Service quality and the mediating role of customer satisfaction on service loyalty at KENINGAU district farmers' organizations

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Submitted In Partial Fulfilment of the Requirements for the Bachelor of Business Administration with Honours (OPERATION MANAGEMENT)

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> > **DECEMBER 2016**



# BACHELOR OF BUSINESS ADMINISTRATION WITH HONOURS (OPERATION MANAGEMENT) FACULTY OF BUSINESS MANAGEMENT UNIVERSITY TECHNOLOGY MARA PULAU PINANG

# "DECLARATION OF ORIGINAL WORK"

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Hereby, declare that:

- This work has not previously has been accepted in substance for any degree, locally or overseas, and is not being concurrently submitted for this degree or any other degree.
- This project-paper is the result of my independent work and investigation except where otherwise stated.
- All verbatim extracts have been distinguished by quotation marks and sources of my information have been specially acknowledged.

Signature:

Date:

#### ACKNOWLEDGEMENT

#### Assalamualaikum W.B.T

Praise to Allah S.W.T who has given me the strength and good heath to complete this research and gaining experience and a lot of information from the references that I have found. All sources of information presented herein are meant as references to support my research and it has being acknowledged accordingly.

First of all, I am indebted to my organization management, lecturer, and my fellow colleagues from the same course. I am appreciating their kindness for providing me with some advises guidance even though at the same time they also have their own research to be completed.

In addition, I would like to take this opportunity to thank my supervisor, Dr. Santhanamery A / P Thominathan and second supervisor Mrs. Balqis Binti Mohd Shariff for their patience, encouragement and dedicated guidance of valuable suggestion and background leadership has given me a lot of help during the process of this research. My sincere thanks are to Mr. Osmund David @ Mohd Izzad as Agribusiness Manager and the Farmers' Organization, for their understanding and support for the completion of this research.

Lastly, thanks to my parents and family for their attention to make sure that I was always successful in any field that I was involved. Once again, I am thankful to the entire person who I have mentioned, without your love and kindness I will never completed my research.

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#### ABSTRACT

There are many past research regarding the service loyalty, service quality and customer satisfaction. Until now, many researcher still study about the relationship between these three variables. As we know, customer needs and wants are hardly too satisfied as well as the service loyalty. The study began with service loyalty topics followed by service quality and customer satisfaction. Customer satisfaction is the moderator who connects to the service quality of service loyalty. 80 respondents involved is the answer to the questions related to the study questionnaires but only 79 accepted. The findings show that with or without customer satisfaction does not show different results. Customer satisfaction does not play the role of mediator in the quality of services to loyalty services as  $R^2$  shows 0.59 with customer satisfaction and 0.059 without customer satisfaction. Discussed the implications, limitations of the study and recommendations were shown.

Keywords Loyalty, Service quality, Customer satisfaction, Farmers' organization