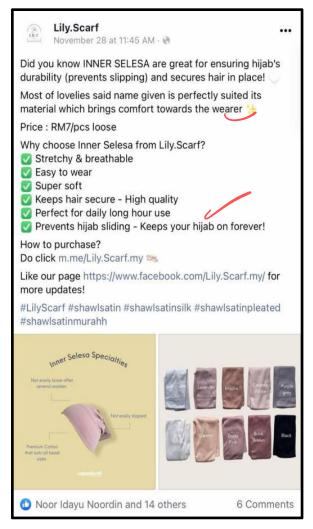
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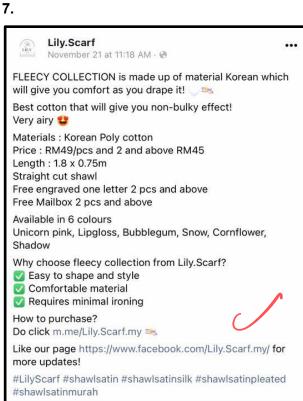




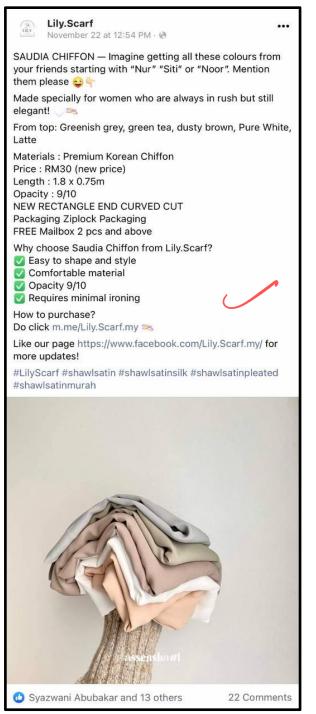
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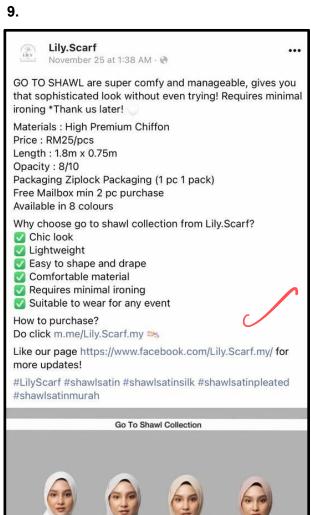




