#### KOLEJ IBUKOTA KINABALU WEB SITE

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By

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### KOLEJ IBUKOTA KINABALU WEB SITE

#### ABSTRACT

This thesis presents a web site development for Kolej Ibukota Kinabalu (KIK), which should further strengthen its marketing strategy, which automatically enhance its long-term competitiveness in education field in our country. The findings reported in this thesis would lead to the conclusion that KIK is searching for a better marketing strategy in the way to promote the college name and also to find an effective way to distribute the application form. This comes from the fact that many established universities and colleges in Sabah area are already offering comparable value-added services to its students through similar or different service features. Apart from offering similar and substitute programs, these private colleges and universities are also nearer to their respective customers' geographical area, making KIK's offering as less attractive to the prospective students. After taking in account KIK's present problems, development of a web site should help to overcome the situations. The web site features the college bulletin board, online application form, forum and administration interface. Therefore, with the development of the web site, it will produce various effective and efficient communication and information distribution among the Internet user, potential students and KIK students. Thus, it will also increase the work performance among KIK staffs.

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#### **CHAPTER ONE**

#### **INTRODUCTION**

Nowadays, the world's largest network is the Internet, which is a worldwide collection of network that links together millions of business, government offices, educational institutions and individuals. Each of these networks provides resources that add to the abundance of goods, services and valuable information accessible via the Internet.

Today, more than 100 million users around the world connect to the Internet for a variety of reasons. Among the uses of the Internet is to access vast information regarding educational material. One of the educational materials that can be found in the Internet is a college web site. In Malaysia, the growth of the local college web sites is mushrooming on the Internet right now. This is due to the people's awareness on the important of education in our country. Besides that, it is an effective marketing strategy to grab a large number of potential target users all over the country to enroll into their college. Most of the college web sites on the Internet provide information about the college's background, courses available and other links that are related to their web sites. Therefore, by providing this information, it will help the users to identify and choose their desired college and course to enroll for further study. Furthermore, it is another alternative way to

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