UNIVERSITI TEKNOLOGI MARA

AMO MODEL AS A MEDIATOR ON HUMAN RESOURCE PRACTICES AND EMPLOYEE COMMITMENT AMONG SMES EMPLOYEES IN SELANGOR

ELAINA ROSE BINTI JOHAR

DBA

May 2020

AUTHOR'S DECLARATION

I declare that the work in this dissertation was carried out in accordance with the regulations of Universiti Teknologi MARA. It is original and is the results of my own work, unless otherwise indicated or acknowledged as referenced work. This thesis has not been submitted to any other academic institution or non-academic institution for any degree or qualification.

I, hereby, acknowledge that I have been supplied with the Academic Rules and Regulations for Post Graduate, Universiti Teknologi MARA, regulating the conduct of my study and research.

Name of Student : Elaina Rose Binti Johar

Student I.D. No. : 2013584891

Programme : Doctor of Business Administration – BM 901

Faculty : Arshad Ayub Graduate Business School

Thesis/Dissertation : AMO Model as a Mediator on Human Resource

Practices and Employee Commitment Among SMEs

Employees in Selangor.

Signature of Student :

Date : May 2020

ABSTRACT

In the current era of business 4.0, small and medium-sized enterprises (SMEs), in particular, face challenges in retaining and gaining commitment from their employees. The aim of this research is to determine the relationship between human resource practices (recruitment, compensation, training, employee involvement, employee recognition) and employee commitment of service sector SMEs. The study also seeks to provide the theory-based empirical evidence that the AMO model mediates the relationship between human resource practices and employee commitment of service sector SMEs. The study used Social Exchange Theory (SET) in order to explain the theoretical rationale for human resource practices, AMO model and employee commitment. This study intended to fill the gap of the 'People and Performance model' by including employee recognition as a new human resource practices. A total of 211 employees representing a range of Malaysian SMEs in Selangor have been identified using systematic random sampling. PLS-SEM was used to explain the relationship between human resource practices and employee commitment, as well as the AMO model as mediator. Results have confirmed that training has only a direct relationship to employee commitment for SMEs employees. Meanwhile, employee involvement and employee recognition have had positive significant mediation effects on employee commitment. Employee involvement has been identified as having a full mediation effect and employee recognition had a complementary mediation effects. However, both recruitment and compensation have shown no effect on any relationship. Therefore, both the significant and insigificant findings of the research study have contributed to the body of knowledge. Particularly, it has helped to place the human resource practices, AMO model and employee commitment in the SET by giving a new perspective theoretically that the correct approach of gaining commitment of employees by providing the appropriate practices that employee will reciprocate in return. Also, as majority of the respondents are from generation Y cohort, it showed that they are seeking more recognition than compensation in order to commit themselves. SMEs should therefore prepare for the appropriate employee recognition schemes that could increase the commitment of employees and the intention to stay longer in the organisation. Moreover, the findings could therefore serve as a turning point for SMEs to start concentrating and provides more job-related training so that employees can upgrade their skills particularly in this Industrial 4.0 era, where everything changes greatly in the way they deal with others. Notably, SMEs should undertake a formal and detailed recruitment processes as to make future employees feel that the employer is serious and make them more motivated to commit. In addition, money and remuneration are no longer a motivational incentive for employees to become committed and obliged to the organisation. Rather, there are other ways to earn extra income. This research study has used cross-sectional research design instead of longitudinal design which gave a snapshot of time and have not able to record the changes occurred overtime. Similarly, the present research study only looking at the feedback from the perspective of employees, where data based on selfreports might lead to source-bias whereby both parties such as employees and management or supervisors should also be observed. This research also only focused on service sector SMEs in Selangor and hence cannot be generalised.

ACKNOWLEDGEMENT

First of all, my most humble and profound appreciation goes to Associate Professor Dr. Hjh Norzanah Binti Mat Nor, my main supervisor.

Thank you for your guidance, support, patience and ideas in assisting me with this project. My learning process with you to finish this study is the most "unforgettable and sweet memory" I have ever had on this journey. My further appreciation goes to my co-supervisor, Professor Dr. Roshidi Bin Hassan, for his extensive experiences and wise advice on improving my work.

Secondly, I would like to acknowledge and thank my father, Johar Bin Baharudin and my mother, Azizah Binti Mohd Aris for their vision and determination to educate me. Not to mention my beloved, higly understanding husband Suhaimi Bin Ismail, who gave me strength, hopes and monetary support all the way. My greatest love for both my daughters, Qaleesya Eryna Binti Suhaimi, who was born on my MBA journey, and Qisya Medina Binti Suhaimi, who was born on my third year on this journey. Both are my inspiration and positive vibes for further motivation and high spirit for achievement. I would also like to thank all my siblings and partners for their help on this journey.

Thirdly, I would also like to recognise my circle of friends Roozita Binti Maskun, Siti Murni Binti Mat Khairi, Yusmazida Binti Yusof and Mardiana Binti Omar who have been with me and share their experiences and knowledge, as well as their coffee sessions. Let us not forget these memorable moments and embrace this friendship until jannah. Also, to Dr. Shafiq Bin Shahruddin and Dr. Rusnifaezah Binti Musa who have just completed their PhD journey for their time and assistance especially on the data analysis part.

Fourthly, my appreciation goes to all the SMEs employees who have participated and provided assistance during data collection processes. This project would not have been possible to complete without the cooperation of all of them.

Finally, a special loving memory of my late brother who died in the early 2019s. I will encourage and support your children to be successful in this world and hereafter.

This piece of victory is dedicated to you all. **ALHAMDULILLAH**.

TABLE OF CONTENT

CON	FIRMATION BY PANEL OF EXAMINERS	Page i			
AUTHOR'S DECLARATION ABSTRACT ACKNOWLEDGEMENT TABLE OF CONTENT LIST OF TABLES LIST OF FIGURES LIST OF ABBREVIATIONS		ii iii iv v x xii			
			210 1		
			СНА	APTER ONE: INTRODUCTION	1
			1.1	Background of the Study	1
			1.2	Small And Medium Enterprises Internationally	4
			1.3	Small And Medium Enterprises In Malaysia	5
1.4	Problem Statement	10			
1.5	Purpose Of The Study	14			
1.6	Objectives Of The Study	15			
1.7	Research Questions	16			
1.8	Scope Of The Study	17			
1.9	Significance Of The Study	18			
1.10	Operational Definition Of Terms	18			
	1.10.1 Human Resource Practices	18			
	1.10.2 Employee Commitment	19			
	1.10.3 AMO Model	19			
	1.10.4 Small and Medium Enterprises (SMEs)	19			
1.11	Organisation Of The Study	19			
СНА	APTER TWO: LITERATURE REVIEW	21			
2.1	Introduction	21			
2 2	Employee Commitment	21			