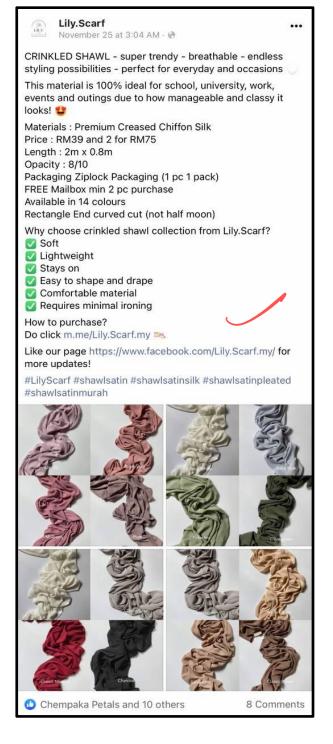




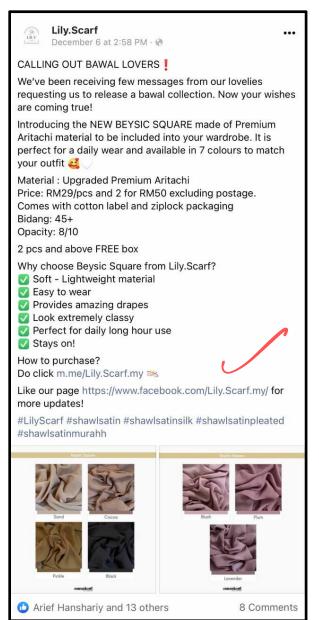


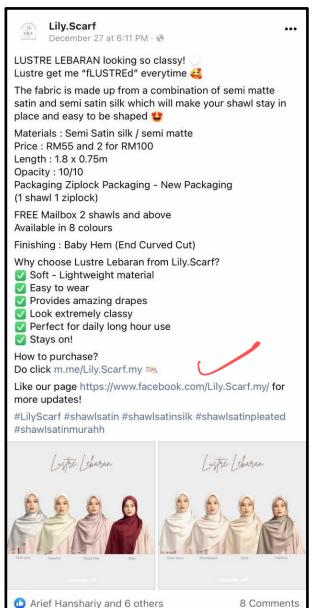






11. 12.





13. 14.



Lily.Scarf

December 29, 2021 at 7:42 PM -

SILKY MATTE SATIN - Revealing the new collection, it is the first collection and also the official launching! You can finally engraving your initials on scarves

The material is made up of Luxe Matte Satin Silk which gives elegant drapes to the shawl. Tag your friends start with letter "A" "S" "E" "N" because they need to buy you this collection!

Materials: Luxe Matte Satin Silk Price: RM49 and 2 for RM90 Length: 1.8m x 0.75m

Opacity: 9/10

End curved cut finishing Available in 10 colours FREE Packaging Pouch Bag

Why choose Silky Matte Satin from Lily. Scarf?

- Soft
- Lightweight
- Stays on
- Easy to shape and drape
- Comfortable material
- Requires minimal ironing

How to purchase?

Do click m.me/Lily.Scarf.my 38

Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates!

#LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah









Athirah Syazana and 5 others

6 Comments



Lily.Scarf

January 3 at 1:36 AM -

DAILY SHAWL - Tell me which day do you like the most and yes the daily shawls have a total of 7 in colours! We named it based on day \bigcirc

"I love this one the most, so flowy!" - @nbxlahadnan

Materials: Diamond Chiffon Silk

Price: RM30

Length: 1.8m x 0.75m

Opacity: 9/10

Comes with Ziplock and Metal Tag

Available in 7 colours

FREE Mailbox

Why choose Daily Shawl from Lily. Scarf?

- Airy
- Lightweight
- Stays on
- Easy to shape and drape
- Comfortable material
- Affordable

How to purchase?

Do click m.me/Lily.Scarf.my 38

Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates!

#LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah









Athirah Syazana and 4 others

15. **16**.



Lily.Scarf

January 16 at 5:21 PM -

GOOD NEWS &

SAUDIA CHIFFON is restocking soon. We also added some new fresh colours in the collection too!

Materials: Premium Korean Chiffon

Price: RM30 (new price) Length: 1.8 x 0.75m Opacity: 9/10

RECTANGLE END CURVED CUT Packaging Ziplock Packaging

Why choose Saudia Chiffon from Lily. Scarf?

- Easy to shape and style
- Comfortable material
- Opacity 9/10
- Requires minimal ironing

Below is the sneak peak of the colours -

How to purchase?

Do click m.me/Lily.Scarf.my 38

Like our page https://www.facebook.com/Lily.Scarf.my/or more updates!

#LilyScarf #shawlsatin #shawlsatinsilk





Lily.Scarf

January 16 at 5:25 PM -

SAUDIA CHIFFON — Imagine having all these colours in your wardrobe. Comment "NAK" and we will assist

Perfect as everyday shawl to complete your look!

Materials: Premium Korean Chiffon

Price: RM30 Length: 1.8 x 0.75m Opacity: 9/10

NEW RECTANGLE END CURVED CUT

Packaging Ziplock Packaging

Why choose Saudia Chiffon from Lily. Scarf?

- Easy to shape and style
- Comfortable material
- Opacity 9/10
- Requires minimal ironing

How to purchase?

Do click m.me/Lily.Scarf.my 🧠

Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates!

#LilyScarf #shawlsatin #shawlsatinsilk #shawlsatingleated #shawlsatinmurah



17. 18.



