

Fakulti Filem, Teater dan Animasi

# FACULTY OF FILM, THEATRE AND ANIMATION (FiTA) UNIVERSITI TEKNOLOGI MARA (UITM)

**COURSE CODE/NAME:** ENT530 | PRINCIPLES OF ENTREPRENEURSHIP

> **LECTURER NAME:** NURHUDA HAJI NIZAR

**TITLE:** SOCIAL MEDIA PORTFOLIO

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PROGRAME: FF236

#### ACKNOWLEDGEMENT

Firstly, I would want to express my sincere gratitude to God, the Almighty who has bestowed His blessings upon me in the first place. Having finally completed my social media portfolio, I am pleased with my accomplishment. After that, I want to express my heartfelt gratitude to my lecturer, Nurhuda Haji Nizar, for providing me with so many opportunities to succeed despite the fact that I'm having so many difficulties finishing this portfolio. I would not have been able to complete it successfully if it had not been for her honesty in instructing. Throughout the session, she did her very best in terms of teaching and leading us. It was a pleasure to be placed under her supervision.

I am also extremely thankful for all of the advice and assistance I received throughout the course of preparing this portfolio. A special thank you goes out to both of my parents for their constant support throughout the years. Lastly, my fellow classmates of FF237 as well as myself, were grateful for their assistance. I would not be in this phase if it were not for them. All of the hard work has finally been being paid.

#### EXECUTIVE SUMMARY

With a tagline "Get designer goods for less. Yes, luxury doesn't come cheap, not until you met us", Hype Crave Store intended to bring numerous designer and luxury goods to any categories of people. Back then, most people do not have an opportunity to wear and buy designer and luxury goods due to the expensive value. There are individuals who cannot afford to purchase luxury goods as well. Due to that, Hype Crave Store was created to give opportunity to the unfortunate individuals to wear designer and luxury goods within their budget.

Hype Crave Store focusing on the authentic branded goods such as Adidas, Nike, Vans and Converse. Since now demand on the sneakers has been rising, we created this platform to ease them. We sell all these designer goods with a bargain price. Other than that, we also focused on selling numerous authentic luxury fragrance line such as Paco Rabanne, Anna Sui, Lancome and many more. We provide the fragrance in full bottle or in Miniature size. All the fragrances that we are selling fall within the budget, bargain and also suitable for any categories of classes. For instance, entrepreneur, professional working people, and even the students. Students also wanted to try the luxury goods, and desire to smells good as well.

To fulfil the requirement of Covid-19 era, we created Facebook page to expand our business to higher level since now entrepreneurs are advised to focus their business virtually. Through this platform, we developed our marketing and advertising skills by implementing teaser video or poster, soft sell as well as hard sell. All these techniques were created to attract our target markets' attention. This also to positioned ourselves to the publics' mind that we are selling authentic luxury goods. We also strive to provide more authentic luxury goods soon. We need to keep our interaction with customers in order to ensure they know us and market us to other people with mouth-to-mouth marketing. We are planning to be one of the companies that will provide our own luxury goods which suitable with all type of classes and ages in the upcoming years.

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# GO-ECOMMERCE REGISTRATION

Personal Inform	Personal Information								
Name			RAHIZAM HAMEDAN	Phone/Mobile					
New Identity C	Card No.			Home Address					
Email Address	\$5								
City				District					
IEDAN State				Postcode					
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Gender			Male	Race		Malay			
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# INTRODUCTION OF THE BUSINES $\checkmark$

Name of Business	Hype Crave Store
Tagline	Get designer goods for less. Yes, luxury doesn't come cheap, not until you met us
Business Address	
Telephone Number	
Form of Business	Sole Proprietorship
Corresponding Address	hypecravestore@gmail.com
Main activities	Luxury goods

### ORGANIZATIONAL CHART



Since Hype Crave Store has been establish in the early 2021, it is classified as a sole proprietorship business form. This is because the present business is only a kick-start business which operates in a small way. Thus, the organizational chart only consists the owner of the business is only Rahizam with the little helps from his brother.

# MISSION AND VISION

#### Mission

To provide an opportunity to average classes to own the luxury goods from various exclusive brands without the needs of spending tons of money.

#### Vision

To be one of the well-known companies that will be producing our own luxury goods that offer an affordable value which suitable with all type of classes and ages.

