SCHOOL OF BUSINESS MANAGEMENT MARA INSTITUTE OF TECHNOLOGY TERENGGANU

A MARKETING INTERNSHIP ATTACHMENT PROJECT PAPER SUBMITTED AS A PARTIAL REQUIREMENT TO FULFILL THE BACHELOR OF BUSINESS AND ADMINISTRATION (HONS) (MARKETING) COURSE

RESPONSIVENESS OF TM TOUCH IN HANDLING CUSTOMER COMPLAINTS TOWARDS COMPANY'S PERFORMANCE AND CUSTOMER LOYALTY

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To:

Mr. Che Ismail Long Lecturer of School of Business Administration MARA Institute of Technology 23000 Dungun Terengganu Darul Iman

Dear Sir,

Report on How Responsive TM Touch in Handling Customers' Complaints Towards Company Performance and Customer Loyalty.

I am pleased to present the following report of my study on the above topic. The duration of the study is approximately four months to finish.

I really appreciate your kindness to guide, advice and look into my study. Thank you very much.

Yours faithfully,

(MARDHIAH JAALAM)

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1.0 INTRODUCTION

Communication is very important to all human beings. It has becoming even more important in the world of technology where everywhere people are connecting for leisure as well as business. Moreover our prime minister has encourage on the development of telecommunication in the country. Due to the importance of communication, people sometimes face communication breakdown when problem rise in communication.

We are lucky by the invention of telephone that help us communicate whether to receive or deliver information. When technology develops every day, we finally realizing that technology leads to necessary in using cellular phone as it will make communication a lot more easier. Future shows development in wireless communication or what we all 'whenever and wherever communication'. Moreover, nowadays using handphone is considered a society culture that portray prestige and sophisticated lifestyle.

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