

## UNIVERSITI TEKNOLOGI MARA

# REVOLUTION OF INFORMATION COMMUNICATION TECHNOLOGY AND ITS AFFECTS TO TRAVEL AGENCY: ARE THE TRAVEL AGENCIES IN MALAYSIA READY?

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#### **AUTHOR'S DECLARATION**

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I, hereby, acknowledge that I have been supplied with the Academic Rules and Regulations for Pre Graduate, Universiti Teknologi MARA, regulating the conduct of my study and research.

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#### 1.0 INTRODUCTION

The Internet has had a major impact on tourism and travel, with the development of huge numbers of websites and applications including reservation systems, online travel agents and tour operators, and interactive product review sites. Information Communication Technology (ICT) in the sector has represented both an important challenge and an opportunity for tourism companies.

The profound impact of the Internet and information and communication technologies (ICT) has brought about several changes on tourism both for providers and consumers especially in the area of online sales of travel and tourism products and services. This has challenged the traditional role of travel agencies as they seek urgent ways to reinvent their roles or face the threat of being disintermediated. With the internet now available it meant that Travel Agents, Tour operators could all have their own websites for the customer to view, they could also put their site on the search engines to bring in more business. Everyone can sit at home (providing they have a computer and internet access) and browse the search engines, or type in a site they know to try and find the holiday of their choice (Poon, 2001).

Although the internet creates an opportunity for the travel agencies to promote their service and packages online, it has also given an opportunity for the tourism suppliers to offer their services direct to potential customers. Thus, gives people more options to research on a particular destination, or read reviews about a places, sites, and attractions. Internet has taken a lot of the business away from the travel agencies forcing a few to close down (Law & Wong, 2003).

#### 1.1 REVOLUTION OF TECHNOLOGY IN TOURISM INDUSTRY

Information Communication Technologies (ICTs) have revolutionized the tourism industry and altered the competitiveness of organizations and destinations. ICTs drastically transformed travel and tourism (Sheldon, 1997; Werthner and Klein, 1999). Started from the development of computer reservation system (CRSs) in the 1960s to the global distribution system (GDSs)in the 1980s and the advent to the internet early 1990s, the tourism industry has always been confronted with the rise of new technology development that post both opportunities and challenges (Buhalis and Law, 2008). During this era, hotels, airlines and other hospitality product suppliers depended on travel agencies and paid them a commission for each reservation (Victor Wee, 2016).

The rapid development of both tourism supply and demand makes ICTs an imperative partner of the industry, especially for the marketing, distribution, promotion and coordination of the industry. As the internet realizes its twentieth year of commercialization, ICTs continues to evolve and impact the travelers gain access to end use travel related information (Xiang, Magnini & Fesenmaier, 2014). Traditional travel distribution in which high street travel agencies played a dominant role was revolutionized with online travel agencies and direct distribution through airlines and hotels (Angelo Rossini, 2016). Next, the Internet and social media allow the visualization of travel products and services through video clips and graphical images. Travel community sites like TripAdvisor and Facebook have shifted the traditional one way supplier-to-