# DESCRIPTION OF PRODUCTS



#### **Sneakers**

In this day and age, people tend to hype varieties types of sneakers. Not only running shoes, casual and sport shoes are also included. They are not taking the function of the shoes seriously, but focus on the design and hyped. They are enjoying the mix 'n' match session with their wardrobe. Unfortunately, it's hard for people from average class to match their outfits freely due to the limited quantity of sneakers. If they wanted to change sneakers frequently, they need to spend lots of money since authentic sneakers are being retailed in high values. Not everyone could afford of buying the sneakers frequently. To solve that, here we are. Striving in selling various types of authentic sneakers from different famous brands.



#### Fragrance

We are focusing on the niche of selling authentic fragrances with affordable prices. All the fragrances are being sold with below market prices. People will have an option whether to buy fragrances from our store with below market prices, or through the authorized seller at mall with standard market price. We came out with this business line since the demand for fragrances are increasing as well. We strive to deliver satisfaction to our customers. With our business, people finally can experience luxury and designer fragrances without hurting their bank account. Most importantly, all the fragrances are authentic with moneyback guaranteed. We offer moneyback guaranteed in order to convince our customers that all we are selling authentic perfumes. Now, everyone can smell so good and find their fragrance 'soulmate'.

## PRICE LIST



Nike Airmax React 270 Colour: Coral Bleach **Price: RM450** 





Nike Airmax React 270 Colour: Plum Chalk **Price: RM450** 





Nike AJ1 Mid Royal Blue Price: RM469



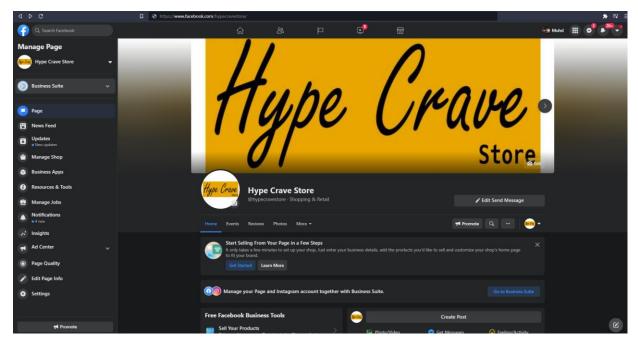
1 Million by Paco Rabanne 100ML EDP Price: RM280



Fantasy by Britney Spears 100ML EDP

# Price: RM170

### CREATING FACEBOOK PAGE

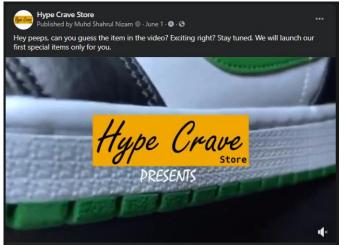


## CUSTOMING URL FACEBOOK PAGE

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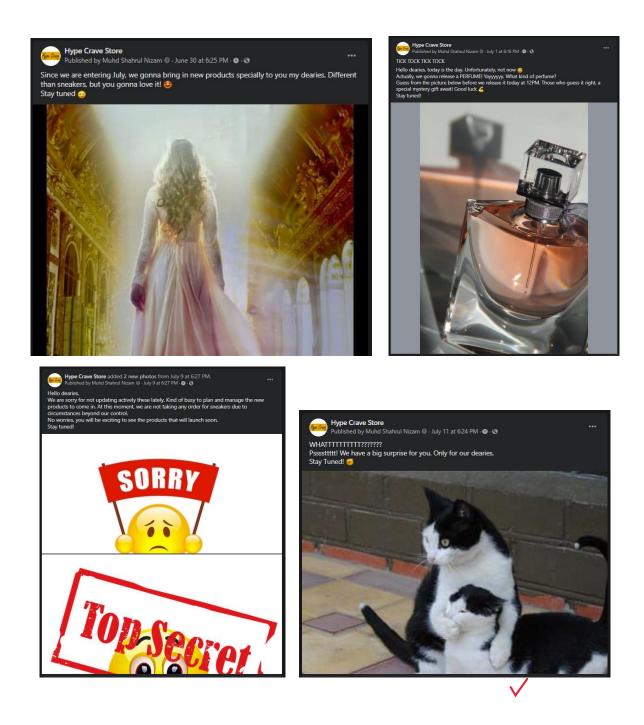
#### FACEBOOK POST – TEASER