Lily.Scarf

11 hrs -

PEARL EDITION > 1 - Named after gemstones! The sophisticated shine & micro details are everything!

An elegant woman knows how to create its own signature, and it happens to be wearing our Pearl Edition September 2015

A collection that is made up of high grade of Satin Silk, Luxe Satin Silk with less slippery material and finishing of eyelash hem will definitely makes your heart pounds a little more!

Materials: Luxe Satin Silk

Price : RM65 Length : 1.8m x 0.75m Opacity : 9/10

Comes with Ziplock and Metal Tag

Available in 6 colours FREE Mailbox

Why choose Pearl Edition from Lily.Scarf?

Elegant Look

Trendy

Stays on

Lightweight

Minimal iron to iron less

The best material for all events

How to purchase?

Do click m.me/Lily.Scarf.my >

Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates!

#LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah





Lily.Scarf

11 hrs

SPECIAL ON CHINESE NEW YEAR 5 5

FLEECY COLLECTION is back!!! It made up of material Korean which will give you comfort as you drape it 🦠

Best cotton that will give you non-bulky effect! Very airy 😍

Restocking our Ironless Shawl today! Reply "Nak" untuk dapatkan FREE new engraving dan postage RM5

Materials: Korean Poly cotton

Price: RM49/pcs and 2 and above RM45

Length: 1.8 x 0.75m Straight cut shawl

Free engraved one letter 2 pcs and above

Free Mailbox 2 pcs and above

Available in 6 colours

Unicorn pink, Lipgloss, Bubblegum, Snow, Cornflower,

Shadow

Why choose fleecy collection from Lily.Scarf?

Ironless

Breathable

Easy to shape and style

Comfortable material

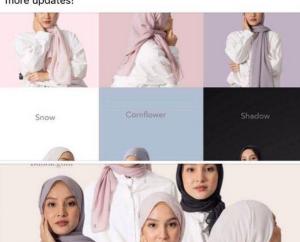
Express & Comfy

Suitable for vacation

How to purchase?

Do click m.me/Lily.Scarf.my 3%

Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates!



Facebook (FB) post – Copywriting (Softsell)

A soft sell post is a marketing strategy that uses subliminal messaging to promote a product or service. It's also seen as a non-aggressive strategy that may not result in a company sale, but it can help build brand loyalty. This soft sell will provide an opportunity for our customers to build brand recognition and confidence in our products.

2.

Lily.Scarf November 16 at 5:46 PM · 🚱 TIPS 1: SECRET TO HAVE A PERFECT HIJAB'S AWNING IN A SHORT TIME Have you ever feel moody all day just because of the hijab's awning doesn't perfectly shape? This is due to your wrong ironing techniques 😣 Here are some tips for getting the perfect shape hijab's awning 👇 Want more tips and tricks regarding your hijabs? Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates! #LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah TIPS AND TRICKS HOW TO GET THE HIJAB'S AWNING RIGHT 1. SET A SUITABLE TEMPERATURE FOR YOUR SHAWL MATERIAL 2 NEVER IRON ON THE CREASE WHERE THE HIJAB IS FOLDED 3. WEAR A FIRM EDGE UNDERSCARF 4. USE A FABRIC STARCH 5. FOCUS ON THE DESIRED PART OF THE SHAWL AS THE AWNING DURING THE IRONING PROCESS

@LILY.SCARF

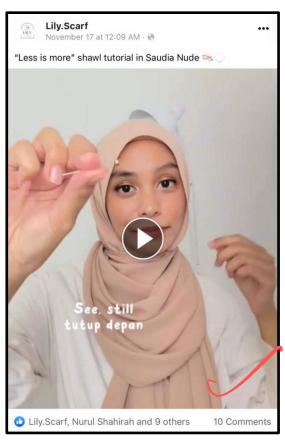
👊👺 Nurul Shahirah and 17 others

1.

