

## **ENT 300**

# **Fundamentals of Entrepreneurship**

### **Ainurin Crepe**

#### **PREPARED FOR:**

MADAM NUR HASLINA BINTI RAMLI

**GROUP: AM110/5B** 

**PREPARED BY:** 

NO.	STUDENT'S NAME	MATRIC NUMBER
1.	Nur Fatnin Rawahah Binti Abdullah	2019264448

### **TABLE OF CONTENT**

Content	<u>Pages</u>
1.0 Acknowledgement	03
2.0 Executive Summary	04- 05
•	
3.0Entepreuner Profile	06
4.0 Business Profile	07
5.0 Swot Analysis	08
olo Chioth manyolo	
6.0 Explanation About Entrepreneur Profile and Business	09
Profile	
7.0 Enterpreneurial Competencies	
The Lines promountal competention	
7.1 Information Seeking	10
7.1 mornation occaning	10
7.2 Efficiency Orientation	11
7.2 Efficiency officiation	
7.3 Use Of Influence Strategy	12
7.5 Ose Of Hillidelice Strategy	12
7.4 Sees and Acts on Opportunities	13
7.4 Sees and Acts on Opportunities	13
8.0 Appendices	
o.u Appendices	
8.1 Interview chats	14
o. i interview chats	14
8.2 Products	15
6.2 Products	19
	4.0
8.3 SSM Certificate	16
0.4.0	47
8.4 Customer feedback	17
	10
8.5 Facebook and Instagram page	18
9.0 Overall Report	19

#### 1.0 ACKNOWLEDGEMENT

In order to complete my task, I had to enlist the help and guidance of some respected people, who deserve my deepest gratitude. As the completion of this report provides me great joy, I'd want to express my appreciation to Madam Nur Haslina Binti Ramli for providing good guidelines for this report over multiple consultations. I'd also like to thank everyone who helped me, directly or indirectly, finish this report.

Furthermore, many people, particularly my classmates and my instructor, made helpful comments and ideas on my report, which inspired me to increase the quality of my report. I'm thankful because I finished this report on time. Not to mention my adoring parents, who never stop praying for me to succeed in finishing my assignments.

#### 2.0 EXECUTIVE SUMMARY

This case study was part of the Fundamentals of Entrepreneurship course's subject "Fundamentals of Entrepreneurship" (ENT300). As the topic of this case study, I chose the businesswoman Nurul Ainurin Binti Abdul Wahab as the subject of this case study.

This case study starts with a description of Nurul Ainurin Binti Abdul Wahab's background as an entrepreneur and how her business career has gone so far successfully. The year 2017 marked the year in which she began distributing and selling her products. After SPM, she begins working and comes up with the idea to start a business in order to assist her husband.

Nurul Ainurin, commonly known as Ainurin, made a wise decision when she opted to enter the business world at a young age. She was right to do so. This case study continues with Ainurin Business, which has its own set of strengths and weaknesses, as well as possibilities and obstacles that she must face in order for this business to be a successful venture. her opportunities in this business as well as the risks that she must confront in order to ensure that this firm is successful.

This report goes on to explain the Entrepreneurial Competencies that are displayed by Ainurin in greater detail. She is an information seeking in order to better understand the demands of her customers. She collects feedback from customers in order to ensure that her customers are completely satisfied with her goods and services. She is also constantly on

the lookout for ways to produce items more efficiently in order to increase the efficiency of her business's operations.

At the end of this study, there are some photographs that demonstrate how Ainurin Durian Crepe is made and how Ainurin runs her business successfully.