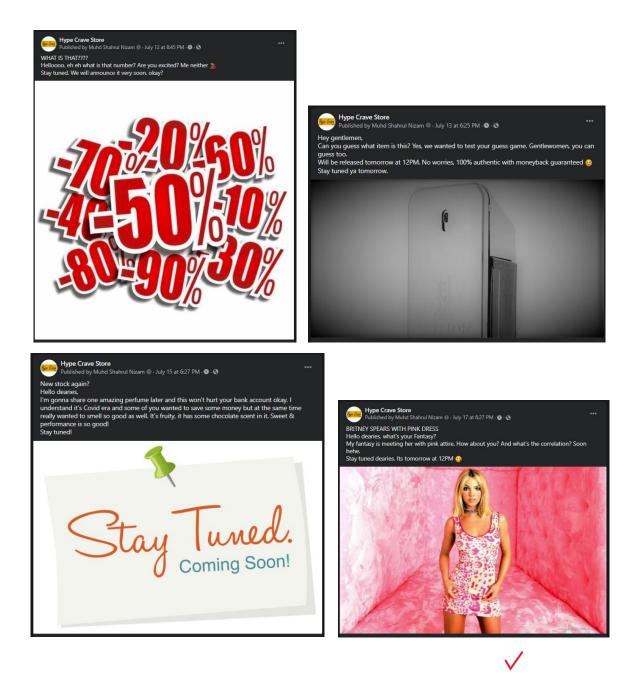




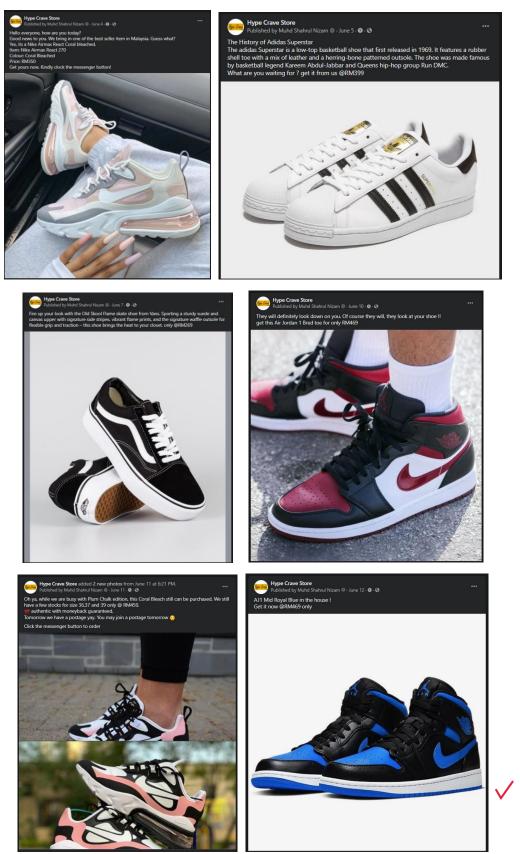


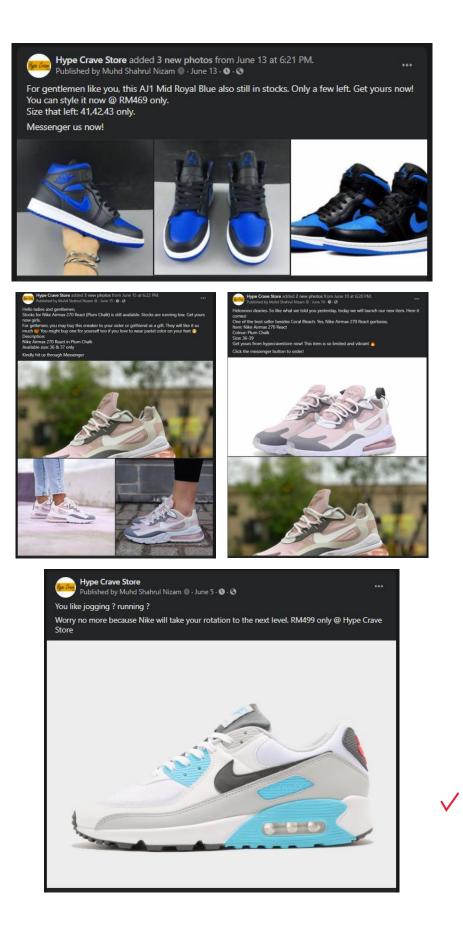


