





COMPANY ANALYSIS

ASUS

TECHNOLOGY ENTREPRENEURSHIP (ENT600): CASE STUDY

FACULTY & PROGRAM: FACULTY OF COMPUTER AND MATHEMATICAL SCIENCE

BACHELOR OF COMPUTER SCIENCE (HONS) NETCENTRIC

- **PROJECTILE TITLE**: CASE STUDY OF ASUS**NAME**: MUHAMMAD LUQMAN BIN ZULKIFLI (2020958337)
- **LECTURER** : DR. ATHIFAH NAJWANI BINTI HJ SHAHIDAN

ACKNOWLEDGEMENT

First and foremost, praises are to God, the Almighty, Allah SWT. With the blessing given by Him for my health and my ability to think, I can complete this case study successfully. Next, I would like to extend my gratitude to my course lecturer, Dr. Athifah Najwani binti Hj Shahidan, for guiding me in the Technology Entrepreneurship course. She provided advice and assistance for me in doing this case study.

Next, I would like to thank my friends, Nur Iman Izzati, Nur Izzati Liyana, Nabila Rashid, and Muhammad Fakrul Rizuan that have helped me to complete the first part of this case study which is the background of the study and background of the company. With their help, it eases my journey to complete this task.

Not to forget, I am most thankful to my mother who supported me throughout this online distance learning and has helped me by giving ideas and advice. I would like to thank my university, Universiti Teknologi MARA, for giving us, Netcentric students, to learn entrepreneurship as well and providing us good resources and educators for us to learn from.

Lastly, I would like to thank everyone that has directly or indirectly helped me in completing this case study

TABLE OF CONTENT

ACKNOWLEDGEMENT	1
TABLE OF CONTENT	2
LIST OF FIGURES	4
LIST OF TABLES	5
EXECUTIVE SUMMARY	6
1.0 INTRODUCTION	
1.1 Background of Case Study	7
1.2 Purpose of Case Study	8
1.3 Problem Statement	8
2.0 COMPANY INFORMATION	9
2.1 Company Background	10
2.1.1 Vision & Mission	10
2.2 Organizational Structure	11
2.3 Products	12
2.4 Technology	16
2.5 Business, Marketing and Operational Strategy	
2.5.1 Business Strategy	17
2.5.2 Marketing Strategy	17
2.5.3 Operational Strategy	20
3.0 PRODUCTS ANALYSIS	
3.1 SWOT Analysis	21
3.1.1 Strength	21
3.1.2 Weakness	22
3.1.3 Opportunity	23
3.1.4 Threat	24
4.0 FINDINGS AND DISCUSSION	
4.1 Findings	25
4.1.1 PROBLEM 1	25
4.1.2 PROBLEM 2	25

EXECUTIVE SUMMARY

This assignment is about identifying the problem with the product. The company that I have chosen is AsusTeK Computer Inc. by Taiwanese multitional computer and phone hardware and electronics company. From their variety of products, I have chosen the Asus ROG Chariot Core Gaming Chair to do my analysis. In this case study, I have done the SWOT analysis to identify the strength, weaknesses, opportunities, and threats of the Asus ROG Chariot Core Gaming Chair. The main problem I identified on this Asus ROG Chariot Core Gaming Chair is extremely expensive. From the problem, I can come up with the best solution which is make a big discount to attract more people to buy the product like other Asus product with the discount.

2.3 **Products and Services**

LAPTOPS

SERIES	ROG Series
	• ROG Flow X13 (RM 6499)
	• ROG Zephyrus G15 (RM 8799)
	• ROG Strix G17 (RM 4399)
	Zenbook
	• Zenbook Pro Duo 15 OLED (RM
	12999)
	• Zenbook 14X OLED (RM
	5599.96)
	• Zenbook Flip 13 OLED (RM
	4699)
	• Zenbook Duo 14 (RM 5199)
	ASUS
	• ASUS M415 (RM 2219)
	• ASUS E410 (RM 1800)
	• ASUS A516 (RM 2049)

Table 2 – Asus Laptops

SMARTPHONE

SERIES	Zenfone
	• Zenfone 8 Flip (RM 2999)
	• Zenfone 8 (RM 3299)
	ROG Phone
	• ROG Phone 5s PRO (RM 4999)
	• ROG Phone 5 Ultimate (RM 4999)
	• ROG Phone 5 (RM 2999)

Table 3 – Asus Smartphone