



**CASE STUDY: COMPANY ANALYSIS** 

## **ANI FOOD LEGACY**

PRINCIPLE OF ENTREPRENUERSHIP (ENT530): CASE STUDY

**FACULTY & PROGRAMME: OFFICE SYSTEMS MANAGEMENT** 

**PROJECT TITLE: CASE STUDY** 

# PREPARED BY:

NURUL ANIS QISTINA BINTI NORDIN 2020865468

NUR HIDAYAH BINTI MOHD AKIL 2020896604

AIMI SUHAILI BINTI MOHD HIDZIR 2020844198

NUR SULAIHA BINTI MOHD NORRI 2020957367

NURURL NATASYA BINTI ROSLI 2020952345

## PREPARED FOR:

DR. SYUKRINA ALINI BINTI MAT ALI

# **TABLE OF CONTENT**

| TITLE PAGE                 |   | 2  |
|----------------------------|---|----|
| ACKNOWLEDGEMENT            |   | 3  |
| EXUCUTIVE SUMMARY          |   | 4  |
| 1.                         | INTRODUCTION                                  |    |
|                            | 1.1 Background Of The Study                   | 5  |
|                            | 1.2 Purpose Of The Study                      |    |
| 2.                         | COMPANY INFORMATION                           |    |
|                            | 2.1 Background                                | 6  |
|                            | 2.2 Organizational Structure                  | 10 |
|                            | 2.3 Products / Services                       | 11 |
|                            | 2.4 Financial achievements                    | 12 |
|                            | 2.5 Business, marketing, operational strategy | 14 |
| 3.                         | COMPANY ANALYSIS                              |    |
|                            | 5.1 SWOT                                      | 16 |
| I. FINDINGS AND DISCUSSION |   | 12 |
| S. REFERENCES              |   | 30 |
| APPENDICES                 |   | 21 |

### **ACKNOWLEDGEMENT**

Bismillahirahmanirahim... Alhamdullilah, thanks to the Divine presence with an overflow of blessings and blessings of time, the life of energy given to us can also help us complete this task successfully.

We would like to express our sincere thanks to Dr. Syukrina Alini Binti Mat Ali who are always giving guidance throughout the preparation of this article review. Thank you for being kind, understanding, patiently, giving positive encouragement and guidance. And a very big thank you to Mrs Norani bt Md Nor because she willing to share her experience in business with us. Without them we could not have successfully completed this assignment.

We would also like to thank all our friends, especially our classmates who worked hard together to complete this case study. Alhamdulillah, everything went smoothly and we were able to complete this assignment at the appointed time.

Not forgetting also to our respective parents who gave encouragement and verbal use to us at home considering studying online home. Without moral encouragement from our parents and loved ones here, we would not be able to complete this task well. Last but not least, May Allah only rewards the good deeds of all who help us, and may they be given a healthy and be kept us away from this covid-19 epidemic. May God reward the good deeds of those who help us in completing this task.

#### **EXECUTIVE SUMMARY**



Figure 1: Ani Food Legacy's Logo

Ani Food Legacy was founded and established in 2000 by Norani bt. Md Nor. Located at Sekinchan, Selangor. Initially, she only opened a small stall selling dodol and wajik by the roadside, and by that time, Ani Food Legacy was known as Dodol Ani. The magnificent and uniqueness of Ani Food Legacy is still there to this day and the company still maintains the same delicious taste even though they are using a modern machine instead of using the traditional machine. They are using this modern machine because this company received a lot of demand from the customers. It has been important to the founder, Norani, and her son, Shahrin Azhar b. Rasidi took over the family business to ensure that they maintain the authenticity and taste of both their products. Not just that, in 2016, a myriad of dodol flavors were made available by Ani Food Legacy to make sure the customer taste it differently and found it special because variety is better so that even now it will be better than any other place than Dodol Ani.

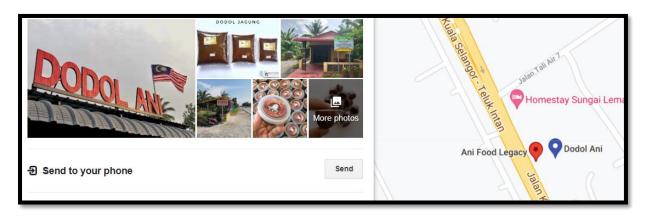


Figure 2: Map location for Ani Food Legacy

### 1. INTRODUCTION

- 1.1 Background of Study
- 1.2 Purpose of Study

The purpose of this research is to investigate the business and findings through case study on the factors that have led to the success of ANI FOOD LEGACY and how much success factors that have applied in this business. Another purpose of this study is also place to identify the goals and objectives of the business by explaining in general terms of business. This requires growing of the ANI FOOD LEGACY business.

Based on the interview, we get to know exactly that Mrs Ani together with her family run this business right from the start. In the year 2000, when she still young she succeeds at the first try and gives it a taste and she amazed by how tasty the dodol she has makes. When it came to special cuisine, she gets a lot of requests to sell until she opens up a stall. And of a year by helping his son's Shahrin Azhar the company tends to have improvement and advanced developed until now.