UNIVERSITI TEKNOLOGI MARA

THE REJUVENATION OF A MATURE BUSINESS: TECHNOLOGY ACCEPTANCE OF ELECTRONIC BANKING FACILITIES OF TABUNG HAJI

NIZAN JOHAR BIN ABDUL WAHAB NOR ASHIKIN BINTI MOHD SAAID NOOR NAZMI BINTI MAT DESA

Dissertation submitted in partial fulfillment of the requirements for the degree of

Master in Business Administration

Arshad Ayub Graduate Business School

December 2015

AUTHORS' DECLARATION

We declare that the work in this dissertation was carried out in accordance with the regulations of Universiti Teknologi MARA. It is original and is the results of our own work, unless otherwise indicated or acknowledged as referenced work. This thesis/dissertation has not been submitted to any other academic institution or non-academic institution for any degree or qualification.

We, hereby, acknowledge that we have been supplied with the Academic Rules and Regulation for Post Graduate, Universiti Teknologi MARA, regulating the conduct of our study and research

1. Name of Student : NIZAN JOHAR BIN ABDUL WAHAB

Student's ID No : 2013931149

Signature of Student :

2. Name of Student : NOR ASHIKIN BINTI MOHD SAAID

Student's ID No : 2013964393

Signature of Student

3. Name of Student : NOOR NAZMI BINTI MAT DESA

Student's ID No : 2013770259

Signature of Student :

Programme : Master in Business Administration

Faculty : Arshad Ayub Graduate Business School
Dissertation Title : THE REJUVENATION OF A MATURE

. THE REPORTED TO THE TOTAL OF THE TOTAL OF

BUSINESS: TECHNOLOGY ACCEPTANCE

OF ELECTRONIC BANKING FACILITIES OF

TABUNG HAJI

Date December 2015

his project work.

ABSTRACT

Evolution of technology has significantly affected banking industry which forced banks and financial institutions to find new markets to expand and develop marketing and information strategies in order to stay competitive. The benefits of electronic banking services are creating service processes that demand few internal resources, reduce transaction cost, and increase speed of services and reaching more customers through its wider availability. Moreover, electronic banking services allow customers to access to financial services and save time in managing their finances (Almazari and Siam, 2008; Ayrga, 2011; Tan and Teo, 2000). The objective of this study are to study and understand the level of acceptance of the Lembaga Tabung Haji depositors/customers towards electronic banking services, to examine if there is any relationship between perceive ease of use, perceive of usefulness and trust towards electronics banking services and intention to use electronic banking services, and to recommend strategies for Lembaga Tabung Haji to focus on increasing the electronics banking utilization among their depositors. In this research use quantitative and qualitative, business tool are Gap analysis, swot, Tows and Ansoff matrix. Through analysis using TAM model, then the way to do it is to analyses indicators of ease of use and usefulness of e-banking is used to determine the approach to e-banking users developed by TH. Through studies conducted, it turns ease of use and usefulness of e-banking used is closely associated with the intention to use e-banking services provided by the TH.

TABLE OF CONTENTS

		Page
	AUTHOR'S DECLARATION	ii
	ABSTRACT	iii
	ACKNOWLEDGEMENT	iv
	TABLE OF CONTENTS	V
	LIST OF TABLES	vii
	LIST OF FIGURES	viii
	LIST OF ABBREVIATION	ix
СНА	APTER ONE: INTRODUCTION	
1.1	Research Background	(1)
1.2	Lembaga Tabung Haji	1
1.3	Company Background of Lembaga Tabung Haji	2
1.4	The Company Dilemma	3
1.5	Problem Statement	4
1.6	Objective of the study	5
1.7	Significant of Study	6
1.8	Scope of Study	6
1.9	Limitation of Study	7
CHA	APTER TWO: LITERATURE REVIEW	
2.1	Background of Research Area	9
2.2	Electronic Banking	10
2.3	Demographic Characteristics	10
2.4	Perceive Ease of Use	11
2.5	Perceive Usefulness	12
2.6	Trust	12

2.7	Intention to use	12
2.8	Benefit of Electronic Banking	13
2.9	Reluctance in Electronic Banking	15
CHA	APTER THREE: ACADEMIC CONSTRUCT	
3.1	Academic Construct	18
3.2	Data Collection Method	22
3.3	Research Framework	31
СНА	APTER FOUR: DATA ANALYSIS AND FINDINGS	
4.1	Procedure for Data Analysis	33
4.2	Demographic Analysis from Survey Result	34
4.3	Level of perception and acceptance of the highways customers	
	toward electronics banking services in Tabung Haji.	35
4.4	SWOT Analysis	45
4.5	TOWS Matrix	53
4.6	ANSOFF Model	54
СНА	APTER 5: CONCLUSION AND RECOMMENDATION	
5.1	Conclusion	57
5.2	Recommendation	58
REF	ERENCES	62
APP	PENDICES	
4	APPENDIX A : Survey Original Data	68
1	APPENDIX B: Variable	75
1	APPENDIX C: Data after Averaging Items	77
1	APPENDIX D: Independent T-test for Gender	81
4	APPENDIX E: Reliability Test for All Variables	82
4	APPENDIX F : Multiple Regressions	85
4	APPENDIX G: Normality of Data	88
	APPENDIX H: Ouestionnaires	89