Lilv.Scarf November 19 at 5:45 PM · TIPS 2: HIJAB CARE ADVICE How do you wash your hijab to ensure it remains new for a Simply follow these simple steps and advice on how to care for your hijab so it stays in good condition for a longer period of time Please keep in mind that your hijab will lose its primary appearance with every wash, but by following these simple steps, you will significantly reduce this loss \$ Want more advices regarding your hijabs? Like our page https://www.facebook.com/Lily.Scarf.my/_for more updates! #LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah DO'S Only wash in cold / lukewarm water Always handwash, squeeze lightly Wash every different colour separately Dry outdoors, away from sun DONT'S Do not use washing machine Do not mix colours Do not dry on a heating sun or use dryer Lily.Scarf, Athirah Syazana and 17 others 16 Comments

16 Comments

3. 4.



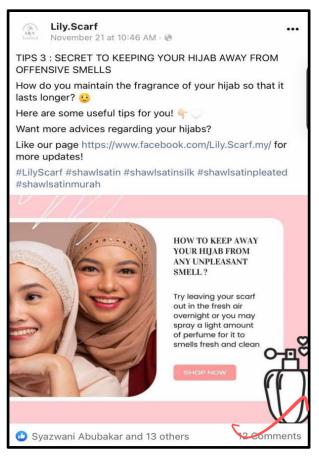


5. 6.





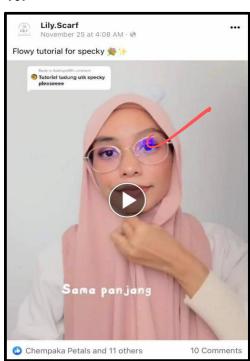
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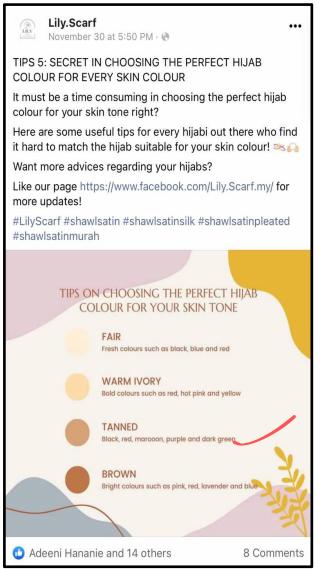
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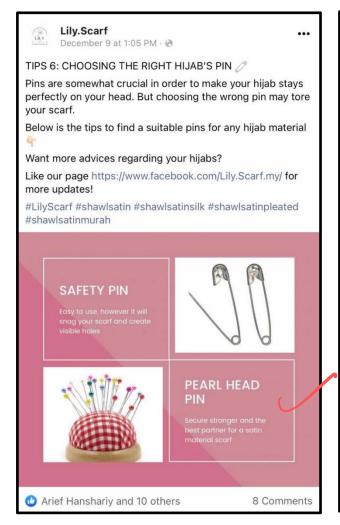


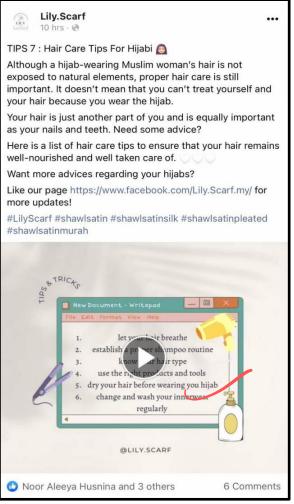






15. 16.





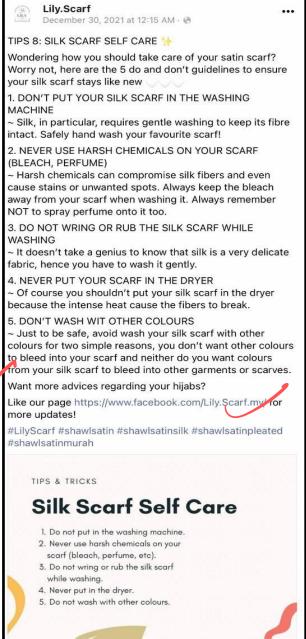
17. 18.