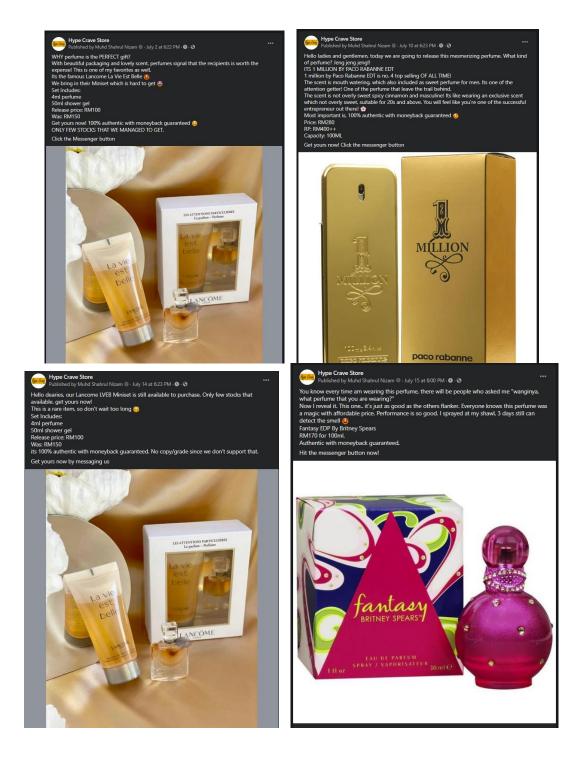




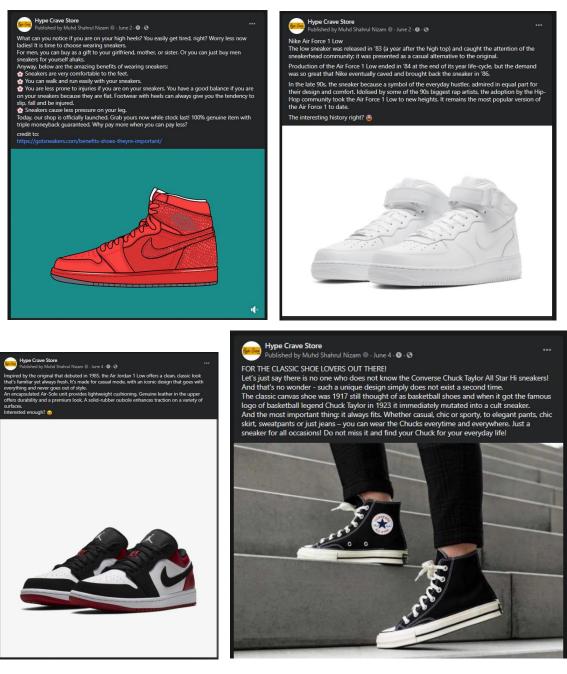
# FACEBOOK POST - COPYWRITING (HARD SELL)