Lily.Scarf

December 29, 2021 at 9:28 PM -



Athirah Syazana and 8 others



6 Comments

19. 20.



Lily.Scarf

January 8 at 10:22 PM -

TIPS 9: HIJAB CARE TIPS 🖖

How often do we find ourselves struggling to get that safety pin out of our hijab? $\stackrel{\circ}{\bowtie}$

Let's be honest, safety pins are the best ones to the hijabs in place all dah long. But often, at the end of the day, the pin just doesn't come off our hijab and usually causes hole in the fabric

In order to avoid making hole in the hijab:

- 1) Slowly and carefully try to trace how the pin has got stuck and move the fabric along the opposite direction.
- 2) If the pin has already made a hole, lay down the hijab on a flat surface and use a needle or toothpick to spread back threads.
- 3) Avoid using steel pins on damp hijabs, it may cause rusting.
- 4) To save yourself from all this hustle, use pearl pins magnetic pins.

In addition to all this, always store your pins in a secure place as they may be harmful if left here and there!

Want more advices regarding your hijabs?

Like our page https://www.facebook.com/Lily.Scarf.my/ for more updates!

#LilyScarf #shawlsatin #shawlsatinsilk #shawlsatinpleated #shawlsatinmurah

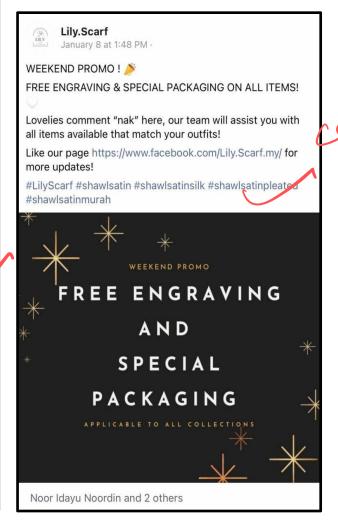


HIJAB CARE TIP

sometimes your hijab may get stuck in a safety pin, carefully take out the safety pin so you don't make a hole in your hijab. If the safety pin had pulled threads, gently stretch it back into shape. Lay the hijab on a flat surface and use a sewing needle or a toothpick to move the threads back into their proper place. Use pearl pins and magnetic pins to save your hijabs.

@lily.scarf

Nurmysha Qistina and 2 others



v. CONCLUSION

In conclusion, through completing our Social Media Portfolio, we gained valuable experience and knowledge. We have thoroughly enjoyed our experience with the processes. We learned how to run an online business using social media and make profit for our business. As we all know, having an understanding of online business will help us gain more advantages in online marketing, as most consumers nowadays choose to shop online rather than go to the store. This is due to the fact that it is far more convenient for the customer.

Focusing on our goal, which is to one day become a fashion business founder with our own branding, we believe that it will become a reality if we put in all our effort and enthusiasm into our business. By now, our aim has been accomplished because all of the feedback we've received from clients after they've purchased our products has been positive and they've expressed an interest in purchasing from Lily. Scarf again.

Finally, in today's world, social media is the ideal platform for engaging with customers and it aids in the blooming of our businesses. In this Social Media Portfolio project, we learned how to run a real-life business, how to attract internet users' attention, advertise our brand and communicate with consumers. We've noticed that Facebook has a number of business tool capabilities that we believe are really useful for running an online business. As an entrepreneur, we recognise the advantages of online businesses for today's marketing and we also gained profit while carrying out this assignment. In addition, we've learned about the risks we'll be confronted with and how to deal with them. We are able to earn from the sale of our products because of our patience and hard work. This initiative also aids in the development of our entrepreneurial abilities. In the future, we hope to expand our business by becoming a founder and developing our own branding.