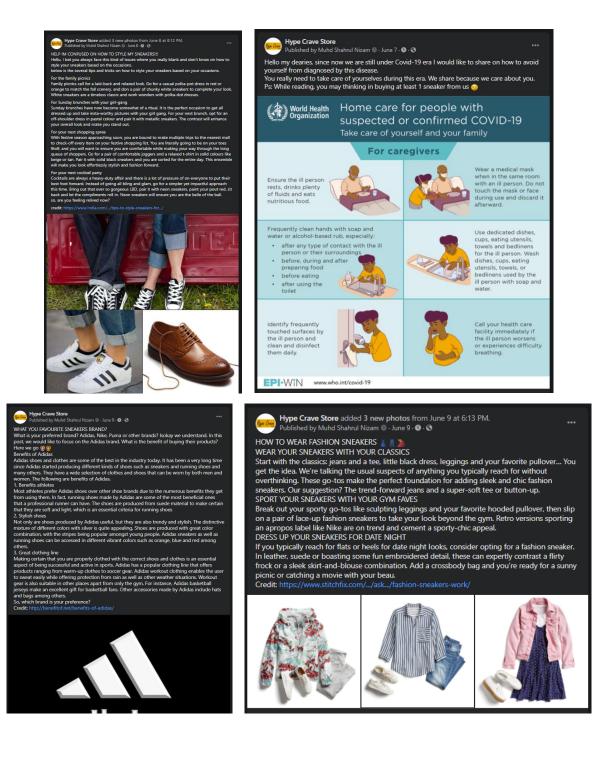


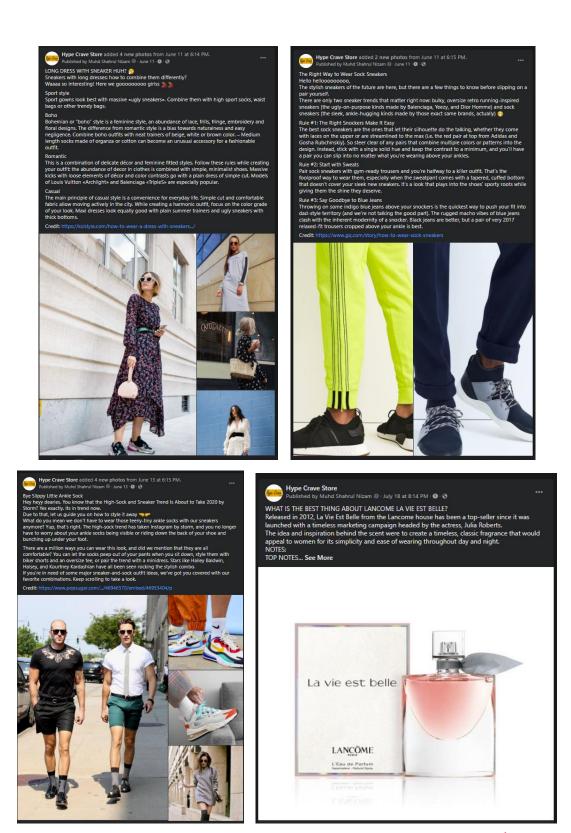


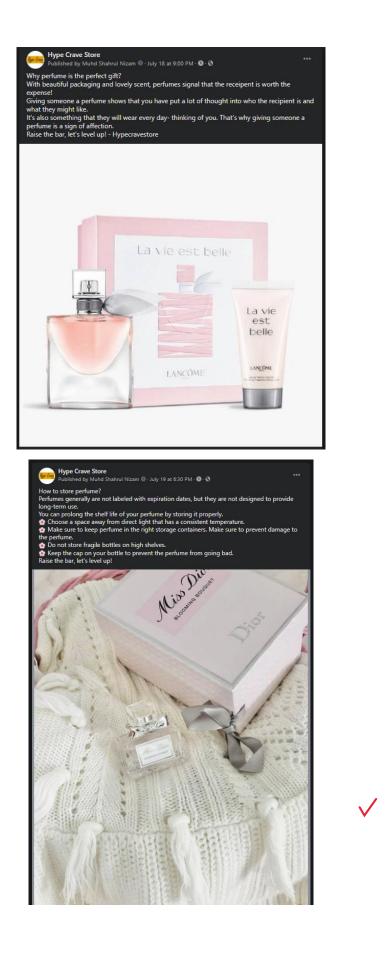


### FACEBOOK POST - COPYWRITING (SOFT SELL)









#### CONCLUSION

In a nutshell, Hype Crave Store goals are to sell varieties types of the authentic luxury goods. Although they are targeting any kind of individual could afford in buying luxury goods, their main target is to provide an opportunity to the less fortune individual who could never feel to wear these luxury goods. With selling in bargain prices, they could spend their money without needs to worry.

Other than that, it also meant to put a nip in a bud for the fake luxury goods. When they are people who selling luxury goods below market prices, the consumers will prefer to buy authentic goods although the price is not as cheap as fake items. It's much better for them to add a little bit money to buy authentic rather than spend their money on the fake goods.

We, at Hype Crave Store also strive to provide more authentic luxury goods in order to fulfil the consumer's desire. We are so delighted to bring in more items to our stores. When we are looking at our happy customers, we will feel happy too. From now on, with the existence of Hype Crave Store, the rampant selling of fake branded and luxury goods will be eliminated. We also strive to accomplish our main goal to be one of the leading companies in Malaysia that will be providing luxury goods under our own brand.